

# First Quarter 2025 Earnings Call Presentation

29 April 2025

## Forward-Looking Statements and Non-GAAP Financial Measures



Forward-looking statements in this report relating to WesBanco's plans, strategies, objectives, expectations, intentions and adequacy of resources, are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The information contained in this report should be read in conjunction with WesBanco's Form 10-K for the year ended December 31, 2024 and documents subsequently filed by WesBanco with the Securities and Exchange Commission ("SEC"), which are available at the SEC's website, www.sec.gov or at WesBanco's website, www.WesBanco.com. Investors are cautioned that forward-looking statements, which are not historical fact, involve risks and uncertainties, including those detailed in WesBanco's most recent Annual Report on Form 10-K filed with the SEC under "Risk Factors" in Part I, Item 1A. Such statements are subject to important factors that could cause actual results to differ materially from those contemplated by such statements, including, without limitation, that the businesses of WesBanco and Premier may not be integrated successfully or such integration may take longer to accomplish than expected; the expected cost savings and any revenue synergies from the merger of WesBanco and Premier may not be fully realized within the expected timeframes; disruption from the merger of WesBanco and Premier may make it more difficult to maintain relationships with clients, associates, or suppliers; the effects of changing regional and national economic conditions, changes in interest rates, spreads on earning assets and interest-bearing liabilities, and associated interest rate sensitivity; sources of liquidity available to WesBanco and its related subsidiary operations; potential future credit losses and the credit risk of commercial, real estate, and consumer loan customers and their borrowing activities; actions of the Federal Reserve Board, the Federal Deposit Insurance Corporation, the Consumer Financial Protection Bureau, the SEC, the Financial Institution Regulatory Authority, the Municipal Securities Rulemaking Board, the Securities Investors Protection Corporation, and other regulatory bodies; potential legislative and federal and state regulatory actions and reform, including, without limitation, the implementation of the Dodd-Frank Act; adverse decisions of federal and state courts; fraud, scams and schemes of third parties; cyber-security breaches; competitive conditions in the financial services industry; rapidly changing technology affecting financial services; marketability of debt instruments and corresponding impact on fair value adjustments; and/or other external developments materially impacting WesBanco's operational and financial performance. WesBanco does not assume any duty to update forward-looking statements.

While forward-looking statements reflect our good-faith beliefs, the are not guarantees of future performance. All forward-looking statements are necessarily only estimates of future results. Accordingly, actual results may differ materially from those expressed in or contemplated by the particular forward-looking statement, and, therefore, you are cautioned not to place undue reliance on such statements. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events or circumstances, except as required by applicable law.

Statements in this presentation with respect to the benefits of the merger between WesBanco and Premier, the parties' plans, obligations, expectations, and intentions, and the statements with respect to accretion, earn back of tangible book value, tangible book value dilution and internal rate of return, constitute forward-looking statements as defined by federal securities laws. Such statements are subject to numerous assumptions, risks, and uncertainties. Actual results could differ materially from those contained or implied by such statements for a variety of factors including: the businesses of WesBanco and Premier may not be integrated successfully or such integration may take longer to accomplish than expected; the expected cost savings and any revenue synergies from the merger may not be fully realized within the expected time frames; disruption from the merger may make it more difficult to maintain relationships with clients, associates, or suppliers; changes in economic conditions; movements in interest rates; competitive pressures on product pricing and services; success and timing of other business strategies; the nature, extent, and timing of governmental actions and reforms; extended disruption of vital infrastructure; and other factors described in WesBanco's 2024 Annual Report on Form 10-K and documents subsequently filed by WesBanco with the Securities and Exchange Commission.

In addition to the results of operations presented in accordance with Generally Accepted Accounting Principles (GAAP), WesBanco's management uses, and this presentation contains or references, certain non-GAAP financial measures, such as pre-tax pre-provision income, tangible common equity/tangible assets; net income excluding after-tax restructuring and merger-related expenses and excluding after-tax day one provision for credit losses on acquired loans; efficiency ratio; return on average assets; and return on average tangible equity. WesBanco believes these financial measures provide information useful to investors in understanding our operational performance and business and performance trends which facilitate comparisons with the performance of others in the financial services industry. Although WesBanco believes that these non-GAAP financial measures enhance investors' understanding of WesBanco's business and performance, these non-GAAP financial measures should not be considered an alternative to GAAP. The non-GAAP financial measures contained therein should be read in conjunction with the audited financial statements and analysis as presented in the Annual Report on Form 10-K as well as the unaudited financial statements and analyses as presented in the Quarterly Reports on Forms 10-Q for WesBanco and its subsidiaries, as well as other filings that the company has made with the SEC.

# Successful acquisition of PFC; strong organic loan and deposit growth



- Successfully closed the acquisition of Premier Financial ("PFC") on 2/28/2025
  - Significant economies of scale and strong pro forma profitability metrics
- Total organic loan growth was 7.8% YoY and 4.4% QoQ (annualized), and fully funded through deposit growth
- Total organic deposit growth was 6.8% YoY and 8.1% QoQ (annualized)
  - Organic deposit growth, excluding CDs, increased 4.8% YoY and 10.6% QoQ (annualized)
- Net interest margin of 3.35% increased 32 basis points QoQ, driven by ~25 basis points from PFC interest mark accretion and securities restructuring
- Efficiency ratio of 58.6% improved 803 basis points YoY due to benefits from PFC and a focus on expense management and positive operating leverage
   Tangible Common Equity to Tangible Assets<sup>(1)</sup> 7.47%

Net Income Available to Common Shareholders and Diluted EPS<sup>(1)</sup>

\$51.2 million; \$0.66/share

Total Loan Growth

+47.6% QoQ; +57.3% YoY

Total Deposit Growth

+50.6% QoQ; +57.8% YoY

Average loans to average deposits 89.3%

Non-Performing Assets to Total Assets

## Q1 2025 Financial and Operational Highlights

## **Key metrics**



	Quarter Ending	H / (L)	H / (L)
	<u>3/31/2025</u>	<u>3/31/2024</u>	<u>12/31/2024</u>
Return on Average Assets (1)(2)	0.96%	21bp	(6bp)
PTPP Return on Average Assets <sup>(1)(2)</sup>	1.48%	40bp	14bp
Return on Average Equity <sup>(1)(2)</sup>	6.45%	121bp	(30bp)
PTPP Return on Average Equity <sup>(1)(2)</sup>	9.98%	249bp	113bp
Return on Average Tangible Equity <sup>(1)(2)</sup>	11.61%	176bp	0bp
PTPP Return on Average Tangible Equity <sup>(1)(2)</sup>	17.76%	376bp	256bp
Tangible Book Value per Share (\$) <sup>(1)</sup>	\$20.06	(6.2%)	(12.1%)
Efficiency Ratio <sup>(1)(2)</sup>	58.6%	(803bp)	(261bp)
Net Interest Margin	3.35%	43bp	32bp
Average Loans to Average Deposits	89.3%	65bp	8bp
Non-Performing Assets to Total Assets	0.30%	11bp	8bp
Net Loan Charge-offs to Average Loans (annualized)	0.08%	(12bp)	(5bp)

Note: PTPP = pre-tax, pre-provision

(1) Non-GAAP measure - please see reconciliation in appendix

(2) Excludes restructuring and merger-related expenses and/or day 1 provision for credit losses on acquired loans

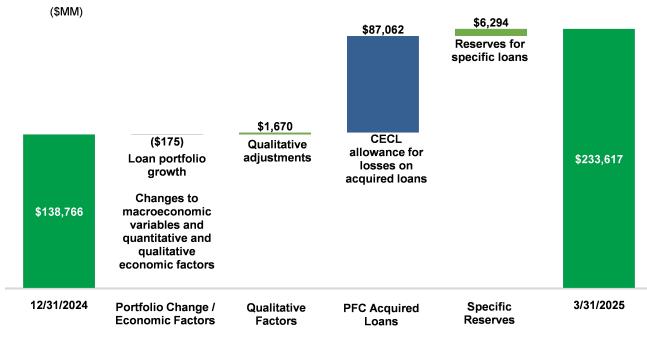
## Allowance coverage ratio of 1.25%



• Excluded from the allowance for credit losses and related coverage ratio are fair market value adjustments on previously acquired loans representing 1.88% of total loans

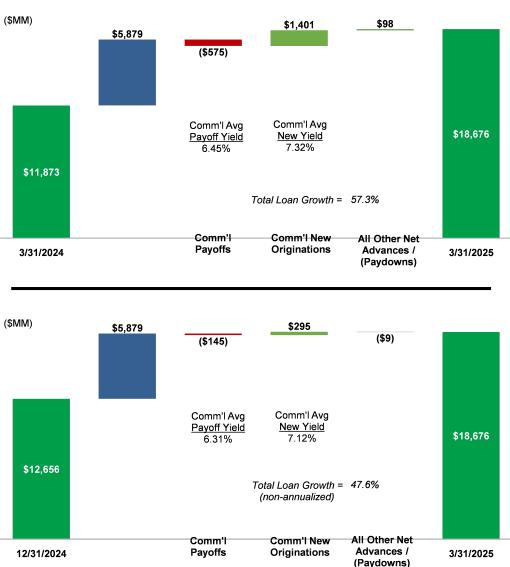
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- Under the Current Expected Credit Loss accounting standard, which ensures a forward-looking approach to credit risk, WesBanco was required to estimate and record expected credit losses over the life of the acquired PFC loans – this required day one provision for credit losses on acquired loans is considered a non-recurring earnings impact as it is associated with the closing of the PFC acquisition and not indicative of operational or credit quality trends
  - Recorded an allowance for credit losses of \$88.5 million (\$87.1 million associated with loan outstandings) and a \$59.4 million provision for the acquired loan portfolio, at 3/31/2025



Note: ACL at 3/31/2025 excludes off-balance sheet credit exposures of \$6.5 million; CECL allowance for losses on acquired loans ©2025 WesBanco Inc. | All rights reserved 5 of \$87.1 million in the chart excludes \$1.4 million which reflects the reserve on commitments and charge-offs on the acquired portfolio for a total of \$88.5 million allowance for credit losses

# Total organic loan growth of \$0.9 billion year-over-year



- Reflecting \$5.9 billion of loans from PFC and organic growth, total loans increased 57.3% YoY to \$18.7 billion
- Total organic loan growth was +7.8% YoY and +1.1% (or +4.4% annualized) QoQ, which was driven by commercial loan growth of +9.8% YoY and +6.6% QoQ annualized
- PFC and loan production offices are contributing meaningfully to the commercial loan pipeline, which totaled approximately \$1.3 billion, as of 3/31/2025

PFC ~30% of total pipeline

- CRE loan payoffs totaled approximately \$83 million during Q1 2025, as compared to approximately \$63 million last year<sup>(1)</sup>
  - C&I line utilization was ~37% for Q1 2025, as compared to a mid-40% range prior to the pandemic<sup>(1)</sup>

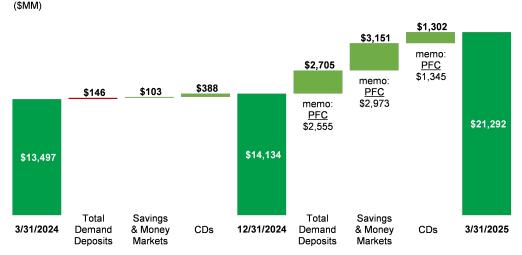
# Strong organic deposit growth fully funded strong loan growth



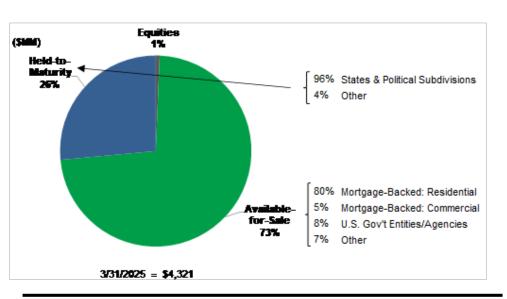
 Reflecting \$6.9 billion of deposits from PFC and organic growth, total deposits increased 57.8% YoY to \$21.3 billion

 Strong sequential quarter organic deposit growth of \$285 million fully funded solid loan growth of \$138 million

- Total organic deposit growth was 6.8% YoY and 8.1% QoQ (annualized)
- Organic deposit growth, excluding certificates of deposit, increased 4.8% YoY and 10.6% QoQ (annualized)
- Distribution: consumer ~54% and business ~30% (note: public funds, which are separately collateralized, ~16%)
  - Average loans to average deposits were 89.3%, providing continued capacity to fund loan growth



# Restructuring of PFC securities portfolio improves average yield



(\$MM)	3/31/2025
Tangible Common Equity (1)	\$ 1,919
HTM Securities Unrealized Losses	(107)
Adjusted Tangible Common Equity	\$ 1,812
Tangible Assets <sup>(1)</sup>	\$ 25,694
HTM Securities Unrealized Losses	(107)
Adjusted Tangible Assets	\$ 25,587
Tangible Common Equity to Tangible Assets <sup>(1)</sup>	7.47%
Adjusted Tangible Common Equity to Tangible Assets	7.08%

• Tangible common equity to tangible assets ratio of 7.47%, which reflects the impact of the successful closing of the PFC acquisition

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- Sold \$775 million of acquired PFC securities and replaced with purchases of \$475 million
  - Sold securities were either low coupon or variable rate while purchases were higher coupon fixed rate and used excess proceeds to pay down higher cost borrowings
- Weighted average yield 2.86% vs. 2.53% last year
- Weighted average duration 4.6
- Total unrealized securities losses (after-tax):
  - Available for Sale ("AFS") = \$198MM
  - Held to Maturity ("HTM")<sup>(2)</sup> = \$107MM

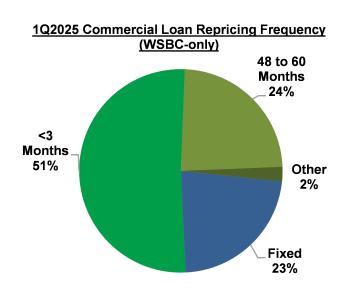
(\$MM)	<u>3/3</u>	1/2025
Common Equity Tier 1 Capital (CET 1)	\$	2,078
AFS+HTM Net Unrealized Losses (after-tax)	\$	(303)
Unrealized Losses as % of CET 1		14.6%

Note: securities chart excludes allowance for credit losses for HTM securities; weighted average yields have been calculated on a taxableequivalent basis using the federal statutory rate of 21%; after-tax unrealized losses have been calculated using the Other Comprehensive Income ("OCI") tax rate of ~24%

(2) HTM losses not recognized in accumulated other comprehensive income

<sup>(1)</sup> Non-GAAP measure - please see reconciliation in appendix

# NIM benefiting from loan growth and management of funding costs



 Q1 2025 NIM of 3.35% improved 32 basis points from the fourth quarter and 43 basis point from the prior year period, through a combination of higher loan and securities yields, lower funding costs, and purchase accounting accretion

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- Interest rate mark accretion from the PFC acquisition and the securities restructuring benefited Q1 2025 NIM by approximately 25 basis points
- Deposit funding costs, including non-interest bearing deposits, were 188 basis points, increased 7 basis points YoY but decreased 9 basis points sequentially
  - Approximately two-thirds of the \$3 billion CD portfolio, with an average rate of 3.9%, mature or reprice lower during the next six months
- \$1.4 billion of Federal Home Loan Bank borrowings, with an average rate of 4.5%, mature during Q2 2025
  - Borrowings increased \$475 million YoY due to the addition of PFC's advances

## Fee income increased \$4.0 million, or 13%, year-over-year



				<ul> <li>Non-interest income increased year-over-</li> </ul>
	Quarter Ending	% H / (L)	% H / (L)	year due primarily to the acquisition of
(\$000s)	<u>3/31/2025</u>	<u>3/31/2024</u>	<u>12/31/2024</u>	PFC which drove higher service charges on deposits, bank-owned life insurance
Trust fees	\$8,697	7.6%	11.9%	("BOLI"), digital banking income, and trust fees
Service charges on deposits	<mark>8,5</mark> 87	26.6%	5.5%	
Digital banking income	5,404	14.9%	5.4%	<ul> <li>Service charges on deposits reflect the addition of PFC, fee income from new</li> </ul>
Net swap fee & valuation (loss)/income	961	(38.5%)	(70.2%)	products and services and treasury
Net securities brokerage revenue	2,701	6.0%	11.2%	management, and increased general consumer spending
Bank-owned life insurance	3,428	65.8%	36.5%	• Truct food rofloot DEC, organic growth
Mortgage banking income	1,140	64.5%	(7.2%)	<ul> <li>Trust fees reflect PFC, organic growth, and market valuation changes</li> </ul>
Net securities gains/(losses)	(318)	(159.2%)	nm	<ul> <li>BOLI includes a \$0.9 million death benefit</li> </ul>
Net gains/(losses) on OREO & other assets	(40)	(126.0%)	(120.7%)	received and the addition of PFC
Other income	<u>4,105</u>	<u>17.4%</u>	<u>(27.9%)</u>	<ul> <li>Gross swap fees were \$2.0 million,</li> </ul>
Total non-interest income	\$34,665	13.2%	(4.7%)	compared to \$0.8 million in the prior year <ul> <li>Fair market valuation loss of \$1.0 million, as</li> </ul>
				compared to a \$0.8 million gain last year

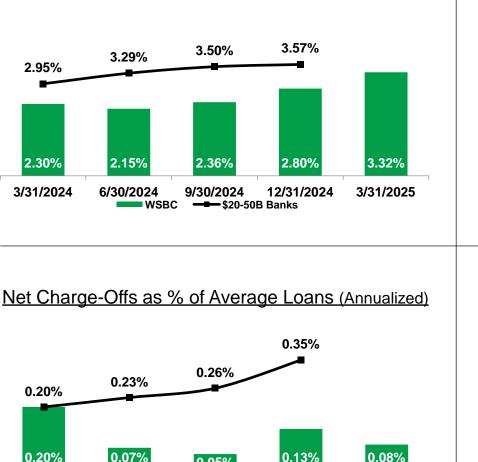
# Focused on efficiency gains to support positive operating leverage



	Quarter Ending	% H / (L)	% H / (L)	<ul> <li>Non-interest expense, excluding merger and restructuring charges, increased 17%</li> </ul>
(\$000s)	<u>3/31/2025</u>	<u>3/31/2024</u>	<u>12/31/2024</u>	YoY primarily due to the addition of the PFC expense base associated with
Salaries and wages	\$48,577	13.0%	6.4%	approximately 900 employees and 70 financial centers
Employee benefits	12,970	6.5%	9.4%	
Net occupancy	7,778	17.4%	29.7%	<ul> <li>Efficiency ratio of 58.6% improved 803 basis points YoY and 261 basis points</li> </ul>
Equipment and software	13,050	30.4%	22.2%	QoQ due to the benefits of the PFC acquisition, as well as a continued focus
Marketing	2,382	26.4%	(5.9%)	on expense management and driving positive operating leverage
FDIC insurance	4,187	21.4%	15.0%	
Amortization of intangible assets	4,223	101.9%	107.6%	• Equipment and software expense includes the additional cost of operating two core
Other operating expenses	<u>20,789</u>	<u>15.8%</u>	<u>15.0%</u>	systems until conversion to one platform in mid-May
Sub-total non-interest expense	\$113,956	17.2%	13.4%	
Restructuring & merger-related	<u>20,010</u>	<u>na</u>	<u>nm</u>	<ul> <li>Amortization of intangible assets increased \$2.1 million YoY and \$2.2</li> </ul>
Total non-interest expense	\$133,966	37.8%	32.5%	million QoQ due to the core deposit intangible asset that was created from the
		l		acquisition of PFC

#### Strong Legacy of Credit Quality

### Favorable asset quality measures compared to peer bank group



0.05%

9/30/2024

3/31/2024

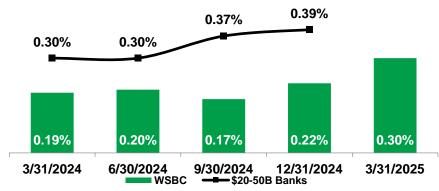
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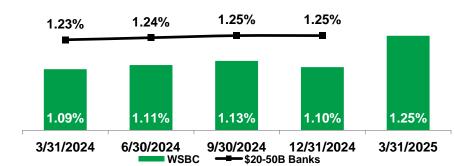
Criticized & Classified Loans as % of Total Loans

#### Non-Performing Assets as % of Total Assets

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#### Allowance for Credit Losses as % of Total Loans



Note: financial data as of quarter ending for dates specified; peer bank group includes all U.S. banks with total assets of \$20B to \$50B (excluding FINN) from S&P Capital IQ (as of 4/18/2025) and represent simple averages except criticized & classified loans as % of total loans and allowance for credit losses as % of total loans which are weighted averages

12/31/2024

3/31/2025

## Strong Capital Position

## Capital ratios above both regulatory and well-capitalized levels

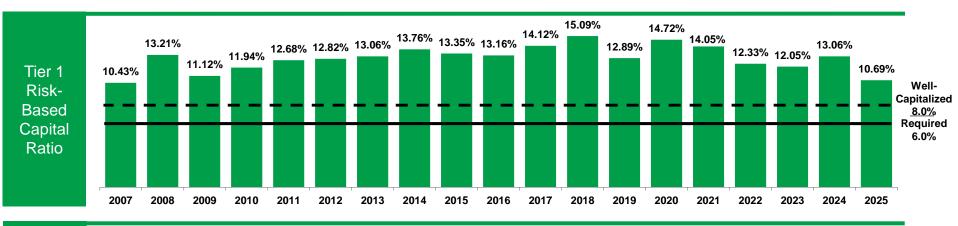
• Strong regulatory capital ratios significantly above both regulatory requirements and wellcapitalized levels, with favorable tangible equity levels compared to peers

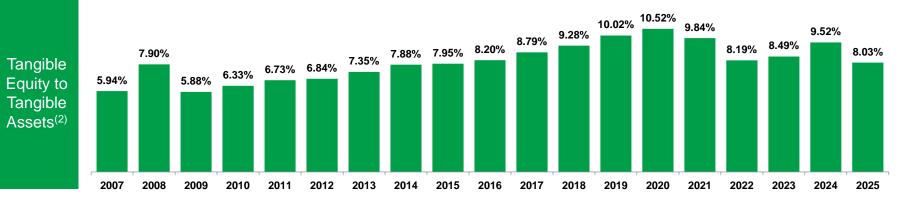
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- ~1.0 million shares continue to remain for repurchase (as of 3/31/2025)<sup>(1)</sup>
  - No shares repurchased on the open market during Q1 2025





Note: financial data as of quarter ending 12/31; current year data as of 3/31/2025 and reflects successful acquisition of PFC; WSBC adopted Current Expected Credit Losses ("CECL") accounting standard on 1/1/2020; in conjunction with the PFC acquisition, WSBC raised \$200MM of common equity on 8/1/2024 to support the pro-forma bank's balance sheet, regulatory ratios, and future growth

(1) Under the existing share repurchase authorization that was approved on February 24, 2022 by WesBanco's Board of Directors

(2) Non-GAAP measure – please see reconciliation in appendix



# Appendix

### Reconciliation

# **Pre-Tax, Pre-Provision Income (PTPP) and Ratios**



	Quarter Ending					
(\$000s)	<u>3/31/2025</u>	<u>12/31/2024</u>	<u>3/31/2024</u>			
(Loss)/Income before (Benefit)/Provision for Income Taxes	(\$9,665)	\$61,937	\$43,390			
Provision for Credit Losses	<u>68,883</u>	<u>(147)</u>	<u>4,014</u>			
Pre-Tax, Pre-Provision Income ("PTPP")	\$59,218	\$61,790	\$47,404			
Restructuring and Merger-Related Expenses	<u>20,010</u>	<u>646</u>	<u>0</u>			
PTPP (excluding restructuring and merger-related expense)	\$79,228	\$62,436	\$47,404			
PTPP (excluding restructuring and merger-related expense)	\$79,228	\$62,436	\$47,404			
Average Total Assets	<u>21,658,352</u>	<u>18,593,265</u>	<u>17,704,265</u>			
PTPP Return on Average Assets	1.48%	1.34%	1.08%			
PTPP (excluding restructuring and merger-related expense)	\$79,228	\$62,436	\$47,404			
Amortization of Intangibles	<u>4,223</u>	<u>2,034</u>	<u>2,092</u>			
PTPP before Amortization of Intangibles (excluding restructuring and merger-related expense)	\$83,451	\$64,470	\$49,496			
Average Total Shareholders' Equity	\$3,218,639	<b>\$2</b> ,806,079	\$2,545,841			
Average Goodwill and Other Intangibles (net of deferred tax liability)	<u>(1,312,855)</u>	<u>(1,119,060)</u>	<u>(1,123,938)</u>			
Average Tangible Equity	<u>\$1,905,784</u>	<u>\$1,687,019</u>	<u>\$1,421,903</u>			
PTPP Return on Average Tangible Equity	17.76%	15.20%	14.00%			

# Net Income and Diluted Earnings per Share (EPS)



	Quarter Ending					
(\$000s, except earnings per share)	<u>3/31/2025</u>	<u>12/31/2024</u>	<u>3/31/2024</u>			
Net (Loss)/Income Available to Common Shareholders	(\$11,523)	\$47,098	\$33,162			
Day 1 Provision for Credit Losses on Acquired Loans (net of tax)	\$46,926	\$0	\$0			
Restructuring and Merger-Related Expenses (net of tax)	<u>15,808</u>	<u>510</u>	<u>0</u>			
Net Income Available to Common Shareholders (excluding restructuring and merger- related expense and day 1 provision for credit losses on acquired loans)	\$51,211	\$47,608	\$33,162			
Net (Loss)/Income Available to Common Shareholders per Diluted Share (\$)	(\$0.15)	\$0.70	\$0.56			
Day 1 Provision for Credit Losses on Acquired Loans (net of tax)	\$0.60	\$0.00	\$0.00			
Restructuring and Merger-Related Expense (net of tax)	<u>0.21</u>	<u>0.01</u>	<u>0.00</u>			
Net Income Available to Common Shareholders per Diluted Share (\$) (excluding restructuring and merger-related expense and day 1 provision for credit losses on acquired loans)	\$0.66	\$0.71	\$0.56			
Average Common Shares Outstanding – Diluted (000s)	77,021	66,992	59,524			

# Tangible Book Value per Share



	Quarter Ending							
(\$000s, except shares and per share data)	<u>3/31/2025</u>	<u>12/31/2024</u>	<u>3/31/2024</u>					
Total Shareholders' Equity	\$3,781,579	\$2,790,281	\$2,538,362					
Goodwill & Other Intangible Assets (net of deferred tax liability)	(1,718,048)	(1,118,293)	(1,123,158)					
Preferred Shareholders' Equity	<u>(144,484)</u>	<u>(144,484)</u>	<u>(144,484)</u>					
Tangible Common Equity (period end)	\$1,919,047	\$1,527,504	\$1,270,720					
Common Shares Outstanding (period end) (000s)	<u>95,672</u>	<u>66,920</u>	<u>59,396</u>					
Tangible Book Value per Share (\$)	\$20.06	\$22.83	<b>\$21</b> .39					

Reconciliation

# Efficiency Ratio



	Quarter Ending						
(\$000s)	<u>3/31/2025</u>	<u>12/31/2024</u>	<u>3/31/2024</u>				
Non-Interest Expense	\$133,966	\$101,104	\$97,191				
Restructuring & Merger-Related Expense	<u>(20,010)</u>	<u>(646)</u>	<u>0</u>				
Non-Interest Expense (excluding restructuring and merger-related expense)	\$113,956	\$100,458	<b>\$</b> 97,191				
Net Interest Income (FTE-basis)	\$159,723	\$127,689	\$115,185				
Non-Interest Income	<u>34,665</u>	<u>36,388</u>	<u>30,629</u>				
Total Income	\$194,388	\$164,077	\$145,814				
Efficiency Ratio	58.62%	61.23%	66.65%				

Reconciliation

# **Return on Average Assets**



	Quarter Ending						
(\$000s)	<u>3/31/2025</u>	<u>12/31/2024</u>	<u>3/31/2024</u>				
Net (Loss)/Income Available to Common Shareholders	(\$11,523)	\$47,098	\$33,162				
Day 1 Provision for Credit Losses on Acquired Loans (net of tax)	\$46,926	\$0	\$0				
Restructuring and Merger-Related Expenses (net of tax)	<u>15,808</u>	<u>510</u>	<u>0</u>				
Net Income Available to Common Shareholders (excluding restructuring and merger-related expense and day 1 provision for credit losses on acquired loans)	\$51,211	\$47,608	\$33,162				
Average Total Assets	\$21,658,352	\$18,593,265	\$17,704,265				
Return on Average Assets <sup>(1)</sup>	(0.22%)	1.01%	0.75%				
Return on Average Assets (excluding restructuring and merger-related expense and day 1 provision for credit losses on acquired loans) <sup>(1)</sup>	0.96%	1.02%	0.75%				

# Return on Average Tangible Equity



	Quarter Ending						
(\$000s)	<u>3/31/2025</u>	<u>12/31/2024</u>	<u>3/31/2024</u>				
Net (Loss)/Income Available to Common Shareholders	(\$11,523)	\$47,098	\$33,162				
Amortization of Intangibles (tax effected at 21%)	<u>3,336</u>	<u>1,607</u>	<u>1,653</u>				
Net (Loss)/Income Available to Common Shareholders before Amortization of Intangibles	<b>(\$</b> 8,187)	\$48,705	\$34,815				
Day 1 Provision for Credit Losses on Acquired Loans (net of tax)	\$46,926	\$0	\$0				
Restructuring and Merger-Related Expenses (net of tax)	<u>15,808</u>	<u>510</u>	<u>0</u>				
Net Income Available to Common Shareholders before Amortization of Intangibles (excluding restructuring and merger-related expense and day 1 provision for credit losses on acquired loans)	\$54,547	\$49,215	\$34,815				
Average Total Shareholders' Equity	\$3,218,639	<b>\$2,</b> 806,079	\$2,545,841				
Average Goodwill and Other Intangibles (net of deferred tax liability)	<u>(1,312,855)</u>	<u>(1,119,060)</u>	<u>(1,123,938)</u>				
Average Tangible Equity	\$1,905,784	\$1,687,019	<b>\$1,421,903</b>				
Return on Average Tangible Equity <sup>(1)</sup>	(1.74%)	11.49%	9.85%				
Return on Average Tangible Equity (excluding restructuring and merger-related expense and day 1 provision for credit losses on acquired loans) <sup>(1)</sup>	11.61%	11.61%	9.85%				

#### Reconciliation

## Tangible Equity and Tangible Common Equity to Tangible Assets

		Period Ending																	
(\$000s)	<u>12/31/2007</u>	<u>12/31/2008</u>	<u>12/31/2009</u>	<u>12/31/2010</u>	<u>12/31/2011</u>	<u>12/31/2012</u>	<u>12/31/2013</u>	<u>12/31/2014</u>	<u>12/31/2015</u>	<u>12/31/2016</u>	<u>12/31/2017</u>	<u>12/31/2018</u>	<u>12/31/2019</u>	<u>12/31/2020</u>	<u>12/31/2021</u>	<u>12/31/2022</u>	<u>12/31/2023</u>	<u>12/31/2024</u>	<u>3/31/2025</u>
Total Shareholders' Equity	\$580,319	\$659,371	\$588,716	\$606,863	\$633,790	\$714,184	\$746,595	\$788,190	\$1,122,132	\$1,341,408	\$1,395,321	\$1,978,827	\$2,593,921	<b>\$2</b> ,756,737	<b>\$2</b> ,693,166	\$2,426,662	\$2,533,062	\$2,790,281	\$3,781,579
Goodwill and Other Intangible Assets (net of deferred tax liability)	<u>(276,730)</u>	<u>(267,883)</u>	<u>(288,292)</u>	<u>(285,559)</u>	<u>(279,967)</u>	<u>(320,399)</u>	<u>(318,161)</u>	<u>(316,914)</u>	<u>(487,270)</u>	<u>(586,403)</u>	<u>(583,903)</u>	<u>(906,887)</u>	<u>(1,132,262)</u>	<u>(1,149,161)</u>	<u>(1,140,111)</u>	<u>(1,131,990)</u>	<u>(1,124,811)</u>	<u>(1,118,293)</u>	<u>(1,718,048)</u>
Tangible Equity	\$303,589	\$391,488	\$300,424	\$321,304	\$353,823	\$393,785	\$428,434	\$471,276	\$634,862	\$755,005	\$811,418	<b>\$1,071,940</b>	\$1,461,659	\$1,607,576	<b>\$1,</b> 553,055	\$1,294,672	\$1,408,251	<b>\$1,671,988</b>	<b>\$2</b> ,063,531
Total Assets	\$5,384,326	\$5,222,041	\$5,397,352	\$5,361,458	\$5,536,030	\$6,078,717	\$6,144,773	\$6,296,565	\$8,470,298	\$9,790,877	\$9,816,178	\$12,458,632	\$15,720,112	\$16,425,610	\$16,927,125	\$16,931,905	\$17,712,374	\$18,684,298	\$27,412,383
Goodwill and Other Intangible Assets (net of deferred tax liability)	<u>(276,730)</u>	<u>(267,883)</u>	<u>(288,292)</u>	<u>(285,559)</u>	<u>(279,967)</u>	<u>(320,399)</u>	<u>(318,161)</u>	<u>(316,914)</u>	<u>(487,270)</u>	<u>(586,403)</u>	<u>(583,903)</u>	<u>(906,887)</u>	<u>(1,132,262)</u>	<u>(1,149,161)</u>	<u>(1,140,111)</u>	<u>(1,131,990)</u>	<u>(1,124,811)</u>	<u>(1,118,293)</u>	<u>(1,718,048)</u>
Tangible Assets	\$5,107,596	\$4,954,158	\$5,109,060	\$5,075,899	\$5,256,063	\$5,758,318	\$5,826,612	\$5,979,651	\$7,983,028	\$9,204,474	\$9,232,275	\$11,551,745	\$14,587,850	\$15,276,449	\$15,787,014	\$15,799,915	\$16,587,563	\$17,566,005	\$25,694,335
Tangible Equity to Tangible Assets	5.94%	7.90%	5.88%	6.33%	6.73%	6.84%	7.35%	7.88%	7.95%	8.20%	8.79%	9.28%	10.02%	10.52%	9.84%	8.19%	8.49%	9.52%	8.03%

		Period Ending																	
(\$000s)	<u>12/31/2007</u>	12/31/2008	<u>12/31/2009</u>	<u>12/31/2010</u>	<u>12/31/2011</u>	12/31/2012	12/31/2013	<u>12/31/2014</u>	<u>12/31/2015</u>	<u>12/31/2016</u>	12/31/2017	<u>12/31/2018</u>	<u>12/31/2019</u>	<u>12/31/2020</u>	<u>12/31/2021</u>	<u>12/31/2022</u>	<u>12/31/2023</u>	<u>12/31/2024</u>	<u>3/31/2025</u>
Total Shareholders' Equity	\$580,319	\$659,371	\$588,716	\$606,863	\$633,790	\$714,184	\$746,595	\$788,190	\$1,122,132	\$1,341,408	\$1,395,321	\$1,978,827	<b>\$2</b> ,593,921	<b>\$2</b> ,756,737	<b>\$2,693,166</b>	\$2,426,662	\$2,533,062	\$2,790,281	\$3,781,579
Goodwill and Other Intangible Assets (net of deferred tax liability)	(276,730)	(267,883)	(288,292)	(285,559)	(279,967)	(320,399)	(318,161)	(316,914)	(487,270)	(586,403)	(583,903)	(906,887)	(1,132,262)	(1,149,161)	(1,140,111)	(1,131,990)	(1,124,811)	(1,118,293)	(1,718,048)
Preferred Shareholders' Equity	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>(144,484)</u>	<u>(144,484)</u>	<u>(144,484)</u>	<u>(144,484)</u>	<u>(144,484)</u>	<u>(144,484)</u>
Tangible Common Equity	\$303,589	\$391,488	\$300,424	\$321,304	\$353,823	\$393,785	\$428,434	\$471,276	\$634,862	\$755,005	\$811,418	\$1,071,940	<b>\$1,461,65</b> 9	\$1,463,092	\$1,408,571	\$1,150,188	<b>\$1,2</b> 63,767	\$1,527,504	\$1,919,047
Total Assets	\$5,384,326	\$5,222,041	\$5,397,352	\$5,361,458	\$5,536,030	\$6,078,717	\$6,144,773	\$6,296,565	\$8,470,298	\$9,790,877	\$9,816,178	\$12,458,632	\$15,720,112	\$16,425,610	\$16,927,125	\$16,931,905	\$17,712,374	\$18,684,298	<b>\$27,412</b> ,383
Goodwill and Other Intangible Assets (net of deferred tax liability)	<u>(276,730)</u>	<u>(267,883)</u>	<u>(288,292)</u>	<u>(285,559)</u>	<u>(279,967)</u>	<u>(320,399)</u>	<u>(318,161)</u>	<u>(316,914)</u>	<u>(487,270)</u>	<u>(586,403)</u>	<u>(583,903)</u>	<u>(906,887)</u>	<u>(1,132,262)</u>	<u>(1,149,161)</u>	<u>(1,140,111)</u>	<u>(1,131,990)</u>	<u>(1,124,811)</u>	<u>(1,118,293)</u>	<u>(1,718,048)</u>
Tangible Assets	\$5,107,596	\$4,954,158	\$5,109,060	\$5,075,899	\$5,256,063	\$5,758,318	\$5,826,612	\$5,979,651	\$7,983,028	\$9,204,474	\$9,232,275	\$11,551,745	\$14,587,850	\$15,276,449	\$15,787,014	\$15,799,915	\$16,587,563	\$17,566,005	<b>\$2</b> 5,694,335
Tangible Common Equity to Tangible Assets	5.94%	7.90%	5.88%	6.33%	6.73%	6.84%	7.35%	7.88%	7.95%	8.20%	8.79%	9.28%	10.02%	9.58%	8.92%	7.28%	7.62%	8.70%	7.47%

Note: Premier Financial Corporation merger closed February 2025; Old Line Bancshares merger closed November 2019; Farmers Capital Bank Corporation merger closed August 2018; First Sentry Bancshares merger closed April 2018; Your Community Bankshares merger closed September 2016; ESB Financial merger closed February 2015; Fidelity Bancorp merger closed November 2012; AmTrust 5 branch acquisition closed March 2009; Oak Hill Financial closed November 2007 Wes