

PRESS RELEASES

Sep 12, 2017

Ecolab Included Again on Selling Power's List of 50 Best Companies to Sell For

ST. PAUL, Minn.--(BUSINESS WIRE)-- Ecolab, the global leader in water, hygiene and energy technologies and services, was included once again on Selling Power magazine's list of the [50 Best Companies to Sell For](#).

"Our sales force is the lifeblood of our organization," said Ecolab Chairman and CEO Douglas M. Baker, Jr. "We work hard to provide our sales-and-service team of more than 25,000 associates with the resources they need to focus on what they do best: solving customer problems."

Companies named to the 50 Best Companies to Sell For list are determined based on three main categories: compensation and benefits; hiring, sales training and sales enablement; and customer retention. Ecolab, which was ranked 31st, was recognized by Selling Power for its strong culture of sales enablement.

The full 2017 50 Best Companies to Sell For list can be viewed in the Sept. 17 issue of Selling Power magazine and online at www.sellingpower.com.

About Ecolab

A trusted partner at more than one million customer locations, Ecolab (ECL) is the global leader in water, hygiene and energy technologies and services that protect people and vital resources. With 2016 sales of \$13 billion and 48,000 associates, Ecolab delivers comprehensive solutions and on-site service to promote safe food, maintain clean environments, optimize water and energy use and improve operational efficiencies for customers in the food, healthcare, energy, hospitality and industrial markets in more than 170 countries around the world. For more Ecolab news and information, visit www.ecolab.com.

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About Selling Power

In addition to Selling Power magazine, the leading periodical for sales managers and sales VPs since 1981, Personal Selling Power, Inc. produces the Sales Management Digest and Daily Boost of Positivity online newsletters, as well as a five-minute-video series featuring interviews with top executives. Selling Power is a regular media sponsor of the Sales 3.0 Conference. Learn more at www.sellingpower.com.

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