

Reconciliations of the non-GAAP financial measures¹ presented in management’s remarks during Altria Group, Inc.’s 2026 Second-Quarter Earnings Call and other additional reconciliation information.

Altria and Consolidated Subsidiaries, Selected Financial Data for Smokeable Products Segment						
(\$ in millions)						
	Second Quarter			Six Months Ended June 30,		
	2026	2025	Change	2026	2025	Change
Net revenues	\$ 5,392	\$ 5,357		\$ 10,150	\$ 9,979	
Excise taxes	(732)	(787)		(1,380)	(1,502)	
Revenues net of excise taxes	\$ 4,660	\$ 4,570		\$ 8,770	\$ 8,477	
Refunds of taxes and duties paid on imported cigarettes ²	(51)	(24)		(102)	(24)	
Revenues for price realization	\$ 4,609	\$ 4,546		\$ 8,668	\$ 8,453	
Domestic shipment volume (units in millions)³	16,057	16,545		30,328	31,154	
Price realization⁴	\$ 287.04	\$ 274.77	4.5 %	\$ 285.81	\$ 271.33	5.3 %

¹ Reconciliations of other non-GAAP financial measures can be found in Altria’s 2026 Second-Quarter Earnings Release.

² Represents refunds of taxes and duties paid on imported cigarettes (recognized in excise taxes on products in Altria’s condensed consolidated financial statements beginning in the second quarter of 2025).

³ Domestic shipment volume includes cigarette units sold as well as promotional units sold for distribution in the U.S. and excludes units sold for distribution to Puerto Rico, U.S. Territories to overseas military and by Philip Morris Duty Free Inc., none of which, individually or in the aggregate, is material to our smokeable products segment.

⁴ Price realization is calculated as revenues for price realization divided by shipment volume multiplied by 1,000.

ALTRIA GROUP, INC.
and Subsidiaries
Calculation of Total Debt to Consolidated EBITDA and Net Debt to Consolidated EBITDA Ratios
For the Twelve Months Ended June 30, 2026 ¹
(dollars in millions)
(Unaudited)

	Total
Consolidated Net Earnings	\$ 7,973
Interest and other debt expense, net	1,095
Provision for income taxes	2,403
Depreciation and amortization	236
EBITDA ²	11,707
(Income) loss from investments in equity securities and noncontrolling interests, net	(464)
Dividends from less than 50% owned affiliates	213
Asset impairment and exit costs	998
Impairment of goodwill	285
Consolidated EBITDA ³	\$ 12,739
Current portion of long-term debt	\$ 1,684
Long-term debt	22,893
Total Debt ⁴	\$ 24,577
Cash and cash equivalents ⁵	2,367
Net Debt ⁶	\$ 22,210
Ratios:	
Total Debt / Consolidated Net Earnings	3.1
Total Debt / Consolidated EBITDA	1.9
Net Debt / Consolidated EBITDA	1.7

¹ Calculated for the four most recent fiscal quarters.

² Reflects earnings before interest, taxes, depreciation and amortization ("EBITDA").

³ Reflects the term "Consolidated EBITDA" as defined in Altria's revolving credit agreement.

⁴ Reflects total debt as presented on Altria's Condensed Consolidated Balance Sheet at June 30, 2026. See Altria's 2026 Second-Quarter Earnings Release, Schedule 11.

⁵ Reflects cash and cash equivalents as presented on Altria's Condensed Consolidated Balance Sheet at June 30, 2026. See Altria's 2026 Second-Quarter Earnings Release, Schedule 11.

⁶ Reflects total debt, less cash and cash equivalents at June 30, 2026.