# VALLEY NATIONAL BANCORP BASEL III REGULATORY CAPITAL DISCLOSURES REPORT June 30, 2023

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# INTRODUCTION

# **Background**

Valley National Bancorp (Valley), headquartered in Wayne, New Jersey, is a New Jersey corporation organized in 1983 and is registered as a bank holding company and a financial holding company with the Board of Governors of the Federal Reserve System under the Bank Holding Company Act of 1956, as amended ("Holding Company Act"). As of June 30, 2023, Valley had consolidated total assets of \$61.7 billion, total net loans of \$49.4 billion, total deposits of \$49.6 billion and total shareholders' equity of \$6.6 billion.

Valley's principal subsidiary, Valley National Bank (commonly referred to as the "Bank" in this report), has been chartered as a national banking association under the laws of the United States since 1927. Valley and the Bank offer a full suite of national and regional banking solutions through various commercial, private banking, retail, insurance and wealth management financial services products. Valley provides personalized services and customized solutions to assist its customers with their financial service needs. Our solutions include, but are not limited to, traditional consumer and commercial deposit and lending products, commercial real estate financing, asset-based loans, small business loans, equipment financing, insurance and wealth management solutions, and personal financing solutions, such as residential mortgages, home equity loans and automobile financing. Valley also offers niche financial services, including loan and deposit products for homeowners' associations, insurance premium financing, cannabis-related business banking and venture banking, which we offer nationally.

Valley also provides convenient account access to customers through a number of account management services, including access to more than 200 branch locations and commercial banking offices in New Jersey, New York, Florida, Alabama, California, and Illinois; online, mobile and telephone banking; drive-in and night deposit services; ATMs; remote deposit capture; and safe deposit facilities. In addition, certain international banking services are available to customers, including standby letters of credit, documentary letters of credit and related products, and certain ancillary services, such as foreign exchange transactions, documentary collections, and foreign wire transfers.

This document, along with Valley's public filings, present the Regulatory Capital Disclosures in compliance with Basel III<sup>1</sup> as set forth in 12 CFR 217.63 – Disclosures ("Pillar III") by institutions regulated by the Federal Reserve Board ("Federal Reserve"). The information presented in this document should be read jointly with Valley National Bancorp's Annual Report on Form 10-K for the year ended December 31, 2022, Quarterly Report on Form 10-Q for the quarter ending June 30, 2023 as well as the FR Y-9C for June 30, 2023.

#### **Forward-Looking Statements**

Form 10-Q, both in the MD&A and elsewhere, contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are not historical facts and include expressions about management's confidence and strategies and management's expectations about our business, new and existing programs and products, acquisitions, relationships, opportunities, taxation, technology, market conditions and economic expectations. These statements may be identified by such forward-looking terminology as "intend," "should," "expect," "believe," "view," "opportunity," "allow," "continues," "reflects," "would," "could," "typically," "usually," "anticipate," "may," "estimate," "outlook," "project," or similar statements or variations of such terms. Such forward-looking statements involve certain risks and uncertainties. Actual results may differ materially from such forward-looking statements.

Factors that may cause actual results to differ materially from those contemplated by such forward-looking statements include but are not limited to those risk factors disclosed under the "Risk Factors" section in Part I, Item 1A on Valley's Annual Report on Form 10-K for the year ended December 31, 2022 and Part II, Item 1A of Valley's Quarterly Report on Form 10-Q for the quarter ended June 30, 2023.

<sup>&</sup>lt;sup>1</sup> Basel III or "the Capital Rule"

# I. SCOPE OF APPLICATION

#### General

The Capital Rule applies to Valley, the Bank and all other entities in which Valley has controlling interest. Valley's consolidated subsidiaries include the Bank, as well as subsidiaries with the following primary functions: an insurance agency offering property and casualty, life and health insurance; asset management advisers that are registered investment adviser with the Securities and Exchange Commission (SEC); registered securities broker-dealers with the SEC and members of the Financial Industry Regulatory Authority (FINRA); a title insurance agency in New York which also provides services in New Jersey; an advisory firm specializing in the investment and management of tax credits; and a subsidiary which specializes in health care equipment lending and other commercial equipment leases. Valley Financial Management, Inc. (VFM) and Valley Insurance Services, Inc. (VIS) are subsidiaries for which the total capital requirement is deducted.

#### **Basis of Consolidation**

The consolidated financial statements of Valley include the accounts of the Bank and all other entities in which Valley has a controlling financial interest. The accounting and reporting policies of Valley conform to U.S. generally accepted accounting principles (U.S. GAAP) and general practices within the financial services industry. In accordance with applicable accounting standards, Valley does not consolidate statutory trusts established for the sole purpose of issuing trust preferred securities and related trust common securities.

# **Restrictions on the Transfer of Funds or Total Capital**

This section does not apply to Valley, as it does not have restrictions on the transfer of funds or capital as of June 30, 2023.

# **Capital Requirements**

Regulatory capital ratios for Valley and the Bank were above the regulatory requirement ratios under the Capital Rule at June 30, 2023. For more information see Note 17 to the consolidated financial statements of Valley's Annual Report on Form 10-K for the year ended December 31, 2022 and the "Capital Adequacy" section in Part I, Item 2 of its Quarterly Report on Form 10-Q for the quarter ended June 30, 2023.

# II. CAPITAL STRUCTURE

# **Summary of Capital**

Valley and the Bank are subject to the regulatory capital requirements administered by the Federal Reserve Bank and the OCC. Valley manages its capital to meet its internal capital targets with the objective of maintaining capital levels that exceed the regulatory requirements. Valley's capital structure includes the following elements: (1) Common Equity Tier 1 (CET1) capital, which primarily includes common shareholders' equity, subject to certain regulatory adjustments and deductions; (2) Additional Tier 1 capital, which includes perpetual preferred stock and certain other qualifying capital instruments; and (3) Tier 2 capital, includes primarily qualifying subordinated debt and qualifying allowance for credit losses (ACL), as well as, among other things, certain trust preferred securities.

# **Regulatory Capital Tiers**

The following table presents Valley's and Valley National Bank's total risk-based capital and the components of capital used in calculating CET1 capital, Additional Tier 1 capital, and Tier 2 capital at June 30, 2023.

Table 1: Regulatory Capital Components

(\$ in thousands)

Regulatory Capital Components	Valley	Valley National Bank
Common Equity Tier 1 Capital		
Common stock and surplus (net of treasury stock)	\$ 5,150,706 \$	5,347,422
Retained earnings (including CECL add-back)	1,403,174	2,147,237
Accumulated other comprehensive loss, net	(164,747)	(164,315)
Regulatory adjustments and deductions made to CET1	(1,891,149)	(1,883,762)
Total Common Equity Tier 1 Capital	4,497,984	5,446,582
Additional Tier 1 Capital		
Preferred Stock	215,000	_
Total Additional Tier 1 Capital	(159)	_
Tier 1 Capital	4,712,825	5,446,582
Total Tier 2 Capital		
Qualifying subordinated debt	585,000	_
Qualifying allowance for loan and lease losses	378,414	378,414
Non-qualifying capital instruments subject to phase out from Tier 2 Capital	59,000	_
Total Risk-based Capital	\$ 5,735,239 \$	5,824,996

# III. CAPITAL ADEQUACY

# **Internal Capital Adequacy Process**

Valley exercises prudent capital management to maintain capital levels that adequately support its strategic initiatives and business activities.

Valley's Board performs its risk oversight function through several standing committees, including the Board Risk Committee. The Board Risk Committee supports the Board's oversight of management's enterprise-wide risk management framework and risk culture, which are each intended to align with Valley's strategic plan. The Board Risk Committee also determines the appropriateness of Valley's capital levels in consideration of its business activities, growth objectives, and risk appetite.

Management utilizes the enterprise-wide risk management framework to holistically manage and monitor risks across the organization and to aggregate and manage the risk appetite approved by the Board. The Board Risk Committee also recommends to the Board acceptable risk tolerances related to strategic, credit, interest rate, price, liquidity, compliance, operational (including cyber and information security risk), and reputation risks, oversees risk management within those tolerances and monitors compliance with applicable laws and regulations. With guidance from and oversight by the Board Risk Committee, management continually refines and enhances its risk management policies, procedures, and monitoring programs to adapt to changing risks.

While Valley is no longer required to publish company-run annual stress tests under the Dodd-Frank Act, it continues to internally run stress tests of its capital position that are subject to review by Valley's primary regulators in efforts to appropriately monitor capital adequacy under stressful environments. Further, Valley makes every effort to ensure

that its capital ratios will remain in excess of required minimums and at levels that adequately protect Valley during times of potential stress.

# **Components of Risk-Weighted Assets**

The following table presents Valley's standardized approach risk-weighted assets as of June 30, 2023, using the categorization based on the standardized definitions and per the Pillar III requirements. Currently, Valley has no risk-weighted assets exposure for supranational entities and multilateral development banks (MDBs), default fund contributions, unsettled transactions, and securitization exposures.

Table 2: Standardized Approach Risk-Weighted Assets

	(\$ in thousands)
Standardized Approach Risk-Weighted Assets	Valley
Exposures to sovereign entities	531,836
Exposures to depository institutions, foreign banks, and credit unions	261,212
Exposures to public sector entities	156,179
Corporate exposures	34,404,337
Residential mortgage exposures	3,565,999
Statutory multifamily mortgages and pre-sold construction loans	6,598,289
High volatility commercial real estate loans	46,782
Past due loans	366,555
Other assets	3,811,725
Cleared transactions	_
Equity exposures	47,211
Total Risk-Weighted Assets	\$ 49,790,125

# IV. CAPITAL CONSERVATION BUFFER AND CAPITAL RATIOS

#### **Capital Conservation Buffer**

The Basel III rules require Valley and the Bank to have a minimum Capital Conservation Buffer (CCB) of 2.5% on top of the minimum required risk-weighted asset ratios. The capital conservation buffer is designed to absorb losses during periods of economic stress. Banking institutions with a ratio of (i) CET1 to risk-weighted assets, (ii) Tier 1 capital to risk-weighted assets or (iii) Total capital to risk-weighted assets above the respective minimum but below the capital conservation buffer will face constraints on dividends, equity repurchases and discretionary bonus payments to executive officers based on the amount of the shortfall. Basel III also requires deductions from and adjustments to its various capital components. The CCB is calculated as the lowest of the (i) CET1 ratio less the CET1 stated minimum ratio requirement, (ii) Tier 1 ratio less the Tier 1 stated minimum ratio requirement, and (iii) Total capital ratio less the Total capital stated minimum ratio requirement. Valley and the Bank both surpass the CCB requirements. Valley's capital ratios were all above the minimum levels required to be considered a "well-capitalized" financial institution as of June 30, 2023, under the "prompt corrective action" regulations. For reference see Note 17 to the consolidated financial statements of Valley's Annual Report on Form 10-K for the year ended December 31, 2022 and the "Capital Adequacy" section in Part I, Item 2 of Valley's Quarterly Report on Form 10-Q for the guarter ended June 30, 2023.

The maximum dollar amount that a banking organization can pay in the form of discretionary bonus payments or capital distributions during the current quarter is equal to the maximum payout ratio multiplied by the banking organization's eligible retained income. Eligible retained income is defined for Basel III as the greater of a banking organization's net income (as reported in the banking organization's quarterly regulatory reports) for the four quarters preceding the current quarter, net of any capital distributions and associated tax effects not already reflected in net income or the average of the most recent four quarters' net income. Valley had \$401 million of eligible retained income as of June 30, 2023.

Valley is not subject to any limitations on its capital distributions or discretionary bonus payments to executive officers, as its capital levels exceeded defined minimums, inclusive of the capital conservation buffer, at June 30, 2023.

# **Regulatory Capital Ratios**

The following table presents the regulatory capital ratios and related capital requirements for Valley and the Bank at June 30, 2023.

Table 3: Regulatory Capital Ratios

	Actual Ratio	Minimum Capital Ratio	Capital Conservation Buffer		m Capital tion Buffer
Valley					
CET1 Capital	9.03%	7.00%	4.53%		2.50%
Tier 1 Risk-based Capital	9.47	8.50	3.47	*	2.50
Total Risk-based Capital	11.52	10.50	3.52		2.50
Valley National Bank					
CET1 Capital	10.94	7.00	6.44		2.50
Tier 1 Risk-based Capital	10.94	8.50	4.94		2.50
Total Risk-based Capital	11.70	10.50	3.70	*	2.50

<sup>\*</sup> The capital conservation buffers for Valley and the Bank are 3.47% and 3.70%, respectively, at June 30, 2023.

# V. CREDIT RISK: GENERAL DISCLOSURES

# **Credit Risk Management**

For all loan types, Valley adheres to a credit policy designed to minimize credit risk while generating the maximum income given the level of risk appetite. Management reviews and approves these policies and procedures on a regular basis with subsequent approval by the Board of Directors annually. Credit authority relating to a significant dollar percentage of the overall portfolio is centralized and controlled by the Credit Risk Management Division and by a Credit Committee. A reporting system supplements the review process by providing management with frequent reports concerning loan production, loan quality, internal loan classifications, concentrations of credit, loan delinquencies, nonperforming and potential problem loans. Loan portfolio diversification is an important factor utilized by Valley to manage the portfolio's risk across business sectors, geographic markets and through cyclical economic circumstances.

Valley's historical and current loan underwriting practice prohibits the origination of payment option adjustable residential mortgages which allow for negative interest amortization and subprime loans. Virtually all of the residential mortgage loan originations in recent years have conformed to rules requiring documentation of income, assets sufficient to close the transactions and debt to income ratios that support the borrower's ability to repay under the loan's proposed terms and conditions. These rules are applied to all loans originated for retention in portfolio or for sale in the secondary market.

See Notes 5 and 8 to the consolidated financial statements of Valley's Annual Report on Form 10-K for the year ended December 31, 2022 and Quarterly Report on Form 10-Q for the quarter ended June 30, 2023, respectively, for additional information.

Valley maintains an allowance for credit losses (ACL) for financial assets measured at amortized cost, excluding accrued interest. The ACL consists of the allowance for loan losses and unfunded loan commitments (combined the "allowance of credit losses for loans"), and the allowance for credit losses for held to maturity securities. The estimate of expected credit losses under the current expected credit losses (CECL) methodology is based on relevant information about the past events, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amounts. CECL methodology to estimate the allowance for loan losses has two components: (i) a collective reserve component for estimated lifetime expected credit losses for pools of loans that

share common risk characteristics and (ii) an individual reserve component for loans that do not share risk characteristics, consisting of collateral dependent loans. Valley also maintains a separate allowance for unfunded credit commitments mainly consisting of undisbursed non-cancellable lines of credit, new loan commitments and commercial standby letters of credit.

Valley estimated the collective ACL using a current expected credit losses methodology which is based on relevant information about historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the loan balances. In estimating the component of the allowance on a collective basis, we use a transition matrix model which calculates an expected life of loan loss percentage for each loan pool by generating probability of default and loss given default metrics. The metrics are based on the migration of loans within the commercial and industrial loan categories from performing to loss by credit quality rating or delinquency categories using historical life-of-loan analysis periods for each loan portfolio pool and the severity of loss based on the aggregate net lifetime losses. The model's expected losses based on loss history are adjusted for qualitative factors. Among other things, these adjustments include and account for differences in: (i) the impact of the reasonable and supportable economic forecast, relative probability weightings and reversion period, (ii) other asset specific risks to the extent that they do not exist in the historical loss information, and (iii) net expected recoveries of charged-off loan balances. These adjustments are based on qualitative factors not reflected in the quantitative model but are likely to impact the measurement of estimated credit losses. The expected lifetime loss rate is the life of loan loss percentage from the transition matrix model plus the impact of the adjustments for qualitative factors. The expected credit losses are the product of multiplying the model's expected lifetime loss rate by the exposure at default at period end on an undiscounted basis.

Valley utilizes a two-year reasonable and supportable forecast period followed by a one-year period over which estimated losses revert to historical loss experience for the remaining life of the loan on a straight-line basis. The forecasts consist of a multi-scenario economic forecast model to estimate future credit losses and is governed by a cross-functional committee. The committee meets each quarter to determine which economic scenarios developed by Moody's will be incorporated into the model, as well as the relative probability weightings of the selected scenarios, based upon all readily available information. The model projects economic variables under each scenario based on detailed statistical analyses. We have identified and selected key variables that most closely correlated to our historical credit performance, which include: GDP, unemployment and the Case-Shiller Home Price Index.

For further discussion regarding CECL methodology see Note 1 to the consolidated financial statements of Valley's Annual Report on Form 10-K for the year ended December 31, 2022 and the "Allowance for Credit Losses for Loans" section in Part I, Item 2 of its Quarterly Report on Form 10-Q for the guarter ended June 30, 2023.

For more information regarding Valley's policy for determining past due or delinquency status, placing loans on nonaccrual, returning loans to accrual status, and charging-off uncollectible amounts, refer to the "Summary of Significant Accounting Policies (Note 1)" section of Valley's Annual Report on Form 10-K for the year ended December 31, 2022.

# **Credit Risk Exposures**

The following tables provide the exposure information for the credit portfolios including on- and off-balance sheet exposures, debt securities, and derivatives as of June 30, 2023. On-balance sheet exposures include the spot exposure as of June 30, 2023, and the weekly average for the second quarter 2023 exposure amount.

Table 4: On-Balance Sheet Credit Risk Exposures

(Ş	in	thousands	Ì

On-Balance Sheet Exposures Type	Total	Average
Commercial and industrial	\$ 9,287,309 \$	9,043,832
Commercial real estate	27,793,072	27,808,278
Construction	3,825,761	3,787,183
Residential Mortgage	5,583,400	5,489,501
Consumer	3,420,750	3,329,143
Total on-balance sheet	\$ 49,910,292 \$	49,457,937
Less: Loans held for sale, at fair value	33,044	12,984
Total loan portfolio	\$ 49,877,248 \$	49,444,953

Table 5: Off-Balance Sheet, Investment Securities, and Derivatives Credit Risk Exposures

Exposures	Total
Total on-balance sheet	\$ 49,910,292
Commitments under commercial loans and lines of credit	10,331,132
Home equity and other revolving lines of credit	2,169,201
Standby letters of credit	494,080
Outstanding residential mortgage loan commitments	255,364
Commitments under unused lines of credit—credit card	129,371
Commitments to sell loans	57,943
Commercial letters of credit	 36,540
Total off-balance sheet	13,473,631
Total investment securities	5,066,852
Derivatives	 765,411
Total credit risk exposure	\$ 69,216,186

The following table presents the distribution of credit exposure by geography as of June 30, 2023. For the tables below, geography is considered as the location of the collateral for exposures collateralized by real estate.

Table 6: Credit Exposures by Geography

(\$ in thousands)

State	Co	ommercial and Industrial	Commercial Real Estate	Residential Mortgage	(	Consumer	Total
New York	\$	2,116,523 \$	10,668,345	\$ 1,495,216	\$	1,050,860	\$ 15,330,944
Florida		2,627,802	8,521,990	1,497,031		499,610	13,146,433
New Jersey		1,715,784	6,457,431	1,873,545		1,178,774	11,225,534
California		463,955	1,052,161	96,604		47,585	1,660,305
Illinois		277,559	401,541	4,647		30,844	714,591
Alabama		68,712	406,995	37,653		74,055	587,415
Other		2,016,974	4,110,370	578,704		539,022	7,245,070
Total		9,287,309	31,618,833	5,583,400		3,420,750	49,910,292
Less: Loans held for sale, at fair value		_	10,000	23,044		_	33,044
<b>Total loan portfolio</b>	\$	9,287,309 \$	31,608,833	\$ 5,560,356	\$	3,420,750	\$ 49,877,248

The following table presents the distribution of credit exposure by industry as of June 30, 2023.

Table 7: Credit Exposure by Industry

(\$ in thousands)

	Total	Percent of Total
Commercial and industrial	9,287,309	19%
Commercial real estate		
Commercial real estate	27,793,072	56%
Construction	3,815,761	7%
Total commercial real estate loans	31,608,833	63%
Residential mortgage	5,560,356	11%
Consumer		
Home equity	535,493	1%
Automobile	1,632,875	3%
Other consumer	1,252,382	3%
Total consumer loans	3,420,750	7%
Total loan portfolio	\$ 49,877,248	100%

Net loan charge-offs totaled \$8.6 million for the second quarter of 2023 as compared to \$30.4 million for the first quarter 2023. The decrease from the first quarter 2023 was mainly due to the elevated net loan charges-offs during the first quarter 2023 largely related to one commercial and industrial loan participation charged-off. Gross charge-offs totaled \$11.3 million for the second quarter 2023 included a \$4.2 million partial charge-off related to the valuation of a non-performing construction loan transferred from the held for investment loan portfolio to loans held for sale at June 30, 2023. This construction loan had specific reserves of \$5.2 million within the allowance for loan losses at March 31, 2023 and, as a result, the partial charge-off was fully reserved for prior to the second quarter 2023.

The amount of net loan charge-offs and the low level of individual loan charge-offs for the second quarter 2023 continued to trend within management's expectations for the credit quality of the loan portfolio at June 30, 2023.

The allowance for credit losses for loans, comprised of our allowance for loan losses and unfunded credit commitments, as a percentage of total loans was 0.92 percent at June 30, 2023, and 0.95 percent at March 31, 2023. During the second quarter of 2023, the provision for credit losses for loans totaled \$6.3 million as compared to \$9.5 million for the first quarter of 2023. At June 30, 2023, our allowance for credit losses for loans as a percentage of total loans decreased as compared to March 31, 2023 as higher economic forecast reserves driven by a more pessimistic Moody's Baseline outlook was more than offset by lower non-economic qualitative reserves for commercial loans. The net impact of other changes in quantitative reserves for each loan category was not significant to the total allowance for loan losses at June 30, 2023.

For additional information regarding the allowance for credit losses for loans, see Note 5 to the consolidated financial statements of Valley's Annual Report on Form 10-K for the year ended December 31, 2022 and Note 8 to its Quarterly Report on Form 10-Q for the guarter ended June 30, 2023.

The following table presents the allowance reconciliation by exposure type from March 31, 2023 to June 30, 2023.

Table 8: Allowance Reconciliation

(\$ in thousands)

	_	ommercial d Industrial	Commercial Real Estate	Residential Mortgage	Co	nsumer	Total
Beginning at March 31, 2023	\$	127,992 \$	243,332	\$ 41,708	\$	23,866 \$	436,898
Loans charged-off		(3,865)	(6,273)	(149)		(1,040)	(11,327)
Charged-off loans recovered		2,173	4	135		390	2,702
Net loan charge-offs		(1,692)	(6,269)	(14)		(650)	(8,625)
Provision for loan losses		1,945	2,632	2,459		1,123	8,159
Balance at June 30, 2023	\$	128,245 \$	239,695	\$ 44,153	\$	24,339 \$	436,432

The following table presents the distribution of loan maturities by exposure type as of June 30, 2023.

Table 9: Loan Maturities by Exposure Type

	1	Year or Less	1 to 5 Years	5 to 15 Years	Gr	eater than 15 Years	Total
Commercial and industrial	\$	2,528,891	\$ 3,991,424	\$ 1,104,668	\$	1,662,326 \$	9,287,309
Commercial real estate		2,416,039	10,170,887	12,227,619		2,978,527	27,793,072
Construction		1,589,479	1,674,041	318,211		234,030	3,815,761
Residential mortgage		145,882	235,054	446,594		4,732,826	5,560,356
Consumer		43,995	1,068,793	2,241,920		66,042	3,420,750
Total	\$	6,724,286	\$ 17,140,199	\$ 16,339,012	\$	9,673,751 \$	49,877,248

The following table presents commitments and letters of credit maturities by exposure as of June 30, 2023.

Table 10: Commitments and Letters of Credit Maturities by Exposure Type

(\$ in thousands)

				(1)
	1 Year or Less	1 to 5 Years	Greater than 5 Years	Total
Commitments under commercial loans and lines of credit	\$ 4,461,985 \$	4,489,382	\$ 1,379,765 \$	10,331,132
Home equity and other revolving lines of credit	2,169,201	_	_	2,169,201
Standby letters of credit	453,295	33,927	6,858	494,080
Outstanding residential mortgage loan commitments	255,364	_	_	255,364
Commitments under unused lines of credit—credit card	116,045	13,326	_	129,371
Commitments to sell loans	57,943	_	_	57,943
Commercial letters of credit	36,540	_	_	36,540
Total	\$ 7,550,373 \$	4,536,635	\$ 1,386,623 \$	13,473,631

The following table presents the loans past due and non-accrual by geography as of June 30, 2023.

Table 11: Past Due and Non-Accrual Loans by Geography

(\$ in thousands)

	30-89	Days Past Due	90 or More Days Past Due	Non-Accrual Loans
New York	\$	13,598	5,439	\$ 186,940
Florida		3,645	962	10,524
New Jersey		8,946	2,048	21,503
California		154	5,353	7,395
Illinois		78	94	14
Alabama		1,126	_	1,862
Other		19,232	1,106	25,853
Total	\$	46,779	15,002	\$ 254,091

The following table presents the loans past due and non-accrual by industry as of June 30, 2023.

Table 12: Past Due and Non-Accrual Loans by Industry

	90 or More Days Past				
	30-89 Days Past Due	Due	Non-Accrual Loans		
Commercial and industrial	\$ 13,697 \$	6,599 \$	84,449		
Commercial real estate	3,612	2,242	82,712		
Construction	_	3,990	63,043		
Residential mortgage	16,913	1,165	20,819		
Consumer	12,557	1,006	3,068		
Total	\$ 46,779 \$	15,002 \$	254,091		

# VI.GENERAL DISCLOSURES FOR COUNTERPARTY CREDIT RISK-RELATED EXPOSURES

# **Counterparty Credit Risk Management**

Valley is exposed to counterparty credit risk when one of the parties it makes transactions with may fail to complete contractual obligations. This risk comes from various types of transactions such as: securities sold under agreement to repurchase, margin loans, transactions cleared through a central counterparty, syndicated risk participants and derivatives contracts. Existing agreements are structured in a manner that there would be no change in collateral posting requirements in the event of Valley's credit downgrade.

Management attempts to minimize counterparty credit risk through credit approvals, limits, monitoring procedures, and obtaining collateral where appropriate. Credit risk exposure associated with derivative contracts is managed in conjunction with Valley's consolidated counterparty risk management process. Valley's counterparties and the related risk limits monitored by management are periodically reviewed and approved by the Board of Directors.

Certain financial instruments, including certain over the counter (OTC) derivatives (mostly interest rate swaps) and repurchase agreements (accounted for as secured long-term borrowings), may be eligible for offset in the consolidated statements of financial condition and/or subject to master netting arrangements or similar agreements. OTC derivatives include interest rate swaps executed and settled bilaterally with counterparties without the use of an organized exchange or central clearing house. The credit risk associated with bilateral OTC derivatives is managed through obtaining collateral and enforceable master netting agreements.

Valley is party to master netting arrangements with its financial institution counterparties; however, Valley does not offset assets and liabilities under these arrangements for financial statement presentation purposes. The master netting arrangements provide for a single net settlement of all swap agreements, as well as collateral, in the event of default on, or termination of, any one contract. Collateral, usually in the form of cash or marketable investment securities, is posted by the counterparty with net liability positions in accordance with contract thresholds. Master repurchase agreements which include "right of set-off" provisions generally have a legally enforceable right to offset recognized amounts. In such cases, the collateral would be used to settle the fair value of the swap or repurchase agreement should Valley be in default. Total amount of collateral held or pledged cannot exceed the net derivative fair values with the counterparty.

Valley utilizes Current Exposure Methodology (CEM) which is an OCC approved method for calculating credit exposure resulting from a derivative transaction for the purpose of calculating a bank's adherence to its legal lending limit under Dodd-Frank Act Section 610. Under CEM, Valley calculates the credit exposure for derivative transactions by adding the current exposure (the greater of zero or the mark-to-market value) and the Potential Future Exposure (PFE) (calculated by multiplying the notional amount by a specific conversion factor which varies based on the type and remaining maturity of the contract) of the derivative transactions. CEM incorporates additional calculations for netting arrangements and collateral and uses multipliers that are tailored to computing the PFE of derivative transactions. In addition, because of its use in the capital rules, the CEM is familiar to both industry and regulators as an available measure of derivative exposure and its use for measuring credit exposure under the lending limits rule would therefore introduce less burden and operational risk than would the use of a different methodology for regulatory purposes. Valley's Credit Risk Management Department is responsible for monitoring individual exposures in accordance with all lending limits for Valley. Total net credit exposure to the counterparty is managed to not exceed 2% of the Valley's equity. At June 30, 2023, Valley was compliant with the counterparty limit.

#### **Derivative Financial Instruments**

The following table provides the gross information for Valley's counterparty credit risk-related exposures.

Table 13: Derivative Financial Instruments

				(\$ in thousands)
	Noti	ional Amount	Other Assets	Other Liabilities
Fair value hedge interest rate swaps	\$	300,000 \$	<b>–</b> \$	28,992
Total derivatives designated as hedging instruments		300,000	_	28,992
Derivatives not designated as hedging instruments				
Interest rate swaps and other contracts		15,837,195	548,592	548,217
Foreign currency derivatives		1,331,575	22,635	21,710
Mortgage banking derivatives		105,948	393	307
Total derivatives not designated as hedging instruments		17,274,718	571,620	570,234
Gross derivative values presented in the Consolidated Balance Sheets in the Form 10-Q	\$	17,574,718 \$	571,620 \$	599,226

As of June 30, 2023, cash collateral received and pledged was \$468.2 million and \$7.4 million, respectively, and residential mortgage-backed and U.S. Treasury securities pledged as collateral in derivative transactions of \$28.5 million and \$9.9 million, respectively.

The table below presents information about Valley's financial instruments that are eligible for offset in the consolidated statements of financial condition as of June 30, 2023.

Table 14: Eligible Financial Instruments

(\$ in thousands)

	Amounts cognized	Gross Amou Offset	ınts	t Amounts resented	Financial estruments	c	Cash Collateral*	N	et Amount
Assets:									
Interest rate swaps	\$ 548,592	\$	_	\$ 548,592	\$ 9,929	\$	(468,200)	\$	90,321
Liabilities:									
Interest rate swaps	\$ 577,209	\$	_	\$ 577,209	\$ (9,929)	\$	_	\$	567,280

<sup>\*</sup> Cash collateral received from or pledged to our counterparties in relation to market value exposures of OTC derivative contacts in an asset/liability position.

The following table provides the notional amount of purchased and sold credit derivatives related to risk participation agreements with external lenders as of June 30, 2023.

Table 15: Purchased and Sold Credit Derivatives

	Purchased	Sold
Swap Participations	\$ 273,608	\$ 219,176

# VII. CREDIT RISK MITIGATION

# General Credit Risk Mitigation

Loans are well documented in accordance with specific and detailed underwriting policies and verification procedures. General underwriting guidance is consistent across all loan types with possible variations in procedures and due diligence dictated by specific loan requests. Due diligence standards require acquisition and verification of sufficient financial information to determine a borrower's or guarantor's credit worthiness, capital support, capacity to repay, collateral support, and character. Credit worthiness is generally verified using personal or business credit reports from independent credit reporting agencies. Capacity to repay the loan is based on verifiable liquidity and earnings capacity as shown on financial statements and/or tax returns, banking activity levels, operating statements, rent rolls or independent verification of employment. Finally, collateral valuation is determined via appraisals from independent, bank-approved, certified, or licensed property appraisers, valuation services, or readily available market resources.

#### **Credit Concentrations**

As of June 30, 2023, approximately 76% of Valley's gross loans totaling \$49.9 billion consisted of commercial real estate (including construction loans), residential mortgage, and home equity loans. The remaining 24% at June 30, 2023 consisted of loans not collateralized by real estate. Valley has no internally planned changes that would significantly impact the current composition of our loan portfolio by loan type. However, Valley has continued to diversify the types of borrowers largely within our geographic concentrations in New Jersey, the New York City metropolitan area, and Florida.

The majority of Valley's lending activity occurs in northern and central New Jersey, the greater New York City metro area, Florida, California, Illinois, and Alabama. Valley has recently expanded commercial lending to select targeted markets beyond our historical geographic footprint. In addition to its primary markets, automobile loans are originated in several other contiguous states. Valley endeavors to maintain a diversified portfolio with regards to borrower and collateral type in an effort to minimize the impacts of a potential downward turn in any single industry. Due to the level of its underwriting standards applied to all loans, management believes the out of market loans generally present no more risk than those made within the market. However, each loan or group of loans made outside of Valley's primary markets poses different geographic risks based upon the economy of that particular region.

For Valley's commercial loan portfolio, comprised of commercial and industrial loans, commercial real estate loans, and construction loans, commercially focused credit underwriters are responsible for risk assessment and periodically evaluating overall creditworthiness of a borrower. Additionally, efforts are made to limit concentrations of credit to minimize the impact of a downturn in any one economic sector. Valley believes its loan portfolio is diversified as to type of borrower and loan. However, most of the loans collateralized by real estate are in New Jersey, New York and Florida presenting a geographical credit risk if there was a further significant broad-based deterioration in economic conditions within these regions.

At June 30, 2023, commercial real estate loans collateralized by office buildings were approximately \$3.2 billion of the \$27.8 billion commercial real estate portfolio. These loans are geographically disbursed largely across Florida, Alabama, New Jersey, New York, and Manhattan with a combined weighted average loan to value ratio of 52 percent and debt service coverage ratio of 1.78.

Residential mortgage loans are secured by 1-4 family properties mostly located in New Jersey, New York, and Florida. Valley provides mortgage loans secured by homes beyond this primary geographic area; however, lending outside this primary area has generally consisted of loans made in support of existing customer relationships, as well as targeted purchases of certain loans guaranteed by third parties. Valley's mortgage loan originations are comprised of both jumbo (i.e., loans with balances above conventional conforming loan limits) and conventional loans based on underwriting standards that generally comply with Fannie Mae and/or Freddie Mac requirements.

Consumer loans are comprised of home equity loans, automobile loans and other consumer loans. Home equity and automobile loans are secured loans and are made based on an evaluation of the collateral and the borrower's creditworthiness. Other consumer loans include direct consumer term loans, both secured and unsecured, but are largely comprised of personal lines of credit secured by cash surrender value of life insurance. The product is mainly

originated through the Bank's retail branch network and third party financial advisors. Unsecured consumer loans totaled approximately \$87.5 million, including \$18.6 million of credit card loans, at June 30, 2023.

Management realizes that some degree of risk must be expected in the normal course of lending activities. Allowances are maintained to absorb such lifetime expected credit losses inherent in the portfolio. For more information, see the "Loan Portfolio Risk Elements and Credit Risk Management" section within Note 5 of the consolidated financial statements of Valley's Annual Report on Form 10-K for the year ended December 31, 2022.

The following table provides the total exposure that is covered by guarantees by portfolio as of June 30, 2023. The guarantees are Small Business Administration (SBA) guaranteed loans with a 0% risk-weighting. Valley does not utilize credit derivatives for the purposes of calculating risk-weighted assets.

Table 16: Total Exposure Covered by SBA Guarantees

(\$ in thousands)

	Exposure Covere	ed by Guarantees
Commercial and industrial	\$	9,893
Commercial real estate		11,973
Construction		62
Residential mortgage		16
Total	\$	21,944

# VIII. SECURITIZATION

Valley and its subsidiaries did not hold securitization exposures at June 30, 2023.

# IX. EQUITIES NOT SUBJECT TO MARKET RISK RULE

# **Equity Risk**

The Market Risk Rule under the Federal Reserve's regulatory capital framework applies to institutions with aggregate trading assets and liabilities of greater than \$1 billion or 10% of total assets at June 30, 2023. Both Valley and the Bank had aggregate trading assets and liabilities below this threshold at June 30, 2023, and therefore are not subject to the Market Risk Rule.

Valley owns equity securities, not held for trading purposes, consisting of a publicly traded mutual fund, Community Reinvestment Act (CRA) investment fund and an investment related to the development of new financial technologies that are carried at quoted prices in active markets.

In accordance with Basel III requirements, Valley utilized the simple risk-weighted approach to determine risk-weighted assets for equity exposures. The risk-weighted amount of Valley's equity exposure is based on the adjusted carrying value of the equity exposure.

See additional information on equity risk pertaining to capital gains and valuation of equity holdings not subject to market risk rule under "Interest Rate Sensitivity," "Liquidity and Cash Requirements" and "Capital Adequacy" sections of Valley's Annual Report on Form 10-K for the year ended December 31, 2022 and "Interest Rate Risk", "Liquidity and Cash Requirements" and "Capital Adequacy" in Part I, Item 2 of its Quarterly Report on Form 10-Q for the quarter ended June 30, 2023.

# Book Value and Fair Value of Equity Exposures Not Subject to the Market Risk Rule

The following table presents Valley's equity investments not subject to the Market Risk rule as of June 30, 2023.

Table 17: Equity Investments Not Subject to the Market Risk Rule

		(\$ in thousands)
Equity Investments	Ca	rrying Value
Non-publicly traded equity investments	\$	363,405
Publicly traded equity investments		24,564
Total equity investments not subject to the Market Risk rule	\$	387,969

Valley had no realized or unrealized gains and losses due to the sale of equity securities during the second quarter 2023.

# Capital Requirements of Equity Investment Exposures by Risk-Weighting

The following table presents Valley's equity exposures by type and risk-weight as of June 30, 2023.

Table 18: Equity Exposures by Type and Risk-Weight

			(\$ in thousands)
Simple Risk-Weighted Approach	Exposures	<b>Risk-Weighted Assets</b>	Risk-Weight
Federal Reserve Bank stock	\$ 160,423	\$ _	-%
Federal Home Loan Bank stock	166,536	33,307	20.0
Equity exposures	61,010	47,211	77.4 *
Total equity investments not subject to the Market Risk rule	\$ 387,969	\$ 80,518	

<sup>\*</sup> Includes the weighted average risk-weight among various equity exposures.

# X. INTEREST RATE RISK FOR NON-TRADING ACTIVITIES

Interest rate risk results from changes in interest rates which may impact the re-pricing of assets and liabilities in different amounts or at different dates. Managing interest risk is a crucial component of the Asset and Liability Management Committee (the "Committee"). Interest rate risk can be defined as the exposure of interest rate sensitive assets and liabilities to the movement in interest rates. The Committee is responsible for managing such risks and establishing policies that monitor and coordinate sources and uses of funds. At least quarterly, the Committee is presented with management reports on interest rate risk exposures including the current risk profile, as well as recent and long-term trends.

Valley uses a simulation model to analyze net interest income sensitivity to movements in interest rates. The simulation model projects net interest income based on various interest rate scenarios over a 12-month and 24-month period. The model is based on the actual maturity and re-pricing characteristics of rate sensitive assets and liabilities. The model incorporates certain assumptions which management believes to be reasonable regarding the impact of changing interest rates and the prepayment assumptions of certain assets and liabilities as of June 30, 2023. The model assumes immediate changes in interest rates without any proactive change in the composition or size of the balance sheet, or other future actions that management might undertake to mitigate this risk. In the model, the forecasted shape of the yield curve remains static as of June 30, 2023. The impact of interest rate derivatives, such as interest rate swaps, is also included in the model.

The assumptions used in the net interest income simulation are inherently uncertain. Actual results may differ significantly from those presented in the table below due to the frequency and timing of changes in interest rates and changes in spreads between maturity and re-pricing categories. Overall, our net interest income is affected by changes in interest rates and cash flows from our loan and investment portfolios. We actively manage these cash flows in conjunction with our liability mix, duration and interest rates to optimize the net interest income, while structuring the balance sheet in response to actual or potential changes in interest rates. Additionally, our net interest income is impacted by the level of competition within our marketplace. Competition can negatively impact the level of interest rates attainable on loans and increase the cost of deposits, which may result in downward pressure on our net interest margin in future periods. Other factors, including, but not limited to, the slope of the yield curve and projected cash flows will impact our net interest income results and may increase or decrease the level of asset sensitivity of our balance sheet. For more information see – "Interest Rate Sensitivity" in the Annual Report on Form 10-K for the year ended December 31, 2022 and "Interest Rate Risk" in Part I, Item 2 of its Quarterly Report on Form 10-Q for the quarter ended June 30, 2023.

The following table reflects management's expectations of Valley's net interest income sensitivity over the next 12-month period considering the aforementioned assumptions as of June 30, 2023.

Table 19: Changes in Interest Rates

(\$ in thousands)

	Changes In Interest Rate (in bps)	Dollar Change	Percentage Change
+300		\$ 215,671	12.16%
+200		143,021	8.06
+100		70,754	3.99
-100		(72,077)	(4.06)
-200		(143,067)	(8.06)
-300		(213,209)	(12.02)

**Estimated Change in Net Income Interest** 

#### **APPENDIX**

ACL Allowance for Credit Losses

BPS Basis points

CCB Capital Conservation Buffer
CECL Current Expected Credit Losses
CEM Current Exposure Methodology

CET1 Common Equity Tier 1
CRA Community Reinvestment Act

FINRA Financial Industry Regulatory Authority

FR Y-9C Consolidated Financial Statements for Bank Holding Companies

GAAP Generally accepted accounting principles MD&A Management discussion and analysis MDB Multilateral development banks

Market Risk Rule Market Risk Capital Rule (FR 4201; OMB No. 7100-0314)

OCC Office of the Comptroller of the Currency

OTC Over the counter

PPP Paycheck Protection Program
PFE Potential Future Exposure
SBA Small Business Administration
SEC Securities and Exchange Commission

TDR Troubled debt restructuring
The Bank Valley National Bank
The Company or Valley Valley National Bancorp

The Committee Asset and Liability Management Committee

VFM Valley Financial Management, Inc.
VIS Valley Insurance Services, Inc.

The following table presents a summary of references to Valley's Quarterly Report on Form 10-Q, Annual Report Form 10-K and FR Y-9C consolidated financial statement.

Table 20: Disclosure Mapping Table

Disclosure Requirement	Q2 2023 Form 10-Q	2022 Form 10-K	Q2 2023 FR Y-9C
Table 1: Scope of Application	<ul> <li>Item 2. Management's         Discussion and Analysis of             Financial Condition and             Results of Operations (Capital             Adequacy)     </li> </ul>	<ul> <li>Item 1. Business (Business, Basis of Presentation)</li> <li>Summary of Significant Accounting Policies (Note 1)</li> <li>Regulatory and Capital Requirements (Note 17)</li> </ul>	-
Table 2: Capital Structure	<ul> <li>Item 2. Management's         Discussion and Analysis of             Financial Condition and             Results of Operations (Capital             Adequacy)     </li> </ul>	<ul> <li>Regulatory and Capital Requirements (Note 17)</li> </ul>	-
Table 3: Capital Adequacy	Not Applicable	<ul><li>Item 1. Business (Risk Management)</li></ul>	<ul><li>Schedule HC-R</li></ul>
Table 4: Capital Conservation Buffer	<ul> <li>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Capital Adequacy)</li> </ul>	<ul> <li>Item 7. Management's         Discussion and Analysis of         Financial Condition and         Results of Operations (Capital         Adequacy)</li> <li>Regulatory and Capital         Requirements (Note 17)</li> </ul>	-
Table 5: Credit Risk – General Disclosure	<ul> <li>Item 2. Management's         Discussion and Analysis of         Financial Condition and         Results of Operations         (Investment Securities         Portfolio, Loan Portfolio,         Allowance for Credit Losses         for Loans)</li> <li>New Authoritative Accounting         Guidance (Note 5)</li> <li>Loans and Allowance for         Credit Losses for Loans (Note         8)</li> </ul>	<ul> <li>Item 1. Business (Credit Risk Management and Underwriting Approach, Changes in Loan Portfolio Composition)</li> <li>Summary of Significant Accounting Policies (Note 1)</li> <li>Loans and Allowance for Credit Losses for Loans (Note 5)</li> <li>Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations (Loan Portfolio, Investment Securities Portfolio)</li> <li>Commitments and Contingencies (Note 15) (Financial Instruments with Off-balance Sheet Risk)</li> </ul>	■ Schedule HC-R
Table 6: General Disclosures for Counterparty Credit Risk Related Exposures	<ul> <li>Derivative Instruments and Hedging Activities (Note 13)</li> <li>Balance Sheet Offsetting (Note 14)</li> </ul>	<ul> <li>Commitments and Contingencies (Note 15) (Derivative Instruments and Hedging Activities)</li> <li>Balance Sheet Offsetting (Note 16)</li> </ul>	-

Disclosure Requirement	Q2 2023 Form 10-Q	2022 Form 10-K	Q2 2023 FR Y-9C
Table 7: Credit Risk Mitigation	<ul> <li>Loans and Allowance for Credit Losses on Loans (Note 8)</li> </ul>	<ul> <li>Item 1. Business (Credit Risk Management and Underwriting Approach, Changes in Loan Portfolio Composition)</li> <li>Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations (Asset Concentration and Risk Elements)</li> <li>Loans and Allowance for Credit Losses for Loans (Note 5) (Loan Portfolio Risk Elements and Credit Risk Management)</li> </ul>	
Table 8: Securitization	Not Applicable	Not Applicable	
Table 9: Equities Not Subject to Market Risk Rule	<ul> <li>Item 2. Management's         Discussion and Analysis of         Financial Condition and         Results of Operations (Interest         Rate Risk , Liquidity and Cash         Requirements, Capital         Adequacy)</li> <li>Fair Value Measurement of         Assets and Liabilities (Note 6)</li> </ul>	<ul> <li>Item 7. Management's         Discussion and Analysis of         Financial Condition and         Results of Operations (Interest         Rate Sensitivity, Liquidity and         Cash Requirements, Capital         Adequacy)</li> <li>Fair Value Measurement of         Assets and Liabilities (Note 3)         (Assets and Liabilities         Measured at Fair Value on a         Recurring Basis)</li> </ul>	
Table 10: Interest Rate Risk for Non-Trading Activities	<ul> <li>Item 2. Management's         Discussion and Analysis of             Financial Condition and             Results of Operations (Interest             Rate Risk)     </li> </ul>	<ul> <li>Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations (Interest Rate Sensitivity)</li> </ul>	