

The background of the slide is a photograph of an industrial facility, likely an oil or gas processing plant. It shows complex piping, yellow safety railings, and large green industrial valves. The sky is clear and blue. Overlaid on this image are several blue chevron graphics pointing to the right.

Q4 2024 EARNINGS CONFERENCE CALL

February 19, 2025

FORWARD LOOKING STATEMENT AND NON-GAAP MEASURES

Safe Harbor Statement: This presentation includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, as amended. Words or phrases such as, "may," "should," "expects," "could," "intends," "plans," "anticipates," "estimates," "believes," "forecasts," "predicts" or other similar expressions are intended to identify forward-looking statements, which include, without limitation, earnings forecasts, statements relating to our business strategy and statements of expectations, beliefs, future plans and strategies and anticipated developments concerning our industry, business, operations and financial performance and condition.

The forward-looking statements included in this presentation are based on our current expectations, projections, estimates and assumptions. These statements are only predictions, not guarantees. Such forward-looking statements are subject to numerous risks and uncertainties that are difficult to predict. These risks and uncertainties may cause actual results to differ materially from what is forecast in such forward-looking statements, and include, without limitation, the following: global supply chain disruptions and the current inflationary environment could adversely affect the efficiency of our manufacturing and increase the cost of providing our products to customers; a portion of our bookings may not lead to completed sales, and our ability to convert bookings into revenues at acceptable profit margins; changes in global economic conditions and the potential for unexpected cancellations or delays of customer orders in our reported backlog; our dependence on our customers' ability to make required capital investment and maintenance expenditures; if we are not able to successfully execute and realize the expected financial benefits from any restructuring and realignment initiatives, our business could be adversely affected; the substantial dependence of our sales on the success of the oil and gas, chemical, power generation and water management industries; the adverse impact of volatile raw materials prices on our products and operating margins; economic, political and other risks associated with our international operations, including military actions, trade embargoes, epidemics or pandemics or changes to tariffs or trade agreements that could affect customer markets, particularly North African, Latin American, Asian and Middle Eastern markets and global oil and gas producers, and non-compliance with U.S. export/re-export control, foreign corrupt practice laws, economic sanctions and import laws and regulations; the impact of public health emergencies, such as outbreaks of epidemics, pandemics, and contagious diseases, on our business and operations; increased aging and slower collection of receivables, particularly in Latin America and other emerging markets; our exposure to fluctuations in foreign currency exchange rates, including in hyperinflationary countries such as Argentina; potential adverse consequences resulting from litigation to which we are a party, such as litigation involving asbestos-containing material claims; expectations regarding acquisitions and the integration of acquired businesses; the potential adverse impact of an impairment in the carrying value of goodwill or other intangible assets; our dependence upon third-party suppliers whose failure to perform timely could adversely affect our business operations; the highly competitive nature of the markets in which we operate; if we are not able to maintain our competitive position by successfully developing and introducing new products and technology, including artificial intelligence and machine learning; environmental compliance costs and liabilities; potential work stoppages and other labor matters; access to public and private sources of debt financing; our inability to protect our intellectual property in the United States, as well as in foreign countries; obligations under our defined benefit pension plans; our internal control over financial reporting may not prevent or detect misstatements because of its inherent limitations, including the possibility of human error, the circumvention or overriding of controls, or fraud; the recording of increased deferred tax asset valuation allowances in the future or the impact of tax law changes on such deferred tax assets could affect our operating results; our information technology infrastructure could be subject to service interruptions, data corruption, cyber-based attacks or network security breaches, which could disrupt our business operations and result in the loss of critical and confidential information; ineffective internal controls could impact the accuracy and timely reporting of our business and financial results; and other factors described from time to time in our filings with the Securities and Exchange Commission.

All forward-looking statements included in this presentation are based on information available to us on the date hereof, and we assume no obligation to update any forward-looking statement.

The Company reports its financial results in accordance with U.S. generally accepted accounting principles (GAAP). However, management believes that non-GAAP financial measures which exclude certain non-recurring items present additional useful comparisons between current results and results in prior operating periods, providing investors with a clearer view of the underlying trends of the business. Management also uses these non-GAAP financial measures in making financial, operating, planning and compensation decisions and in evaluating the Company's performance. Non-GAAP financial measures, which may be inconsistent with similarly captioned measures presented by other companies, should be viewed in addition to, and not as a substitute for, the Company's reported results prepared in accordance with GAAP.

We have provided tables in the appendix that reconcile these non-GAAP measures to their corresponding GAAP-based measures.



Q4 2024 HIGHLIGHTS

TOTAL BOOKINGS

\$1.2B

Strong aftermarket activity
and project awards

3D BOOKINGS

31%

Solid bookings from our 3D
Strategy

Nuclear Bookings

\$110M

Second consecutive quarter
of bookings more than \$100M

ADJUSTED GROSS MARGINS*

32.8%

Increased margins by 300
basis points versus prior
year period

ADJUSTED EPS*

\$0.70

Adjusted EPS* increased 3%
versus last year

CASH FROM OPERATIONS

\$197M

Robust generation of cash
from operations



**Dry Gas Seal System for
Turbomachinery Application**

* See appendix for reconciliation to corresponding GAAP-based measure

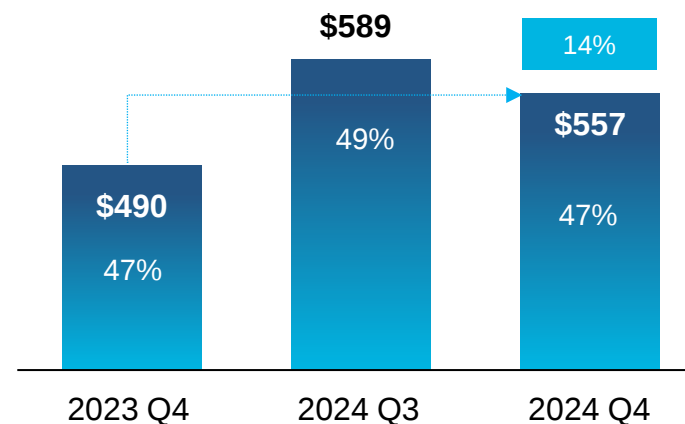


Q4 2024 BOOKINGS

- Total bookings growth of 13% versus the prior year period, with book-to-bill of 1.0x
- Power bookings were up more than 40%
- Third consecutive quarter of aftermarket bookings of more than \$600 million
- 3D Strategy bookings of more than 30%

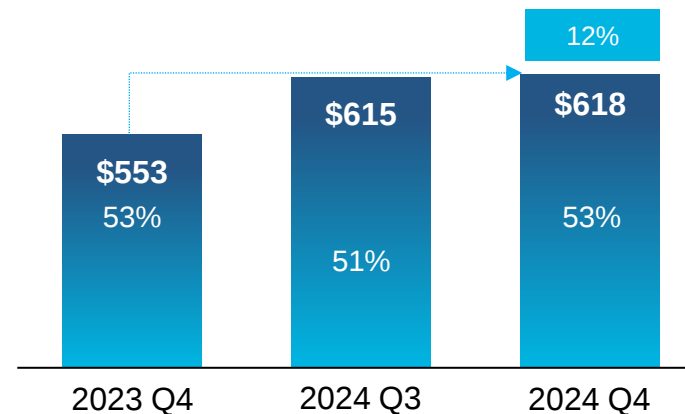
ORIGINAL EQUIPMENT

\$ millions



AFTERMARKET

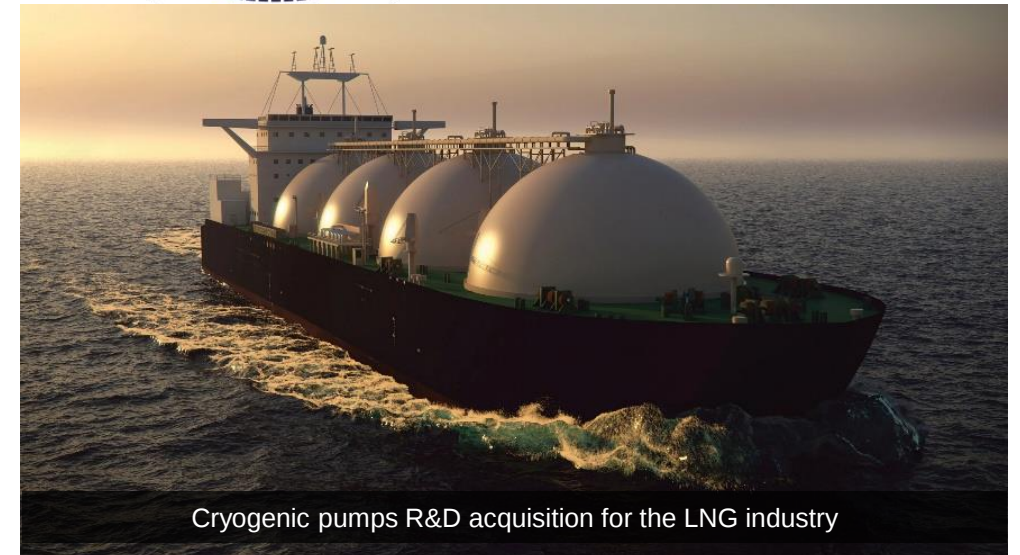
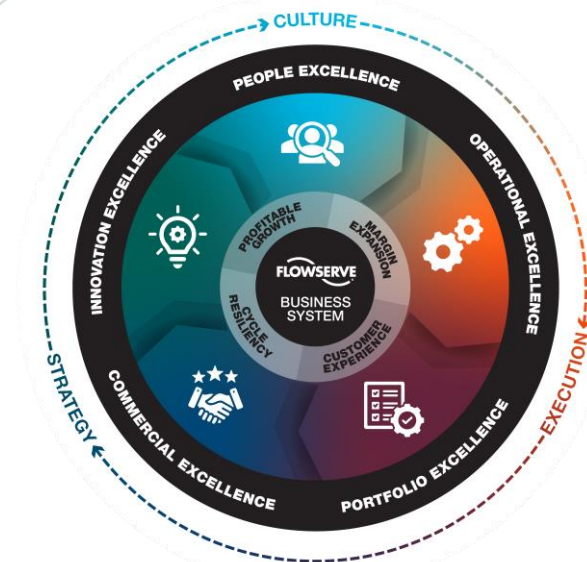
\$ millions





YEAR IN REVIEW

- Meaningfully grew bookings, margins, adjusted EPS and operating cash flow
- Launched Flowserve Business System
- Introduced 11 new products
- Acquired in-progress cryogenic pumps R&D
- Completed Mogas acquisition



Cryogenic pumps R&D acquisition for the LNG industry





3D GROWTH STRATEGY

DIVERSIFY | DECARBONIZE | DIGITIZE

DIVERSIFICATION

- Strong growth in cycle-resilient markets
- M&A to support market diversification



DECARBONIZATION

- Energy transition
- Nuclear activity driven by power demand



DIGITIZATION



- Differentiated offering driven by extensive domain expertise
- Delivering flow loop optimization



MARKET OUTLOOK

OIL & GAS:

- Consistent downstream utilization rates continue driving strong aftermarket and MRO activity
- Decarbonization spending ongoing, with strong carbon capture activity
- Middle East projects continue to progress

CHEMICAL:

- Overcapacity impacting near-term outlook, particularly in Europe
- Increased investment in plastic recycling
- Petrochemical production outlook in the Middle East is strong

POWER:

- Global power demand increasing on data center growth and further electrification
- Strong visibility to long-term nuclear generation projects
- Renewables growing, but not enough to meet enhanced global demand

GENERAL INDUSTRIES:

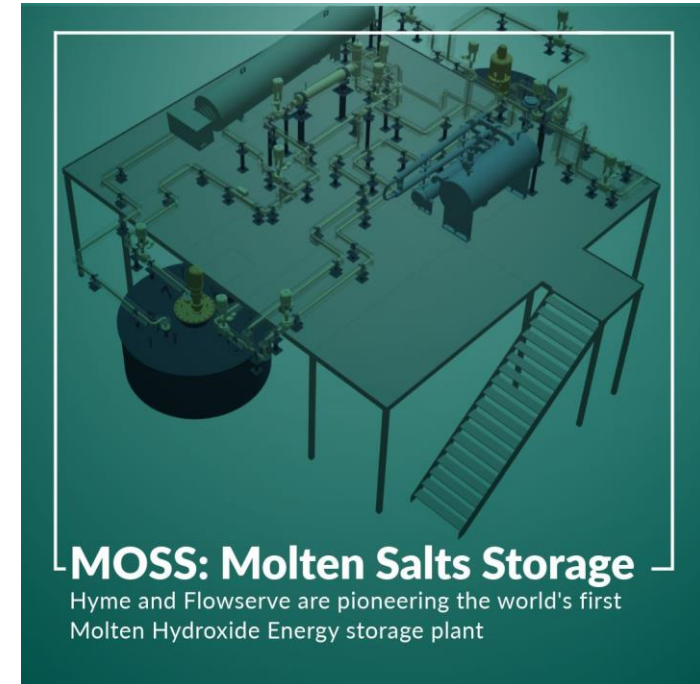
- Infrastructure investments driving strong industrial activity
- Energy transition initiatives support strong mineral extraction activity
- Distribution channel remains strong despite moderate destocking

WATER:

- Continued water opportunities in industrial and wastewater applications

- Market outlook remains constructive for projects, MRO and aftermarket activity
- Key mega trends of energy security, energy transition and power continue to drive end market growth
- Power 12-month opportunity funnel is 20% higher than the prior year period
- Expect a 2025 full-year book-to-bill ratio greater than 1.0x

- Introduced 11 new products during the year
- Collaborating with others, pioneering the world's first molten salts energy storage plant
- Up to 80% emissions reduction with Gaspac® ZE dry gas mechanical seal
- Expanded capabilities of our Solutions offering



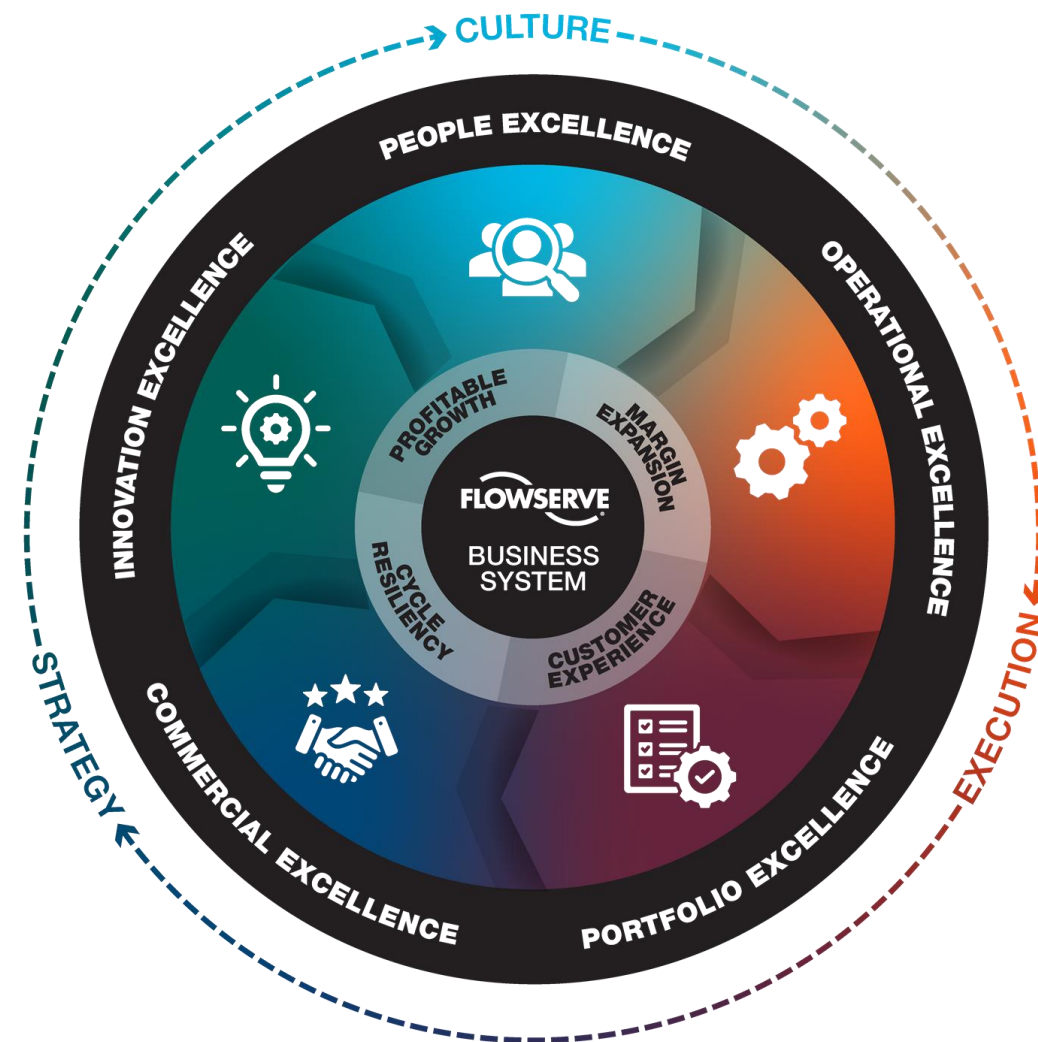
Gaspac® ZE



Expanded Solutions Offering



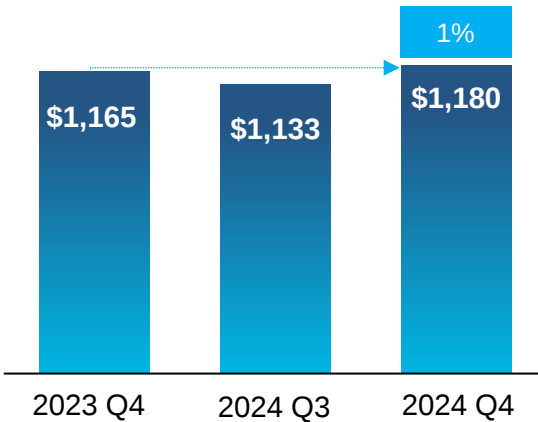
- Business System enabling consistent execution across five critical functional disciplines and our seven business units
- Operational excellence is increasing our productivity and enhancing product margins
- Portfolio excellence, our 80/20 framework, is helping to optimize our 200-year legacy of brands and product families
 - In 2025, expect negligible impact to sales while generating a ~50 bps gross margin benefit
 - On pace for 100-200+ bps margin improvement by 2027
- Commercial excellence expected to launch in the second half of this year



Q4 2024 OVERVIEW

SALES

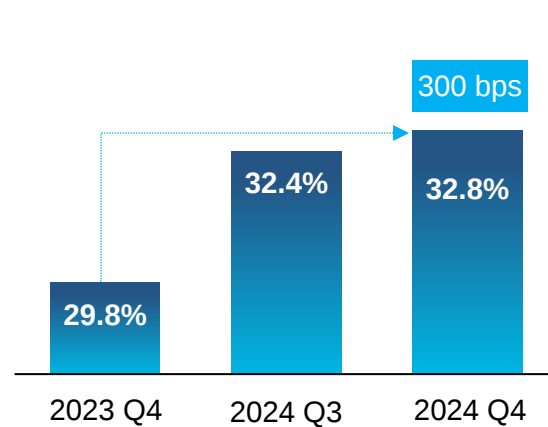
\$ millions



Modest sales growth with less revenue from large projects

- Original equipment sales declined 2% while aftermarket grew by 4%
- Benefits from Mogas acquisition, partially offset by currency translation

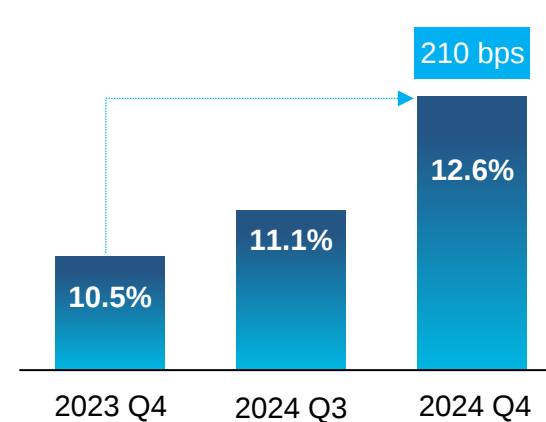
ADJ. GROSS MARGIN*



Operational excellence efforts continued to improve gross margins

- Consistent sequential improvement in adjusted gross margin*
- FPD segment delivered a 450-basis point expansion versus the prior year period

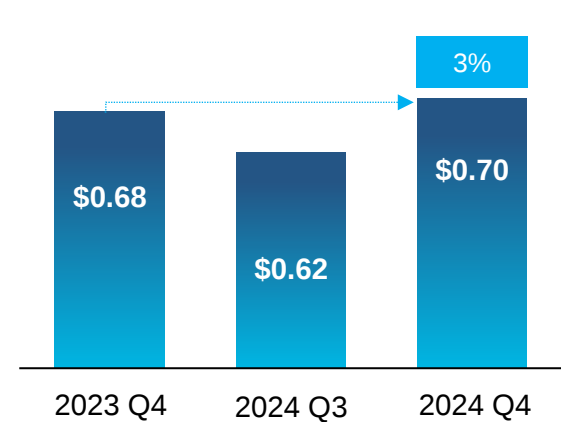
ADJ. OPERATING MARGIN*



Combined with top-line leverage, operating margins increased

- Fourth quarter incremental margins were the highest of the year
- Exiting the year with strong momentum

ADJ. EPS*



Underlying business performance drove strong adjusted EPS*

- Adjusted EPS* increased 3%, with strong performance overcoming tax rate and currency headwinds as well as higher interest expense from Mogas acquisition

* See appendix for reconciliation to corresponding GAAP-based measure



Q4 2024 FPD SEGMENT

	FPD Results	
	Q4 2024	Year-Over-Year
Bookings	\$816.4	13.0%
Revenue	\$794.9	(4.6%)
Adjusted Gross Margin*	33.4%	450 bps
Adjusted Operating Margin*	17.5%	570 bps
Book-to-Bill	1.03x	

- Broad-based bookings growth with book-to-bill above 1.0x
- Sales declined, as expected, from phasing of large projects and currency impacts
- Exceptional adjusted* gross and operating margin improvements
 - Full-year adjusted operating margin of 16.5%, now within the 2027 targeted segment range of 16% to 18%

* See appendix for reconciliation to corresponding GAAP-based measure





Q4 2024 FCD SEGMENT

FCD Results		
	Q4 2024	Year-Over-Year
Bookings	\$363.4	11.2%
Revenue	\$387.9	15.4%
Adjusted Gross Margin*	31.8%	(40) bps
Adjusted Operating Margin*	15.3%	(130) bps
Book-to-Bill	0.94x	

- Strong bookings growth across general industries and oil & gas end markets
- Sales increased from both organic growth and Mogas acquisition
- Solid sequential improvement in adjusted* gross and operating margins
 - Versus last year, Mogas impacted adjusted* operating margin by ~120 bps

* See appendix for reconciliation to corresponding GAAP-based measure

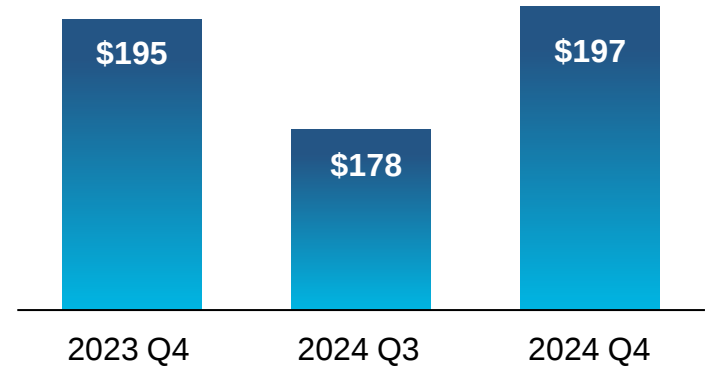


Q4 2024 CASH FLOW

- Strong fourth quarter cash flow performance, driving robust full-year operating cash flow of \$425 million
- Free cash flow of \$344 million, with free cash flow conversion* of nearly 100%
- Continued focus on improving working capital through operational excellence

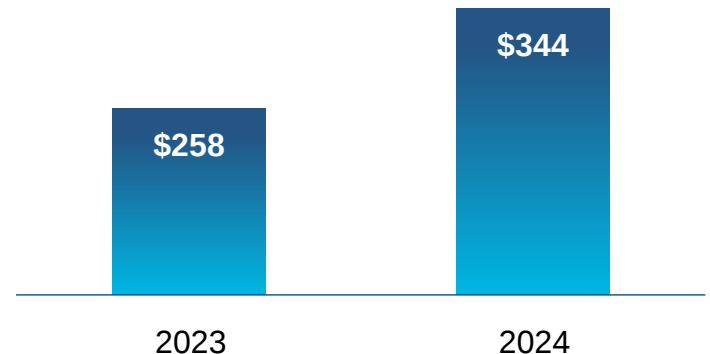
OPERATING CASH FLOW

\$ millions



FULL-YEAR FREE CASH FLOW*

\$ millions



*Free cash flow is defined as cash flows from operating activities less capital expenditures. Free cash flow conversion is defined as free cash flow divided by adjusted net earnings. Free cash flow and free cash flow conversion are non-GAAP figures.

2025 GUIDANCE ASSUMPTIONS

Guidance Metric ^[1]	2025 Guidance
Organic Growth	Up 3.0% - 5.0%
Total Sales Growth ^[2]	Up 5.0% - 7.0%
Adjusted EPS ^[3]	\$3.10 - \$3.30
Net Interest Expense	~\$70 million
Adjusted Tax Rate	~21%
Capital Expenditures	\$80 - \$90 million

[1] Excluding sales, Flowserve provides guidance only on a non-GAAP basis due to the inherent and increasing difficulty and unreasonable effort required to forecast certain amounts that would be included in GAAP earnings. This includes, but is not limited to, items such as foreign currency fluctuations, realignment expenses, impairments, and discrete tax events. As a result, we have not provided a reconciliation to the most comparable GAAP financial measures for these forward-looking non-GAAP measures.

[2] Organic growth +3% to +5%, Acquisitions +300 bps, and Foreign Exchange (100) bps

[3] 2025 Adjusted EPS guidance includes expected 16 cent contribution from Mogas operations (inclusive of \$7 million cost synergy benefit) and excludes potential realignment expenses, below-the-line foreign currency effects and certain other discrete items which may arise during the year and utilizes prevailing FX rates and approximately 132 million fully diluted shares.

2025 represents another meaningful step towards delivering on our long-term targets

Revenues



MSD%
(YoY)

Adj. Operating
Margin*



Up ~100 bps
(YoY)

Adj. EPS*



> 20%
Growth

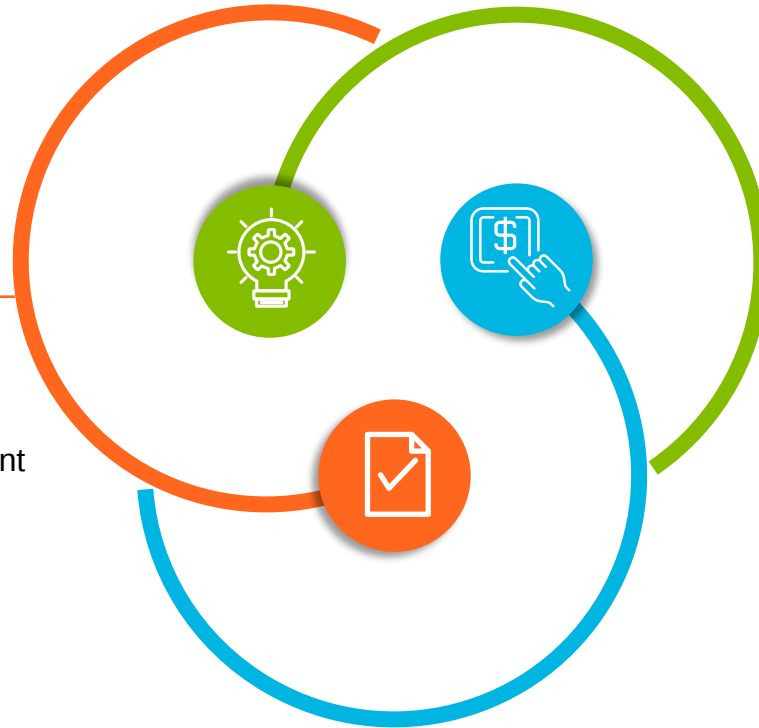
* Adjusted operating margin and Adjusted EPS are non-GAAP measures. Please see appendix for historical reconciliation of GAAP to Adjusted figures.

PURPOSEFUL CAPITAL ALLOCATION



INVEST TO GROW

- Growth and margin expansion CAPEX
- New product development



ACQUISITIONS



- Accelerate 3D Strategy
- Strong financial returns and diversification

SHAREHOLDER RETURNS



- Quarterly dividends
- Share repurchases

Guiding Principles

- Capital allocation based on **highest long-term return**
- Free cash flow conversion targeting **>90%**
- Approach to **support investment grade rating**
- **Deliberate deployment** of excess cash

Intentional framework guides our capital allocation decisions



JOURNEY TO 2027 TARGETS

	2023	2024	2025 (Guidance at Midpoint)	2027 Analyst Day Targets	
Revenue	\$4.3B (+20%)	\$4.6B (+5%)	6% Growth	\$4.8B	\$5.0B
Adjusted Operating Margin*	9.5% (+330 bps)	11.8% (+230 bps)	>100 bps	~13%	14 - 16%
Adjusted EPS*	\$2.10 (+91%)	\$2.63 (+25%)	~22% Growth	\$3.20	>\$4.00

- Strong backlog and supportive end markets enabling growth
- Further opportunities for margin expansion through Flowserve Business System
- Ahead of pace to deliver 2027 analyst day targets

* 2025 guidance excludes potential realignment charges and discrete items. Adjusted operating margin and Adjusted EPS are non-GAAP measures. Please see appendix for historical reconciliation of GAAP to Adjusted figures.





Appendix

Q4 2024 CONSOLIDATED FINANCIAL RESULTS



Consolidated Reconciliation of Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measure (Unaudited)

(Amounts in thousands, except per share data)

Three Months Ended December 31, 2024	Gross Profit	Selling, General & Administrative Expense	Operating Income	Other Income (Expense), Net	Provision For (Benefit From) Income Taxes	Net Earnings (Loss)	Effective Tax Rate	Diluted EPS
Reported	\$ 372,114	\$ 251,966	\$ 124,705	\$ (138)	\$ 22,202	\$ 77,541	21.0%	0.59
<i>Reported as a percent of sales</i>	31.5%	21.3%	10.6%	0.0%	1.9%	6.6%		
Realignment charges (a)	11,569	(1,570)	13,139	-	2,849	10,290	21.7%	0.08
Acquisition related (b)	-	(7,150)	7,150	-	1,682	5,468	23.5%	0.04
Purchase accounting step-up and intangible asset amortization (c)	3,067	(1,033)	4,100	-	1,300	2,800	31.7%	0.02
Below-the-line foreign exchange impacts (d)	-	-	-	(4,370)	(1,423)	(2,947)	32.6%	(0.02)
Adjusted	\$ 386,750	\$ 242,213	\$ 149,094	\$ (4,508)	\$ 26,610	\$ 93,152	21.2%	0.70
<i>Adjusted as a percent of sales</i>	32.8%	20.5%	12.6%	-0.4%	2.3%	7.9%		

Note: Amounts may not calculate due to rounding

(a) Charges represent realignment costs incurred as a result of realignment programs of which \$8,600 is non-cash.

(b) Charge represents acquisition and integration related costs associated with the MOGAS acquisition.

(c) Charge represents amortization of step-up in value of acquired inventories and acquisition related intangible assets associated with the MOGAS acquisition.

(d) Below-the-line foreign exchange impacts represent the remeasurement of foreign exchange derivative contracts as well as the remeasurement of assets and liabilities that are denominated in a currency other than a site's respective functional currency.

FY 2024 CONSOLIDATED FINANCIAL RESULTS



Consolidated Reconciliation of Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measure (Unaudited)

(Amounts in thousands, except per share data)

Twelve Months Ended December 31, 2024	Gross Profit	Selling, General & Administrative Expense	Loss on Sale of Business	Operating Income	Other Income (Expense), Net	Provision For (Benefit From) Income Taxes	Net Earnings (Loss)	Effective Tax Rate	Diluted EPS
Reported	\$ 1,434,246	\$ 978,037	\$ 12,981	\$ 462,279	\$ (12,194)	\$ 84,929	\$ 282,759	22.0%	2.14
<i>Reported as a percent of sales</i>	31.5%	21.5%	0.3%	10.1%	-0.3%	1.9%	6.2%		
Realignment charges (a)	31,576	(4,939)	(12,981)	49,496	-	4,884	44,612	9.9%	0.34
Discrete items (b)(c)(d)	2,700	(7,500)	-	10,200	-	2,869	7,331	28.1%	0.06
Acquisition related (e)	-	(9,944)	-	9,944	-	2,340	7,604	23.5%	0.06
Discrete asset write-downs (f)(g)	-	(1,795)	-	1,795	3,567	1,342	4,020	25.0%	0.03
Purchase accounting step-up and intangible asset amortization (h)	3,067	(1,033)	-	4,100	-	1,300	2,800	31.7%	0.02
Below-the-line foreign exchange impacts (i)	-	-	-	-	(2,302)	(1,912)	(390)	83.1%	(0.00)
Adjusted	\$ 1,471,589	\$ 952,826	\$ -	\$ 537,814	\$ (10,929)	\$ 95,752	\$ 348,736	20.7%	2.63
<i>Adjusted as a percent of sales</i>	32.3%	20.9%	0.0%	11.8%	-0.2%	2.1%	7.7%		

Note: Amounts may not calculate due to rounding

(a) Charges represent realignment costs incurred as a result of realignment programs of which \$33,700 is non-cash.

(b) Charge represents a reduction to reserves of \$2,000 associated with our ongoing financial exposure in Russia that were adjusted for Non-GAAP measures when established in 2022.

(c) Charge represents a one-time \$5,000 discretionary cash transition benefit provided to certain employees in conjunction with the freeze of our US Qualified pension plan.

(d) Charge represents the \$7,200 strategic acquisition of intellectual property related to certain liquefied natural gas technology.

(e) Charge represents acquisition and integration related costs associated with the MOGAS acquisition.

(f) Charge represents a \$1,795 non-cash write-down of a software asset.

(g) Charge represents a \$3,567 non-cash write-down of a debt investment.

(h) Charge represents amortization of step-up in value of acquired inventories and acquisition related intangible assets associated with the MOGAS acquisition.

(i) Below-the-line foreign exchange impacts represent the remeasurement of foreign exchange derivative contracts as well as the remeasurement of assets and liabilities that are denominated in a currency other than a site's respective functional currency.

Q4 2023 CONSOLIDATED FINANCIAL RESULTS



Consolidated Reconciliation of Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measure (Unaudited)

(Amounts in thousands, except per share data)

Three Months Ended December 31, 2023	Gross Profit	Selling, General & Administrative Expense	Operating Income	Other Income (Expense), Net	Provision For (Benefit From) Income Taxes	Net Earnings (Loss)	Effective Tax Rate	Diluted EPS
Reported	\$ 339,544	\$ 234,744	\$ 109,463	\$ (22,599)	\$ 3,991	\$ 62,617	5.6%	0.47
<i>Reported as a percent of sales</i>	29.1%	20.1%	9.4%	-1.9%	0.3%	5.4%		
Realignment charges (a)	9,464	(5,949)	15,413	-	4,534	10,879	29.4%	0.08
Discrete asset write-downs (b)(c)	(1,254)	-	(1,254)	2,000	94	652	12.6%	0.01
Acquisition related (d)	-	1,244	(1,244)	-	(293)	(951)	23.6%	(0.01)
Below-the-line foreign exchange impacts (e)	-	-	-	16,764	(274)	17,038	-1.6%	0.13
Adjusted	347,754	230,039	122,378	(3,835)	8,052	90,235	7.8%	0.68
<i>Adjusted as a percent of sales</i>	29.8%	19.7%	10.5%	-0.3%	0.7%	7.7%		

Note: Amounts may not calculate due to rounding

(a) Charges represent realignment costs incurred as a result of realignment programs of which \$2,100 is non-cash.

(b) Includes reversals of expenses that were adjusted for Non-GAAP measures in previous periods of \$1,254.

(c) Charge represents a non-cash asset write-down of \$2,000 associated with the impairment of an equity investment.

(d) Represents reversal of costs associated with a terminated acquisition that were adjusted for Non-GAAP measures in previous periods.

(e) Below-the-line foreign exchange impacts represent the remeasurement of foreign exchange derivative contracts as well as the remeasurement of assets and liabilities that are denominated in a currency other than a site's respective functional currency.

FY 2023 CONSOLIDATED FINANCIAL RESULTS



Consolidated Reconciliation of Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measure (Unaudited)

(Amounts in thousands, except per share data)

Twelve Months Ended December 31, 2023	Gross Profit	Selling, General & Administrative Expense	Operating Income	Other Income (Expense), Net	Provision For (Benefit From) Income Taxes	Earnings Attributable to Noncontrolling Interests	Net Earnings (Loss)	Effective Tax Rate	Diluted EPS
Reported	\$ 1,276,828	\$ 961,169	\$ 333,553	\$ (49,870)	\$ 18,562	\$ 18,445	\$ 186,743	8.3%	1.42
<i>Reported as a percent of sales</i>	29.6%	22.2%	7.7%	-1.2%	0.4%	0.4%	4.3%		
Realignment charges (a)	21,012	(45,025)	66,037	-	14,949	-	51,088	22.6%	0.39
Discrete asset write-downs (b)(c)(d)(e)	715	(3,955)	4,670	2,000	1,611	-	5,059	24.2%	0.04
Acquisition related (f)	-	(7,247)	7,247	-	1,704	-	5,543	23.5%	0.04
Below-the-line foreign exchange impacts (g)	-	-	-	41,092	2,395	-	38,697	5.8%	0.29
Correction of prior period errors (h)	-	-	-	-	-	(3,559)	3,559	0.0%	0.03
Discrete tax benefit (i)	-	-	-	-	13,000	-	(13,000)	0.0%	(0.10)
Adjusted	\$ 1,298,555	\$ 904,942	\$ 411,507	\$ (6,778)	\$ 52,221	\$ 14,886	\$ 277,689	15.1%	2.10
<i>Adjusted as a percent of sales</i>	30.1%	20.9%	9.5%	-0.2%	1.2%	0.3%	6.4%		

Note: Amounts may not calculate due to rounding

(a) Charges represent realignment costs incurred as a result of realignment programs of which \$9,701 is non-cash.

(b) Charge represents a further expense of \$1,834 associated with a sales contract that was initially reserved for in 2017.

(c) Includes reversals of expenses that were adjusted for Non-GAAP measures in previous periods of \$81.

(d) Charge represents a \$2,917 non-cash write-down of a licensing agreement.

(e) Charge represents a non-cash asset write-down of \$2,000 associated with the impairment of an equity investment.

(f) Charges represent costs associated with a terminated acquisition.

(g) Below-the-line foreign exchange impacts represent the remeasurement of foreign exchange derivative contracts as well as the remeasurement of assets and liabilities that are denominated in a currency other than a site's respective functional currency.

(h) Represents the amount to correct the cumulative impact of prior period errors.

(i) Represents a discrete tax benefit due to release of tax valuation allowance on the net deferred tax assets in a foreign jurisdiction. The associated tax expense was adjusted out in 2015.

Q4 2024 AND Q4 2023 SEGMENT FINANCIAL RESULTS



Segment Reconciliation of Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measure (Unaudited)

(Amounts in thousands)

Flowserve Pumps Division

Three Months Ended December 31, 2024	Gross Profit	Selling, General & Administrative Expense	Operating Income
Reported	\$ 255,710	\$ 131,402	\$ 129,069
<i>Reported as a percent of sales</i>	32.2%	16.5%	16.2%
Realignment charges (a)	9,890	(41)	9,931
Adjusted	\$ 265,600	\$ 131,361	\$ 139,000
<i>Adjusted as a percent of sales</i>	33.4%	16.5%	17.5%

Flow Control Division

Three Months Ended December 31, 2024	Gross Profit	Selling, General & Administrative Expense	Operating Income
Reported	\$ 118,503	\$ 73,859	\$ 44,592
<i>Reported as a percent of sales</i>	30.5%	19.0%	11.5%
Realignment charges (a)	1,679	(1,655)	3,334
Acquisition related (b)	-	(7,150)	7,150
Purchase accounting step-up and intangible asset amortization (c)	3,067	(1,033)	4,100
Adjusted	\$ 123,249	\$ 64,021	\$ 59,176
<i>Adjusted as a percent of sales</i>	31.8%	16.5%	15.3%

Note: Amounts may not calculate due to rounding

(a) Charges represent realignment costs incurred as a result of realignment programs of which \$8,600 is non-cash.

(b) Charge represents acquisition and integration-related costs associated with the MOGAS acquisition.

(c) Charge represents amortization of step-up in value of acquired inventories and acquisition related intangible assets associated with the MOGAS acquisition.

Three Months Ended December 31, 2023	Gross Profit	Selling, General & Administrative Expense	Operating Income
Reported	\$ 238,213	\$ 149,354	\$ 93,522
<i>Reported as a percent of sales</i>	28.6%	17.9%	11.2%
Realignment charges (a)	3,313	(2,537)	5,850
Discrete asset write-downs (b)	(1,254)	-	(1,254)
Adjusted	\$ 240,272	\$ 146,817	\$ 98,118
<i>Adjusted as a percent of sales</i>	28.9%	17.6%	11.8%

Note: Amounts may not calculate due to rounding

(a) Charges represent realignment costs incurred as a result of realignment programs of which \$2,100 is non-cash.

(b) Represents reversals of expenses that were adjusted for Non-GAAP measures in previous periods.

(c) Represents reversal of costs associated with a terminated acquisition that were adjusted for Non-GAAP measures in previous periods.

FY 2024 AND 2023 SEGMENT FINANCIAL RESULTS



Segment Reconciliation of Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measure (Unaudited)

(Amounts in thousands)

Flowserve Pumps Division

Twelve Months Ended December 31, 2024	Gross Profit	Selling, General & Administrative Expense	Operating Income
Reported	\$ 1,017,048	\$ 556,225	\$ 480,216
<i>Reported as a percent of sales</i>	32.2%	17.6%	15.2%
Realignment charges (a)	30,727	(1,078)	31,805
Discrete items (b)(c)(d)	1,700	(6,000)	7,700
Adjusted	\$ 1,049,475	\$ 549,147	\$ 519,721
<i>Adjusted as a percent of sales</i>	33.2%	17.4%	16.5%

Flow Control Division

Twelve Months Ended December 31, 2024	Gross Profit	Selling, General & Administrative Expense	Loss on Sale of Business	Operating Income
Reported	\$ 423,973	\$ 252,675	\$ 12,981	\$ 158,265
<i>Reported as a percent of sales</i>	30.1%	17.9%	0.9%	11.2%
Realignment charges (a)	1,077	(3,095)	(12,981)	17,153
Discrete item (b)	800	(400)	-	1,200
Acquisition related (e)	-	(9,944)	-	9,944
Purchase accounting step-up and intangible asset amortization (f)	3,067	(1,033)	-	4,100
Adjusted	\$ 428,917	\$ 238,203	\$ -	\$ 190,662
<i>Adjusted as a percent of sales</i>	30.4%	16.9%	0.0%	13.5%

Note: Amounts may not calculate due to rounding

(a) Charges represent realignment costs incurred as a result of realignment programs of which \$33,700 is non-cash.

(b) Charge represents a one-time \$3,700 discretionary cash transition benefit provided to certain employees in conjunction with the freeze of our US Qualified pension plan.

(c) Charge represents a reduction to reserves of \$2,000 associated with our ongoing financial exposure in Russia that were adjusted for Non-GAAP measures when established in 2022.

(d) Charge represents the \$7,200 strategic acquisition of intellectual property related to certain liquefied natural gas technology.

(e) Charge represents acquisition and integration related costs associated with the MOGAS acquisition.

(f) Charge represents amortization of step-up in value of acquired inventories and acquisition related intangible assets associated with the MOGAS acquisition.

Twelve Months Ended December 31, 2023	Gross Profit	Selling, General & Administrative Expense	Operating Income
Reported	\$ 906,775	\$ 575,792	\$ 348,867
<i>Reported as a percent of sales</i>	29.6%	18.8%	11.4%
Realignment charges (a)	10,797	(14,533)	25,330
Discrete asset write-downs (b)(c)(d)	715	(3,955)	4,670
Adjusted	\$ 918,287	\$ 557,304	\$ 378,867
<i>Adjusted as a percent of sales</i>	30.0%	18.2%	12.4%

Twelve Months Ended December 31, 2023	Gross Profit	Selling, General & Administrative Expense	Operating Income
Reported	\$ 372,808	\$ 224,774	\$ 148,034
<i>Reported as a percent of sales</i>	29.4%	17.8%	11.7%
Realignment charges (a)	10,576	(11,393)	21,969
Acquisition related (e)	-	(7,247)	7,247
Adjusted	\$ 383,384	\$ 206,134	\$ 177,250
<i>Adjusted as a percent of sales</i>	30.3%	16.3%	14.0%

Note: Amounts may not calculate due to rounding

(a) Charges represent realignment costs incurred as a result of realignment programs of which \$9,701 is non-cash.

(b) Charge represents a further expense of \$1,834 associated with a sales contract that was initially reserved for in 2017.

(c) Includes reversals of expenses that were adjusted for Non-GAAP measures in previous periods of \$81.

(d) Charge represents a \$2,917 non-cash write-down of a licensing agreement.

(e) Charges represent costs associated with a terminated acquisition.

2024 AND 2023 SEGMENT BOOKINGS AND SALES MIX

Flowserve Pumps Division

(\$ millions)		Q4 2024	Q4 2023	Delta (%)	Constant FX (%) ¹	FY 2024	FY 2023	Delta (%)	Constant FX (%)
Bookings Mix ³	OE ²	\$285	\$241	18%	21%	\$1,230	\$974	26%	27%
		35%	33%	200 bps		37%	33%	400 bps	
	AM ²	\$531	\$481	10%	12%	\$2,074	\$1,967	5%	6%
		65%	67%	(200) bps		63%	67%	(400) bps	
Sales Mix ³	OE	\$283	\$327	-13%	-12%	\$1,154	\$1,149	0%	1%
		36%	39%	(300) bps		37%	38%	(100) bps	
	AM	\$512	\$506	1%	2%	\$2,005	\$1,915	5%	5%
		64%	61%	300 bps		63%	62%	100 bps	

Flow Control Division

(\$ millions)		Q4 2024	Q4 2023	Delta (%)	Constant FX (%)	FY 2024	FY 2023	Delta (%)	Constant FX (%)
Bookings Mix	OE	\$274	\$253	8%	9%	\$1,016	\$1,031	-1%	-1%
		75%	77%	(200) bps		74%	77%	(300) bps	
	AM	\$89	\$74	20%	21%	\$355	\$315	13%	13%
		25%	23%	200 bps		26%	23%	300 bps	
Sales Mix	OE	\$285	\$251	14%	14%	\$1,070	\$944	13%	14%
		73%	75%	(200) bps		76%	75%	100 bps	
	AM	\$103	\$85	21%	21%	\$339	\$322	5%	5%
		27%	25%	200 bps		24%	25%	(100) bps	

¹ Constant foreign exchange (FX) represents the year-over-year variance assuming 2024 results at 2023 FX rates

² OE and AM represent original equipment and aftermarket, respectively

³ Gross bookings and sales do not include interdivision eliminations



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