



HilltopSecurities Welcomes Four Public Funds Institutional Sales Professionals to its Fixed Income Capital Markets Division

2025-09-24

DALLAS--(BUSINESS WIRE)-- Hilltop Securities Inc. (HilltopSecurities) today announced the addition of four institutional sales professionals to its Fixed Income Capital Markets division. Their decades of specialized experience in public fund investing enhances HilltopSecurities' fully integrated portfolio of municipal cash management and post-issuance compliance services for public entities.

Joining HilltopSecurities are Managing Directors Kevin Webb and Ben Finkelstein, in addition to Senior Vice Presidents Dave Carr and John Daniel. They report to Cory Clark, Head of Institutional Sales at HilltopSecurities.

Webb, Finkelstein, Carr, and Daniel will work closely with their fixed income and public finance colleagues at HilltopSecurities to build synergies and serve the needs of public fund managers and investors.

“These highly skilled professionals have demonstrated their commitment to stewardship-based investing, which aligns perfectly with our mission to deliver comprehensive, client-focused solutions for public entities across America,” said HilltopSecurities President and CEO Brad Wings.

Webb is a Chartered Financial Analyst® with more than 30 years of experience in fixed income sales and analysis. He is a recognized expert in public funds investing and a frequent speaker at treasury and finance association meetings. Over the past 12 years, Webb has focused on developing infrastructure for advanced bond analytics and client-side portfolio management.

Finkelstein is a Chartered Financial Analyst® and a nationally recognized authority on public fund investing with over 38 years of experience. He is the author of *The Politics of Public Fund Investing: How to Modify Wall Street to Fit Main Street*, a highly rated work advocating for stewardship-based performance standards tailored to public entities. Finkelstein is a frequent lecturer at national and state conferences.

Carr brings 34 years of public sector experience, including 15 years as Assistant City Treasurer and Assistant Director of Finance for the City of Santa Monica. He managed the city's \$700 million investment and \$300 million debt portfolios and led economic forecasting efforts. In 2023, Carr transitioned to institutional sales, leveraging his public sector expertise to support agencies through education and collaboration.

Daniel has over a decade of experience working exclusively with public fund investors. With a background in institutional trading and portfolio strategy, he offers a well-rounded perspective on fixed income markets and public sector investment needs. Daniel is dedicated to helping clients navigate complex financial landscapes with clarity and long-term discipline.

About Hilltop Securities Inc.

HilltopSecurities is a full-service municipal investment bank and wealth advisory firm providing a full suite of financial services for public entities, institutional investors, housing finance agencies, broker-dealers, and individual investors. Founded in 1946, its primary areas of focus include public finance, capital markets, structured finance, retail brokerage, clearing services, and securities lending. Hilltop Securities Inc.'s goal is to build long-term relationships to help communities, businesses, and individuals thrive. A wholly owned subsidiary of Hilltop Holdings Inc. (NYSE: HTH), HilltopSecurities' affiliates include Momentum Independent Network, HilltopSecurities Asset Management, HilltopSecurities Insurance, PlainsCapital Bank, and PrimeLending. Learn more at HilltopSecurities.com. Member: NYSE/FINRA/SIPC.

FORWARD-LOOKING STATEMENTS

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements anticipated in such statements. Forward-looking statements speak only as of the date they are made and, except as required by law, we do not assume any duty to update forward-looking statements. Such forward-looking statements include, but are not limited to, statements concerning such things as our plans, objectives, strategies, expectations and intentions and other statements that are not statements of historical fact, and may be identified by words such as "enhances," "expects," "goal," "intends," "may," "might," "plan," "probable," "projects," "seeks," "should," "target," "view" or "would" or the negative of these words and phrases or similar words or phrases. For a discussion of factors that could cause our actual results to differ materially from those described in the forward-looking statements, please see the risk factors discussed in Hilltop Holding Inc.'s most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q and other reports that are filed with the Securities and Exchange Commission. All forward-looking statements are qualified in their entirety by this cautionary statement.

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Source: Hilltop Securities Inc.