Reconciliations of the non-GAAP financial measures[1] presented in management's remarks during Altria Group, Inc.'s 2022 First-Quarter Earnings Call.

Altria and Consolidated Subsidiaries, Selected Financial Data for Smokeable Products Segment

($ in millions)

	First Quarter		
	2022	**2021**	**Change**
Net revenues	**$ 5,265**	**$ 5,250**	
Excise taxes	(1,044)	(1,121)	
Revenues net of excise taxes	**$ 4,221**	**$ 4,129**	
Shipment volume (units in millions)[2]	**21,051**	**22,494**	
Revenues net of excise taxes per 1000 units[3]	**$ 200.51**	**$ 183.56**	**9.2 %**

[1] Reconciliations of other non-GAAP financial measures can be found in today's earnings release.

[2] Cigarettes volume includes units sold as well as promotional units, but excludes units sold for distribution to Puerto Rico, and units sold in U.S. Territories, to overseas military and by Philip Morris Duty Free Inc., none of which, individually or in the aggregate, is material to the smokeable products segment.

[3] Revenues net of excise taxes per 1000 units are calculated as revenues net of excise taxes divided by shipment volume multiplied by 1000.

ALTRIA GROUP, INC.

and Subsidiaries

Calculation of Total Debt to Adjusted EBITDA and Net Debt to Adjusted EBITDA Ratios

For the Twelve Months Ended March 31, 2022

(dollars in millions)

(Unaudited)

		Twelve months ended March 31, 2022
Consolidated Net Earnings	**$**	**3,013**
(Income) loss from equity investments and noncontrolling interests, net		5,992
(Gain) loss on Cronos-related financial instruments		268
Dividends from less than 50% owned affiliates		119
Provision for income taxes		1,547
Depreciation and amortization		233
Interest and other debt expense, net		1,135
Consolidated EBITDA [1]	**$**	**12,307**
Current portion of long-term debt	$	2,517
Long-term debt		25,405
Total Debt [2]		**27,922**
Cash and cash equivalents [3]		5,353
Net Debt [4]	**$**	**22,569**
Ratios:		
Total Debt / Consolidated EBITDA		**2.3**
Net Debt / Consolidated EBITDA		**1.8**

[1] Reflects the term “Consolidated EBITDA” as defined in Altria’s senior unsecured revolving credit agreement.

[2] Reflects total debt as presented on Altria’s Consolidated Balance Sheet at March 31, 2022. See 2022 First-Quarter Earnings Release, Schedule 7.

[3] Reflects cash and cash equivalents as presented on Altria’s Consolidated Balance Sheet at March 31, 2022. See 2022 First-Quarter Earnings Release, Schedule 7.

[4] Reflects total debt, less cash and cash equivalents at March 31, 2022.