PRESS RELEASES

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Ecolab and Site Controls Collaborate to Bring Energy Management and Business Intelligence Solutions to Ecolab's Customers

ST. PAUL, Minn., Sep 27, 2007 (BUSINESS WIRE) -- Ecolab Inc. announced today, that it has entered into a strategic partnership with Site Controls, LLC, a leading provider of energy management and business intelligence solutions. Under terms of the agreement, Ecolab will make a minority investment in Site Controls and create a joint venture called Total Enterprise Control (TEC), which will focus on providing energy management and remote monitoring solutions to Ecolab's customers.

"Rising operational and energy costs are one of the top concerns of our customers," said Jim Miller, Executive Vice President, Ecolab Institutional Sector North America. "We saw in Site Controls the potential to provide a complete, scalable solution for our customers by combining energy management capabilities with real-time remote device monitoring and control. The system will help our customers improve the efficiency of their operations, resulting in significant cost savings through a truly sustainable program."

The Site Controls system delivers an enterprise wide solution, providing centralized visibility, as well as remote monitoring and control, across geographically dispersed locations. The web-based technology, already deployed in many commercial sites, has established the scalability and proven success that is required to address Ecolab's customer base and market leading requirements.

Miller added, "Ecolab is excited to continue to expand our 360 degree of Protection Program with the addition of this system. Because it will be fully supported by Ecolab's resources and industry leading sales & service personnel, we believe that it will allow our customers to realize significant increases in the productivity of their assets while simultaneously generating substantial operational savings in an environmentally responsible and sustainable manner."

With sales of $5 billion and more than 13,000 sales-and-service associates, Ecolab Inc. (NYSE:ECL) is the global leader in cleaning, sanitizing, food safety and infection prevention products and services. Ecolab delivers comprehensive programs and services to the foodservice, food and beverage processing, healthcare, and hospitality markets in more than 160 countries. More news and information is available at www.ecolab.com.

(ECL-C)

SOURCE: Ecolab Inc.

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