

PRESS RELEASES

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Ecolab Recognized as One of the Best Companies to Sell For by Selling Power Magazine

Third consecutive year on the Best Companies to Sell For list

ST. PAUL, Minn.--(BUSINESS WIRE)-- Ecolab Inc., the global leader in water, hygiene and energy technologies and services, has been named to Selling Power magazine's 2018 list of the [50 Best Companies to Sell For](#). Ecolab was recognized for its strong support of the company's 26,500 sales-and-service associates.

"Our sales-and-service team is the engine that drives our success," said Ecolab Chairman and CEO Douglas M. Baker, Jr. "Every day, our sales force works to solve our customers' most pressing operational and sustainability challenges, and we work to ensure that the team is recognized and rewarded for their contributions to the success of our company."

Selling Power evaluated companies based on four categories, including compensation and benefits, onboarding and sales enablement, sales training and coaching, and sales culture. The list encompasses companies of all sizes - with sales forces ranging from fewer than 100 salespeople to companies with sales-force numbers in the thousands.

"The companies on this year's list represent the future of selling," says Gerhard Gschwandtner, publisher of Selling Power. "The 50 Best Companies to Sell For have made the right investments, culturally and financially, to make sure their salespeople have every advantage as they compete to win deals and generate more revenue."

The 2018 50 Best Companies to Sell For list is available at www.sellingpower.com.

About Ecolab

A trusted partner at nearly three million customer locations, Ecolab (ECL) is the global leader in water, hygiene and energy technologies and services that protect people and vital resources. With annual sales of \$14 billion and 48,000 associates, Ecolab delivers comprehensive solutions, data-driven insights and on-site service to promote safe food, maintain clean environments, optimize water and energy use, and improve operational efficiencies for customers in the food, healthcare, energy, hospitality and industrial markets in more than 170 countries around the world. For more Ecolab news and information, visit www.ecolab.com. Follow us on Twitter [@ecolab](#), Facebook at facebook.com/ecolab, LinkedIn at [Ecolab](#) or Instagram at [Ecolab Inc.](#)

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