

NEWS RELEASE

CVG Reports Second Quarter 2025 Results

2025-08-04

Second quarter sales of \$172 million, EPS of \$(0.12), Adjusted EBITDA of \$5.2 million

Continued strong free cash flow generation

Updates full year 2025 guidance

NEW ALBANY, Ohio, Aug. 04, 2025 (GLOBE NEWSWIRE) -- CVG (NASDAQ: CVGI), a diversified industrial products and services company, today announced financial results for its second quarter ended June 30, 2025.

Second Quarter 2025 Highlights (Results from Continuing Operations; compared with prior year, where comparisons are noted)

- Revenues of \$172.0 million, down 11.2%, primarily due to softening in global demand.
- Operating income of \$0.8 million, adjusted operating income of \$1.9 million, down compared to operating income of \$1.1 million and adjusted operating income of \$4.8 million. The decrease in operating income was driven primarily by lower sales volumes.
- Net loss from continuing operations of \$4.1 million, or \$(0.12) per diluted share and adjusted net loss of \$2.9 million, or \$(0.09) per diluted share, compared to net loss from continuing operations of \$1.3 million, or \$(0.04) per diluted share and adjusted net income of \$1.5 million, or \$0.05 per diluted share.
- Adjusted EBITDA of \$5.2 million, down 36.6%, with an adjusted EBITDA margin of 3.0%, down from 4.2%.
- Free cash flow of \$17.3 million, up \$16.5 million, due to better working capital management. Net debt decreased \$31.8 million compared to the year end 2024 level.
- Gross margin expansion of 80 basis points versus Q1 2025 due to operational efficiency improvements.

James Ray, President and Chief Executive Officer, said, "Despite continued macroeconomic volatility, particularly a softening in Construction and Agriculture and Class 8 end markets and ongoing concerns around tariff impacts, we were pleased with continued momentum in our second quarter results, which were highlighted by strong free cash generation. During the quarter, we made progress in implementing operational improvements and right sizing our manufacturing footprint, which drove sequential gross margin improvement for the second consecutive quarter. Additionally, as part of our efforts to preserve margin performance, we are continuing our efforts to further reduce our targeted SG&A levels, and we are having constructive negotiations with customers as it relates to mitigating tariff impacts."

Mr. Ray continued, "We are encouraged by the improved performance in our Global Electrical Systems segment, driven by new business wins outside of the Construction and Agriculture end markets, which continue to see lower demand. The Global Electrical Systems segment also saw margin expansion despite revenues being flat year-over-year. Across our enterprise, we remain focused on execution, delivery, and driving operational efficiency, while managing the potential impact of trade policy."

Andy Cheung, Chief Financial Officer, added, "We were pleased to see continued strong free cash generation in the quarter, as well as continued improvement in gross margin, as the benefits of our strategic initiatives take hold. Given our successful working capital initiatives, we are raising our free cash outlook to at least \$30 million for the full fiscal year. Continued free cash generation and debt paydown remain key focus areas moving forward. During the quarter, we completed the refinancing of our credit facilities, which will further benefit our strategic initiatives and provide increased financial flexibility as we look to drive further cost reductions, margin improvement, and overall operational efficiency."

Second Quarter Financial Results from Continuing Operations (amounts in millions except per share data and percentages)

		2025	 2024		\$ Change	% Change
Revenues	\$	172.0	\$ 193.7	\$	(21.7)	(11.2)%
Gross profit	\$	19.5	\$ 20.5	\$	(1.0)	(4.9)%
Gross margin		11.3%	10.6%			
Adjusted gross profit ¹	\$	20.6	\$ 24.0	\$	(3.4)	(14.2)%
Adjusted gross margin'		12.0%	12.4%			
Operating income	\$	8.0	\$ 1.1	\$	(0.3)	(27.3)%
Operating margin		0.5%	0.6%			
Adjusted operating income ¹	\$	1.9	\$ 4.8	\$	(2.9)	(60.4)%
Adjusted operating margin ¹		1.1%	2.5%			
Net income (loss) from continuing operations	\$	(4.1)	\$ (1.3)	\$	(2.8)	NM_2^2
Adjusted net income (loss) from continuing operations	\$	(2.9)	\$ 1.5	\$	(4.4)	NM_2^2
Earnings (loss) per share, diluted	\$	(0.12)	\$ (0.04)	\$	(0.08)	NM ²
Adjusted earnings (loss) per share, diluted ¹	Ş	(0.09)	\$ 0.05	\$	(0.14)	NM ²
Adjusted EBITDA ¹	\$	5.2	\$ 8.2	\$	(3.0)	(36.6)%
Adjusted EBITDA margin ¹		3.0%	4.2%			
¹ See Appendix A for GAAP to Non-GAAP reconciliation						

² Not meaningful

Consolidated Results from Continuing Operations

Second Quarter 2025 Results

• Second quarter 2025 revenues were \$172.0 million, compared to \$193.7 million in the prior year period, a

decrease of 11.2%. The overall decrease in revenues was due to lower sales as a result of a softening in

customer demand across all segments.

• Operating income in the second quarter 2025 was \$0.8 million compared to \$1.1 million in the prior year

period. The decrease in operating income was attributable to the impact of lower sales volumes. Second

quarter 2025 adjusted operating income was \$1.9 million, compared to \$4.8 million in the prior year period.

• Interest associated with debt and other expenses was \$2.3 million and \$2.4 million for the second quarter

2025 and 2024, respectively.

• Net loss from continuing operations was \$4.1 million, or \$(0.12) per diluted share, for the second quarter

2025 compared to net loss of \$1.3 million, or \$(0.04) per diluted share, in the prior year period. Second

quarter 2025 adjusted net loss from continuing operations was \$2.9 million, or \$(0.09) per diluted share,

compared to adjusted net income of \$1.5 million, or \$0.05 per diluted share.

On June 30, 2025, the Company had \$30.3 million of outstanding borrowings on its U.S. revolving credit facility and

\$4.2 million outstanding borrowings on its China credit facility, \$45.3 million of cash and \$90.6 million of availability

from the credit facilities (subject to customary borrowing base and other conditions), resulting in total liquidity

of \$135.9 million.

Second Quarter 2025 Segment Results

Global Seating Segment

• Revenues were \$74.5 million compared to \$82.4 million for the prior year period, a decrease of 9.6%, due to

lower sales volume as a result of decreased customer demand.

• Operating income was \$2.7 million, compared to \$2.1 million in the prior year period, an increase of 29.1%,

primarily attributable to lower SG&A expenses. Second quarter 2025 adjusted operating income was \$3.1

million compared to \$2.9 million in the prior year period.

Global Electrical Systems Segment

3

- Revenues were \$53.6 million compared to \$53.6 million in the prior year period, essentially flat.
- Operating income was \$0.7 million compared to an operating loss of \$0.5 million in the prior year period. The increase in operating income was primarily attributable to lower salary expense and lower restructuring costs in the current period compared to the prior period. Second quarter 2025 adjusted operating income was \$1.2 million compared to \$0.8 million in the prior year period.

Trim Systems and Components Segment

- Revenues were \$43.9 million compared to \$57.6 million in the prior year period, a decrease of 23.8%, primarily as a result of decreased customer demand.
- Operating income was \$0.1 million compared to \$2.3 million in the prior year period, a decrease of \$2.2 million. The decrease in operating income was primarily attributable to lower sales volumes. Second quarter 2025 adjusted operating income was \$0.3 million compared to \$4.0 million in the prior year period.

Outlook

CVG updated the Company's outlook for the full year 2025, based on current market conditions:

Metric	Prior 2025 Outlook (\$ millions)	2025 Outlook (\$ millions)
Net Sales	\$660- \$690	\$650- \$670
Adjusted EBITDA	\$22 - \$27	\$21 - \$25
Free Cash Flow	> \$20	> \$30

This outlook reflects, among others, current industry forecasts for North America Class 8 truck builds. According to ACT Research, 2025 North American Class 8 truck production levels are expected to be at 252,000 units. The 2024 actual Class 8 truck builds according to the ACT Research was 332,372 units.

Construction and Agriculture end markets are projected to decline approximately 5-15% in 2025. However, we expect the contribution from new business wins outside of Construction and Agriculture end markets in Electrical Systems to soften this decline.

GAAP to Non-GAAP Reconciliation

A reconciliation of GAAP to non-GAAP financial measures referenced in this release is included as Appendix A to this release.

Conference Call

A conference call to discuss this press release is scheduled for Tuesday, August 5, 2025, at 8:30 a.m. ET. Management intends to reference the Q2 2025 Earnings Call Presentation during the conference call. To participate, dial (800) 549-8228 using conference code 72110. International participants dial (289) 819-1520 using conference code 72110.

This call is being webcast and can be accessed through the "Investors" section of CVG's website at **ir.cvgrp.com**, where it will be archived for one year.

A telephonic replay of the conference call will be available for a period of two weeks following the call. To access the replay, dial (888) 660-6264 using access code 72110#.

Company Contact
Andy Cheung
Chief Financial Officer
CVG

IR@cvgrp.com

Investor Relations Contact
Ross Collins or Stephen Poe
Alpha IR Group
CVGI@alpha-ir.com

About CVG

CVG is a global provider of systems, assemblies and components to the global commercial vehicle market and the electric vehicle market. We deliver real solutions to complex design, engineering and manufacturing problems while creating positive change for our customers, industries and communities we serve. Information about the Company and its products is available on the internet at www.cvgrp.com.

Forward-Looking Statements

This press release contains forward-looking statements that are subject to risks and uncertainties. These statements often include words such as "believe", "anticipate", "plan", "expect", "intend", "will", "should", "could", "would", "project", "continue", "likely", and similar expressions. In particular, this press release may contain forward-looking statements about the Company's expectations for future periods with respect to its plans to improve

financial results, the future of the Company's end markets, changes in the Class 8 and Class 5-7 North America truck build rates, performance of the global construction and agricultural equipment business, the Company's prospects in the wire harness and electric vehicle markets, the Company's initiatives to address customer needs, organic growth, the Company's strategic plans and plans to focus on certain segments, competition faced by the Company, volatility in and disruption to the global economic environment including global supply chain constraints, inflation and labor shortages, tariffs and counter-measures, financial covenant compliance, anticipated effects of acquisitions, production of new products, plans for capital expenditures, and the Company's financial position or other financial information. These statements are based on certain assumptions that the Company has made in light of its experience as well as its perspective on historical trends, current conditions, expected future developments and other factors it believes are appropriate under the circumstances. Actual results may differ materially from the anticipated results because of certain risks and uncertainties, including those included in the Company's filings with the SEC. There can be no assurance that statements made in this press release relating to future events will be achieved. The Company undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time. All subsequent written and oral forward-looking statements attributable to the Company or persons acting on behalf of the Company are expressly qualified in their entirety by such cautionary statements.

Other Information

Throughout this document, certain numbers in the tables or elsewhere may not sum due to rounding. Rounding may have also impacted the presentation of certain year-on-year percentage changes.

COMMERCIAL VEHICLE GROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS ⁽¹⁾ Three Months and Six Months Ended June 30, 2025 and 2024 (Unaudited)

(Amounts in thousands, except per share amounts)

	Three Mor	hs E	hs Ended					
	June 30, 2025		June 30, 2024	June 30, 2025			June 30, 2024	
Revenues	\$ 171,956	\$	193,665	\$	341,751	\$	388,291	
Cost of revenues	 152,427		173,206		304,429		344,668	
Gross profit	19,529		20,459		37,322		43,623	
Selling, general and administrative expenses	 18,732		19,395		35,117		38,050	
Operating income	797		1,064		2,205		5,573	
Other (income) expense	427		206		355		418	
Interest expense	2,291		2,417		4,794		4,603	
Loss on extinguishment of debt	 460	_			460			
Income (loss) before provision for income taxes	(2,381)		(1,559)		(3,404)		552	
Provision for income taxes	 1,725		(260)		3,841		405	
Net income (loss) from continuing operations Net income (loss) from discontinued operations	\$ (4,106)	\$	(1,299)	\$	(7,245)	\$	147	
Net income (loss) from discontinued operations	 (655)		(301)		(1,828)		1,191	
Net income (loss)	 (4,761)	_	(1,600)		(9,073)		1,338	
Basic earnings (loss) per share			<u>.</u>		<u> </u>			

Income (loss) from continuing operations	\$ (0.12)	\$ (0.04)	\$ (0.21)	\$ 0.01
Income (loss) from discontinued operations	\$ (0.02)	\$ (0.01)	\$ (0.05)	\$ 0.03
Diluted earnings (loss) per share			 	
Income (loss) from continuing operations	\$ (0.12)	\$ (0.04)	\$ (0.21)	\$ 0.01
Income (loss) from discontinued operations	\$ (0.02)	\$ (0.01)	\$ (0.05)	\$ 0.03
Weighted average shares outstanding:	 			
Basic	 33,799	 33,393	 33,747	 33,359
Diluted	33,799	33,393	33,747	33,834

⁽¹⁾ The operating results related to the cab structures business and Industrial Automation business have been reflected as discontinued operations in the Condensed Consolidated Statements of Operations for all periods presented.

COMMERCIAL VEHICLE GROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(Amounts in thousands, except per share amounts)

ASSETS	Jun	e 30, 2025	Decen	nber 31, 2024
Current assets:	' <u>-</u>			<u>.</u>
Cash	\$	45,290	\$	26,630
Accounts receivable, net		107,369		118,683
Inventories		116,662		128,224
Other current assets		33,687		29,763
Total current assets		303,008		303,300
Property, plant and equipment, net	·	67,771		68,861
Intangible assets, net		3,656		3,918
Deferred income taxes		12,081		11,084
Other assets, net		43,278		37,410
Total assets	\$	429,794	\$	424,573
LIABILITIES AND STOCKHOLDERS' EQUITY	-			
Current liabilities:				
Accounts payable	\$	79,874	\$	77,002
Accrued liabilities and other	,	40,696	•	40,358
Current portion of long-term debt and short-term debt		5,132		8,438
Total current liabilities		125,702		125,798
Long-term debt	-	117,204		127,062
Pension and other post-retirement benefits		8,960		8,143
Other long-term liabilities		35,293		27,978
Total liabilities	\$	287,159	\$	288,981
Stockholders' equity:			-	
Preferred stock	\$	_	\$	_
Common stock		339		337
Treasury stock		(16,479)		(16,468)
Additional paid-in capital		270,868		269,117
Retained deficit		(83,124)		(74,051)
Accumulated other comprehensive loss		(28,969)		(43,343)
Total stockholders' equity	' <u>-</u>	142,635		135,592
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	429,794	\$	424,573

7

COMMERCIAL VEHICLE GROUP, INC. AND SUBSIDIARIES

BUSINESS SEGMENT FINANCIAL INFORMATION

(Unaudited)

(Amounts in thousands)

		Three Months Ended June 30,												
		Global	Electrical	Trim Sys	tems and									
	Global Seatir		items		onents		ite/Other	Total						
	<u>2025</u> <u>20</u>	<u>24 2025 </u>	2024	2025	2024	2025	2024	2025	2024					
Revenues	\$74,457 \$82,		\$53,639	\$43,914	\$57,622	\$ —	\$ —	\$171,956	\$193,665					
Gross profit (loss) Selling, general &	9,930 10,	634 5,911	3,984	3,688	5,950	_	(109)	19,529	20,459					
administrative expenses	<u>7,219</u> 8,	<u>534</u> <u>5,204</u>	4,523	3,583	3,623	2,726	2,715	18,732	19,395					
Operating income (loss)	<u>\$ 2,711</u> <u>\$ 2,</u>	<u> </u>	\$ (539)	<u>\$ 105</u>	\$ 2,327	\$(2,726)	\$(2,824)	<u>\$ 797</u>	<u>\$ 1,064</u>					

		Six Months Ended June 30,											
		Global Electrical	Trim Systems and		_								
	Global Seating	Systems	Components	Corporate/Other	Total								
	<u> 2025 2024 </u>	<u> 2025 2024 </u>	<u>2025</u> <u>2024</u>	<u> 2025 2024 </u>	<u>2025</u> <u>2024</u>								
Revenues	\$147,866 \$163,201	\$104,037 \$112,365	\$89,848 \$112,725	\$ - \$ -	\$341,751 \$388,291								
Gross profit (loss)	19,023 21,480	9,900 8,809	8,399 13,550	— (216)	37,322 43,623								
Selling, general &													
administrative expenses	<u> 13,608</u> <u>16,585</u>	<u>9,511</u> <u>8,905</u>	<u>6,761</u> <u>7,023</u>	<u> 5,237 5,537</u>	<u>35,117</u> <u>38,050</u>								
Operating income (loss)	<u>\$ 5,415</u> <u>\$ 4,895</u>	<u>\$ 389</u> \$ (96)	<u>\$ 1,638</u> <u>\$ 6,527</u>	<u>\$(5,237)</u> <u>\$(5,753)</u>	<u>\$ 2,205 \$ 5,573 </u>								

COMMERCIAL VEHICLE GROUP, INC. AND SUBSIDIARIES

Appendix A: Reconciliation of GAAP to Non-GAAP Financial Measures

(Unaudited)

(Amounts in thousands, except per share amounts and percentages)

Gross profit Restructuring Adjusted gross profit % of revenues

	Three Mon	Months Ended Six					onths Ended			
Ju	ne 30, 2025		June 30, 2024		June 30, 2025		June 30, 2024			
\$	19,529	\$	20,459	\$	37,322	\$	43,623			
	1,111		3,517		1,641		5,100			
\$	20,640	\$	23,976	\$	38,963	\$	48,723			
	12.0%		12 4%		11 4%		12 5%			

8

Operating income
Restructuring
Adjusted operating income
% of revenues

Three Mor	iths	Ended	Six Months Ended						
June 30, 2025		June 30, 2024		June 30, 2025		June 30, 2024			
\$ 797	\$	1,064	\$	2,205	\$	5,573			
1,140		3,775		1,842		5,552			
\$ 1,937	\$	4,839	\$	4,047	\$	11,125			
1.1%		2.5%		1.2%		2.9%			

	Three Months Ended June 30, 2025 June 30, 2024					Six Mont June 30, 2025		inded June 30, 2024
Net income (loss) from continuing operations Operating income adjustments	\$	(4,106) 1,140	\$	(1,299) 3,775	\$	(7,245) 1,842	\$	147 5,552
Loss on early extinguishment of debt Adjusted provision for income taxes ¹		460 (400)		(944)		460 (576)		— (1,388)
Adjusted net income (loss) from continuing operations	\$	(2,906)	\$	1,532	\$	(5,519)	\$	4,311
Diluted EPS Adjustments to diluted EPS Adjusted diluted EPS	\$ \$ \$	(0.12) 0.03 (0.09)	\$ \$ \$	(0.04) 0.09 0.05	\$ \$ \$	(0.21) 0.05 (0.16)	\$ \$ \$	0.01 0.12 0.13

Reported Tax Provision adjusted for tax effect of special charges at 25%

		Three Moi					hs Ended		
	<u> </u>	30, 2025	ur	ne 30, 2024	<u> </u>	ne 30, 2025	<u></u> Jun	e 30, 2024	
Net income (loss) from continuing operations	\$	(4,106)	\$	(1,299)	\$	(7,245)	\$	147	
Interest expense		2,291		2,417		4,794		4,603	
Provision for income taxes		1,725		(260)		3,841		405	
Depreciation expense		3,514		3,445		6,952		6,876	
Amortization expense		142		140		284		323	
EBITDA	\$	3,566	\$	4,443	\$	8,626	\$	12,354	
% of revenues		2.1%		2.3%		2.5%		3.2%	
EBITDA adjustments									
Restructuring	\$	1,140	\$	3,775	\$	1,842	\$	5,552	
Loss on extinguishment of debt		460		_		460	\$		
Adjusted EBITDA	\$	5,166	\$	8,218	\$	10,928	\$	17,906	

% of revenues 3.0% 4.2% 3.2% 4.6%

Three Months Ended June 30, 2025
Trim Systems
al and Co
S Components Global Seating 2,711 <u>358</u> 769 Global Electrical Systems Corporate/ Other Operating income (loss) Restructuring Adjusted operating income (loss) 707 539 105 243 797 1,140 \$ (2,726) 3,069 348 (2,726) 1,246 % of revenues 4.1% 2.3% 0.8% 1.1%

	Global Seating			Six M Global Electrical Systems	hs Ended June 30, Trim Systems and Components	25 Corporate/ Other			
Operating income (loss) Restructuring	\$	5,415 358	\$	389 1,069	\$ 1,638 288	\$	(5,237) 127	\$	2,205 1,842
Adjusted operating income (loss)	\$	5,773	\$	1,458	\$ 1,926	\$	(5,110)	\$	4,047
% of revenues		3.9%		1.4%	2.1%				1.2%

	Three Months Ended June 30, 2024 Global Trim Systems Global Electrical and Corporate/ Seating Systems Components Other							Total		
Operating income (loss) Restructuring	\$ 2,100 762	\$	(539) 1,379	\$	2,327 1,634	\$	(2,824)	\$ \$	1,064 3,775	
Adjusted operating income (loss)	\$ 2,862	\$	840	\$	3,961	\$	(2,824)	\$	4,839	
% of revenues	 3.5%		1.6%		6.9%				2.5%	

10

;

Operating income (loss)
Restructuring
Adjusted operating income (loss)
% of revenues

	Global Seating	Global Electrical Systems			Trim Systems and Components	Corporate/ Other	Total			
\$	4,895 807	\$	(96) 2,470	\$	6,527 2,104	\$ (5,753) 171	\$ 5,573 5,552			
\$	5,702	\$	2,374	\$	8,631	\$ (5,582)	\$ 11,125			
_	3.5%		2.1%		7.7%	 ,	2.9%			

Six Months Ended June 30, 2024

The following tables present reconciliations of the captions within CVG's Condensed Consolidated Statements of Cash Flows to Free cash flow, attributable to continuing operations, discontinued operations, and total CVG for the three and six months ended June 30, 2025 and 2024.

CONTINUING OPERATIONS	June	Three Moi e 30, 2025	nths E	Six Months Ended June 30, 2025 June 30, 2024				
CONTINUING OPERATIONS Cash flows from operating activities Purchases of property, plant and equipment Proceeds from sale of business	\$	18,720 (1,465) —	\$	6,754 (5,995) —	\$	33,735 (5,271) —	\$	1,922 (10,832) 3,200
Free cash flow from continuing operations	\$	17,255	\$	759	\$	28,464	\$	(5,710)
DISCONTINUED OPERATIONS Cash flows from operating activities Purchases of property, plant and equipment Free cash flow from discontinued operations	\$	149 — 149	\$	5,834 (212) 5,622	\$ \$	306 — 306	\$	8,310 (434) 7,876
TOTAL COMPANY Cash flows from operating activities Purchases of property, plant and equipment Proceeds from sale of business	\$	18,869 (1,465) —	\$	12,588 (6,207) —	\$	34,041 (5,271) —	\$	10,232 (11,266) 3,200
Free cash flow	\$	17,404	\$	6,381	\$	28,770	\$	2,166

Use of Non-GAAP Measures

This earnings release contains financial measures that are not calculated in accordance with U.S. generally accepted accounting principles ("GAAP"). In general, the non-GAAP measures exclude items that (i) management believes reflect the Company's multi-year corporate activities; or (ii) relate to activities or actions that may have occurred over multiple or in prior periods without predictable trends. Management uses these non-GAAP financial measures internally to evaluate the Company's performance, engage in financial and operational planning and to determine incentive compensation.

Management provides these non-GAAP financial measures to investors as supplemental metrics to assist readers in assessing the effects of items and events on the Company's financial and operating results and in comparing the Company's performance to that of its competitors and to comparable reporting periods. The non-GAAP financial measures used by the Company may be calculated differently from, and therefore may not be comparable to,

similarly titled measures used by other companies.

The non-GAAP financial measures disclosed by the Company should not be considered a substitute for, or superior to, financial measures calculated in accordance with GAAP. The financial results calculated in accordance with GAAP and reconciliations to those financial statements set forth above should be carefully evaluated.

Source: Commercial Vehicle Group, Inc.