

Penguin Computing Awarded Procurement Contract by University of Virginia and Virginia Association of State College and University Purchasing Professionals (VASCUPP)

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Penguin Computing, experts in high performance computing (HPC) solutions, announced today that the company has been assigned a procurement contract by the University of Virginia on behalf of VASCUPP to sell hardware, software and services to member institutions. Under the terms of the contract VASCUPP members and any other public body nationwide can purchase hardware and software solutions from Penguin Computing on a discount schedule. The agreement covers Penguin Computing's entire product portfolio including:

- Linux servers and workstations
- Complete application-ready HPC clusters
- Cluster management and workload management software such as Scyld ClusterWare
- Storage solutions
- Compute time on Penguin Computing's public HPC cloud 'Penguin Computing on Demand' (POD)

The nine colleges and universities participating in VASCUPP include: the College of William and Mary, George Mason University, James Madison University, Old Dominion University, Radford University, Virginia Commonwealth University, Virginia Military Institute, Virginia Polytechnic Institute and State University, and the University of Virginia. All of these academic institutions collaborate on aspects of procurement for higher education to leverage economies of scale, while ensuring that their suppliers meet the highest quality standards. "We look forward to having Penguin as an approved solution provider. Going forward, the process for the acquisition of Penguin solutions by VASCUPP members will be easier and under the agreed upon discount schedule our members will be able to acquire Penguin solutions at even better price-points. A win-win for all VASCUPP members as well as Penguin Computing", said Michael Warlick, Senior Buyer at University of Virginia's Procurement & Supplier Diversity

Services Department. "Penguin Computing has a proven track record of successful installations in academia, from Top 500 supercomputers, to smaller departmental Linux clusters and high-end workstations," said Dean Koester, VP of Worldwide Sales, Penguin Computing. "We are excited that we have been added as a qualified vendor by VASCUPP under a competed contract. Going forward, it will be easier for us to conduct business with VASCUPP members while they take advantage of the significant discounts in our portfolio." For more information about this Publicly Accessible Contract (PAC), visit this link:

<http://www.procurement.virginia.edu/pagepacontracts&cssid2=1063>