

PRESS RELEASES

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Ecolab Expands U.S. Pest Elimination Business

Acquisitions increase Ecolab's pest elimination services for the food and beverage industry

ST. PAUL, Minn.--(BUSINESS WIRE)-- Ecolab Inc., the global leader in water, hygiene and energy technology and services, has expanded its U.S. Pest Elimination business through the purchase of three strategically aligned U.S. pest services businesses that provide specialized capabilities in food storage. These will broaden Ecolab's pest elimination solutions for the food and beverage industry.

"These acquisitions will complement our already strong offerings in the food and beverage markets. They bring a premium product and service approach similar to our own, and through the addition of their expertise in food storage treatment, we can further strengthen our pest services offering to food and beverage customers - and play a bigger role in protecting the safety of food and our customer's operations across the food chain," said Bobby Mendez, executive vice president and president of Ecolab's Global Services and Specialty business.

The acquired companies are Food Protection Services LLC (FPS), which operates in the Pacific Northwest, Great Lakes, Midwest and the Mississippi Delta; Royal Pest Solutions, Inc., operating in the Mid-Atlantic region from New Jersey to South Carolina; and Research Fumigation Company, LLC, serving customers in the Gulf Coast states of Texas, Louisiana, Mississippi, Alabama and Florida. Sales for the combined companies were \$36 million in 2016.

The transaction closed December 1. No further details were announced.

About Ecolab

A trusted partner at more than one million customer locations, Ecolab (ECL) is the global leader in water, hygiene and energy technologies and services that protect people and vital resources. With 2016 sales of \$13 billion and 48,000 associates, Ecolab delivers comprehensive solutions and on-site service to promote safe food, maintain clean environments, optimize water and energy use and improve operational efficiencies for customers in the food, healthcare, energy, hospitality and industrial markets in more than 170 countries around the world. For more Ecolab news and information, visit www.ecolab.com.

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(ECL-A)

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