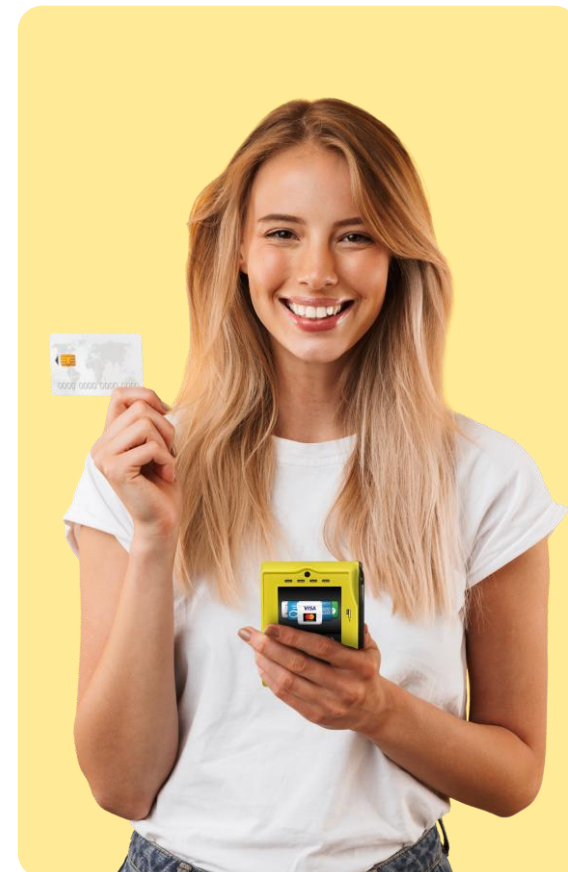




Second Quarter 2026 Results

August 10, 2026



Important Disclosure

Forward-looking statements, risk factors, and non-GAAP financial measures referenced in this presentation

- This presentation is intended to provide general information only and is not, and should not be considered, as an offer to purchase or sell the Company's securities, or a proposal to receive such offers. In addition, this presentation is not an offer to the public of the Company's securities. By attending or viewing this presentation, each attendee ("Attendee") agrees that he or she (i) has read this disclaimer, (ii) is bound by the restrictions set out herein, (iii) is permitted, in accordance with all applicable laws, to receive such information, (iv) is solely responsible for his or her own assessment of the business and financial position of the Company and (v) will conduct his or her own analysis and be solely responsible for forming the Attendee's view of the potential future performance of the Company's business.
- This presentation includes projections, guidance, forecasts, estimates, assessments and other information pertaining to future events and/or matters, whose materialization is uncertain and is beyond the Company's control, and which constitute forward looking statements (within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Israeli Securities Law, 5728-1968). Many of the forward-looking statements contained in this presentation can be identified by the use of forward-looking words such as "anticipate," "believe," "could," "expect," "should," "plan," "intend," "estimate" and "potential," among others. Forward-looking statements include, but are not limited to, expectations and evaluations relating to the Company's business and financial targets and strategy, the integration of the Company's technology in various systems and industries, the advantages of the Company's existing and future products, timetables regarding completion of the Company's developments and the Company's intentions in relation to various industries, the Company's intentions in relation to the creation of collaborations and engagements in licensing agreements, production and distribution in various countries, and other statements regarding our intent, belief or current expectations. Forward-looking statements are based on our management's beliefs and assumptions and on information currently available to our management. Such statements are subject to risks and uncertainties, and actual results may differ materially from those expressed or implied in the forward-looking statements due to various factors, including, but not limited to: our expectations regarding general market conditions, including as a result of global economic trends; changes in consumer tastes and preferences; fluctuations in inflation, interest rates and exchange rates in the global economic environment; the availability of qualified personnel and the ability to retain such personnel and the ability to retain such personnel; changes in commodity costs, labor, distribution and other operating costs; our ability to implement our growth strategy; changes in government regulation and tax matters; political, demographic and business conditions in Israel; the success of operating initiatives, including advertising and promotional efforts and new product and concept development by us and our competitors; factors relating to acquisitions made by the Company, including our ability to effectively and efficiently integrate acquired businesses into our existing business; and other risk factors discussed under "Risk Factors" in our annual report on Form 20-F filed with the SEC on March 9, 2026 (our "Annual Report"). The preceding list is not intended to be an exhaustive list of all of our forward-looking statements. The forward-looking statements are based on our beliefs, assumptions and expectations of future performance, taking into account the information currently available to us. These statements are only estimates based upon our current expectations and projections about future events. There are important factors that could cause our actual results, levels of activity, performance or achievements to differ materially from the results, levels of activity, performance or achievements expressed or implied by the forward-looking statements. In particular, you should consider the risks provided under "Risk Factors" in our Annual Report.
- You should not rely upon forward-looking statements as predictions of future events. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee that future results, levels of activity, performance and events and circumstances reflected in the forward-looking statements will be achieved or will occur. Each forward-looking statement speaks only as of the date of the particular statement. Except as required by law, we undertake no obligation to update publicly any forward-looking statements provided in this presentation for any reason, to conform these statements to actual results or to changes in our expectations.
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- In addition to various operational metrics and financial measures in accordance with accounting principles generally accepted under International Financial Reporting Standards, or IFRS, this presentation contains Adjusted EBITDA, Free Cash Flow, Adjusted OPEX and Adjusted Net Income, each a non-IFRS financial measure provided to help evaluate our past results and future prospects. Please refer to the appendix for of this presentation for a definition of Adjusted EBITDA, Free Cash Flow, Adjusted OPEX and Adjusted Net Income as well as reconciliations of Adjusted EBITDA and Adjusted Net Income to net income (loss), Free Cash Flow to operating cash and Adjusted OPEX to OPEX.
- Due to the inherent difficulty in forecasting and quantifying the amounts of certain items that are necessary for such reconciliation, the Company is not able, without unreasonable effort, to provide a reconciliation of forward-looking Adjusted EBITDA and Adjusted Net Income to IFRS net income (loss), in particular because items such as finance expenses and issuance and acquisition costs used to calculate projected net income (loss) vary dramatically based on actual events. Therefore, the Company is not able to forecast on an IFRS basis with reasonable certainty all deductions needed in order to provide an IFRS calculation of projected net income (loss) at this time. The amount of these deductions may be material and therefore could result in projected IFRS net income (loss) being materially less than projected Adjusted EBITDA and Adjusted Net Income (non-IFRS).
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Today's Presenters



Yair Nechmad
CEO & Co-Founder



Sagit Manor
CFO



Aaron Greenberg
CSO

Global Platform - Multiple Verticals

Nayax provides payments, software, and consumer engagement solutions across a wide range of automated retail verticals



Vending



Fueling



Self-Service Kiosks



Car Wash & Air Vac



Restaurants



Massage Chair



Parking



EV Charging



Micro Markets



Laundromats



Amusement



Food & Beverages

Company Overview: Q2 2026

Revenue

Q2 25: \$95.6M ▲28%

\$122.6M

Gross Margin

Q2 25: 48.3% ▼1.4pp

46.9%

Total transaction value

Q2 25: \$1.6B ▲29%

\$2.1B

Managed & connected devices

1.6M

\$251

Annual ARPU ⁽²⁾

Q2 25 \$223 ▲13%

Recurring revenue

Q2 25: \$70.7M ▲24%

\$87.7M

Adj. EBITDA ⁽¹⁾

Q2 25: \$12.6M ▲12%

\$14.1M

Customers

Q2 25: 105K ▲20%

125K

Dollar-based net retention rate ⁽³⁾

120%

2.8%

Revenue Churn ⁽⁴⁾

(1) Adjusted EBITDA is a non-IFRS financial measure. Please refer to the Appendix for a definition of Adjusted EBITDA and for a reconciliation of Adjusted EBITDA to the most directly comparable IFRS measure.

(2) Average revenue per unit is calculated using recurring revenue divided by the number of connected devices over a 12-month trailing period. Please refer to the Appendix for a definition of ARPU

(3) Net retention rate based on SaaS revenue and payment processing fees. Please refer to the Appendix for the definition of NRR

(4) Revenue Churn is a non-IFRS financial measure. Please refer to the Appendix for a definition of Revenue Churn.

Global Presence



USA



Canada



UK



Germany



Israel



Australia



China



Japan



South Africa



Brazil



New Zealand



Netherlands



Lithuania



1,200+

No. of Employees

120+

Countries with devices

80+

Payment Methods

80+

Markets with distributors

50+

Currencies

35

Languages

Recent Business Highlights



Filed to establish Nayax America Bank Inc. under Connecticut's Innovation Bank Charter framework. Once chartered, it would enable corporate cards, controlled-spend programs, and working-capital solutions directly on the platform, extending Nayax's owned payment and card-issuing infrastructure (already held in the EU, UK, and Israel) into North America, its largest market. Also launched Yellow Account, embedded banking for U.S. customers with linked Yellow Cards. Charter approval is subject to regulatory review.



Expanded into Panama through Grupo Sky, making Nayax's cashless payment acceptance services available to local merchants. The launch extends Nayax's Latin American footprint and supports card-present payments across vending, laundromats, EV charging, parking, and kiosks.



Expanded into North Macedonia, making Nayax's full suite of cashless payment services available to merchants across the country. The launch strengthens Nayax's presence in the Balkan region, building on existing operations in markets such as Croatia.



Launched AI-powered Product Discovery for Retailers, natively integrated into the Nayax platform. It enables merchants to grow revenue and deepen customer engagement through real-time data and intelligent recommendations, capturing shopper intent and converting it into revenue online and in-store.



Added a new AI layer to Nayax's MoMa mobile app for vending and self-service operators, helping them decide and act faster from anywhere. Capabilities include an AI assistant that answers questions from an operator's own business data, data-driven planogram suggestions, and visual-recognition planogram setup.



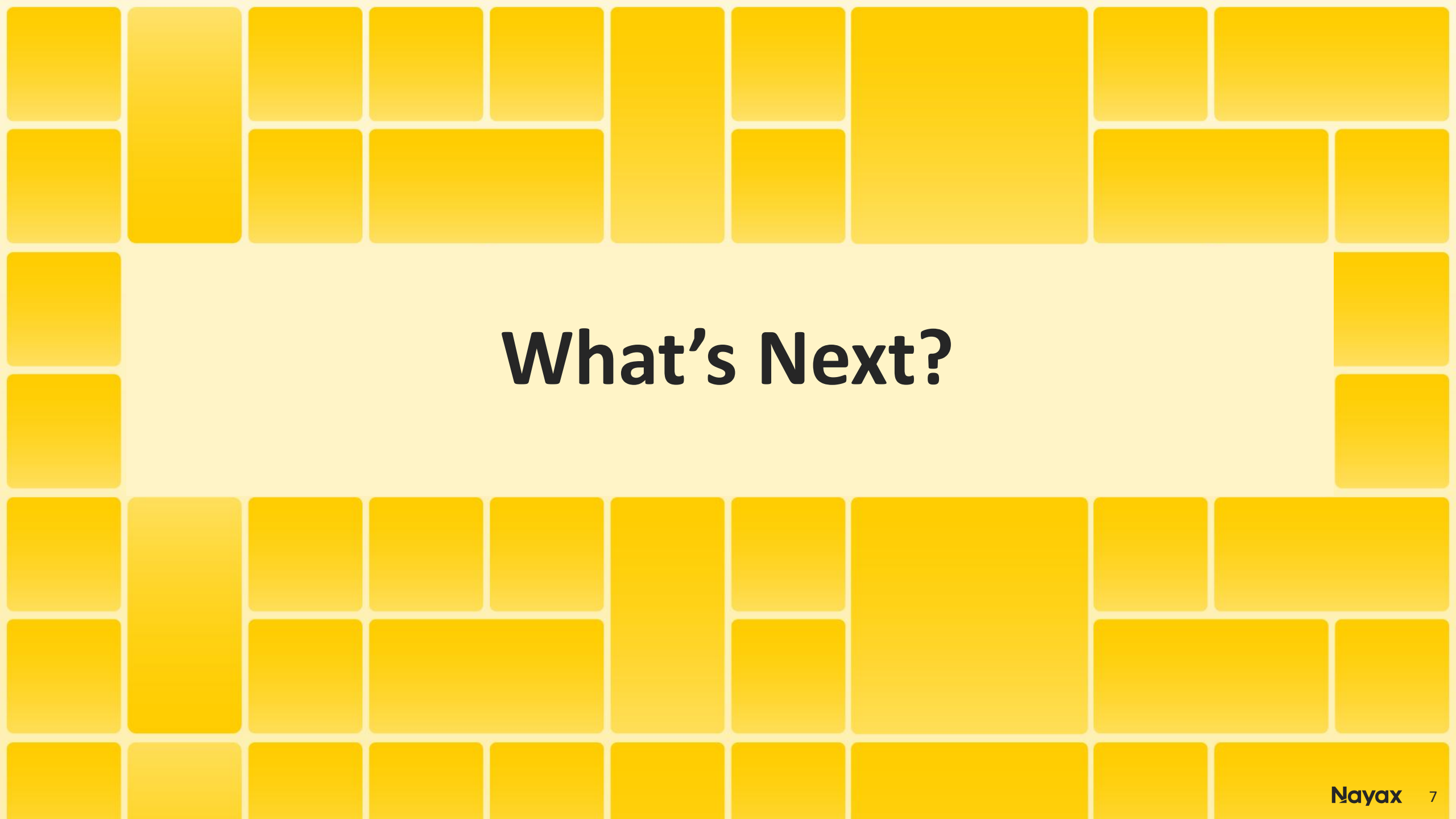
Launched the VPOS Media 4 Series in Japan, comprising the VPOS Media 4 and VPOS Media 4 Mini, Android-based payment terminals purpose-built for Japan's unattended commerce market across amusement, laundry, parking, and EV charging.



Appointed EFT Solutions Limited as authorized distributor and support partner in Hong Kong, expanding Nayax's Asia-Pacific presence through EFT's local sales channels and on-the-ground support across vending, self-service, amusement, EV charging, and automated retail.



Completed the integration of VMtecnologia in Brazil, unifying all Brazilian operations under the Nayax brand. In connection with the rebrand, Nayax launched VPOS Media in Brazil's EV charging market, enabling direct card and digital-wallet payments at charging stations without a third-party app.



What's Next?

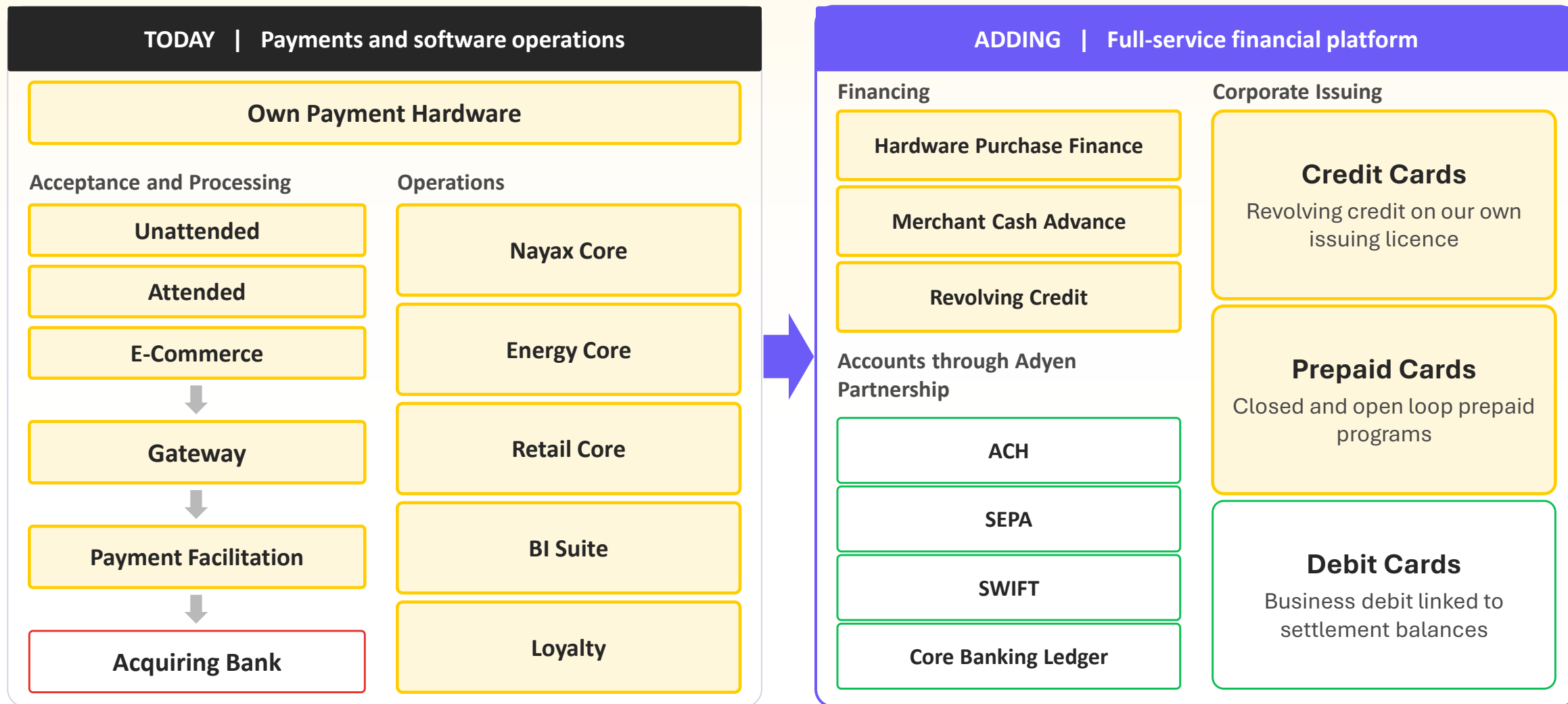
Becoming a Full-Service Financial Platform

From payments and software operations to financing, issuing and banking, completed by the U.S. bank charter

● Nayax

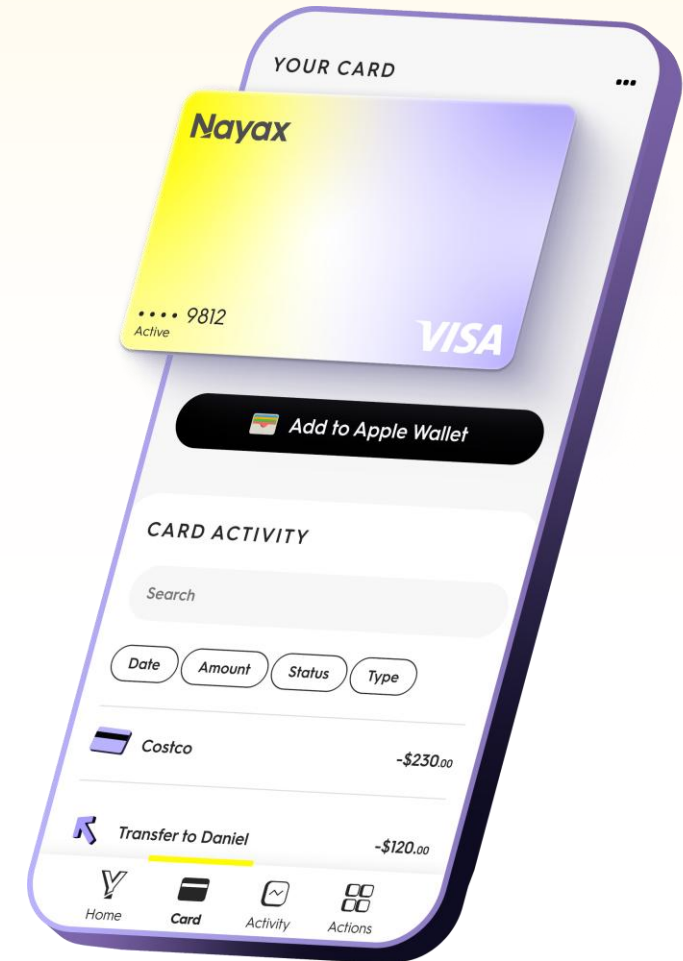
● Adyen

● Third Party



Embedded Finance with Yellow Account

- The Yellow Account represents Nayax's strategic expansion into embedded finance, providing small-to-medium businesses with unprecedented access to financial tools.
- Delivered via a user-friendly mobile application, merchants will be able to
 - Receive payouts directly into their accounts
 - Manage business finances in one place
 - Pay expenses with a virtual debit card
 - Access financial services connected directly to their Nayax business data
- Nayax will leverage the Yellow Account platform as a strategic touchpoint for new revenue streams (interchange fees, additional commercial offerings, etc.) as well as increased competitive differentiation and customer stickiness.



Nayax



adyen

About Nayax America Bank Inc.

Nayax is pursuing a Connecticut Innovation Bank charter to establish a scalable, regulator-aligned compliance framework, unlocking a suite of merchant-facing financial services designed to expand wallet share with existing Nayax merchants by making Nayax their primary financial operating layer. Expected to go live in 2027.

Proposed Product Expansion

Payment Facilitation

A single state-sanctioned framework replaces duplicative licensing, enabling faster deployment of account-like services and strong regulator confidence.

Embedded Financial Services

Enable various credit services such as issued corporate credit cards, working capital, and hardware financing all managed within our platform.

CoinBridge

Issue controlled-spend cards that provide full program control, lower costs, and without technical friction.

Regulatory Foundation

The bank charter serves as the single regulatory foundation underpinning all three expansion pillars, providing embedded banking services and scalable compliance across jurisdictions

Regulatory Scalability

Largely replaces duplicative state licensing with one durable, future-proof framework

Enhanced Innovation

Greater certainty accelerates deployment of merchant-facing financial solutions

Confidence & Growth

Strengthens trust with regulators, counterparties, and customers.

Nayax Energy + Lynkwell

Nayax Energy and Lynkwell now operate as one EV platform, with global payment infrastructure fused directly into the charging software stack, scaling deployment and winning marquee operators worldwide while running a leaner cost base.

One Integrated EV Business

Unified payments

Card-present transactions already run on Nayax's global payment rails inside Lynkwell's software. E-commerce payments migrate in 2H26 onto one hardware-to-settlement stack.

Platform migration underway

Migration from Nayax Energy Core has begun, with the first customers already live. All customers will move to the Lynkwell software globally by 2027.

Leaner combined cost base

Combining Nayax Energy with Lynkwell removed significant redundancy, taking headcount down and keeping Energy below its operating budget.



Deployment Pace

More than double our pre-acquisition charger deployment rate of DC fast charger connections



Global Reach

New customers won across more than a dozen countries in recent months, spanning chargers, payment terminals and software.



Landing Marquee Operators

Winning leading CPOs in Israel and Australia, plus a competitive public-tender win in the Netherlands.



White-Label Pipeline

Demand is running ahead of capacity: our white-label onboarding schedule is already booked into 2027, each rollout adding recurring software and payment revenue.

Financial Performance & Outlook

Q2 2026 Key Highlights⁽¹⁾

Strong growth

- **Revenue** increased 28% to \$122.6 million, driven by both new and existing customer expansion
- **Organic revenue**⁽²⁾ growth for the quarter was 21%
- **Recurring revenue** grew 24% to \$87.7 million and represented 72% of total revenue

KPIs

- **Number of customers** increased 20% to approximately 125k
- **Total transaction value** increased 29% to \$2.06 billion
- **Total number of transactions** increased 12% to 815 million
- **Managed and connected devices** increased 13% to 1.6 million

Profitability

- **Gross Margin** was 46.9%, down from 48.3% in Q2 2025, as strong recurring margins were offset by lower POS devices margins, reflecting the lower-margin Lynkwell product mix relative to our VPOS family and higher freight and logistics costs.
- **Adjusted EBITDA**⁽³⁾ increased 12% to \$14.1 million, representing 12% of revenue compared to 13% in Q2 2025
- **Adjusted Net Income**⁽⁴⁾ was \$6.0 million compared to \$11 million in the last year's second quarter driven primarily by higher financial expenses

(1) All comparisons are relative to the second quarter and three-month period ended June 30, 2025 (the "prior year period").

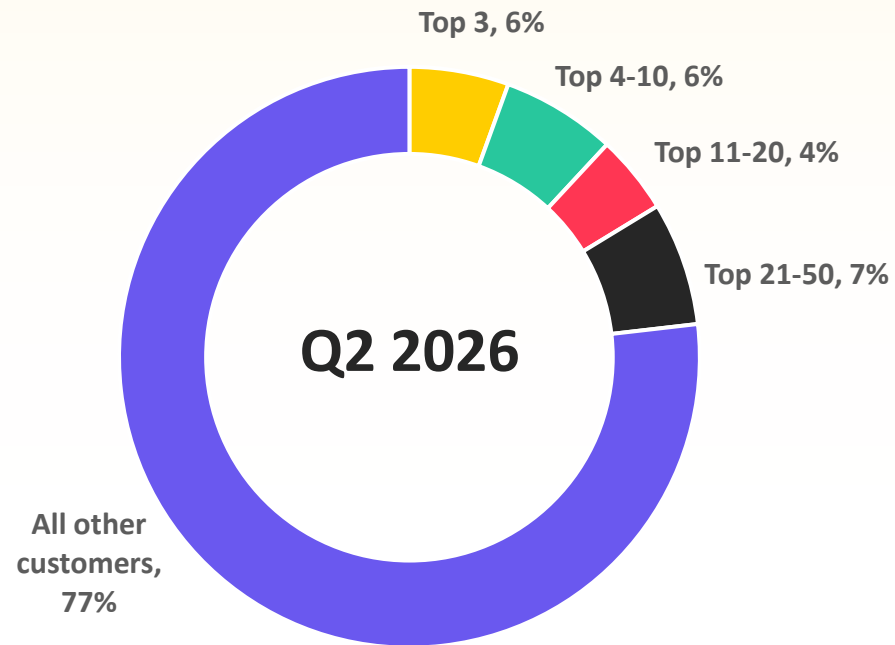
(2) Organic Revenue is a non-IFRS financial measure that we define as total revenue adjusted to exclude the revenue attributable to acquired businesses for a period of 12 months following their acquisition. Q2 2026 includes \$6.5 million of revenues from recent acquisitions. Please refer to the Appendix for a definition of Organic Revenue.

(3) Adjusted EBITDA is a non-IFRS financial measure. Please refer to the Appendix for a definition of Adjusted EBITDA and for a reconciliation of Adjusted EBITDA to the most directly comparable IFRS measure.

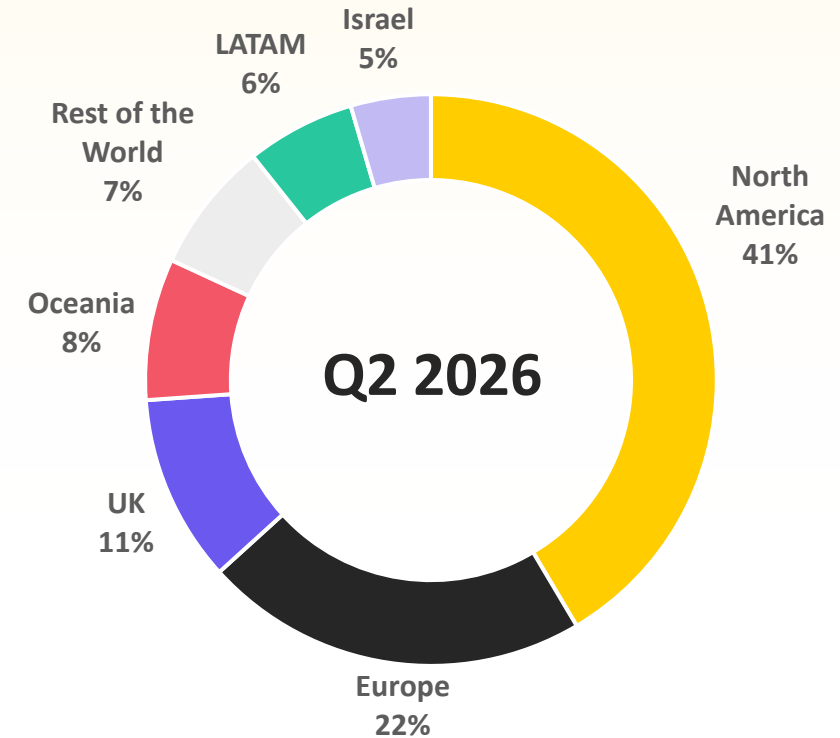
(4) Adjusted Net Income is a non-IFRS financial measure. Please refer to the Appendix for a definition of Adjusted Net Income and for a reconciliation of Net Income to the most directly comparable IFRS measure.

Highly Attractive Customer Base And Global Reach

Low Customer Concentration



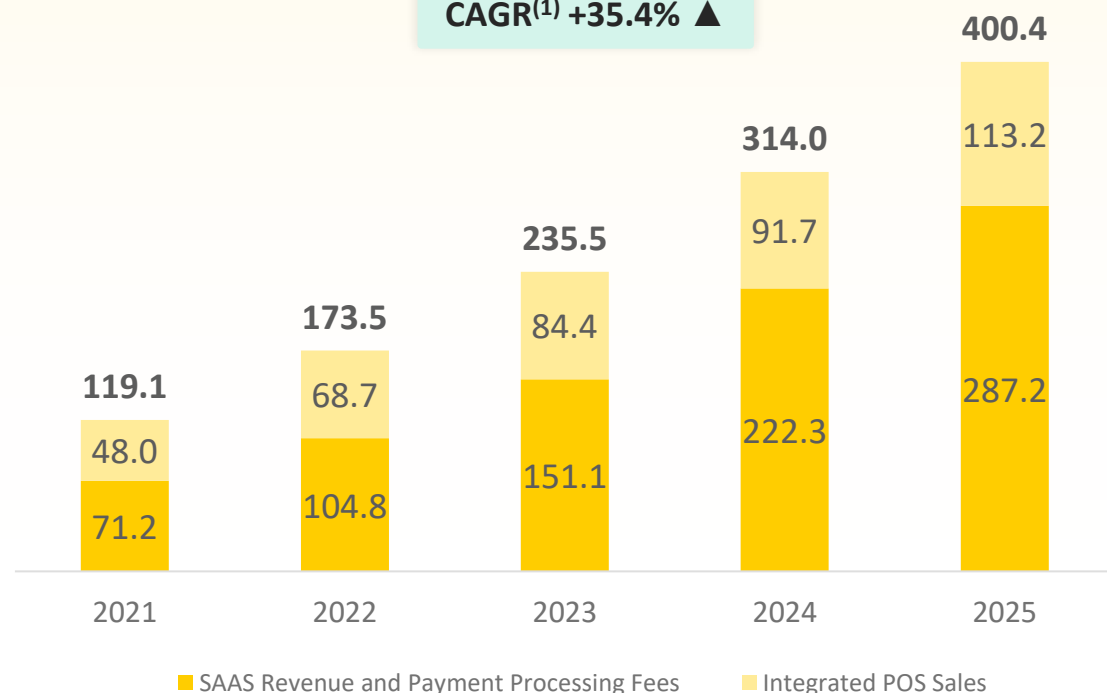
Global Revenue Diversification



Rapid and Sustainable Revenue Growth

Annual Revenue (\$M)

CAGR⁽¹⁾ +35.4% ▲



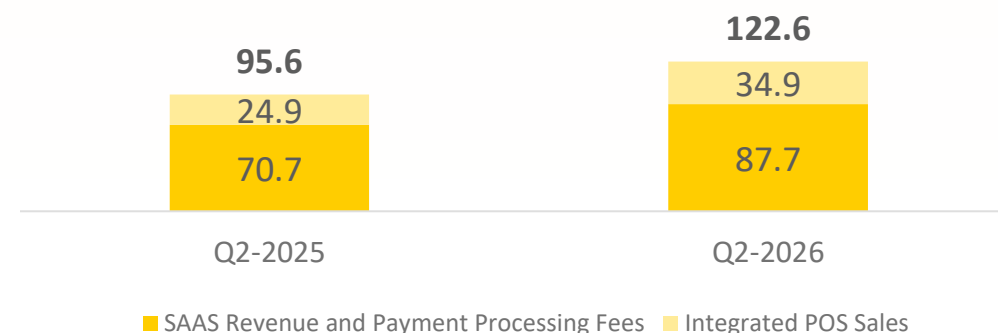
- 2025 revenue grew 28% to \$400.4 million
- Recurring revenue represented 72% of total revenue

(1) CAGR 2025 v 2021

(2) Organic Revenue is a non-IFRS financial measure that we define as total revenue adjusted to exclude the revenue attributable to acquired businesses for a period of 12 months following their acquisition. Q2 2026 includes \$6.5 million of revenues from recent acquisitions. Please refer to the Appendix for a definition of Organic Revenue.

Quarterly Revenue (\$M)

QoQ +28.2% ▲

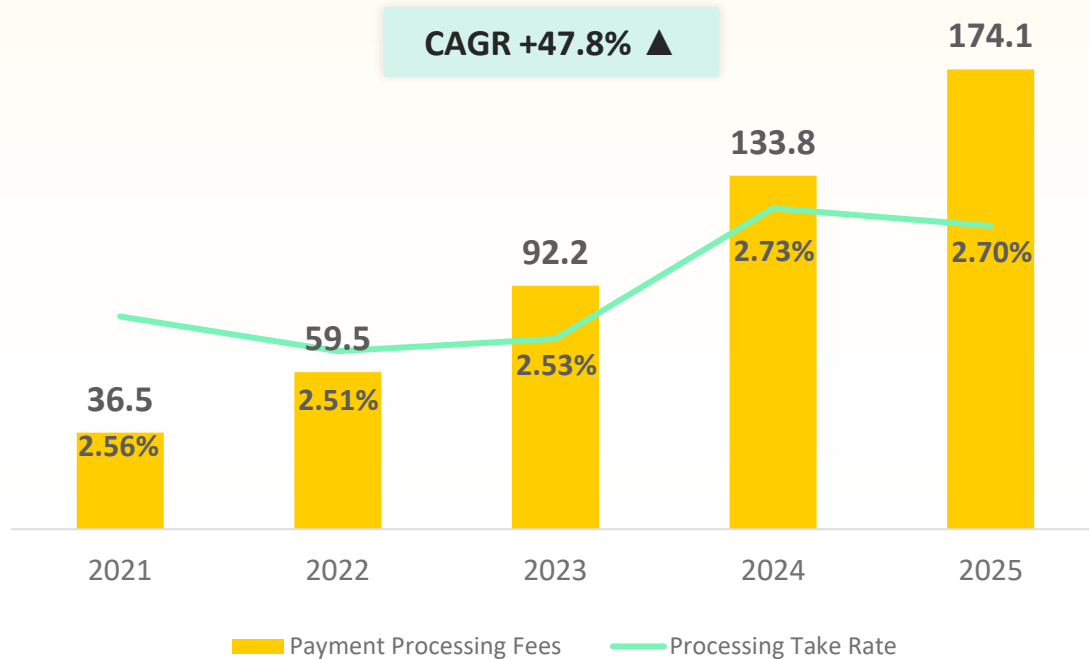


- Strong Q2 2026 growth of 28% QoQ driven by both new and existing customer expansion, adding more than 5,300 customers this quarter
- **Organic revenue** ⁽²⁾ growth for the quarter was 21%
- **Recurring revenue** increased by 24% compared to Q2 2025 and represented 72% of our total revenue in Q2 2026
 - Payment processing fees increased 25%
 - SaaS revenue increased 22%

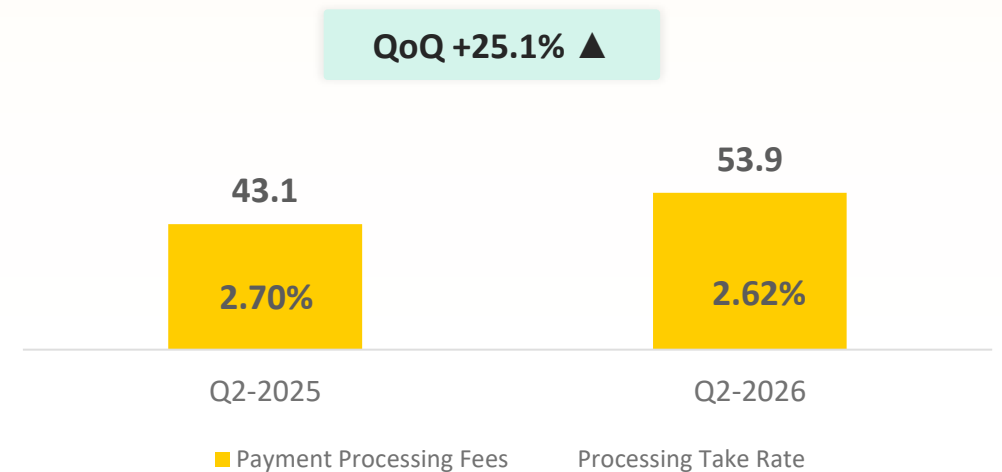
Processing Revenue Growth & Take Rate⁽¹⁾

Primarily driven by higher number of transactions across our installed-base

Annual Processing Revenue (\$M)



Quarterly Processing Revenue (\$M)



- Payment processing fees increased by 30% YoY in 2025
- Processing take rate remained stable at approximately 2.7%
- Transaction value increased to \$6.4 billion from \$4.9 billion
- Number of transactions increased to 2.9 billion from 2.4 billion

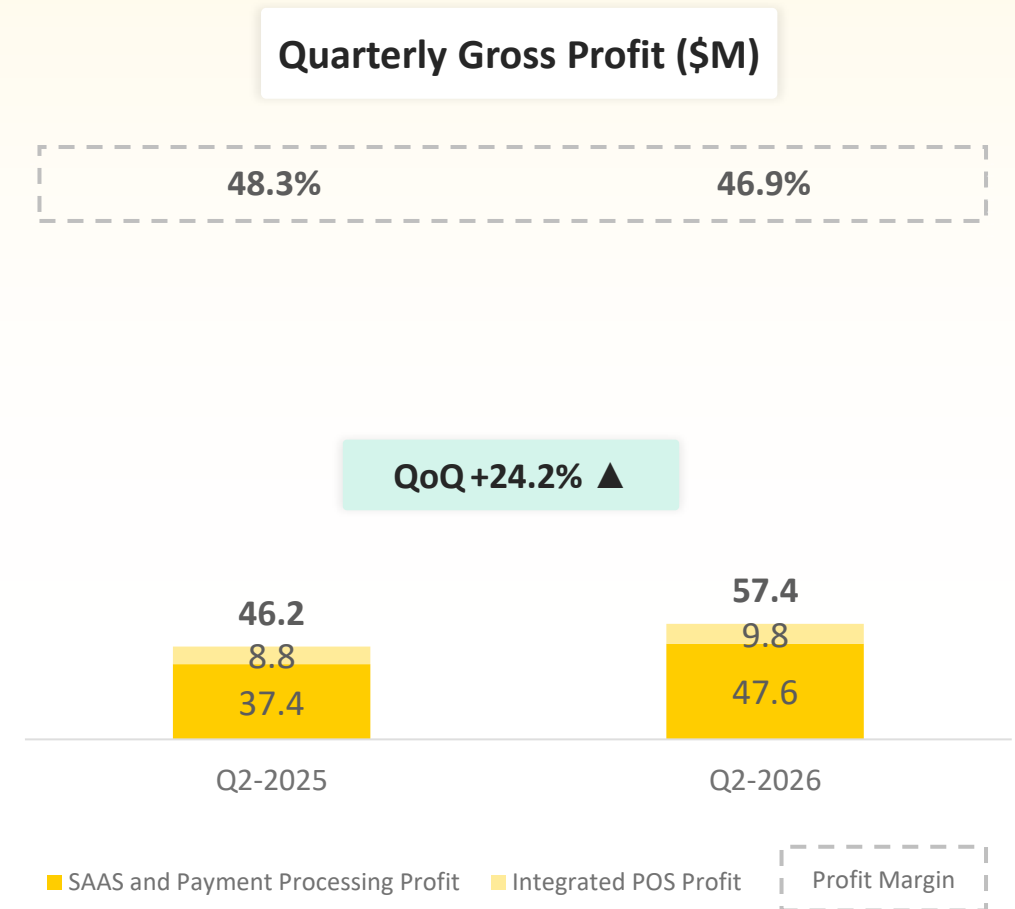
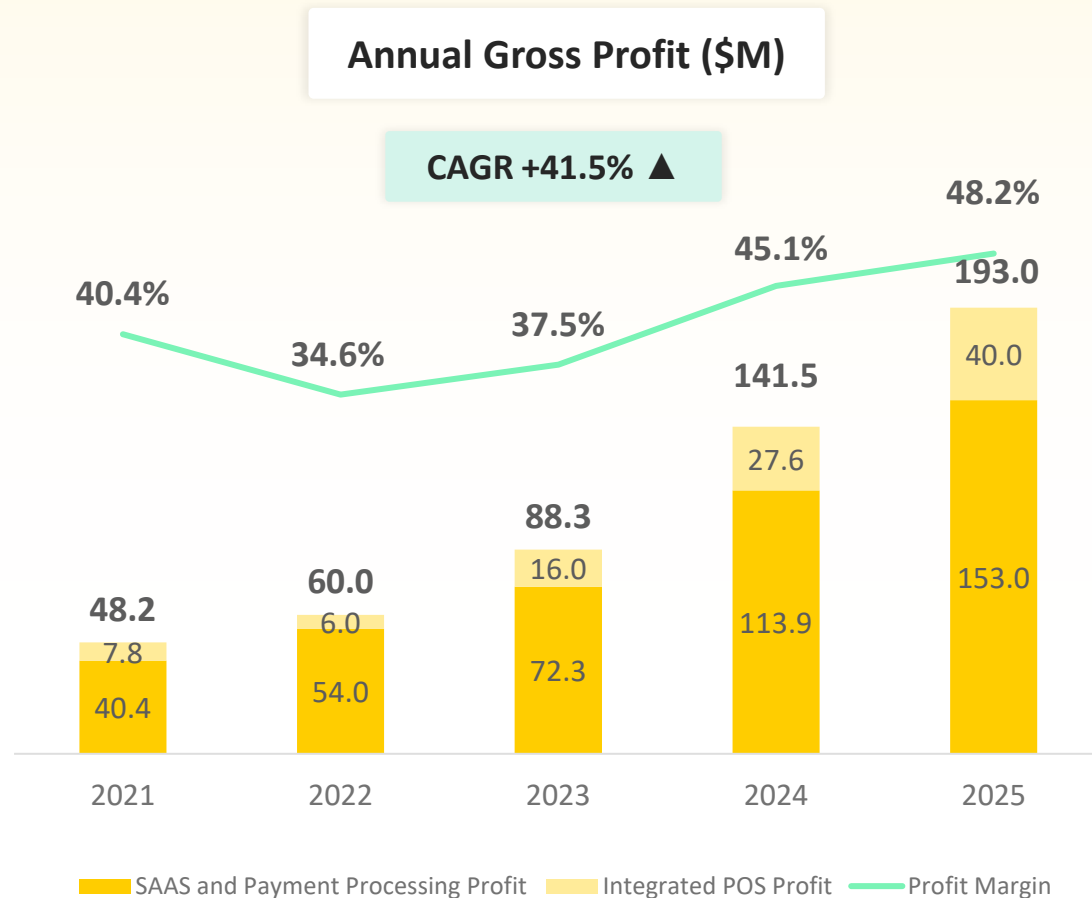
25% increase in processing revenue as the market continues its cash-to-cashless conversion, driven by:

- 13% increase in our installed base of managed and connected devices
- 29% increase in dollar transaction value

(1) Please refer to the Appendix for a definition of Take Rate

Recurring Revenue Mix drives High Gross Margin

Q2 Gross Margin Eases to 46.9% on Product Mix



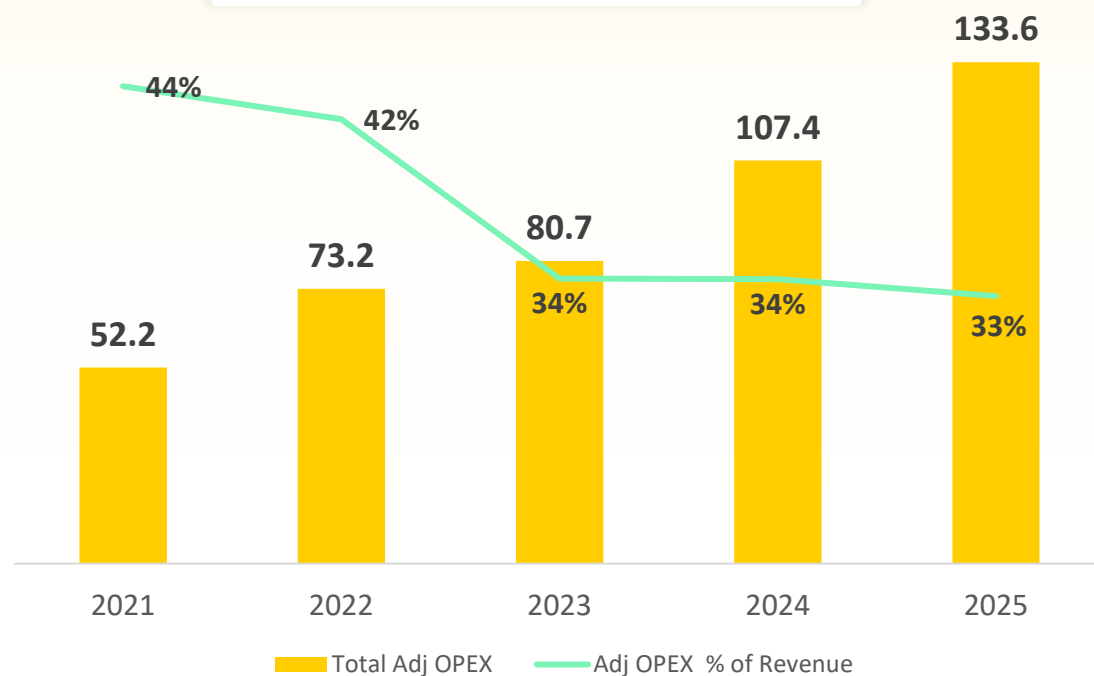
- Significant increase in gross margin to 48.2% from 45.1% driven by the improvement in operational efficiencies and continued streamlining of supply chain as well as the reduction in processing costs

- Gross margin was 46.9%, down from 48.3% in Q2 2025, as strong recurring margins were offset by lower POS devices margins, reflecting the lower-margin Lynkwell product mix relative to our VPOS family and higher freight and logistics costs.

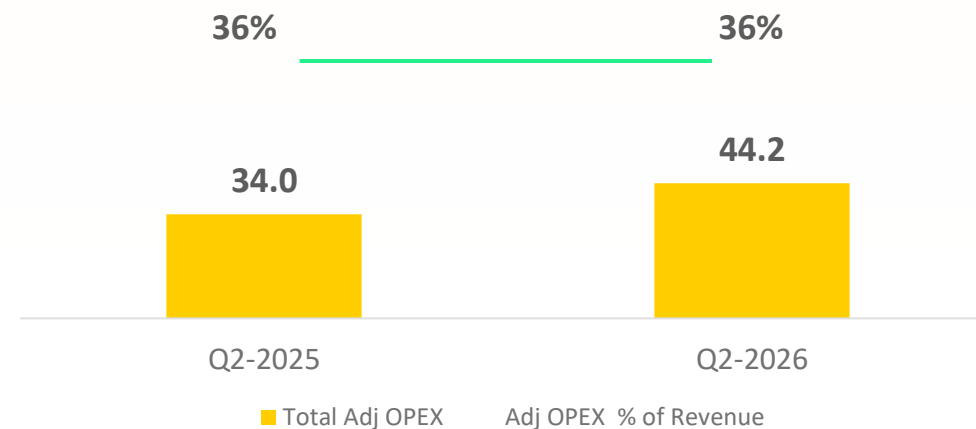
Cost Base Under Control as We Scale

Disciplined investment without slowing the growth engine

Annual Adjusted OPEX⁽¹⁾ (\$M)



Quarterly Adjusted OPEX⁽¹⁾ (\$M)



- Ongoing improvement in adjusted OPEX as a percentage of revenue to 33% reflects increasing operating leverage in the business

- Adjusted OPEX as a percentage of revenue held steady at 36%, in line with Q2 2025

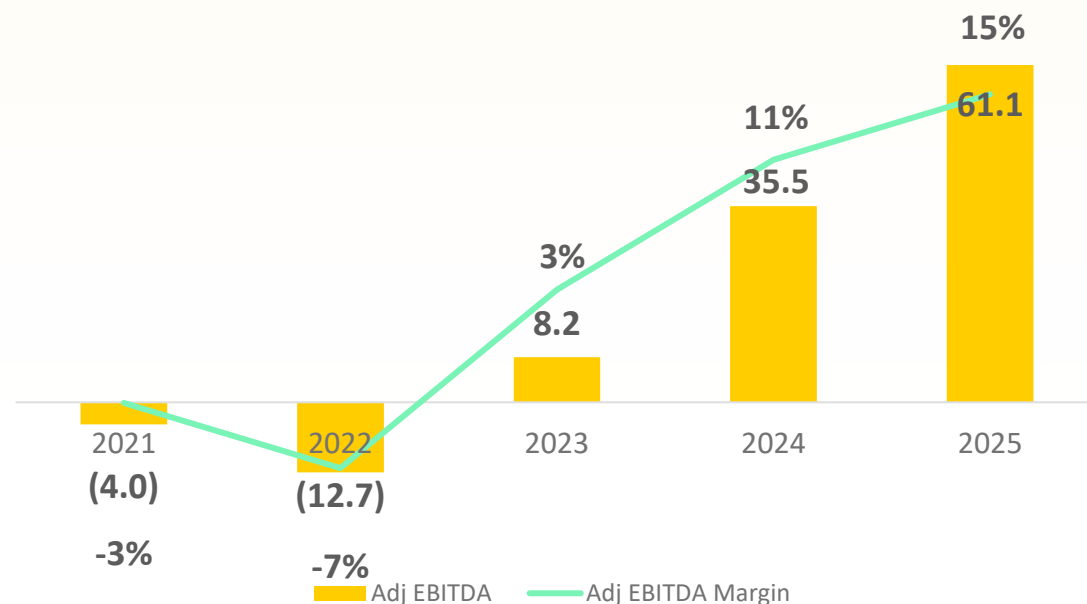
(1) Adjusted OPEX is a non-IFRS financial measure. Please refer to the Appendix for a reconciliation of Adjusted OPEX to the most directly comparable IFRS measure.

Earnings Growth Holds Through FX Headwinds

Margin held broadly flat as currency moves offset operational gains

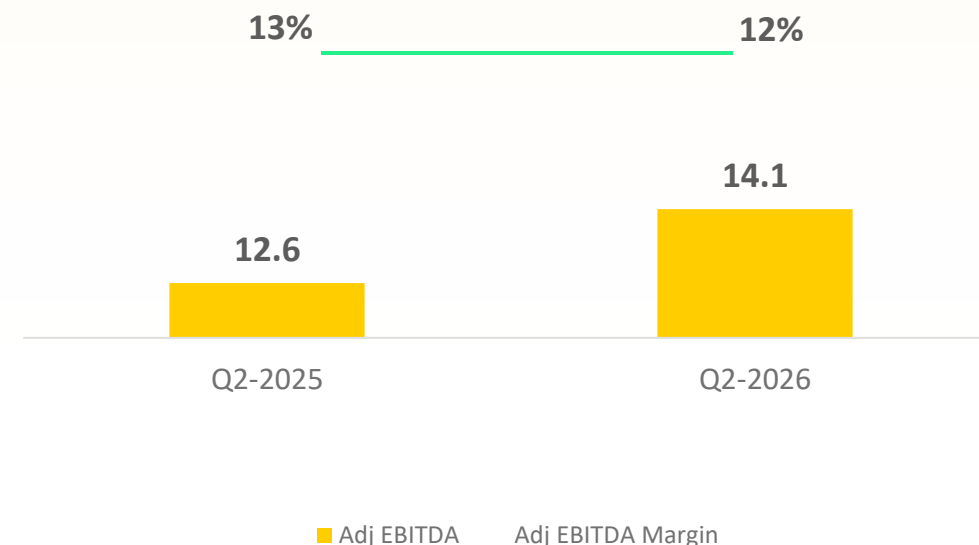
Annual Adj EBITDA⁽¹⁾ (\$M)

YoY⁽²⁾ +72.1% ▲



Quarterly Adj EBITDA⁽¹⁾ (\$M)

QoQ +12.0% ▲



- Adjusted EBITDA of \$61.1 million in 2025 increased significantly from \$35.5 million in 2024. An impressive growth demonstrated by solid operating leverage as a result of profitable expansion, improving gross & operating margins, while strategically investing in growth opportunities

- Adjusted EBITDA increased 12% to \$14.1 million, representing 12% of revenue compared to 13% in Q2 2025, mainly impacted by the Israeli Shekel appreciation against the US Dollar

(1) % Adjusted EBITDA out of revenue. Adjusted EBITDA is a non-IFRS financial measure. Please refer to the Appendix for a definition of Adjusted EBITDA and for a reconciliation of Adjusted EBITDA to the most directly comparable IFRS measure.

(2) Full year 2025 v full year 2024

2026 Outlook ⁽¹⁾

Continued growth & profitability expansion

Metric	FY 2026
Revenue	\$510m - \$520m
Organic Revenue ⁽²⁾	22%-25%
Adjusted EBITDA ⁽³⁾	\$85m-\$90m
Free Cash Flow ⁽⁴⁾	5%-10% conversion from Adjusted EBITDA

Guidance Assumptions

- Revenue guidance is inclusive of organic revenue growth of 22% to 25%
- Expected further improvement in profitability with adjusted EBITDA margin of around 17%
- Customer demand continues to be strong
- Assumes no material changes in macroeconomic conditions

(1) Due to the inherent difficulty in forecasting and quantifying the amounts of certain items that are necessary for such reconciliation, the Company is not able, without unreasonable effort, to provide a reconciliation of forward-looking Adjusted EBITDA to IFRS net income (loss), in particular because items such as finance expenses and issuance and acquisition costs used to calculate projected net income (loss) can vary dramatically based on actual events. Therefore, the Company is not able to forecast on an IFRS basis with reasonable certainty all deductions needed in order to provide an IFRS calculation of projected net income (loss) at this time. The amount of these deductions may be material and therefore could result in projected IFRS net income (loss) being materially different than projected Adjusted EBITDA (non-IFRS).

(2) Organic Revenue is a non-IFRS financial measure that we define as total revenue adjusted to exclude the revenue attributable to acquired businesses for a period of 12 months following their acquisition. Please refer to the Appendix for a definition of Organic Revenue.

(3) Adjusted EBITDA is a non-IFRS financial measure. Please refer to the Appendix for a definition of Adjusted EBITDA

(4) Free Cash Flow is a non-IFRS financial measure. Please refer to the Appendix for a definition of Free Cash Flow

Mid-term Outlook ⁽¹⁾

Revenue	\$1bn
Gross Margin	50%
Adjusted EBITDA⁽²⁾	30%

2028 framework, includes \$1 billion in revenue, driven by a combination of organic growth and strategic M&A, 50% gross margin, and 30% adjusted EBITDA margin. The increasing share of recurring revenue, the continued growth in ARPU, and the discipline around operating expenses all support the trajectory towards our long-term profile. These targets reflect the long-term fly wheel power of our business model as it scales, and the expected operating leverage which remain consistent with the framework we outlined

(1) Due to the inherent difficulty in forecasting and quantifying the amounts of certain items that are necessary for such reconciliation, the Company is not able, without unreasonable effort, to provide a reconciliation of forward-looking Adjusted EBITDA to IFRS net income (loss), in particular because items such as finance expenses and issuance and acquisition costs used to calculate projected net income (loss) can vary dramatically based on actual events. Therefore, the Company is not able to forecast on an IFRS basis with reasonable certainty all deductions needed in order to provide an IFRS calculation of projected net income (loss) at this time. The amount of these deductions may be material and therefore could result in projected IFRS net income (loss) being materially different than projected Adjusted EBITDA (non-IFRS).

(2) Adjusted EBITDA is a non-IFRS financial measure. Please refer to the Appendix for a definition of Adjusted EBITDA

Appendix

Complete end-to-end solutions secure recurring revenue

Device Revenue

1. Hardware



VPOS Touch



Onyx



VPOS Media



Nova Market

- All-in-one cashless card reader and telemetry device
- Purchase fee per sold connected POS

Competitive Price to Attract Customers

Recurring Revenue

2. SaaS



- SaaS management system for enhanced business optimization
- Monthly subscription fee (SaaS) per connected POS

**72%
Recurring Revenue**

3. Processing Fee



- Global, localized cashless payment acceptance for maximized conversion
- Full payment suite – EMV Payments, Prepaid System, Payments API APMs, Licensed financial institution
- Processing fee as % of transaction value

**2.62%
Payment
Take Rate ⁽¹⁾**

**120%
Dollar Based Net
Retention Rate ⁽²⁾**

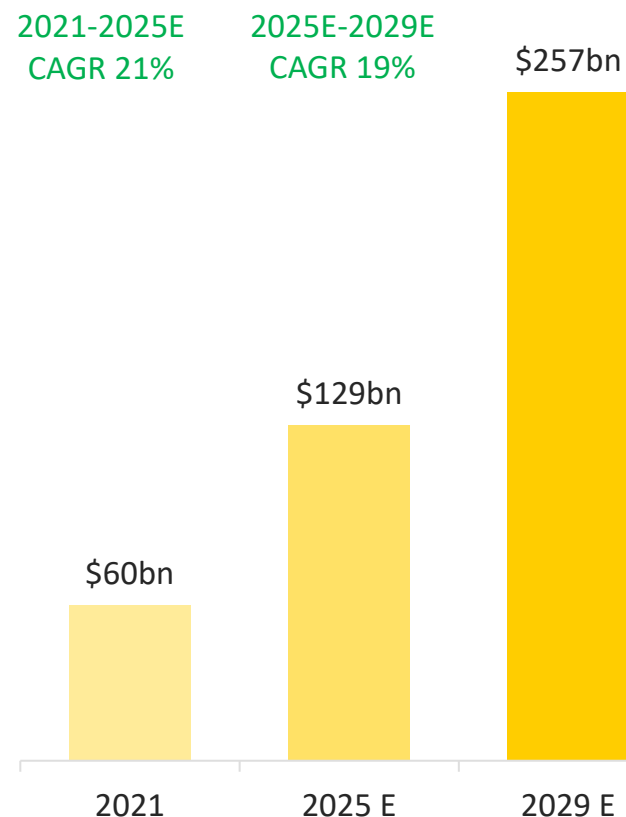
(1) Please refer to the Appendix for a definition of take rate

(2) Net retention rate based on SaaS revenue and payment processing fees. Please refer to the Appendix for the definition of NRR

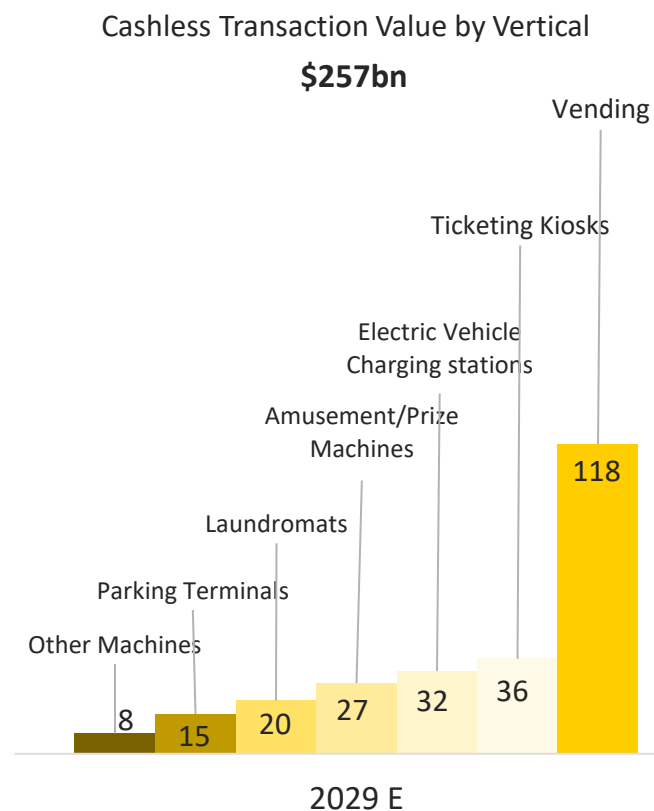
Massive Cashless Opportunity

TAM of 45M+ Unattended Machines and Growing

Cashless payment volume in unattended retail estimated to significantly increase globally from 2025 to 2029



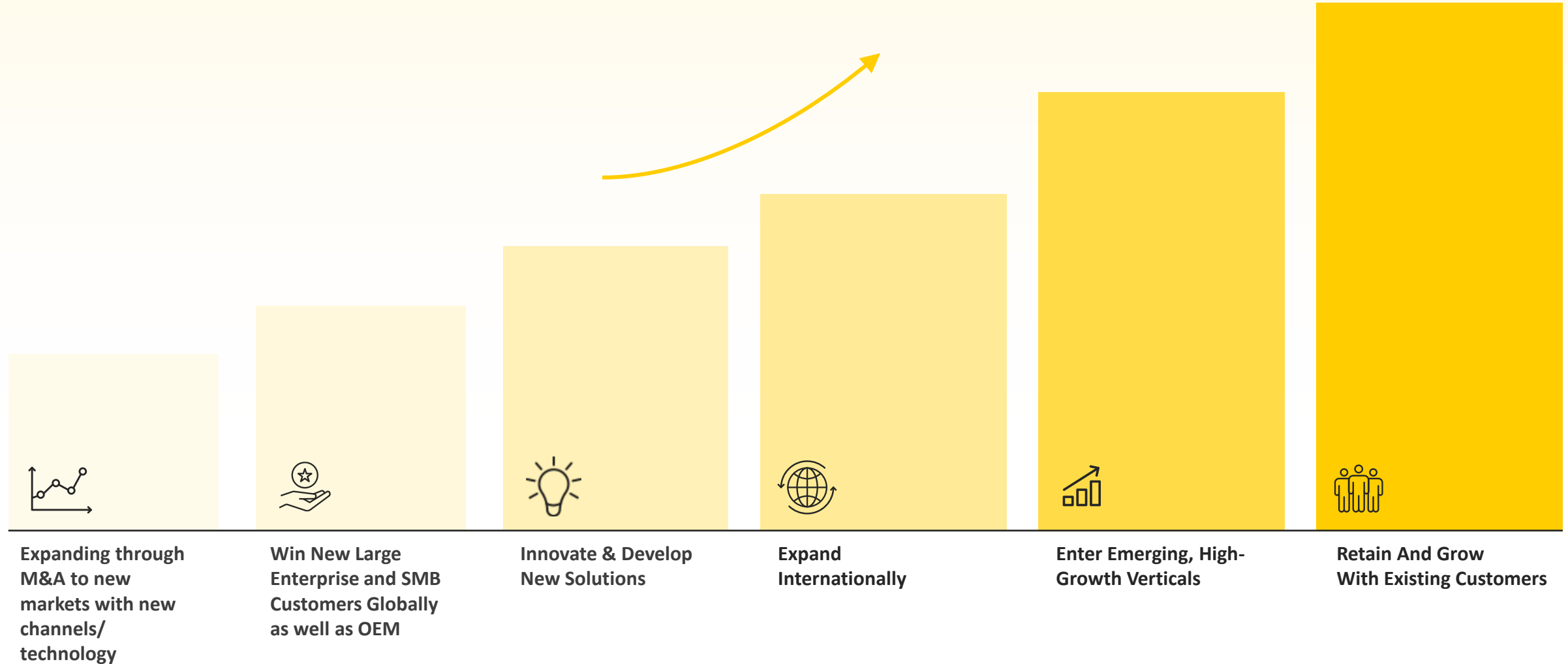
Growth Driven by Multiple Self-Service Verticals



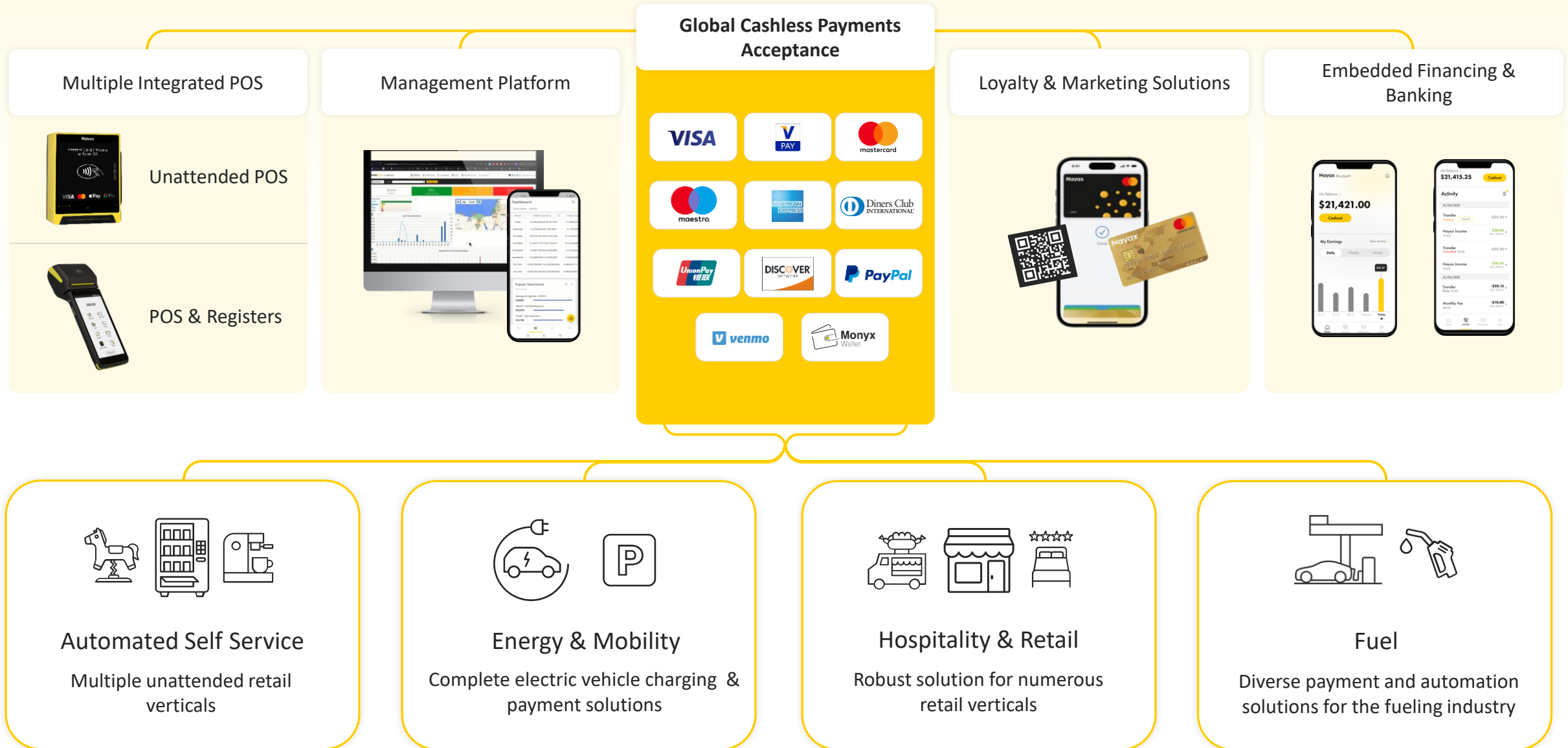
Key Market Drivers

- **Large and growing installed base** of unattended machines expected to grow from ~48M in 2025 to ~60M by 2029, with **connected machines growing 2.5x faster**, from ~16M to ~27M over the same period
- This accelerated connected device growth is driven by the **conversion** of existing **cash-only machines to cashless-enabled devices**, as operators upgrade their fleets to meet rising consumer demand for digital payments

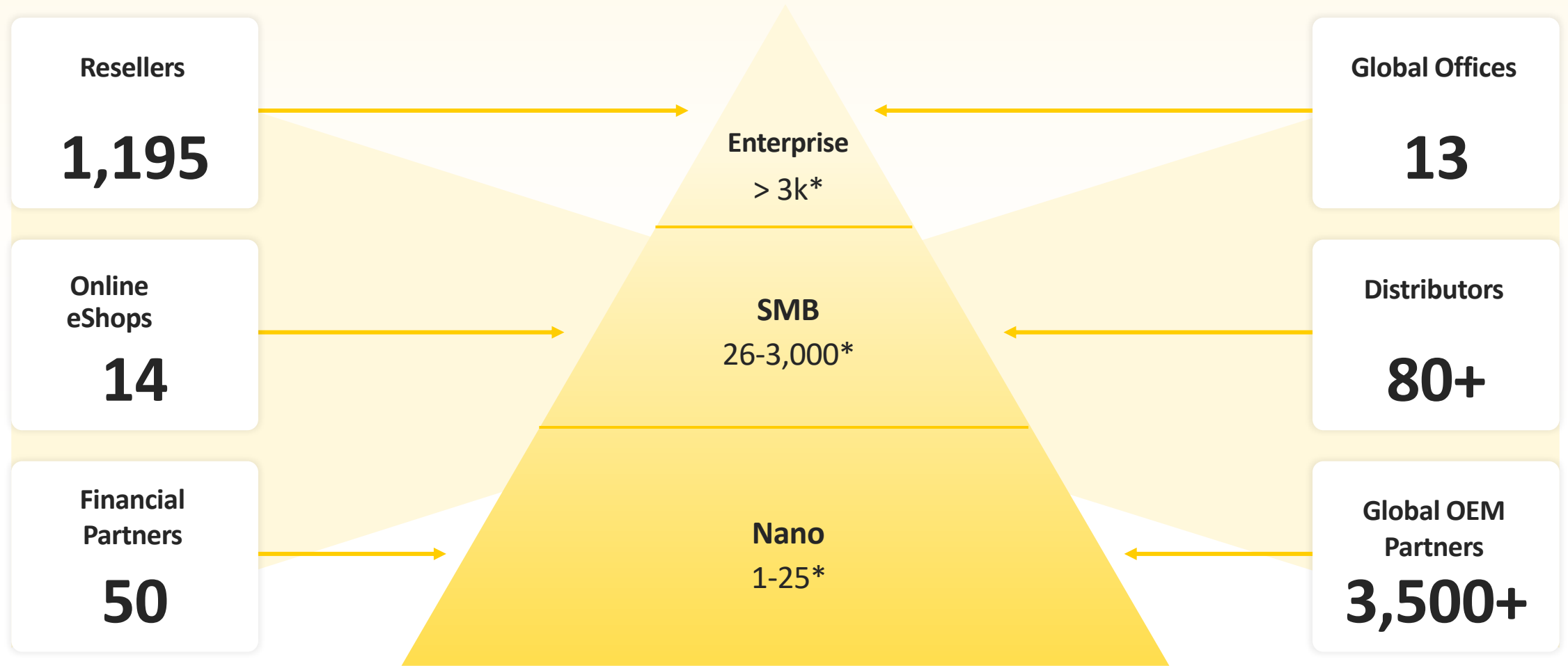
Advance Strategy for Sustained Long-Term Profitable Growth



Payment as a Center of Gravity



Our Differentiated Go-To-Market Strategy



*POS devices

IFRS to Non-IFRS Reconciliation

	Quarter ended (U.S. dollars in thousands)	
	Jun 30, 2026	Jun 30, 2025
Net income/(loss) for the period	(10,117)	11,652
Finance expense, net	1,799	(2,468)
Income tax expense	1,668	333
Depreciation and amortization	7,572	6,014
EBITDA	922	15,531
Share-based payment costs	12,395	2,512
Employment benefit cost ⁽¹⁾	319	188
Other (income) expenses ⁽²⁾	493	(5,621)
Adjusted EBITDA	14,129	12,610

(1) Primarily other compensation arrangements provided to the shareholders of VMT

(2) Other Income for Q2 2025 is primarily gain recognized from remeasurement an equity accounted investee, upon obtaining control of Nayax Capital. Other Expenses for Q2 2026 are mainly payroll expenses resulting from one-time structural change made by the Company

IFRS to Non-IFRS Reconciliation

	Quarter ended (U.S. dollars in thousands)	
	Jun 30, 2026	Jun 30, 2025
Net income/(loss) for the period	(10,117)	11,652
Share-based payment costs	12,395	2,512
Employment benefit cost ⁽¹⁾	319	188
Other (income) expense ⁽²⁾	493	(5,621)
Amortization of acquired intangibles ⁽³⁾	2,949	2,277
Adjusted net income for the period	6,039	11,008

(1) Primarily other compensation arrangements provided to the shareholders of VMT

(2) Other Income for Q2 2025 is primarily gain recognized from remeasurement an equity accounted investee, upon obtaining control of Nayax Capital. Other Expenses for Q2 2026 are mainly payroll expenses resulting from one-time structural change made by the Company

(3) Includes deferred tax income related to amortization of acquired intangibles

IFRS to Non-IFRS Reconciliation

	Quarter ended (U.S. dollars in thousands)	
	Jun 30, 2026	Jun 30, 2025
Operating Cash	(1,259)	12,946
Capitalized development costs	(9,370)	(6,262)
Acquisition of property and equipment	(2,487)	(1,110)
Free Cash Flow	(13,116)	5,574

	Quarter ended (U.S. dollars in thousands)	
	Jun 30, 2026	Jun 30, 2025
OPEX	63,604	42,276
Stock Based Compensation	(11,997)	(2,371)
Depreciation & Amortization	(7,133)	(5,710)
Employment Benefit Cost ⁽¹⁾	(319)	(188)
Adjusted OPEX	44,155	34,007

(1) Primarily other compensation arrangements provided to the shareholders of VM

Key Definitions

Managed & Connected Devices

Devices that are operated by our customers.

Connected Devices

Devices that are integrated with our platform services, either sold or leased by us, enabling seamless connectivity, data exchange, and service management. These devices operate within our ecosystem, ensuring optimized performance and enhanced user experience.

Managed Devices

Third-party devices on which we provide a software solution, enabling functionality, monitoring, and management without direct ownership or control over the hardware.

Adjusted OPEX

Total OPEX excluding stock base compensation, depreciation & amortization

Revenue Churn

The percentage of revenue lost as a result of customers leaving our platform in the last 12 months.

Recurring Revenue

SAAS revenue and payment processing fees.

Existing Customer Expansion

Revenue generated within a given cohort over the years presented. Each cohort represents customers from whom we received revenue for the first time, in a given year.

Take Rate

Payment service providers typically take a percentage of every transaction in exchange for facilitating the movement of funds from the buyer to the seller. Take rate % (payments) is calculated by dividing the Company's processing revenue by the total dollar transaction value in the same quarter

ARPU

A financial metric that measures the average recurring revenue generated per connected device over a 12 months trailing period.

Organic Revenue

Organic Revenue is a non-IFRS financial measure that we define as total revenue adjusted to exclude the revenue attributable to acquired businesses for a period of 12 months following their acquisition. This measure helps provide insight on organic and acquisition-related growth and presents useful information about comparable revenue growth.

Dollar-based net retention rate

Measured as a percentage of Recurring Revenue from returning customers in a given period as compared to the Recurring Revenue from such customers in the prior period, which reflects the increase in revenue and the rate of losses from customer churn.

Adjusted EBITDA

Adjusted EBITDA is a non-IFRS financial measure that we define as profit or loss for the period plus finance expenses, tax expense, depreciation and amortization, share-based compensation costs, non-recurring issuance and acquisition related costs and our share in losses of associates accounted for by the equity method.

Adjusted Net Income

Adjusted Net Income is a non-IFRS financial measure that we define as the net income or loss for the period, plus share-based compensation costs, one time and non-recurring items cost such as restructuring and M&A costs, amortization of acquired intangibles and gains or losses on equity investments.

End Customers

Customers that contributed to Nayax revenue in the last 12 months.

Free Cash Flow

Net cash provided from operating activities minus capitalized development costs and acquisition of property and equipment.

Constant Currency

Nayax presents constant currency information to provide a framework for assessing how our underlying businesses performed excluding the effect of foreign currency rate fluctuations. Future expected results for transactions in currencies other than United States dollars are converted into United States dollars using the exchange rates in effect in the last month of the reporting period. Nayax provides this financial information to aid investors in better understanding our performance. These constant currency financial measures presented in this release should not be considered as a substitute for, or superior to, the measures of financial performance prepared in accordance with IFRS.



Thank You!

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