

Q3 2024

RLI INVESTOR PRESENTATION

RLI[®]
DIFFERENT WORKS



DISCLAIMER

Except for historical information, this presentation may include forward-looking statements (within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934) including, without limitation, statements reflecting our current expectations about the future performance of our company or our business segments or about future market conditions. These statements are subject to certain risk factors that could cause actual results to differ materially. Various risk factors that could affect future results are listed in the company's filings with the Securities and Exchange Commission, including the Form 10-K Annual Report for the year ended December 31, 2023. Forward looking statements reflect the Company's expectations, plans or forecasts of future events and views as of the date of this report. While the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. You should review the various risks, uncertainties and other factors listed from time to time in our Securities and Exchange Commission filings.

Management has included certain non-generally accepted accounting principles (non-GAAP) financial measures in presenting the company's results. Management believes that these non-GAAP measures further explain the company's results of operations and allow for a more complete understanding of the underlying trends in the company's business. These measures should not be viewed as a substitute for those determined in accordance with generally accepted accounting principles (GAAP). In addition, our definitions of these items may not be comparable to the definitions used by other companies.

Operating earnings and operating earnings per share (EPS) consist of our GAAP net earnings adjusted by net realized gains/(losses), net unrealized gains/(losses) on equity securities and taxes related thereto. Net earnings and net earnings per share are the GAAP financial measures that are most directly comparable to operating earnings and operating EPS. Please refer to the appendix of this presentation for a reconciliation of operating earnings and operating EPS to the comparable GAAP financial measures.

Underwriting income or profit represents the pretax profitability of our insurance operations and is derived by subtracting loss and settlement expenses, policy acquisition costs and insurance operating expenses from net premium earned, which are all GAAP financial measures. The combined ratio, which is derived from components of underwriting income, is a performance measure commonly used by property and casualty insurance companies and is calculated as the sum of loss and settlement expenses, policy acquisition costs and insurance operating expenses, divided by net premiums earned, which are all GAAP measures.

OUR PURPOSE, VISION, MISSION & STRATEGY

Our purpose, vision, mission and strategy serve as the foundation of our balanced growth plan.

Purpose



Protect people and organizations from life's uncertainties to help them explore, create, build and thrive.

Vision



Be the recognized performance leader of the U.S. specialty insurance industry.

Mission



Provide industry-leading specialty risk management solutions that are convenient, tailored and fill unmet customer needs.

Strategy



Create sustainable value and differentiate RLI in the marketplace through industry-leading products, unmatched expertise and exceptional customer service.

RLI OVERVIEW

RLI is a domestic, specialty insurance company that handles its own underwriting and claims.



Underwriting Company

- Hire talented, entrepreneurial underwriters with narrow & deep knowledge
- Focus on difficult markets that require unique expertise
- Encourage a strong feedback loop between underwriting and claims
- Underwriting discipline and results are paramount



Growth through Discipline

- Emphasize profitable, organic product growth
- Explore talent acquisition & start-ups
- Selectively consider balance sheet acquisitions that preserve RLI's unique culture



Ownership Culture & Compensation

- Underwriting leadership compensation is tied to product specific underwriting profit
- 151 ESOP accounts exceed \$500,000, highlighting the breadth of our shared rewards and shareholder alignment



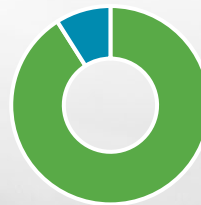
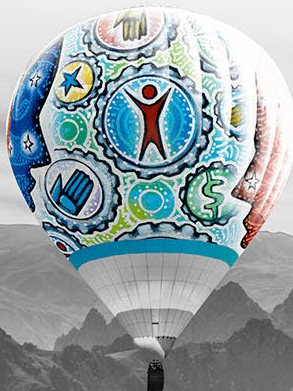
Diversified Insurance Product Portfolio

- Products are run like stand-alone, largely-autonomous, businesses
- Maintain a highly diverse product portfolio to reduce corporate risk
- Many products are tailored to fill a void in the market



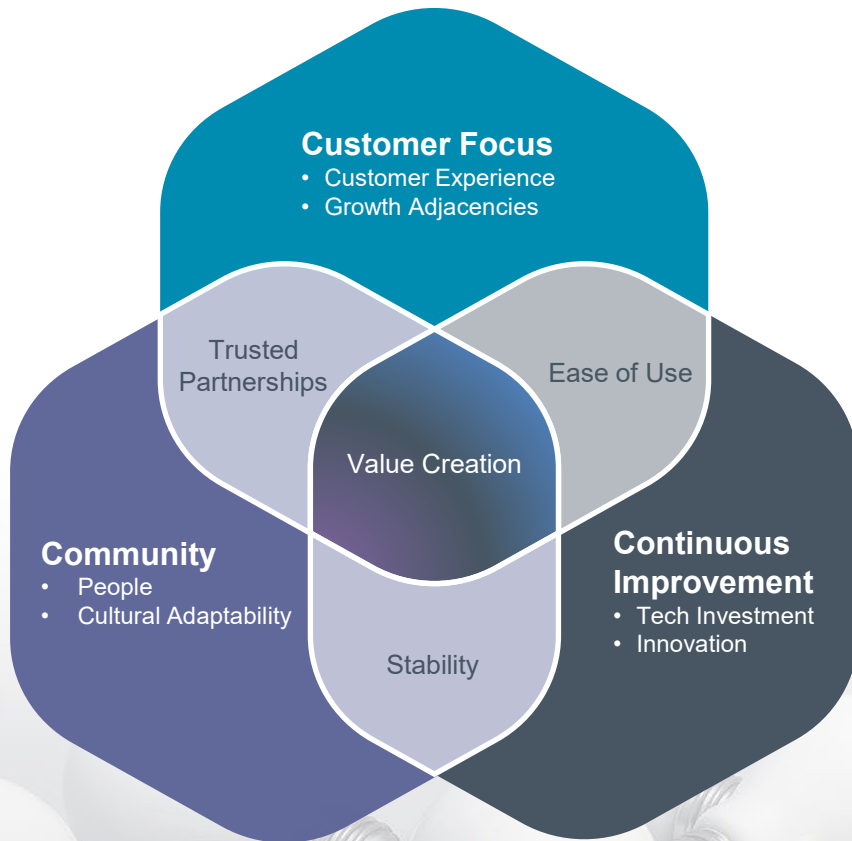
Capital Management

- Retain enough capital to meet policyholder needs
- Lean into profitable underwriting opportunities when they arise
- Return excess capital to shareholders
- Maintain our ability to raise traditional third party capital as needed



- 91% Institutions & other public investors
- 9% Insiders & Employee Stock Ownership Plan ("ESOP")

OUR STRATEGY



How We Create Value

By sharing our expertise and offering exceptional service to our customers, our highly engaged employees create lasting relationships and can see the impact they make on our business.

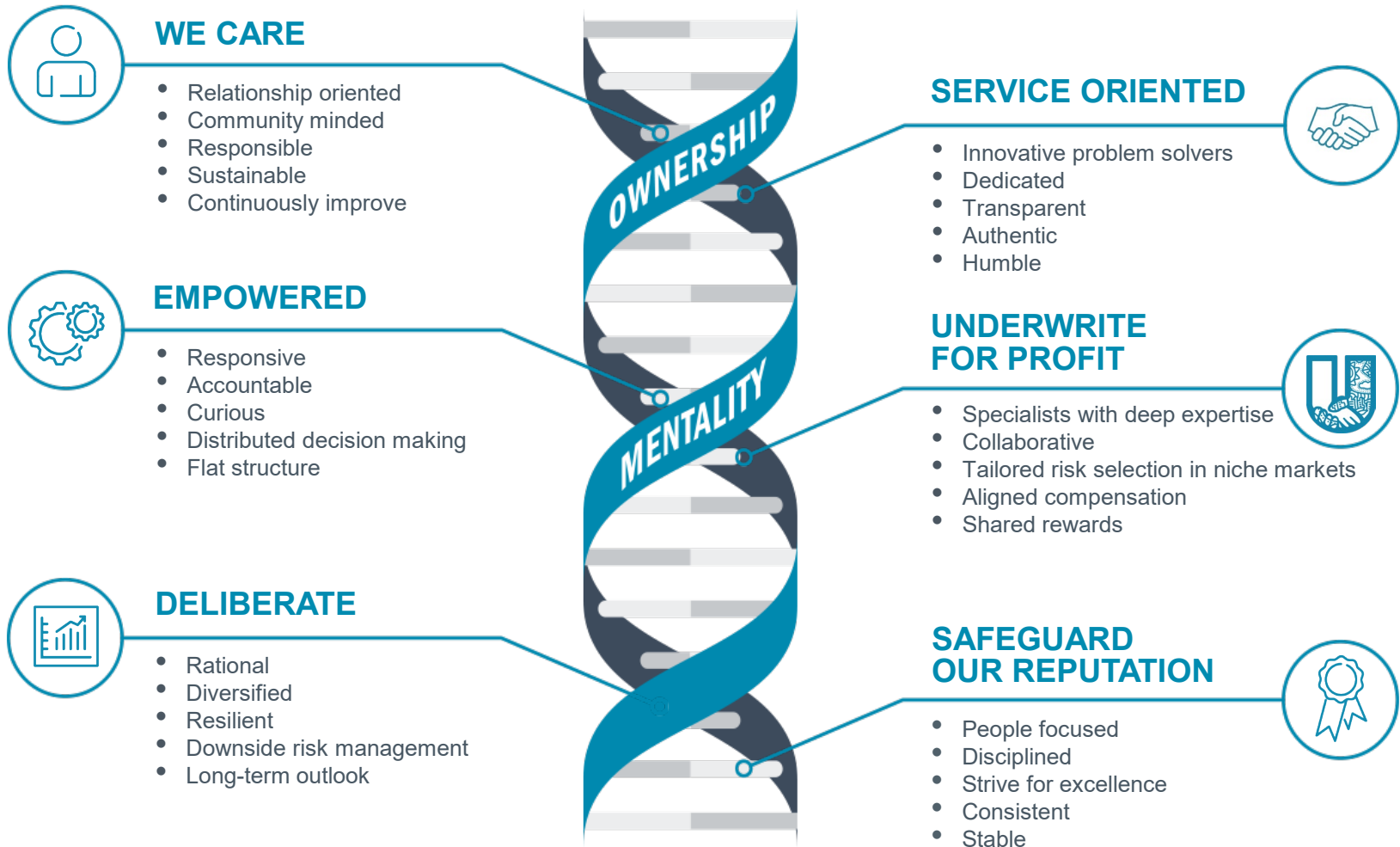
We incorporate our customers' feedback to ensure our products meet their needs and that we remain a stable, trusted partner that is easy to work with and fulfills our promise to pay claims owed.

Our shareholders benefit from our diversified, resilient business model, which produces consistent financial performance.



COMPETITIVE ADVANTAGES

RLI will capitalize on our competitive advantages to drive profitable growth.



FINANCIAL STRENGTH AND STABILITY

Our financial track record has been stellar for decades — a testament to our ownership culture and reputation as an excellent underwriting company.



WARD'S 50
TOP P&C PERFORMER
FOR 34 YEARS¹

⁽¹⁾Only insurer to be recognized every year since inception

4.9/5
STARS ON

'GLASSDOOR'
BEST PLACES TO WORK
2024 'GLASSDOOR'



RLI[®]

SELECT MARKET INFORMATION

RLI has a rich history as a publicly traded company and has consistently created value for its shareholders.

Ticker / Exchange	RLI / NYSE
Share Price (as of 9/30/2024)	\$154.98
Annual Dividend / Yield (as of 9/30/2024)	\$1.16 / 0.75%
Market Cap	\$7.10 billion
Annual Gross Premium (Trailing 4 qtr.)	\$1,974 million
Employees	1,105
Leadership Average Industry Experience / RLI Tenure	28 Years / 17 Years
20 Year Annual Shareholder Return	16.0%

Q3 2024 FINANCIAL UPDATE

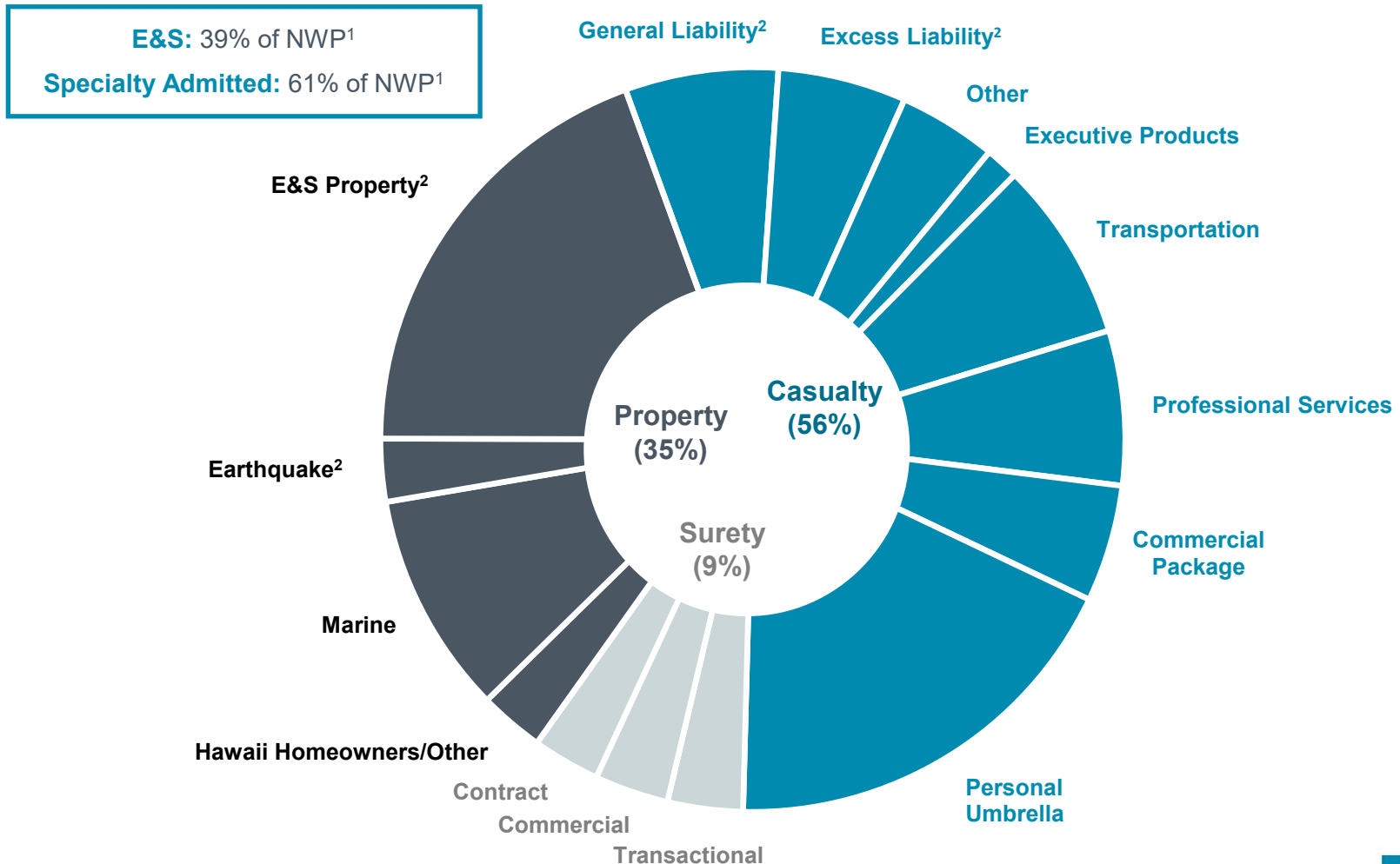
	Third Quarter			Year to Date		
	2024	2023	% Change	2024	2023	% Change
Earnings Per Diluted Share						
Net earnings	\$ 2.06	\$ 0.29	610.3%	\$ 6.60	\$ 4.12	60.2%
Operating earnings	\$ 1.31	\$ 0.61	114.8%	\$ 4.92	\$ 3.40	44.7%
Net Premiums Earned (in millions)						
Casualty	\$ 219.6	\$ 189.3	16.0%	\$ 627.0	\$ 562.4	11.5%
Property	\$ 133.3	\$ 95.0	40.3%	\$ 396.8	\$ 285.6	38.9%
Surety	\$ 36.6	\$ 34.1	7.3%	\$ 105.4	\$ 100.4	5.0%
Total	\$ 389.5	\$ 318.4	22.3%	\$ 1,129.2	\$ 948.4	19.1%
Underwriting Income (Loss) (in millions)						
Casualty	\$ 2.6	\$ 18.7	-86.1%	\$ 26.5	\$ 57.4	-53.8%
Property	\$ 30.4	\$ (20.7)	-246.9%	\$ 141.3	\$ 33.6	320.5%
Surety	\$ 7.7	\$ 6.2	24.2%	\$ 20.6	\$ 22.3	-7.6%
Total	\$ 40.7	\$ 4.2	869.0%	\$ 188.4	\$ 113.3	66.3%
Combined Ratio						
Casualty	98.8	90.1		95.8	89.8	
Property	77.2	121.8		64.4	88.2	
Surety	78.8	81.7		80.5	77.8	
Total	89.6	98.7		83.3	88.0	

Other 3Q24 Highlights

- 13% increase in gross premiums written
- 15% increase in net investment income
- Favorable development in prior years' loss reserves, resulting in a \$18.1 million net increase in underwriting income
- Losses from Hurricanes Beryl and Helene, resulting in a \$32.7 million net decrease in underwriting income
- Book value per share of \$38.17, an increase of 26% (inclusive of dividends) from year-end 2023

DIVERSIFIED PRODUCT PORTFOLIO: NET PREMIUM¹

Product diversification has fueled our growth & financial success.



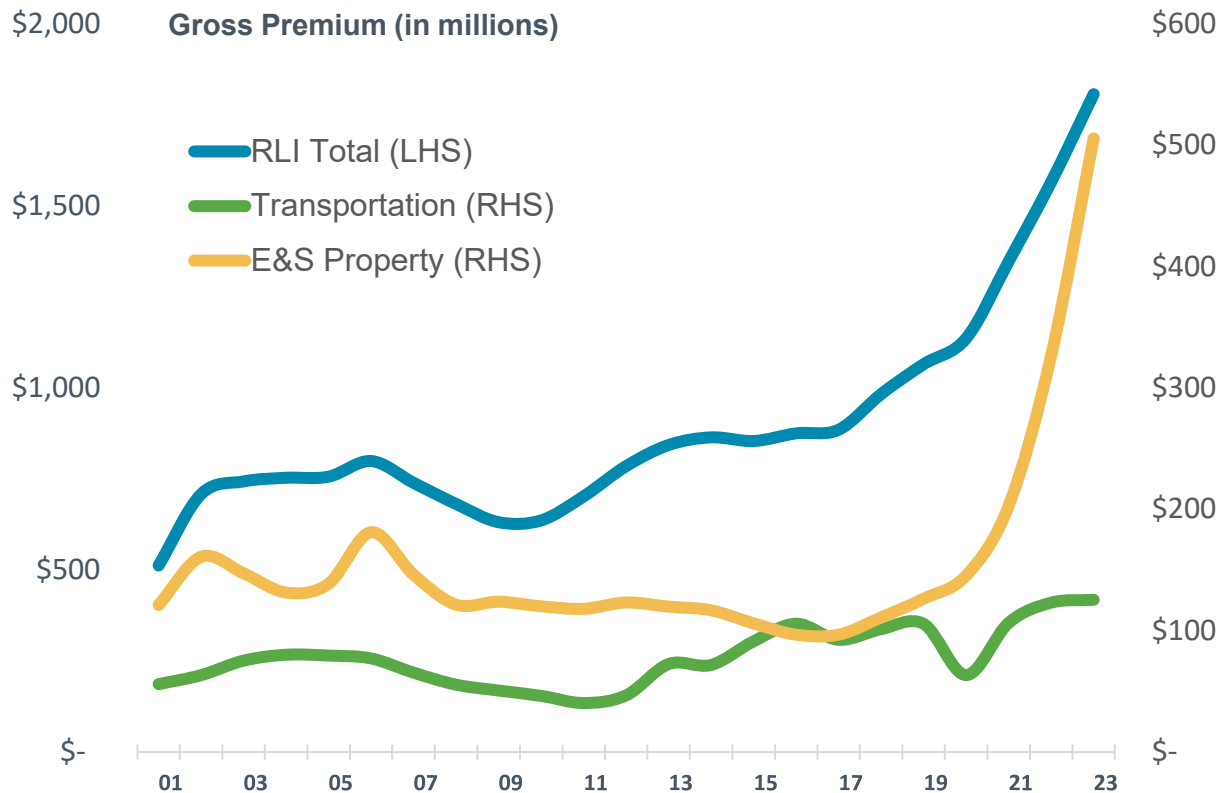
PRODUCT DISTRIBUTION

Our strong customer relationships extend across a diverse distribution network.

Casualty	Retail Agent / Broker	Wholesale Broker	General Agency / Carrier Partner
General liability		●	
Excess liability	●	●	
Personal umbrella	●		●
Transportation	●	●	
Executive products	●	●	
Professional services	●	●	
Commercial package	●		
Property			
E&S property & Earthquake		●	
Marine	●	●	
Personal lines	●		●
Surety			
Contract	●		
Commercial	●		

MARKET CYCLE MANAGEMENT

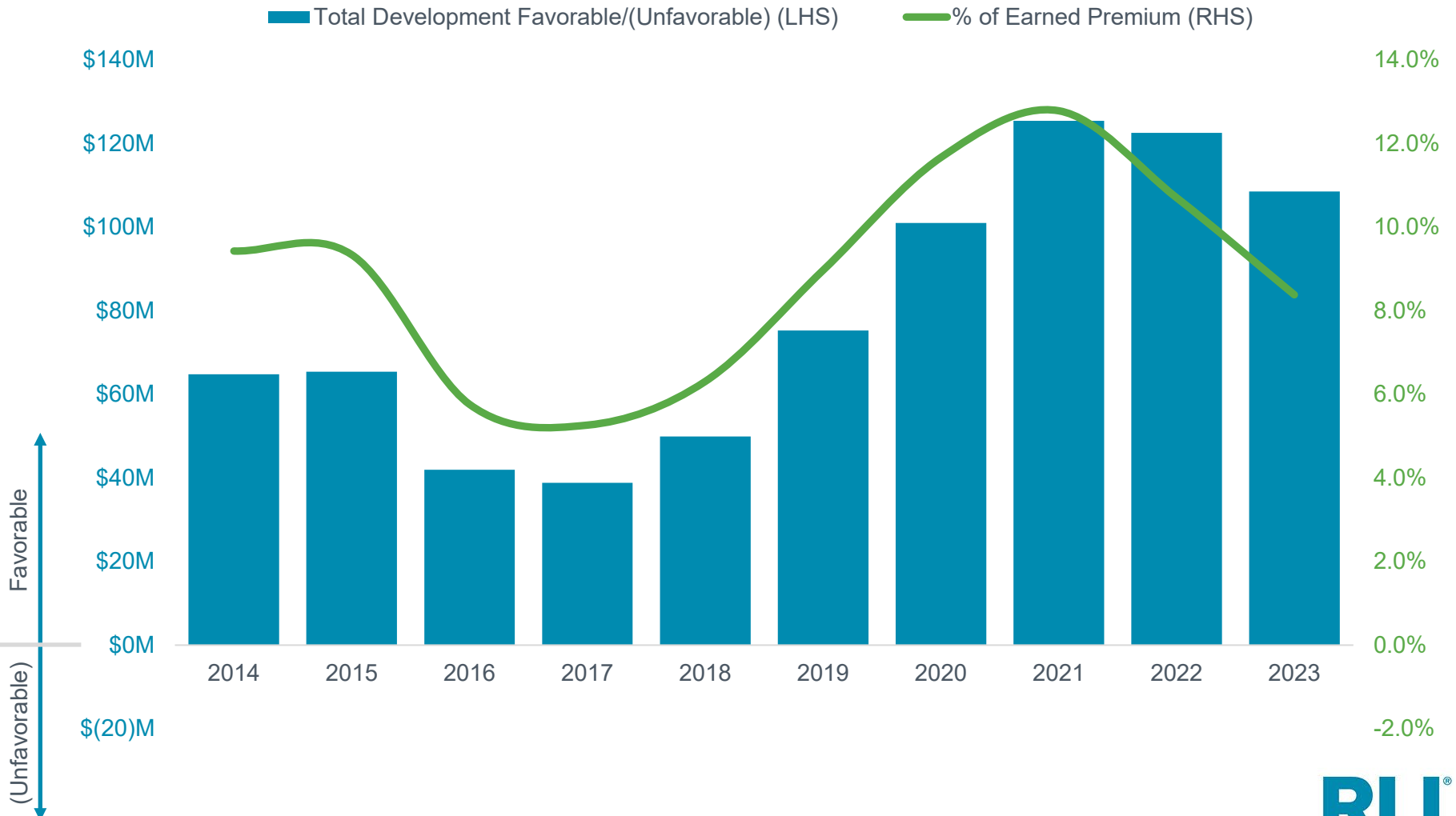
RLI's strong people, products & processes allow us to effectively manage through different market cycles, which vary by product.



- **INVEST** in people, products & processes in all markets
- **EMPOWER** underwriters to capitalize during hard markets and pull back, when necessary, during soft markets
- **ENFORCE** strict underwriting discipline throughout the cycle
- **MAXIMIZE** financial strength & flexibility

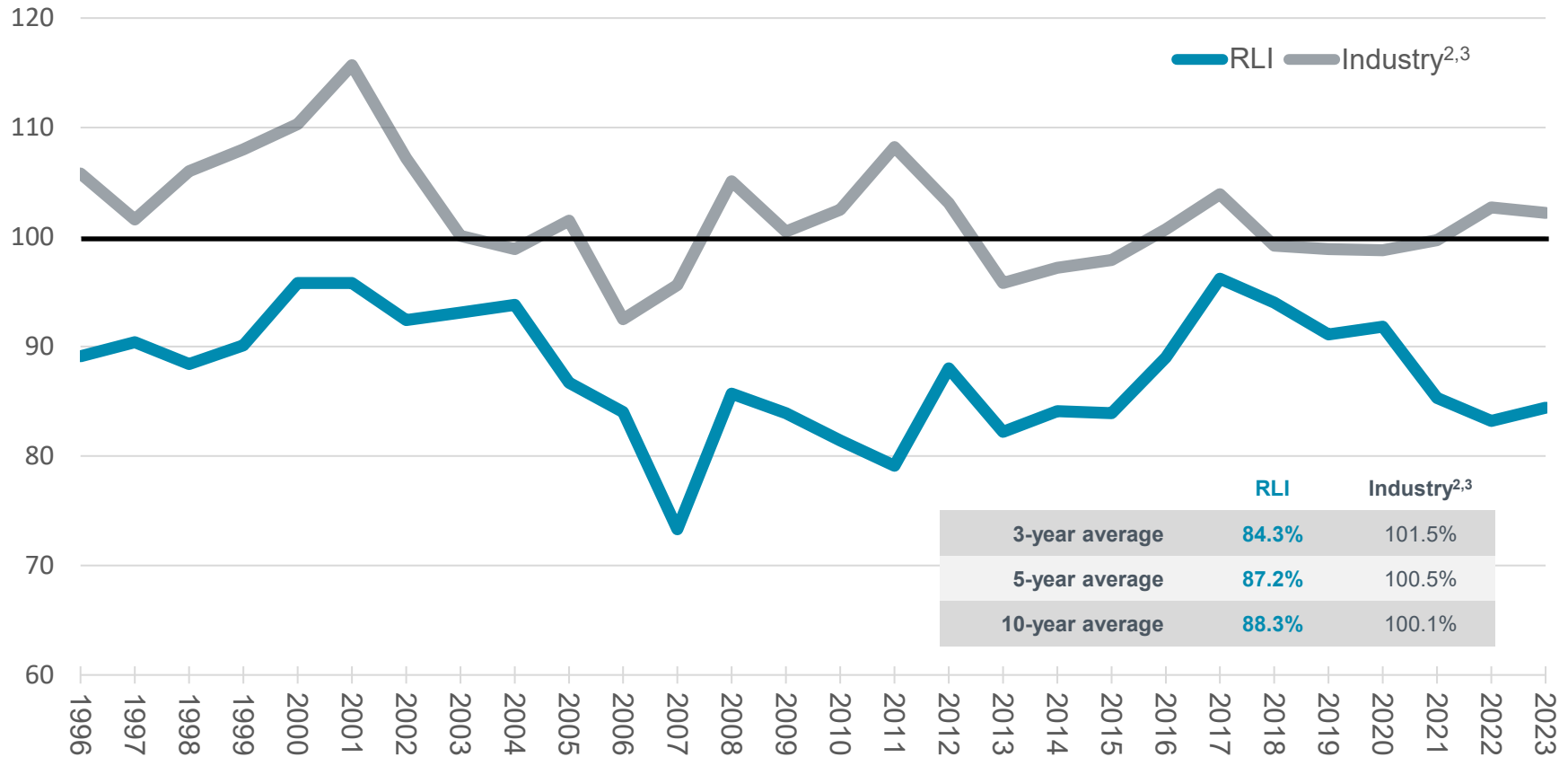
RESERVE DEVELOPMENT

RLI has had a history of disciplined and prudent reserving.



UNDERWRITING PROFIT

RLI has achieved 28 straight years of a combined ratio below 100 and has beaten the industry ratio by an average of 12 points¹ over the last 10 years.



⁽¹⁾ Statutory basis as of year-end 2023.

⁽²⁾ AM Best (2023). *Aggregate & Averages – Property/Casualty, United States & Canada. 1996-2022.*

⁽³⁾ Conning (2023). *Property-Casualty Forecast & Analysis: By Line of Insurance, Fourth Quarter 2023.*

Estimated for the year ended December 31, 2023.

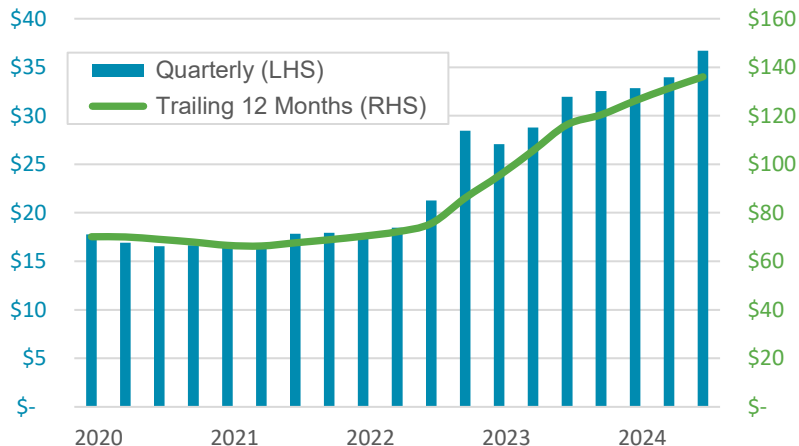


INVESTMENT PORTFOLIO

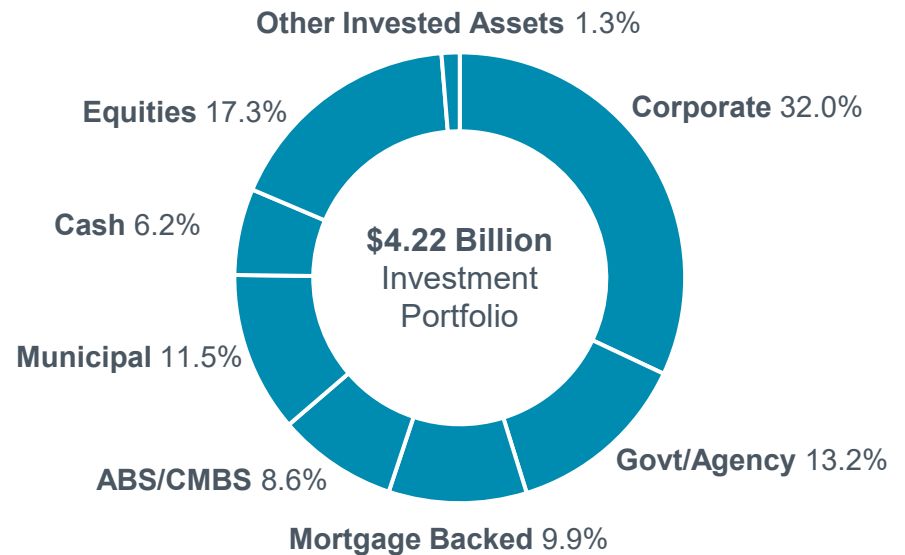
Investing for the long term: A diversified, highly-rated bond portfolio complemented by active and passive equities.

- **Target Asset Allocation:**
80% Bonds / 20% Equities
- **Bonds:** AA- quality; 4.8 duration
- **Equities:** ETFs and active large-cap; dividend yield of 1.9%
- Emphasis on consistency of income and low turnover

Net Investment Income (\$M)



Portfolio Allocation (as of 9/30/2024)



MEASUREMENTS OF OUR SUCCESS

Combined Ratio

28

consecutive years under 100 combined ratio¹

37/40

years under 100 combined ratio²

12

margin (points) by which we beat the industry³

Book Value Growth³

19.7%

average annual growth in book value per share (including dividends)

Operating Return on Equity³

12.5%

average OROE

Capital Management

49

consecutive years of increased dividends (as of May 2024)

\$767

million

amount returned to shareholders since 12/31/2019

Reserve Consistency

\$543

million

reserve releases since 12/31/2019

SUCCESS

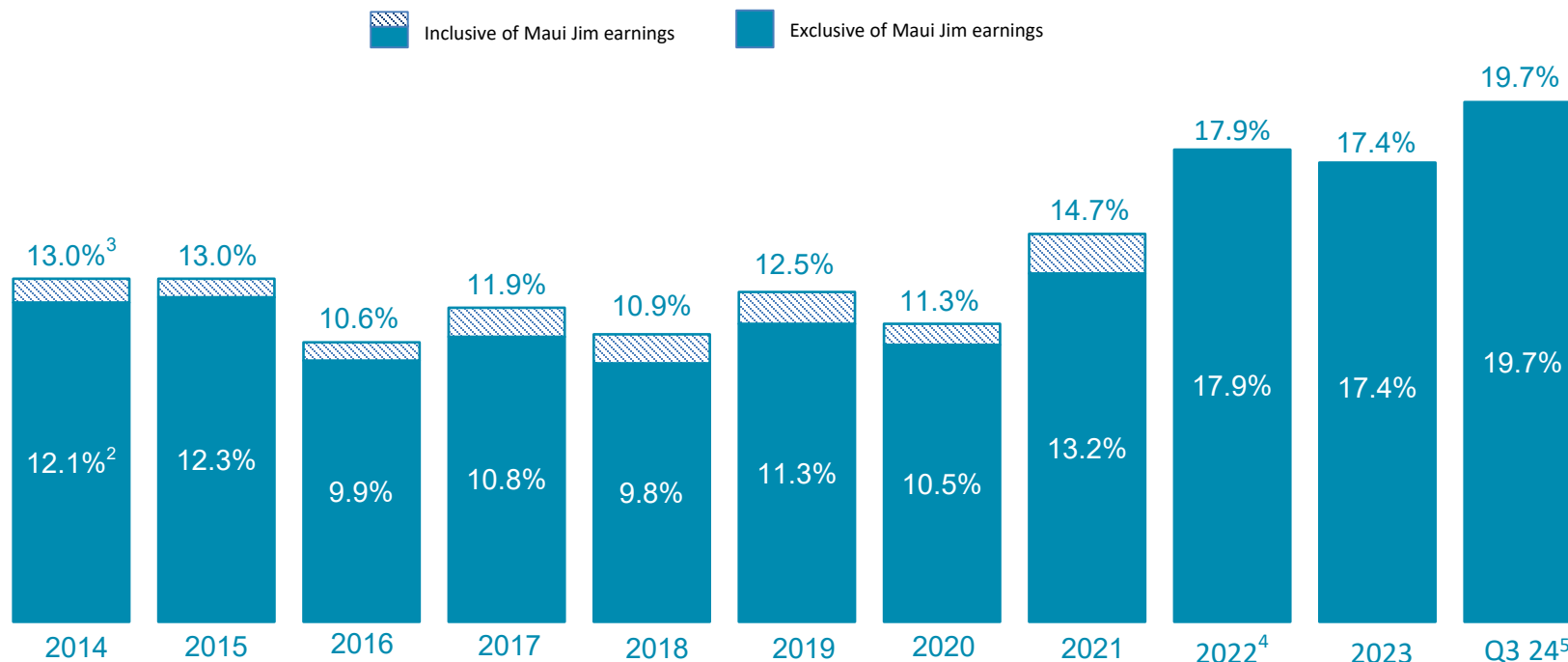
(1) As of year-end 2023.

(2) 1984 through year-end 2023.

(3) Over the last 10 years as of 12/31/23.

OPERATING RETURN ON EQUITY¹

Over the previous 10 years, RLI has averaged a 13.3% operating return on equity including Maui Jim earnings and a 12.5% operating return on equity exclusive of Maui Jim earnings.



⁽¹⁾ Operating return on equity (operating ROE) is operating earnings divided by average shareholders' equity. Operating earnings is a non-GAAP financial measure and consists of our GAAP net earnings adjusted by net realized gains/(losses), net unrealized gains/(losses) on equity securities that are recognized through net earnings in 2018 and forward and taxes related thereto. Net earnings is the most directly comparable financial measure to operating earnings. See our quarterly earnings releases for a reconciliation of net earnings to operating earnings.

⁽²⁾ Solid bars represent operating ROE associated with RLI's core insurance operations and exclude RLI's non-core investee earnings from Maui Jim, which was sold in 2022.

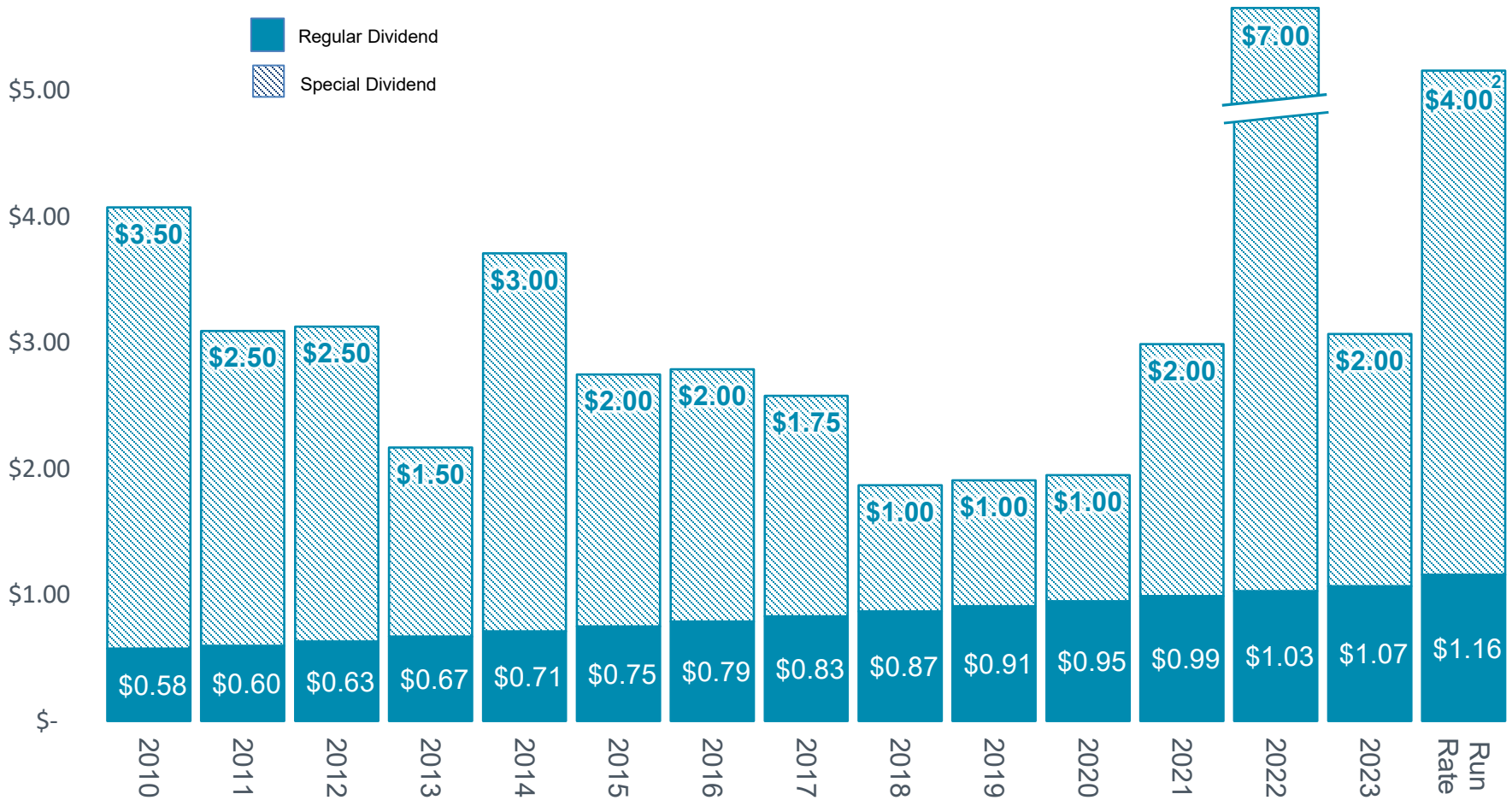
⁽³⁾ Solid bars plus shaded areas represent operating ROE as reported in prior periods and include investee earnings from Maui Jim.

⁽⁴⁾ Earnings from Maui Jim were negligible in 2022.

⁽⁵⁾ Trailing 12 months.

DIVIDEND GROWTH

RLI has a distinguished track record of sharing our success: 49 straight years of dividend increases¹, a 5% growth rate over the last 10 years, and 15 years of special dividends.

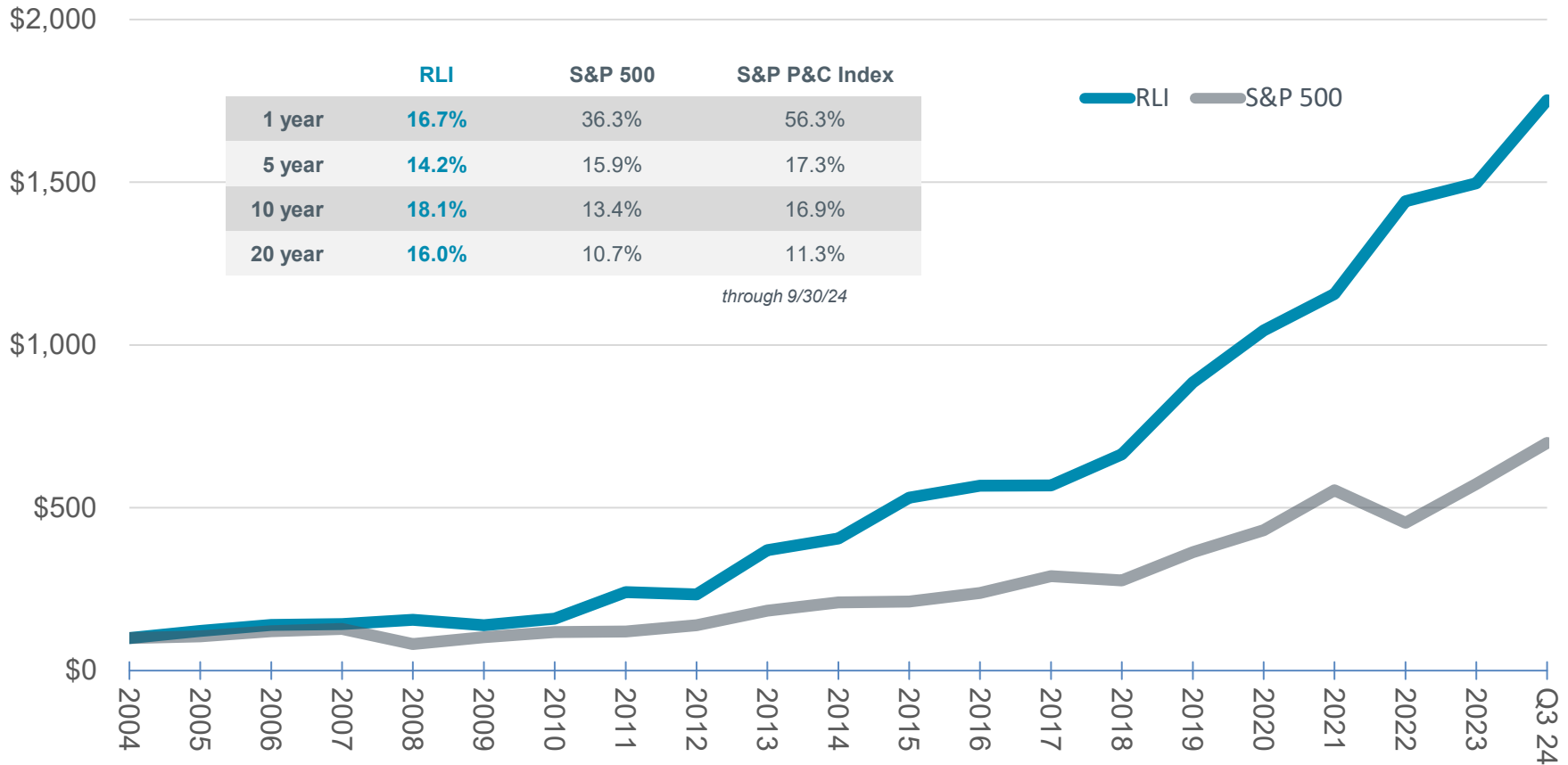


⁽¹⁾ As of May 2024.

⁽²⁾ Announced November 7, 2024; to be paid December 20, 2024.

TOTAL SHAREHOLDER RETURN¹

Shareholder returns validate the RLI story.



⁽¹⁾ Assumes \$100 invested on December 31, 2004 in RLI and S&P 500, with reinvestment of dividends.

VALUE CREATION OPPORTUNITIES

RLI is pursuing multiple initiatives designed to create value.

Cycle Management

Maximize margins throughout the cycle, organic growth enriched by market conditions

Platform Enhancements

Invest in technology to leverage distribution and increase efficiency

Talent Acquisition

Growth supported by hiring the best underwriters & claim professionals into the RLI model

Disciplined pursuit of opportunities in adjacent products

Capitalize on opportunities in niche spaces through organic means and via acquisitions, when they make sense



SELECTED FINANCIAL DATA

(Amounts in millions)

OPERATING RESULTS	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Q3 24
Gross premiums written	863.8	853.6	874.9	885.3	983.2	1,065.0	1,136.4	1,347.4	1,565.5	1,806.7	1,539.8
Consolidated revenue	775.2	794.6	816.3	797.2	818.1	1,003.6	983.6	1,179.2	1,698.0	1,512.0	1,331.3
Net earnings	135.4	137.5	114.9	105.0	64.2	191.6	157.1	279.4	583.4	304.6	304.9
Comprehensive earnings (loss)	170.8	89.9	113.8	140.3	30.2	258.7	213.3	220.5	304.5	367.4	364.7
FINANCIAL CONDITION	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Q3 24
Total investments	1,964.3	1,951.5	2,021.8	2,140.8	2,194.2	2,560.4	2,837.1	3,163.0	3,272.3	3,676.3	4,223.7
Total assets	2,774.3	2,735.5	2,777.6	2,947.2	3,105.1	3,545.7	3,938.5	4,508.3	4,767.1	5,180.2	5,791.8
Unpaid losses and settlement expenses	1,121.0	1,103.8	1,139.3	1,271.5	1,461.3	1,574.4	1,750.0	2,043.6	2,315.6	2,446.0	2,611.9
Total debt	148.4	148.6	148.7	148.9	149.1	149.3	149.5	199.7	199.9	100.0	100.0
Total shareholders' equity	845.1	823.5	823.6	853.6	806.8	995.4	1,136.0	1,229.4	1,177.3	1,413.5	1,748.4
Statutory surplus	849.3	865.3	860.0	864.6	829.8	1,029.7	1,121.6	1,240.6	1,407.9	1,520.1	1,806.7

SELECTED FINANCIAL DATA

(Amounts in thousands, except per share data)

SHARE INFORMATION	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Q3 24
Net earnings per share: Diluted	3.09	3.12	2.59	2.36	1.43	4.23	3.46	6.11	12.74	6.61	6.60
Comprehensive earning (losses) per share: Diluted	3.90	2.04	2.56	3.15	0.67	5.72	4.70	4.82	6.65	7.97	7.90
Cash dividends declared per share: Ordinary	0.71	0.75	0.79	0.83	0.87	0.91	0.95	0.99	1.03	1.07	0.85
Special	3.00	2.00	2.00	1.75	1.00	1.00	1.00	2.00	7.00	2.00	-
Book value per share	19.61	18.91	18.74	19.33	18.13	22.18	25.16	27.14	25.89	30.97	38.17
Closing stock price	49.40	61.75	63.13	60.66	68.99	90.02	104.15	112.10	131.27	133.12	154.98
Weighted average shares outstanding: Diluted	43,819	44,131	44,432	44,500	44,835	45,257	45,376	45,712	45,794	46,077	46,185
Common shares outstanding	43,103	43,544	43,945	44,148	44,504	44,869	45,143	45,289	45,470	45,640	45,810
OTHER FINANCIAL INFORMATION	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Q3 24
Net premiums written (T4Q) to statutory surplus	83%	83%	86%	87%	99%	84%	80%	85%	88%	94%	87%
GAAP combined ratio	84.5	84.5	89.5	96.4	94.7	91.9	92.0	86.8	84.4	86.6	83.3

APPENDIX – NON-GAAP RECONCILIATION

(Amounts in thousands, except per share data)

	Third Quarter		Year to Date	
	2024	2023	2024	2023
OPERATING EARNINGS:				
Net earnings	95,027	13,536	304,919	189,999
Less:				
Net realized (gains) losses	(5,420)	(6,558)	(11,222)	(26,758)
Income tax on realized gains	1,139	1,377	2,357	5,619
Net unrealized (gains) losses on equity securities	(38,392)	25,236	(87,314)	(15,474)
Income tax on unrealized gains (losses) on equity securities	8,062	(5,299)	18,335	3,250
Operating earnings	60,416	28,292	227,075	156,636
Net earnings per share	2.06	0.29	6.60	4.12
Less:				
Net realized (gains) losses	(0.12)	(0.14)	(0.24)	(0.58)
Income tax on realized gains	0.02	0.03	0.05	0.13
Net unrealized (gains) losses on equity securities	(0.83)	0.55	(1.89)	(0.34)
Income tax on unrealized gains (losses) on equity securities	0.18	(0.12)	0.40	0.07
Operating earnings per share	1.31	0.61	4.92	3.40

RLI®

DIFFERENT WORKS

RLICORP.COM

