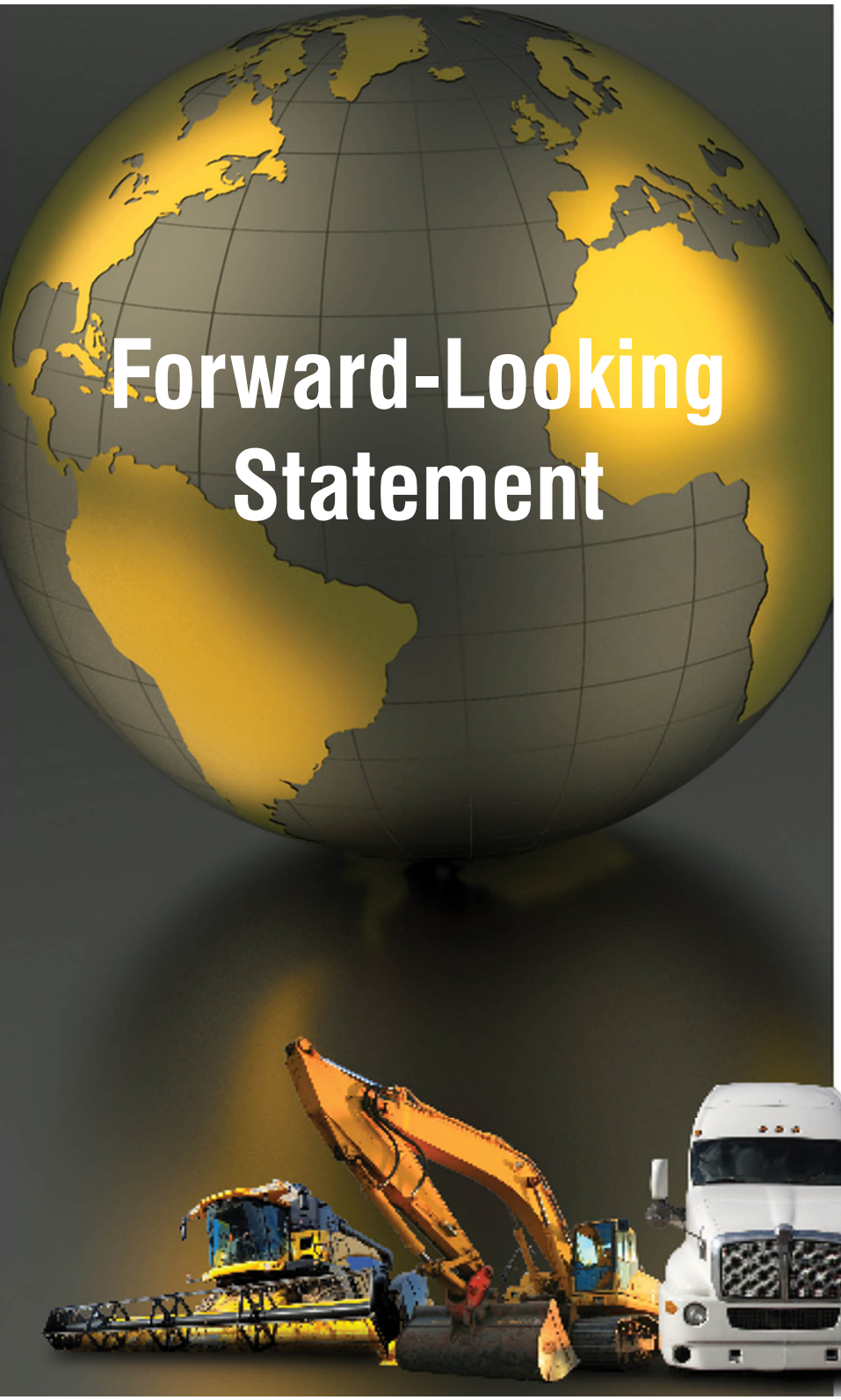
J.P. Morgan Diversified Industries Conference

June 4, 2013

CVG
Commercial Vehicle Group, Inc.



MADE TO STAND THE TEST OF TIME



Forward-Looking Statement

This presentation contains forward-looking statements that are subject to risks and uncertainties. These statements often include words such as "believe," "expect," "anticipate," "intend," "plan," "estimate," or similar expressions. In particular, this presentation may contain forward-looking statements about Company expectations for future periods with respect to the Company's long-term strategy, the Company's financial position or other financial information. These statements are based on certain assumptions that the Company has made in light of its experience in the industry as well as its perspective on historical trends, current conditions, expected future developments and other factors it believes are appropriate under the circumstances. Actual results may differ materially from the anticipated results because of certain risks and uncertainties, including but not limited to: (i) general economic or business conditions affecting the markets in which the Company serves; (ii) the Company's ability to develop or successfully introduce new products; (iii) risks associated with conducting business in foreign countries and currencies; (iv) increased competition in the heavy-duty truck market; (v) our failure to complete or successfully integrate strategic acquisitions; (vi) the impact of changes in governmental regulations on the Company's customers or on its business; (vii) the loss of business from a major customer or the discontinuation of particular commercial vehicle platforms; (viii) the Company's ability to obtain future financing due to changes in the lending markets or its financial position; (ix) the Company's ability to comply with the financial covenants in its revolving credit facility; and (x) various other risks as outlined under the heading "Risk Factors" in the Company's Annual Report on Form 10-K for fiscal year ending December 31, 2012 There can be no assurance that statements made in this presentation relating to future events will be achieved. The Company undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time. All subsequent written and oral forward-looking statements attributable to the Company or persons acting on behalf of the Company are expressly qualified in their entirety by such cautionary statements.

Our PRODUCT Portfolio

- **CVG – A leading supplier of fully-integrated system solutions for the global commercial vehicle market**

SEATING	WIRE HARNESSES & PANEL ASSEMBLIES	TRIM	CAB STRUCTURES & PANELS	MIRRORS, WIPERS & CONTROLS
National Seating, KAB Seating, Bostrom Seating, Stratos Seating, C.I.E.B. 		TRIM SYSTEMS FinishTEK™ ComforTEK™ FlameTEK™ 	Mayflower Vehicle Systems 	Sprague Devices, RoadWatch 
42%	21%	20%	10%	7%

Our GLOBAL Footprint

DOMESTIC

Alabama
Arizona
Georgia
Illinois
Indiana
Iowa
Michigan
North Carolina
Ohio
Oregon
Tennessee
Virginia

INTERNATIONAL

Australia
China
Czech Republic
India
Mexico
Ukraine
United Kingdom





ONE VISION MADE OF **MANY**
great people. great brands. great products.

Growth STRATEGY

Our Strategic Objectives:

- Geographic Diversification
- End Market Diversification
- Technology Leader
- People Development



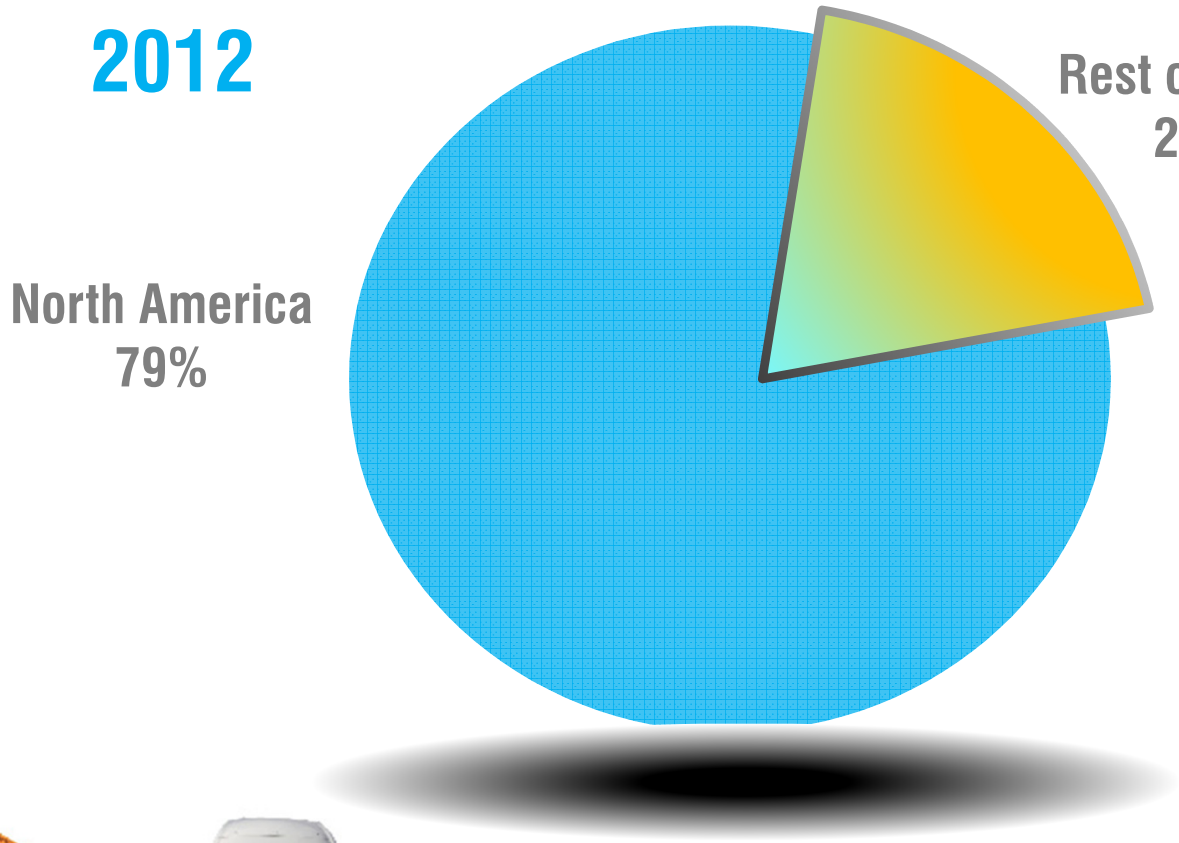
Our Five-Year TARGETS

- 50% of all revenue outside of North America
- No single end market more than 35% of total revenues
- Balanced customer base across a variety of markets, products and geographic regions



GEOGRAPHIC Diversification

- Goal — 50% of all revenue outside of North America

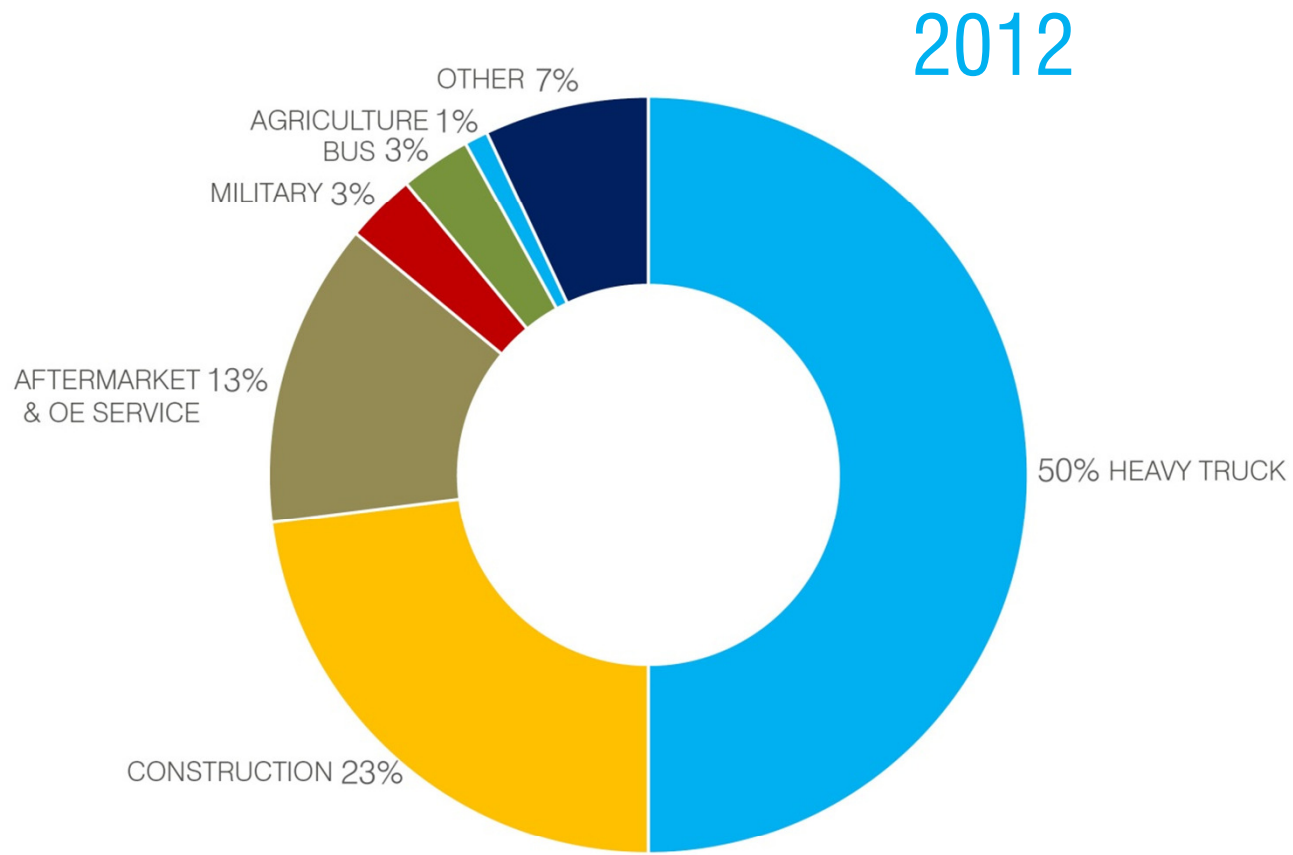




ONE VISION MADE OF MANY
great people. great brands. great products.

END MARKET Diversification

- Goal — No single end market more than 35% of total revenues

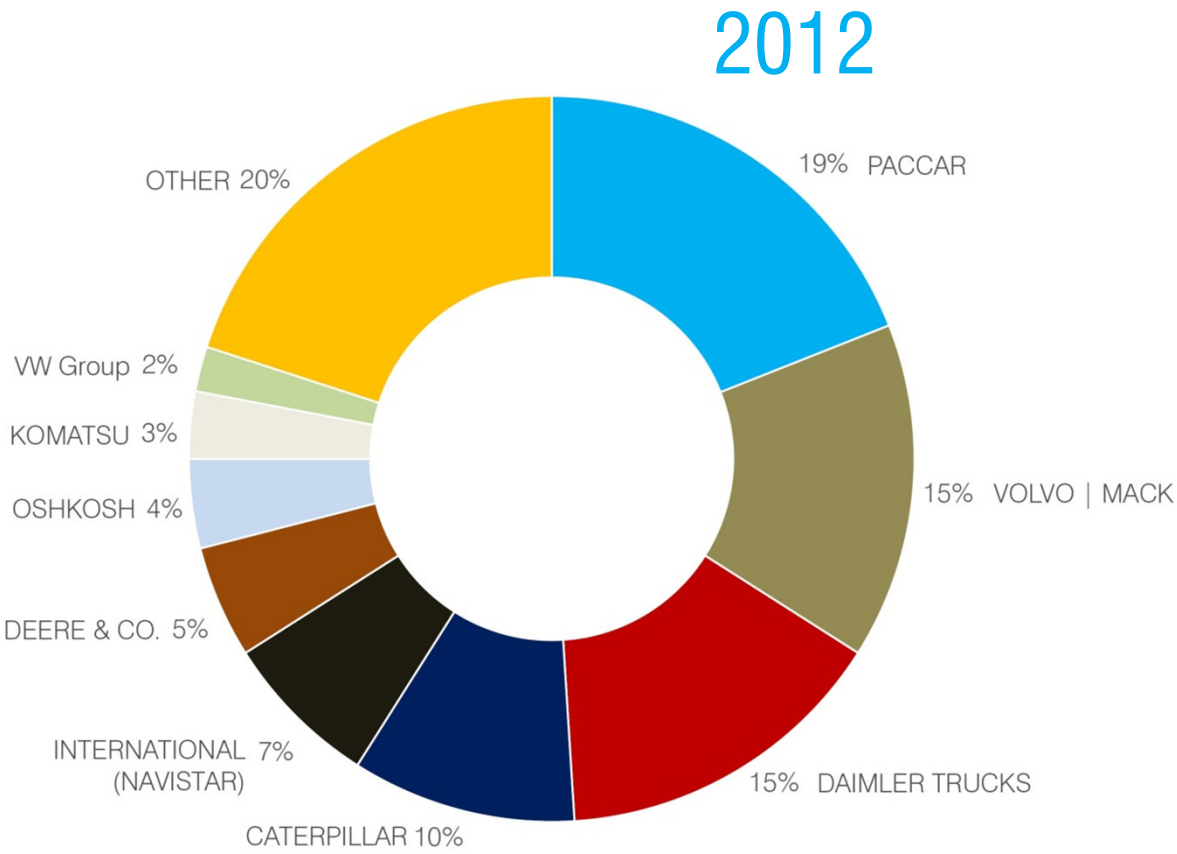




ONE VISION MADE OF MANY
great people. great brands. great products.

CUSTOMER Diversification

- Goal — Balance our customer base across a variety of markets, products and geographic regions

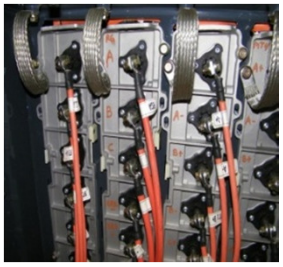




Technology Leader - Electrical

Hybrid Power System Cables

- Heavy-gage cable crimp and sealing methods to eliminate high resistance/high heat in the crimp.
- For use in various Hybrid and Electric Drive construction equipment applications.





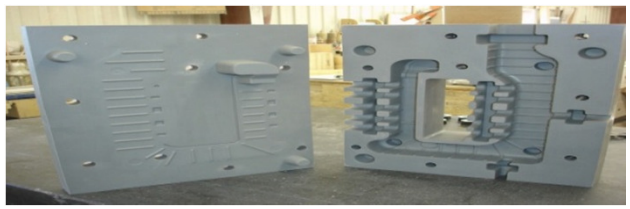




Low-Cost Mold Technology: Molded Wire Harness

- Current wire harness over-mold tool development process is expensive and time consuming. CVG methodology reduces time and cost substantially.
- The demand of over-mold wire harness is increasing due to benefits of environmental protection, ease of assembly, warranty reduction.





ONE VISION MADE OF MANY
great people. great brands. great products.

Technology Leader – Seats

Vocational
Entry Level Highway

The Ensign
95 Base
Proven Durability
Market Leader



Highway
Best Option

The Commodore
HP Base
Best-In-Class Ride
Proven Durability



Highway
High Option Content

The Admiral
HP Base
Best-In-Class Ride
High Feature Content
Proven Durability



ONE VISION MADE OF MANY
great people. great brands. great products.

Technology Leader – New Products

Construction





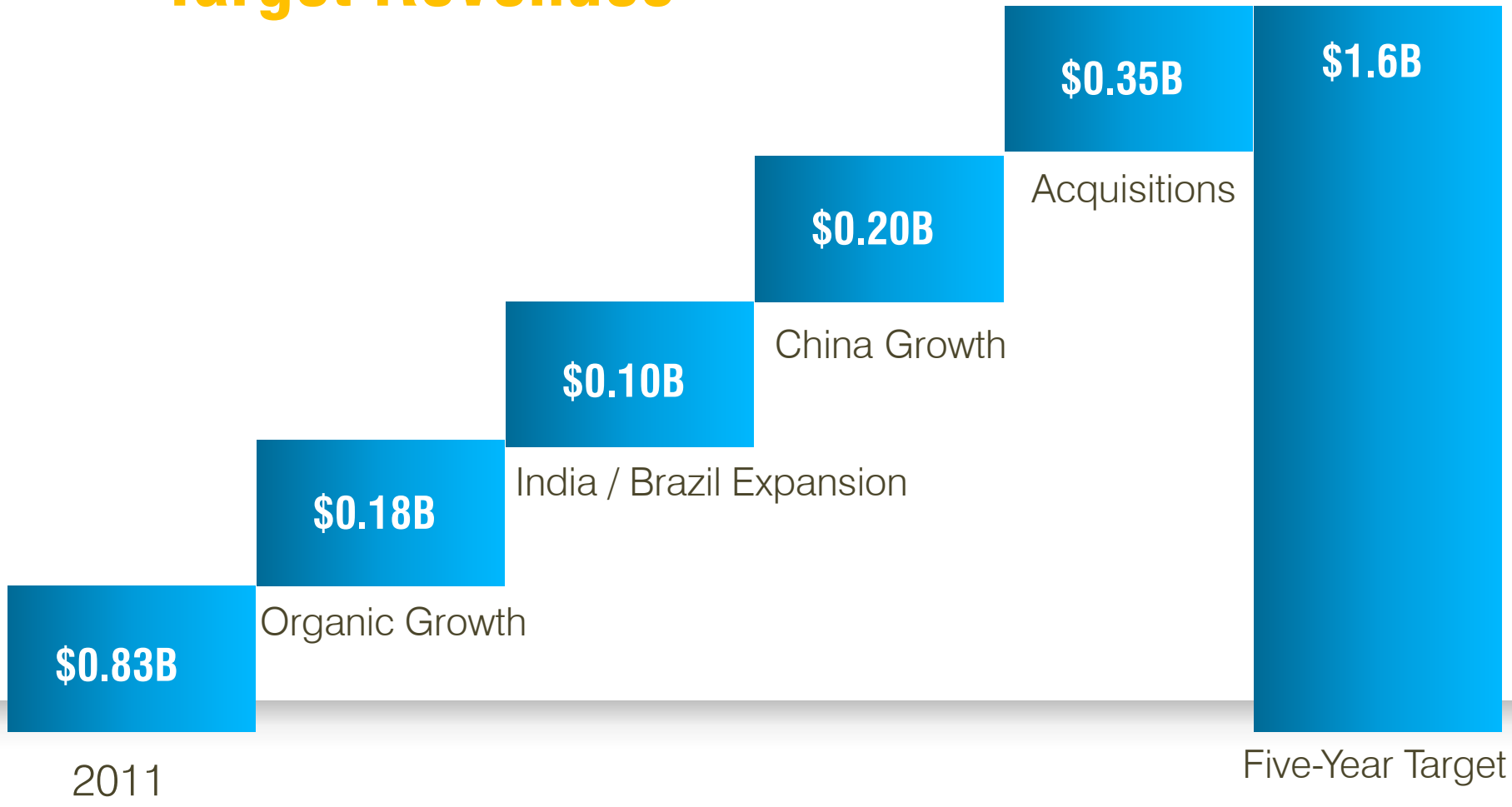




ONE VISION MADE OF MANY
great people. great brands. great products.

Five-Year TARGET Bridge

Target Revenues



* No market gain or loss assumed