

Stratus Welcomes Jason Dietrich as Chief Revenue Officer

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Senior Sales and Operations Executive to Drive the Company's Next Phase of Growth in Industrial Edge Computing

MAYNARD, Mass., — August 1, 2018 — **Stratus Technologies**, a global leader in continuous availability solutions for industrial applications, today announced that it has appointed Jason Dietrich as Chief Revenue Officer (CRO). With more than 20 years of experience in manufacturing and industrial platforms, Dietrich will oversee and directly lead Stratus' global sales, marketing and business development efforts, aligning the company's go-to-market strategy with the tremendous opportunity that exists in the rapidly growing market for industrial edge computing.

Dietrich comes to Stratus from PTC, provider of the ThingWorx Industrial Internet of Things (IIoT) platform and strategic partner of Rockwell Automation. While at PTC, Dietrich was responsible for driving ThingWorx sales strategies and execution, ensuring worldwide adoption of the ThingWorx platform into manufacturing and connected operations environments. Prior to PTC, Dietrich led the Operations Execution business for the Invensys software division of Schneider Electric.

Industrial IoT and edge computing are growing at a rapid pace. In fact, according to a recent Gartner report, by 2020, on-premises Internet of Things (IoT) platforms coupled with edge computing will account for up to 60% of industrial IoT (IIoT) analytics, up from less than 10% today.* Stratus, with its newly released **ztC Edge** computing platform, combined with the sales leadership of industry veteran, Jason Dietrich, is uniquely positioned to succeed in this burgeoning global market.

"We are excited to bring an executive of Jason's caliber to Stratus," said Dave Laurello, CEO of Stratus. "Jason's

exceptional background within IIoT, combined with his proven success in establishing new routes to market and strategic partnerships within manufacturing and industrial automation markets worldwide will be a great addition to the team. His leadership at Stratus will be invaluable as we increase our commitment to customer success and product innovation within industrial edge.”

“I am thrilled to be joining Stratus, a company that has been a solid leader in continuous availability for many years and is now shaping the industrial edge computing solutions market through innovative products and solutions,” said Dietrich. “It is a privilege to be named Stratus’ first Chief Revenue Officer and I am looking forward to helping drive the company’s transformation and accelerate its growth.”

About Stratus Technologies

Stratus takes the complexity out of keeping business critical applications running 24/7. Stratus’ technologies proactively prevent instances of unplanned downtime both in the data center and at the edge, and our services ensure any issues are addressed before customers need to. Global Fortune 500 companies and small medium sized businesses in a wide range of industries across the globe have been relying on Stratus for operationally simple, continuous availability for more than 35 years. For more information, please visit www.stratus.com or follow on Twitter [@StratusAlwaysOn](https://twitter.com/StratusAlwaysOn).

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