

PRESS RELEASES

Nov 5, 2015

Ecolab Acquires Specialized Process Technology Provider to the Oil & Gas Industry

ST. PAUL, Minn.--(BUSINESS WIRE)-- Nalco Champion, an Ecolab company, has acquired the assets and operations of Ultra Fab Industries Ltd. (Ultrafab), a privately held company based in Calgary, Canada, that designs and manufactures customized solutions and specialized chemical injection systems for the oil and gas industry. These systems are primarily used in the removal of hydrogen sulfide from oil and gas. Ultrafab sales are estimated to be approximately \$35 million in 2015. No further details were announced.

The acquisition broadens Nalco Champion's offerings and market opportunity while providing new and differentiated programs to meet the market's increasing regulatory and safety requirements. By integrating Ultrafab's capabilities, Nalco Champion will be positioned with a unique line of field treatment technology solutions from well head to refinery.

"Leveraging our global sales and service footprint, we will expand Ultrafab's technology by combining it with our industry-leading chemistry to enter new markets around the world and across the petroleum lifecycle," said Stephen M. Taylor, executive vice president and president, Nalco Champion. "Ultrafab's reputation for excellence and industry know-how made them the clear partner of choice."

Nalco Champion is a leading provider of specialty value-added chemistry solutions, technologies and services that enhance productivity, decrease operating costs and conserve natural resources for upstream and downstream oil and gas companies.

About Ecolab

A trusted partner at more than one million customer locations, Ecolab (ECL) is the global leader in water, hygiene and energy technologies and services that protect people and vital resources. With 2014 sales of \$14 billion and 47,000 associates, Ecolab delivers comprehensive solutions and on-site service to promote safe food, maintain clean environments, optimize water and energy use, and improve operational efficiencies for customers in the food, healthcare, energy, hospitality and industrial markets in more than 170 countries around the world. For more news and information, visit www.ecolab.com.

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(ECL-A)

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Ecolab Inc.

Investor Contacts:

Michael Monahan, 651-250-2809

or

Lisa Curran, 651-250-2185

or

Media Contact:

Roman Blahoski, 651-250-4385

mediarelations@ecolab.com

Source: Ecolab Inc.

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