

**Kairos Pharma, Ltd. (KAPA)**  
**Rating: Buy**

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**Strategic Acquisition Bridges the Gap to High-Value Oncology Combination Therapy; 2025 Results**

Stock Data		4/1/2026		
Price		\$0.58		
Exchange		NASDAQ		
Price Target		\$12.00		
52-Week High		\$2.11		
52-Week Low		\$0.40		
Enterprise Value (M)		\$8		
Market Cap (M)		\$12		
Shares Outstanding (M)		21.4		
3 Month Avg Volume		518,265		
Short Interest (M)		0.20		
Balance Sheet Metrics				
Cash (M)		\$4.5		
Total Debt (M)		\$0.1		
Total Cash/Share		\$0.21		
EPS (\$) Diluted				
Full Year - Dec		2025A	2026E	2027E
1Q		(0.08)	(0.07)	--
2Q		(0.08)	(0.08)	--
3Q		(0.07)	(0.09)	--
4Q		(0.07)	(0.12)	--
FY		(0.30)	(0.38)	(0.67)
Revenue (\$M)				
Full Year - Dec		2025A	2026E	2027E
1Q		0.0	0.0	--
2Q		0.0	0.0	--
3Q		0.0	0.0	--
4Q		0.0	0.0	--
FY		0.0	0.0	0.0

Public statements available from 3Q24



**Our perspective on strategic acquisitions:**

- We view the acquisition of two differentiated, clinical stage oncology assets from Celyn Therapeutics (private) as a smart strategic move, bolstering the pipeline in NSCLC.
- The asset acquisition from an OrbiMed-backed entity (Celyn) provides institutional validation and helps to de-risk the platform, in our belief.
- This move transitions the company from a single-asset story into a diversified oncology platform, with a clear focus on the oncology drug resistance space.

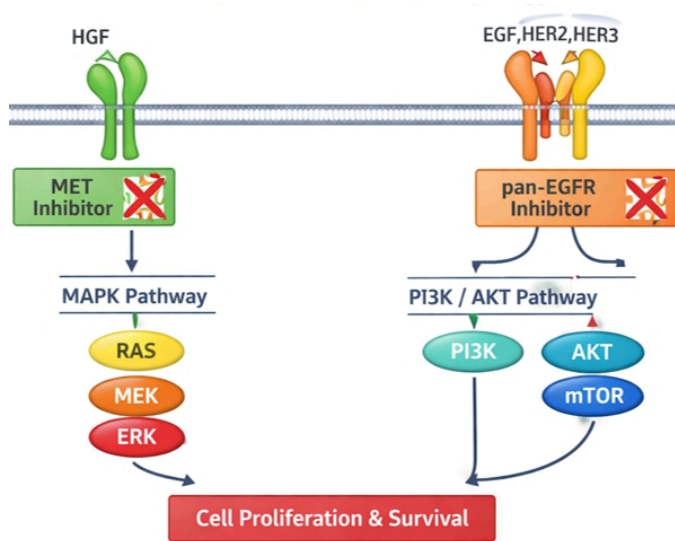
**Acquisition of Phase 1 ready NSCLC assets bolsters fight against drug resistance.** Recently, Kairos announced the signing of a term sheet for a strategic asset acquisition with Celyn Therapeutics (private). Under the proposed terms of the agreement, Kairos will acquire worldwide rights to two highly differentiated, clinical-stage oncology assets targeting non-small cell lung cancer (NSCLC): CL-273, a pre-IND, reversible, wild-type-sparing pan-EGFR inhibitor, and CL-741, a Phase 1-ready, orally available type IIb c-MET kinase inhibitor. Kairos acquired worldwide right for both assets for all indications for an upfront payment of 16.5% fully-diluted capital stock, milestone payments (including a \$15 million payment at NDA/BLA filing for CL-273) and 2% royalties from net revenue generated from sales in the U.S. We note that while the transaction adds both CL-273 and CL-741, the \$15 million clinical milestone is specifically tied to the regulatory progress of the lead asset CL-273. This transaction pivots the company into the high-stakes \$16.2 billion EGFR-mutated lung cancer market and introduces a top institutional backer (OrbiMed) to the cap table. We view this transaction as a positive development for the company, clearing two important hurdles, pipeline depth and institutional credibility. Taken together, we think this transaction provides a meaningful validation and strategic pipeline synergy to the existing Kairos portfolio of assets, which we outline in further detail below. Two assets addressing EGFR and MET-driven resistance pathways in lung cancer provides a meaningful complement to its existing Phase 1 program for ENV-105 in EGFR-mutated NSCLC, in our belief. Upcoming milestones to monitor include:

- **ENV105:** Continued progress in Phase 1 trials for cancer immunotherapy.
- **CL-273 (pan-EGFR mutant inhibitor):** IND filing is expected in 2Q26 with initiation of a Phase 1 study shortly thereafter.
- **CL-741 (c-MET inhibitor):** A Phase 1 study is expected to start by YE26.



**Two new assets addressing resistance mechanisms in oncology.** The Celyn assets are engineered to address the specific failure points of AstraZeneca's (AZN; not rated) Tagrisso (osimertinib) and the shortcomings of first-generation MET inhibitors like Savolitinib. The transaction allows Kairos to target the two most common resistance mechanisms to AstraZeneca's Tagrisso (osimertinib), C797S mutations and MET amplification.

**New Assets Addressing Resistance Mechanisms**



Source: Company materials

EGFR inhibitors (TKI) are generally effective against exon 19 deletion and exon 21 L858R mutations, however there are significant side effects. CL-273 (KROS-273) is designed as a non-covalent and reversible inhibitor, targeting actionable mutations including insertions, deletions and mutations for exon 20, exon 19 and PACC mutations, with an improved safety profile due to > 100x selectivity against wtEGFR.

**4th generation pan-EGFR inhibitor – CL-273 (KROS-273)**

Drug	Modality	Development Stage	Key Attributes	Company
Amivantamab	EGFR/MET bispecific antibody	Marketed (1L + 2L)	First-line with chemo; strong PFS; EGFR/MET targeting	Johnson & Johnson
Mobocertinib	Oral irreversible TKI	Marketed (2L)	ORR ~30%; notable EGFR WT toxicity	Takeda
Firmonertinib	Next-gen oral TKI	Phase 3	Demonstrated activity in PACC mutants	ArriVent
Sunvozertinib	Selective oral TKI	Phase 2 / Conditional Approval (China)	Selective exon 20 coverage; favorable safety, 30-40% ORR in lung	Dizal Pharma
Zipalertinib	Selective oral TKI	Phase 3	Broad activity; 30-40% ORR in lung	Cullinan Oncology / Taiho
Zoldonrasib	Selective oral TKI	Phase 2	Broad activity; 36-42% ORR in lung	Black Dimond Therapeutics
<b>KROS-273</b>	<b>Best-in-class oral, pan-EGFR TKI</b>	<b>IND-Enabling</b>	<b>Mutant selective, strong lung data</b>	<b>Kairos</b>

Source: Company materials

**Best in class cMET inhibitor – CL-741 (KROS-741)**

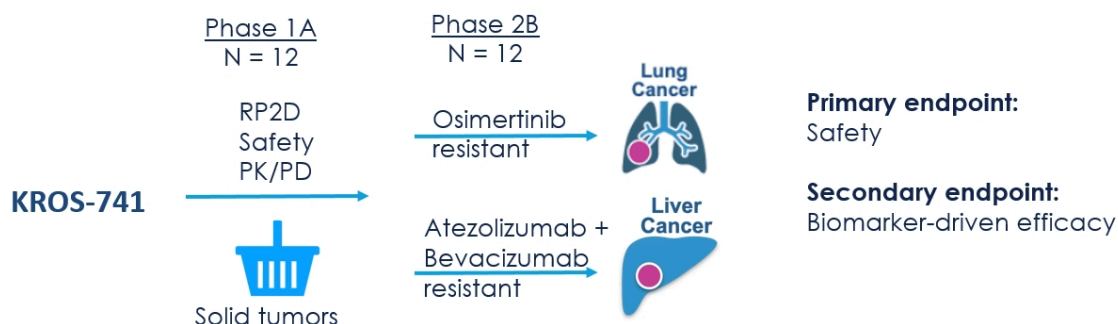
	Capmatinib	Tepotinib	Cabozantinib	KROS-741
Plasma Free Fraction	4%	2%	0.2%	3%
Total plasma concentration needed to cover c-Met WT EC <sub>50</sub>	40 ng/mL (3.2 nM) <sup>1</sup>	525 ng/mL (19.2 nM) <sup>1</sup>	26,600 ng/mL (53.3 nM) <sup>2</sup>	230 ng/mL (13.6 nM) <sup>1</sup>
Clinical daily dose	400 mg X 2	450 mg	60 mg	100 mg X 2 <sup>6</sup>
Clinical plasma C <sub>ave</sub> at SS	~1800 ng/mL <sup>3</sup>	~1100 ng/mL <sup>4</sup>	~1000 ng/mL <sup>5</sup>	250 ng/mL <sup>6</sup>
Clinical plasma C <sub>ave</sub> over c-Met WT EC <sub>50</sub>	45x	2x	70-130x	1x
ORR	44%-67%	45%	10%	–
PFS	9.7 - 12.3 mo	8.5 mo	3.5 mo	–

Source: Company materials

The CL-741 (KROS-741) Phase 1 trial architecture is designed as a dose-to-expansion study, transitioning from safety escalation to specific indication-driven cohorts across lung and liver cancers. By targeting baseline MET amplification alongside acquired resistance, KAPA is positioning CL-741 to move into the \$16.2B first-line (1L) market rather than remaining a pure salvage therapy. The trial is structured to quickly establish a Recommended Phase 2 Dose (RP2D) before expanding into high-conviction resistance niches. The inclusion of a Liver Cancer cohort (Atezolizumab/Bevacizumab-resistant) significantly expands the TAM beyond NSCLC. MET alterations drive multiple solid tumors, including gastric and renal cancer, suggesting that if the Phase 1 dose-escalation is successful, the company could potentially initiate basket trials across several multi-billion dollar indications.

**cMET inhibitor – CL-741 (KROS-741) trial design****Phase 1**

**Objectives:** Dose finding for optimal dose – RP2D and initial indication determination



Source: Company materials

**Financial update.** Kairos reported 4Q25 and 2025 full year financial results, posting EPS of (\$0.07) and (\$0.30), respectively, compared to our estimates of (\$0.14) and (\$0.29). The company ended the year with \$4.491 million in cash.

**Valuation and Risks.** We reiterate our Buy rating and \$12 price target. Our valuation is based on our clinical net present value (NPV) model, which allows us to flex multiple assumptions affecting a drug's profile. We consider two key factors when considering our valuation of Kairos using our NPV approach:

- We only value ENV-105 for mCRPC for the U.S. market (20% PoS 100% contribution), which has the potential to be a blockbuster indication for Kairos. We feel we are being conservative in our market model approach of ENV-105 by only attaining ~20% market penetration and ~\$700 million peak sales, while still representing an unmet medical need.
- We purposely omit the rest of Kairos' pipeline, including ENV-105 for NSCLC, which is already in the clinic. This represents a not only an additional layer of conservatism, but provides significant upside potential over the long-term by having multiple opportunities increasing the changes of potential success, in our belief.

Factors that could impede the stock from reaching our price target include failed or inconclusive clinical trials, the inability of the company to secure adequate funding to progress its drug through the development pathway or the occurrence of dilutive capital raises.

(\$ in millions except per share data)

<b>Profit &amp; Loss</b>	<b>2022A</b>	<b>2023A</b>	<b>2024A</b>	<b>2025A</b>	<b>2026E</b>	<b>2027E</b>	<b>2028E</b>
Licensing and R&D revenue	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Milestone revenue	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Product and Royalties	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other revenues	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Revenues</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
CoGS	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Gross Profit</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
Gross margin	0%	0%	0%	0%	0%	0%	0%
G&A	0.5	1.6	1.9	3.4	4.4	8.3	13.2
R&D	0.1	0.1	0.4	2.1	4.5	10.1	19.2
Other op ex	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>EBIT</b>	<b>(0.6)</b>	<b>(1.7)</b>	<b>(2.3)</b>	<b>(5.6)</b>	<b>(8.8)</b>	<b>(18.4)</b>	<b>(32.4)</b>
EBIT margin	nm	nm	nm	nm	nm	nm	nm
Depreciation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortization Intangibles	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>EBITDA</b>	<b>(0.6)</b>	<b>(1.7)</b>	<b>(2.3)</b>	<b>(5.6)</b>	<b>(8.8)</b>	<b>(18.4)</b>	<b>(32.4)</b>
EBITDA margin	nm	nm	nm	nm	nm	nm	nm
Non operating expenses	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net Interest Income/Other	0.0	0.0	0.0	0.1	0.1	0.3	0.3
Interest expense	0.5	0.1	0.3	0.0	0.0	0.0	0.0
<b>EBT</b>	<b>(1.1)</b>	<b>(1.8)</b>	<b>(2.6)</b>	<b>(5.4)</b>	<b>(8.8)</b>	<b>(18.0)</b>	<b>(32.1)</b>
EBT margin	nm	nm	nm	nm	nm	nm	nm
Provision for taxes	0.0	0.0	0.0	0.0	0.0	0.0	(8.0)
<b>Net Income</b>	<b>(1.1)</b>	<b>(1.8)</b>	<b>(2.6)</b>	<b>(5.4)</b>	<b>(8.8)</b>	<b>(18.0)</b>	<b>(32.1)</b>
Participation of preferred stock	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Net Income to common</b>	<b>(1.1)</b>	<b>(1.8)</b>	<b>(2.6)</b>	<b>(5.4)</b>	<b>(8.8)</b>	<b>(18.0)</b>	<b>(24.1)</b>
net margin	nm	nm	nm	nm	nm	nm	nm
Number of shares - basic	10.2	10.4	11.4	18.4	23.3	27.0	33.0
Number of shares - diluted	10.2	10.4	11.4	18.4	23.3	27.0	33.0
<b>EPS - basic</b>	<b>(0.1)</b>	<b>(0.17)</b>	<b>(0.23)</b>	<b>(0.30)</b>	<b>(0.38)</b>	<b>(0.67)</b>	<b>(0.73)</b>
<b>EPS - diluted</b>	<b>(0.1)</b>	<b>(0.17)</b>	<b>(0.23)</b>	<b>(0.30)</b>	<b>(0.38)</b>	<b>(0.67)</b>	<b>(0.73)</b>

Source: SEC filings and H.C. Wainwright estimates.

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## Quarterly P&amp;L

	Q1'25A	Q2'25A	H1'25A	Q3'25A	9M'25A	Q4'25A	FY'25A	Q1'26E	Q2'26E	H1'26E	Q3'26E	9M'26E	Q4'26E	FY'26E
Licensing and R&D revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00	0.00	0.0
Milestone revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00	0.00	0.0
Product and Royalties	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00	0.00	0.0
Other revenues	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00	0.00	0.0
<b>Revenues</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0</b>
CoGS	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00	0.00	0.0
<b>Gross Profit</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0</b>
Gross margin	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
G&A	0.77	0.96	1.73	0.83	2.56	0.88	3.4	0.90	0.95	1.85	1.10	2.95	1.40	4.4
R&D	0.49	0.50	0.99	0.61	1.60	0.54	2.1	0.70	0.90	1.60	1.20	2.80	1.69	4.5
Other op ex	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00	0.00	0.0
<b>EBITDA</b>	<b>(1.3)</b>	<b>(1.5)</b>	<b>(2.7)</b>	<b>(1.4)</b>	<b>(4.2)</b>	<b>(1.4)</b>	<b>(5.6)</b>	<b>(1.6)</b>	<b>(1.9)</b>	<b>(3.5)</b>	<b>(2.3)</b>	<b>(5.8)</b>	<b>(3.1)</b>	<b>(8.8)</b>
EBITDA margin							nm							nm
Non operating expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00	0.00	0.0
Net Interest Income/Other	0.00	0.03	0.04	0.04	0.08	0.05	0.1	0.02	0.02	0.04	0.02	0.06	0.02	0.1
Interest expense	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00	0.00	0.0
<b>EBT</b>	<b>(1.3)</b>	<b>(1.4)</b>	<b>(2.7)</b>	<b>(1.4)</b>	<b>(4.1)</b>	<b>(1.4)</b>	<b>(5.4)</b>	<b>(1.6)</b>	<b>(1.8)</b>	<b>(3.4)</b>	<b>(2.3)</b>	<b>(5.7)</b>	<b>(3.1)</b>	<b>(8.8)</b>
EBT margin							nm							nm
Provision for taxes	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00	0.00	0.0
Participation of preferred stock							0.0							0.0
<b>Net Income to common</b>	<b>(1.3)</b>	<b>(1.4)</b>	<b>(2.7)</b>	<b>(1.4)</b>	<b>(4.1)</b>	<b>(1.4)</b>	<b>(5.4)</b>	<b>(1.6)</b>	<b>(1.8)</b>	<b>(3.4)</b>	<b>(2.3)</b>	<b>(5.7)</b>	<b>(3.1)</b>	<b>(8.8)</b>
net margin							nm							nm
NoSH	15.88	17.21	16.54	20.21	17.76	20.42	18.43	21.41	22.10	21.76	24.30	22.60	25.20	23.25
NoSH	15.88	17.21	16.54	20.21	17.76	20.42	18.43	21.41	22.10	21.76	24.30	22.60	25.20	23.25
<b>EPS - basic</b>	<b>(0.08)</b>	<b>(0.08)</b>	<b>(0.16)</b>	<b>(0.07)</b>	<b>(0.23)</b>	<b>(0.07)</b>	<b>(0.30)</b>	<b>(0.07)</b>	<b>(0.08)</b>	<b>(0.16)</b>	<b>(0.09)</b>	<b>(0.25)</b>	<b>(0.12)</b>	<b>(0.38)</b>
<b>EPS - diluted</b>	<b>(0.08)</b>	<b>(0.08)</b>	<b>(0.16)</b>	<b>(0.07)</b>	<b>(0.23)</b>	<b>(0.07)</b>	<b>(0.30)</b>	<b>(0.07)</b>	<b>(0.08)</b>	<b>(0.16)</b>	<b>(0.09)</b>	<b>(0.25)</b>	<b>(0.12)</b>	<b>(0.38)</b>

Source: SEC filings and H.C. Wainwright estimates.

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IPO September 16, 2024

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**Market Outperform (Buy):** The common stock of the company is expected to outperform a passive index comprised of all the common stock of companies within the same sector.

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Distribution of Ratings Table as of April 1, 2026				
Ratings	Count	Percent	IB Service/Past 12 Months	
			Count	Percent
Buy	580	87.09%	170	29.31%
Neutral	61	9.16%	10	16.39%
Sell	1	0.15%	0	0.00%
Under Review	24	3.60%	4	16.67%

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