

## PRESS RELEASES

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### Ecolab Named to Selling Power's 2016 List of 50 Best Companies to Sell For

ST. PAUL, Minn.--(BUSINESS WIRE)-- Ecolab Inc., the global leader in water, hygiene and energy technologies and services, is ranked 35th on Selling Power magazine's 2016 list of the [50 Best Companies to Sell For](#). Ecolab was recognized for its strong culture of support for the company's 25,000 sales-and-service associates.

"We love our people - especially our sales people - and we have built our organization around our amazing sales-and-service team," said Ecolab Chairman and CEO Douglas M. Baker, Jr. "We succeed because our sales force solves critical customer challenges every day. They offer a compelling value proposition - the best outcome at the lowest cost, through technology, service, information and training, everywhere customers have operations."

Selling Power evaluated companies based on several categories, including customer growth and retention; hiring, compensation, sales training, and enablement; and company recognition and reputation. The full list of the 2016 50 Best Companies to Sell For is featured in Selling Power's Aug. 16 issue and available online at [www.sellingpower.com](http://www.sellingpower.com).

#### About Ecolab

A trusted partner at more than one million customer locations, Ecolab (ECL) is the global leader in water, hygiene and energy technologies and services that protect people and vital resources. With 2014 sales of \$14 billion and 47,000 associates, Ecolab delivers comprehensive solutions and on-site service to promote safe food, maintain clean environments, optimize water and energy use, and improve operational efficiencies for customers in the food, healthcare, energy, hospitality and industrial markets in more than 170 countries around the world. For more Ecolab news and information, visit [www.ecolab.com](http://www.ecolab.com). Follow us on Twitter [@ecolab](#) or Facebook at [facebook.com/ecolab](https://facebook.com/ecolab).

#### About Selling Power

In addition to Selling Power magazine, the leading periodical for sales managers and sales VPs since 1981, Selling Power Inc. produces the Sales Management Digest and Daily Boost of Positivity online newsletters, as well as a five minute-video series featuring interviews with top executives.

(ECL-C)

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