

PRESS RELEASES

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Ecolab Expands Research Center in Brazil

Complex doubles company's research and development space to advance innovation projects throughout Latin America

CAMPINAS, Brazil--(BUSINESS WIRE)-- Ecolab, the global leader in water, hygiene and energy technologies and services, has expanded its Research, Development & Engineering (RD&E) Center in Campinas, São Paulo. The expansion doubles the size of the RD&E facility to 1,300 square meters.

"Having RD&E teams in our major geographic markets helps ensure close interactions with our customers and value chain partners," said Dr. Larry Berger, Ecolab executive vice president and chief technology officer. "Our goal is to develop industry-leading solutions to make the world cleaner, safer and healthier, to protect people and vital resources, and by doing this, help our customers optimize their operations."

One of 19 Ecolab research centers around the world, the Campinas facility has several laboratories designed to meet the technological demands of the markets Ecolab serves, including a lab for the development of solutions to increase the efficiency and sustainability of oil and gas operations. The center also has facilities to research new industrial water applications for the pulp and paper, mining, sugar and brewing industries, and for the development of new cleaning and sanitizing, and food and beverage processing solutions.

"The expansion of the Campinas research center is part of Ecolab's strategy to keep pace with the strong growth of our business in Brazil and throughout Latin America," said Jim White, Ecolab senior vice president and president, Latin America region.

Ecolab's recent merger with Nalco and the acquisition of Champion Technologies and two local companies have significantly increased the company's footprint in Brazil, which now includes two manufacturing facilities.

White continued, "By working closely with our customers in Brazil and throughout Latin America to develop solutions to meet their operational challenges, our scientists will also help deploy existing technologies such as 3D TRASAR® automation technology for cooling water, DryExx® dry lubricant for bottlers, PARETO™ mixing technology for the paper industry and the innovative enzyme-based floor cleaner Wash 'n Walk®."

About Ecolab

A trusted partner at more than one million customer locations, Ecolab (ECL) is the global leader in water, hygiene and energy technologies and services that protect people and vital resources. With 2012 sales of \$12 billion and 44,000 associates, Ecolab delivers comprehensive solutions and on-site service to ensure safe food, maintain clean environments, optimize water and energy use, and improve operational efficiencies for customers in the food, healthcare, energy, hospitality and industrial markets in more than 170 countries around the world.

For more Ecolab news and information, visit www.ecolab.com.

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