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Zacks Small-Cap Research

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Chesapeake Financial Shares, Inc. (CPKF-OTCQX)

CPKF: Increasing 2024 and 2025 Estimates

We have chosen \$23.75 as our new valuation, based upon CPKF's 2025 P/E of \$24.00 and forward Price/Tangible Book Value of \$23.50.

Current Price (08/21/24) **\$18.20**
Valuation **\$23.75**

OUTLOOK

We are increasing our diluted EPS estimate for 2024 by \$0.11, from \$2.19 to \$2.30, a 7% gain from 2023's actual diluted EPS of \$2.15 and raising our diluted EPS estimate for 2025 from \$2.35 per share to \$2.40 per share, a 4% gain over our 2024 estimate. We expect good gains in net interest income in 2024 and 2025 as solid loan growth, estimated at 10% in 2024 and 8% in 2025, will be aided by improving prospects for CPKF's net interest margin (NIM). We have raised our NIM estimate for 2024 by 13 basis points from 3.32% to 3.45%, down 5 basis from 3.50% in 2023, and for 2025 by 15 basis points from 3.35% to 3.50%, up 5 basis points from our 2024 estimate. We also expect a continuing boost to revenues and earnings of CPKF's specialty lines of business. We are increasing our estimate for the loan loss provision, primarily reflecting larger than expected loan originations, as asset quality remains strong. Our new loss provision estimate for 2024 is \$1.0 million, up from \$0.8 million, and for 2025 is \$1.2 million, up from \$1.0 million. As to expenses, higher compensation costs due to increases in full-time equivalent employees from the factoring acquisition, new hires in merchant services, and replacement staffing will be a headwind. But, we expect noncompensation costs to be well controlled and to provide a partial offset. CPKF raised the quarterly dividend by 3% to \$0.155 per share last year and has raised its annual dividend payment every year for the past thirty-one years since 1991. In 2024 for the seventeenth consecutive year, CPKF was included in the American Banker magazine list of the "Top 100 Community Banks".

SUMMARY DATA

52-Week High **\$20.25**
52-Week Low **\$16.50**
One-Year Return (%) **-0.04**
Beta **0.50**
Average Daily Volume (sh) **2,937**

Shares Outstanding (mil) **5**
Market Capitalization (\$mil) **\$85**
Short Interest Ratio (days) **N/A**
Institutional Ownership (%) **4**
Insider Ownership (%) **40**

Annual Cash Dividend **\$0.62**
Dividend Yield (%) **3.41**

5-Yr. Historical Growth Rates
Net Revenue (%) **6.8**
Earnings Per Share (%) **(0.2)**
Dividend (%) **5.7**

P/E using TTM EPS **9.3**
P/E using 2024 Estimate **7.9**
P/E using 2025 Estimate **7.6**

Zacks Rank **N/A**

Risk Level
Type of Stock
Industry
Zacks Rank in Industry
Average
Small-Value
Banks-Southeast
N/A

ZACKS ESTIMATES

Net Revenue (in millions of \$)

	Q1	Q2	Q3	Q4	Year
	(Mar)	(Jun)	(Sep)	(Dec)	(Dec)
2022	15.5 A	16.0 A	16.6 A	15.9 A	64.0 A
2023	15.6 A	16.4 A	16.5 A	15.4 A	63.9 A
2024	15.8 A	17.3 A	17.4 E	17.4 E	67.9 E
2025					72.4 E

Earnings per Share*

(EPS is operating earnings before nonrecurring items)

	Q1	Q2	Q3	Q4	Year
	(Mar)	(Jun)	(Sep)	(Dec)	(Dec)
2022	0.90 A	0.86 A	0.90 A	0.71 A	3.37 A
2023	0.78 A	0.65 A	0.53 A	0.19 A	2.15 A
2024	0.58 A	0.65 A	0.56 E	0.51 E	2.30 E
2025					2.40 E

*Quarterly EPS may not add to total due changes in average shares outstanding.

SECOND QUARTER

CPKF's second quarter net earnings were flat year over year at \$3.0 million, as was 2024's second quarter diluted EPS at \$0.65.

This was much better than our estimate, which had called for a \$0.7 million decrease in net earnings to \$2.3 million (off by \$0.7 million) and a \$0.16 decline in diluted EPS to \$0.49 (off by \$0.16).

The primary reasons for the difference between reported results and our estimate were that net revenues were \$1.1 million more than the \$16.2 million we had anticipated, as net interest income of \$11.5 million was \$1.1 million higher than our \$10.4 million estimate. This was partly offset by total noninterest expense of \$13.3 million that was \$0.1 million more than the \$13.2 million we had projected. In addition, income tax expense of \$0.7 million was \$0.2 million higher than we expected due to larger pretax earnings.

We note that CPKF improved disclosure for noninterest expense by separately reporting FDIC insurance, technology expense, and professional fees, all of which had previously been lumped together in other expenses. This change had no impact on the bottom line.

Compared to the year-ago quarter, net earnings were flat at \$3.0 million. That said, there were changes in the composition of earnings. Notably, net interest income rose \$1.4 million to \$11.5 million due to a 10 basis-point increase in the net interest margin to 3.55% from 3.45% and a larger earning asset base, though this was partly offset by a \$0.3 million decline in total noninterest income. On the expense side, there was a \$1.0 million increase in total noninterest expense, the result of higher compensation costs, as well as a \$0.1 million rise in the loss provision to \$0.3 million from \$0.2 million.

We are increasing our diluted EPS estimate for 2024 by \$0.11, from \$2.19 to \$2.30, a 7% gain from 2023's actual diluted EPS of \$2.15. At the same time, we are raising our diluted EPS estimate for 2025 from \$2.35 per share to \$2.40 per share, representing a 4% gain over our 2024 estimate.

We expect good gains in net interest income in 2024 and 2025 as solid loan growth, estimated at 10% in 2024 and 8% in 2025, will be aided by improving prospects for CPKF's net interest margin. In fact, we are raising our net interest margin estimates for both 2024 and 2025, reflecting better loan pricing as loan rates reset, gains in investment income from a larger securities portfolio, reduced deposit cost pressures, and a greater contribution from swaps income. We note that CPKF is strategically increasing its use of brokered deposits and large time deposits (greater than \$250,000) to invest in its available-for-sale securities portfolio to earn money on the spread, as well as derivatives, to supplement interest income.

We have raised our net interest margin estimate for 2024 by 13 basis points from 3.32% to 3.45%, down 5 basis from 3.50% in 2023, and our 2025 NIM estimate by 15 basis points from 3.35% to 3.50%, up 5 basis points from our 2024 estimate.

We also expect continuing growth in the contribution to revenues and earnings of CPKF's specialty lines of business. Merchant services income should benefit as CPKF expands its footprint in this business by adding several new merchant services relationships in the second and third quarters this year. Just as important, cash management should continue to profit from the acquisition of a small factoring company in the Flexent division in May last year. Positively, this acquisition also improved industry concentration risk making it especially attractive. Valuation accounting adjustments included the addition of \$7.4 million in goodwill to the balance sheet and about \$0.2 million in annual amortization charges to the income statement.

We are also raising our estimate for the loan loss provision, primarily reflecting larger than expected loan originations, as asset quality continues very strong. Our new loss provision estimate for 2024 is \$1.0 million, up from \$0.8 million before, and for 2025 is \$1.2 million, up from \$1.0 million.

The provision for cash management losses, a separate line item listed under other noninterest expense, is expected to be stable at about \$240,000 in 2024 and 2025, the same as it was in 2023 and 2022.

On the expense side, higher compensation costs due to the increases in full-time equivalent employees from the factoring acquisition, new hires in merchant services, and replacement staffing will be a headwind. However, we expect noncompensation costs to be well controlled and to provide a partial offset to this.

At the October 27, 2023 Chesapeake Financial Shares Board of Directors meeting, the Board raised the quarterly dividend to \$0.155 per share from \$0.15 per share (a 3% increase), paid on December 15, 2023. Notably, CPKF has increased the annual dividend payment every year for the past thirty-one years since 1991.

In 2024 for the seventeenth consecutive year, Chesapeake Financial Shares, Inc. has been included in the American Banker magazine listing of the “Top 100 Community Banks” in the United States. The bank ranked at #54 in the nation out of approximately 361 community banks with total assets under \$2 billion in the study, up from #58 last year and #148 when CPKF first broke into the rankings in 2008, when it was the “Top 200 Community Banks” and there were many more community banks. The ranking is based on a three-year average of return on average equity (ROAE), which for CPKF was 14.73%.

Below, we discuss second quarter results more fully. Our projections are shown at the back of the report.

Net Interest Income

Net interest income rose \$1.3 million, or 13%, year over year in the second quarter to \$11.5 million (\$1.0 million above our \$10.5 million estimate), as a 10% increase in average interest-earning assets was aided by a net interest margin of 3.55% that was 10 basis points higher than the 3.45% earned in the year-ago quarter and 25 basis points higher than our 3.30% estimate, in part due to one-time loan fees.

That said, we are raising our net interest margin estimates for both 2024 and 2025, reflecting better loan pricing as loan rates reset, gains in investment income from a larger securities portfolio, reduced deposit cost pressures, and a greater contribution from swaps income. We note that CPKF is strategically increasing its use of brokered deposits and large time deposits (greater than \$250,000) to invest in its available-for-sale securities portfolio to earn money on the spread, as well as derivatives, to supplement interest income.

We have raised our net interest margin estimate for 2024 by 13 basis points from 3.32% to 3.45%, down 5 basis from 3.50% in 2023, and our 2025 NIM estimate by 15 basis points from 3.35% to 3.50%, up 5 basis points from our 2024 estimate.

Noninterest Income

Noninterest income decreased \$0.3 million, or 5%, year over year to \$5.8 million. In last year’s second quarter, there were a couple of nonrecurring items that largely offset each other—\$1.5 million in net securities losses and a \$1.9 million gain on the sale of VISA stock, included in other income. From an operating perspective, most business lines showed improvement, except mortgage banking and merchant services, both off slightly from revenues in the prior year.

Our estimate for total noninterest income is \$22.9 million in 2024, which compares to \$22.3 million in 2023, with gains largely driven by the cash management and merchant services divisions. Merchant services income should benefit as CPKF expands its footprint in this business by adding several new merchant services relationships in the second and third quarters this year. In addition, 2024 results

should benefit from the absence of a \$2.9 million loss on securities sales as occurred in 2023. Our estimate for 2025 is \$24.4 million, as we expect all business lines to post higher results.

Loss Provision

The loan loss provision rose \$150,000, or 86%, to \$325,000 compared to the year-ago quarter and was \$115,000 above our \$210,000 estimate. Loan loss reserves rose \$0.3 million to \$8.3 million (0.94% of loans) compared with the first quarter (0.98% of loans) and were \$0.6 million above the \$7.7 million (0.98% of loans) in the year-ago quarter.

Including the loss allowance for cash management receivables, the total loss allowance increased \$0.4 million to \$10.1 million (1.10% of loans plus cash management receivables) compared with 1.08% at the end of the previous quarter and 1.21% at the end of the comparable year-ago quarter.

As to other asset quality measures, CPKF recorded net charge-offs of \$38,000 in the second quarter. This compares to net charge-offs of \$39,000 in the year-ago quarter and net charge-offs of \$233,000 for the full year in 2023.

We are raising our estimate for the loan loss provision, primarily reflecting larger than expected loan originations, as asset quality continues very strong. Our new loss provision estimate for 2024 is \$1.0 million, up from \$0.8 million before, and for 2025 is \$1.2 million, up from \$1.0 million.

We project that the total loss allowance will decrease to 1.08% of total loans plus receivables at yearend 2024 from 1.09% actual at the end of 2023 before declining an additional 2 basis points to 1.06% at the end of 2025.

Noninterest Expense

Noninterest expense advanced \$1.0 million, or 8%, to \$13.3 million (\$0.1 million more than the \$13.2 million we had projected) from the prior-year quarter, reflecting greater compensation costs.

We project that compensation costs will increase from \$28.4 million actual in 2023 to \$30.4 million in 2024 and \$32.7 million in 2025 due to the increases in full-time equivalent employees from the factoring acquisition, new hires in merchant services, and replacement staffing. Our estimate of noncompensation costs in 2024 is \$23.1 million and \$24.5 million in 2025, compared to 2023's \$22.2 million actual.

Our estimate of the efficiency ratio is 79% in both 2024 and 2025, compared to 76% actual in 2023.

Income Taxes

The Company had a 17.7% effective tax rate in the second quarter. This compares to an 18.3% tax rate in the year-ago quarter and our estimate of an effective tax rate of 18.0%.

We estimate the effective tax rate for 2024 and 2025 will be 18.0%.

Net Income

CPKF's second quarter net earnings were flat year over year at \$3.0 million, as was 2024's second quarter diluted EPS at \$0.65.

This was much better than our estimate, which had called for a \$0.7 million decrease in net earnings to \$2.3 million (off by \$0.7 million) and a \$0.16 decline in diluted EPS to \$0.49 (off by \$0.16).

Profitability

CPKF posted a 11.7% ROE and 0.80% ROA for the second quarter of 2024, compared to 13.5% and 0.91%, respectively, in the prior-year quarter.

Loans and Asset Quality

Gross loans increased \$97 million, or 12%, year over year, and about \$21 million, or 2%, sequentially to \$881 million.

By category, commercial real estate loans increased \$10.3 million, or 3%, to \$344 million; 1-4 family loans gained \$8.9 million, or 4%, to \$236 million; other loans expanded \$5.1 million, or 10%, to \$55 million; construction and land development loans grew \$3.2 million, or 4%, to \$84 million; and consumer loans rose \$1.1 million, or 9%, to \$13 million. Negatively, commercial and industrial loans fell \$8.1 million, or 5%, to \$149 million, stemming from the loan payoff of one large customer relationship, and cash management receivables decreased \$5.8 million, or 15%, to \$34 million due to loan payoffs.

Loan demand is solid, and we are increasing our estimate of loan growth to 10% from 8% in 2024, while maintaining our 2025 estimate at 8%.

Asset quality measures remained strong during 2024's second quarter, though there was some deterioration. Total nonperforming assets increased \$6.9 million to \$8.5 million from \$1.6 million sequentially, largely due to restructured loans that are in compliance with their modified terms, which jumped to \$6.4 million, and were related to one large commercial relationship. Nonaccrual loans increased \$0.5 million to \$1.2 million, while other real estate owned was flat at \$0.8 million. In total, nonperforming assets (NPAs), including troubled debt restructurings that are current in payments, rose 75 basis points to 0.93% of outstandings + OREO at from 0.18% of outstandings + OREO at March 31, 2024, and increased 57 basis points year over year from 0.36%.

The loss allowance as a percent of nonperforming assets decreased to 118% from 603% sequentially, primarily due to an increase in nonperforming assets, partly offset by a slight increase in the loss reserve for loans plus cash management receivables.

Liquidity and Funding

Cash and equivalents increased \$11 million to \$43 million from \$32 million at the end of the second quarter, while the securities portfolio fell \$5 million to \$493 million. By category, the private-label mortgage securities portfolio rose \$3 million to \$168 million, the municipal securities portfolio decreased \$1 million to \$178 million, asset-backed securities (primarily student loans under the FFELP program) and other securities fell \$5 million to \$92 million, and US government-related securities fell \$2 million to \$55 million.

On a relative basis, municipal securities were 36% of the entire available-for-sale securities portfolio, the private-label mortgage securities portfolio was 34%, US government-related securities were 11%, and asset-backed securities and other were 19%.

CPKF's liquidity ratios were mixed compared to the previous quarter, in part reflecting CPKF's strategy of increasing its use of purchased funds, including brokered deposits and large time deposits (greater than \$250,000), to invest in its available-for-sale securities portfolio. For example, brokered deposits increased to \$115 million at June 30, 2024 from \$0 at yearend 2022, while large time deposits rose \$50 million to \$72 million from \$22 million over the same period. Because of this, liquid assets as a percent of purchased funds weakened, to 47% at June 30, 2024 from 100%-plus levels of years prior to 2023.

That said, core deposit funding, which rose \$23 million to \$1,178 million at the end of June 2024, remains very strong, with core deposits to total loans and receivables at 129% at quarterend.

Capital Adequacy and Dividends

The Company's capital adequacy ratios improved during the second quarter, as growth in Tier 1 and Total capital outpaced growth in risk-weighted assets. The Tier 1 capital ratio rose 5 basis points sequentially to 11.11% at the end of 2024's second quarter from 11.06% at March 31, 2024, while the Total capital ratio increased 5 basis points, rising to 13.58% from 13.53%.

Total shareholders' equity increased \$2.8 million during the second quarter, due to a \$2.3 million advance in retained earnings, a \$0.7 million decline in the accumulated other comprehensive loss account and a \$0.2 million decrease from capital changes. In addition, tangible shareholders' equity was reduced by \$7.4 million of goodwill from the acquisition of a small factoring company in May 2023. For these reasons as well as growth in total assets, the total tangible equity to total assets ratio rose 11 basis points to 6.44% at the end of the second quarter from 6.33% in the prior quarter.

Reflecting these factors plus an 15,000 decline in common shares outstanding, tangible book value per share increased during the second quarter, by \$0.69 per share, to \$20.91 from \$20.22.

OVERVIEW

Chesapeake Financial Shares, Inc. (CPKF or the Company) is a financial holding company headquartered in Kilmarnock, Virginia, with \$1,533 million in total assets at June 30, 2024. CPKF is predominantly a small business lender with 17 branch offices and one loan production office that serve customers in the eastern region of Virginia between the Potomac and James Rivers. CPKF, which began as Lancaster National Bank on April 13, 1900, has a long history and strong ties with the communities it serves.

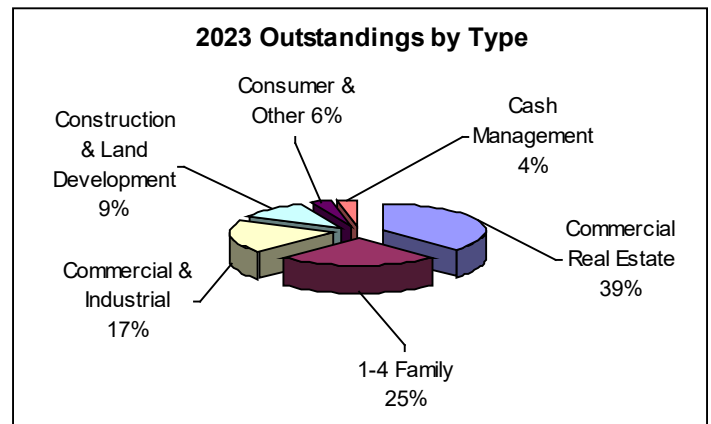
Operations are carried on through Chesapeake Bank, a state-chartered bank as well as Federal Reserve and FDIC member bank, and Chesapeake Wealth Management, an independent wealth management firm with trust powers that manages about \$490 million in assets (at 2023 yearend) through its subsidiaries involved in asset management (Chesapeake Wealth Management is a registered investment adviser), brokerage, and trust services. Other activities of the Company include Chesapeake Payment Systems, cash management program (now branded as Flexent) and its secondary market mortgage banking operation.

Chesapeake Payment Systems offers merchant processing services such as credit card and debit card processing, electronic benefits transfers, and loyalty and gift card processing to companies involved in travel, entertainment, restaurant, hospitality, retail, mail order, and e-commerce. At yearend 2023, Chesapeake Payment Systems had 1,230 direct merchants in its system and processed over \$522 million in merchant card transactions. In addition, Chesapeake Payment Systems has also partnered with eight independent sales organizations (ISOs) to expand its processing footprint.

The Flexent program, which provides an attractive financing option to growing businesses, involves the purchase of the client company's accounts receivables. The Cash management program is currently offered in the Eastern half of the United States and had 52 customers at the end of 2023.

Through Chesapeake's secondary market mortgage banking operation, the Company services a \$287 million loan portfolio (as of December 31, 2023) of residential mortgage loans for Federal Home Loan Mortgage Corporation (FHLMC or Freddie Mac), for which it earns a 25 basis-point fee (approximately \$717,000 annually) on the outstanding loan portfolio balance. Additionally, CPKF earns a pare-off fee for residential mortgage loans that are originated and closed with FHLMC, which added \$129,000 to revenues in 2023 (both types of fees are included in other noninterest income in the Company's financial statements).

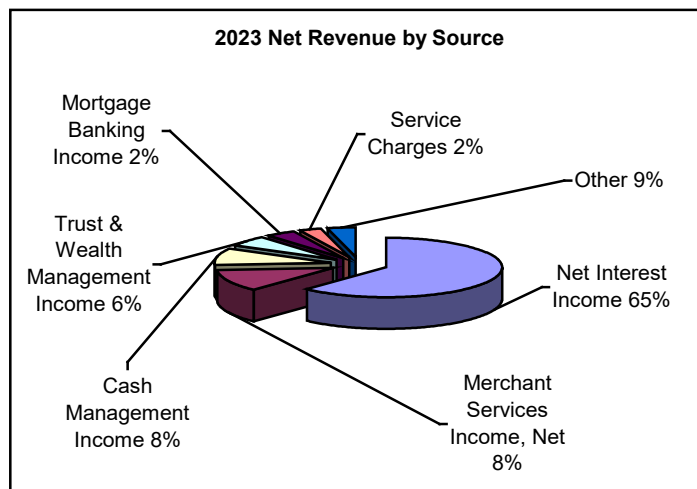
The lending portfolio is dominated by real estate loans, as shown in the chart at right. At December 31, 2023, the lending book consisted of commercial real estate (accounting for 39% of total gross outstandings), 1-4 family (25%), commercial and industrial (17%), construction and land development (9%), consumer and other (6%), and cash management (4%). A majority of loans are secured, usually by real estate, inventory, accounts receivable, equipment, machinery, or corporate assets.



Source: Zacks Analyst

At December 31, 2023, the liquidity portfolio, which consists of cash, short-term investments, federal funds sold, and US agency mortgage obligations, represented about 6% of total assets and 12% of the securities portfolio. In addition, the available-for-sale portfolio includes municipal at 37% of the total, private label mortgage securities at 30%, and asset-backed and other securities at 21%.

Source: Zacks Analyst



Core deposits represented 98% of total deposits at December 31, 2023, with certificates of deposit larger than \$250,000 at 4% and brokered deposits at 6%.

In 2023, net interest income contributed 65% of net revenue, with a significant 35% coming from noninterest income sources. Major contributors to noninterest income include merchant services income, net (8% of net revenue), cash management fee income (8%), trust and wealth management income (6%), mortgage banking income (2%), and service charges (2%).

VALUATION

CPKF stock is down 0.5% year to date, better than the 2.7% median price decline for our small-cap bank universe, but worse than the 17.8% price increase for the S&P 500, as shown in the following table.

At its current price, CPKF is trading at a 24% discount to the industry median P/E, based upon our current CPKF EPS estimate for 2025. Assuming a median small-cap bank universe valuation of 10.0X, CPKF's target price based upon our 2025 EPS estimate is about \$24.00.

Turning to Price/Tangible Book Value, CPKF is currently valued at 0.8X. Assuming a 1.0X multiple based upon our estimated tangible book value twelve months out, our target price is about \$23.50, which compares to CPKF's current tangible book value per share of \$20.22.

We have chosen \$23.75 as our new valuation, based upon CPKF's 2025 P/E of \$24.00 and forward Price/Tangible Book Value of \$23.50.

Industry Comparables - Small-cap Banks

	Pr Chg YTD	EPS TTM*	EPS 2024E	EPS 2025E	ROE TTM*	ROE 5-Yr Avg	ROA TTM*	ROA 5-Yr Avg	Div Yld
Chesapeake Finc'l	(0.5)	9.3	7.9	7.6	9.6	13.0	0.63	1.09	3.4
S&P 500	17.8	26.1	22.8	20.4	41.8	N/A	12.8	N/A	1.3
Median	(2.7)	10.5	11.1	10.0	8.6	11.1	0.79	1.09	2.9
Average	(1.4)	12.6	13.8	11.3	9.4	11.7	0.9	1.1	3.0
High	65.2	65.5	82.5	50.6	17.9	17.7	1.8	1.8	6.1
Low	(88.3)	8.0	8.3	6.2	2.0	3.9	0.2	0.2	-----

*Trailing twelve months

PROJECTED INCOME STATEMENT & BALANCE SHEET - ANNUAL

Chesapeake Financial Shares, Inc.

Income Statement and Balance Sheet
(Dollars in millions, except per share data)

Summary Financial Data	12/19	12/20	12/21	12/22	12/23	12/24E	12/25E
Net interest income	29.5	33.5	41.6	44.1	41.6	45.0	48.0
Non-interest income	<u>20.3</u>	<u>19.6</u>	<u>18.9</u>	<u>19.9</u>	<u>22.3</u>	<u>22.9</u>	<u>24.4</u>
Total net revenue	49.8	53.1	60.5	64.0	63.9	67.9	72.4
Loan loss provision	0.5	2.0	(0.4)	0.7	0.8	1.0	1.2
Non-interest expense	36.0	37.3	43.6	45.1	50.7	53.7	57.5
Income taxes & other	1.9	2.1	2.3	2.3	2.3	2.4	2.4
Zacks adjusted income before NRI	11.4	11.7	15.0	15.9	10.1	10.8	11.3
GAAP net income	11.4	11.7	15.0	17.6	10.1	10.8	11.3
Diluted EPS before NRI	2.29	2.39	3.11	3.37	2.15	2.30	2.40
Reported EPS	2.29	2.39	3.11	3.73	2.15	2.30	2.40
Dividends per share	0.49	0.50	0.53	0.58	0.61	0.62	0.62
Liquid assets	98.0	120.2	98.8	79.6	93.9	99.6	103.7
Outstandings, gross	566.7	625.0	699.7	778.1	864.4	951.7	1,030.2
Total assets	958.3	1,204.7	1,385.8	1,329.0	1,471.0	1,579.4	1,676.4
Core deposits	799.5	984.2	1,101.6	1,144.5	1,118.1	1,195.5	1,231.8
Purchased funds	39.6	85.3	122.4	67.8	210.3	231.4	281.3
Long-term debt	5.2	5.2	25.2	25.2	25.2	25.2	25.2
Shareholders' equity	105.4	122.7	126.1	79.1	98.5	111.0	122.4
Profitability							
Return on avg assets	1.22%	1.06%	1.14%	1.19%	0.73%	0.71%	0.69%
Return on avg equity	11.09%	10.27%	11.87%	18.88%	11.11%	10.30%	9.59%
Net interest margin	3.98%	3.80%	3.80%	3.70%	3.50%	3.45%	3.50%
Loan loss provision % avg assets	0.06%	0.18%	(0.03)%	0.05%	0.06%	0.07%	0.07%
Noninterest income % avg assets	2.18%	1.76%	1.44%	1.49%	1.61%	1.50%	1.50%
Noninterest expense % avg assets	3.86%	3.36%	3.32%	3.37%	3.66%	3.51%	3.53%
Preprovision pretax income % avg assets	1.48%	1.42%	1.29%	1.42%	0.95%	0.93%	0.92%
Tangible efficiency ratio	75%	72%	73%	67%	76%	79%	79%
Payout ratio	21%	21%	17%	16%	28%	27%	26%
Asset Quality							
Net charge-offs % avg outstandings	0.10%	(0.05)%	0.38%	(0.03)%	0.12%	0.05%	0.08%
Allowance % outstandings	1.18%	1.47%	1.17%	1.21%	1.09%	1.08%	1.06%
NPAs % loans + OREO	1.36%	1.11%	0.61%	0.52%	0.31%	0.94%	0.94%
Allowance % NPAs	86%	132%	194%	232%	347%	115%	112%
Liquidity & Funding							
Liquid assets % purchased funds	247%	141%	81%	117%	45%	43%	37%
Core deposits % outstandings	141%	157%	157%	147%	129%	126%	120%
Liquid assets % assets	10%	10%	7%	6%	6%	6%	6%
Outstandings % assets	59%	52%	50%	59%	59%	60%	61%
Capital Adequacy							
Total equity % assets	11.00%	10.18%	9.10%	5.95%	6.70%	7.03%	7.30%
Tangible equity % assets	11.00%	10.18%	9.10%	5.95%	6.36%	6.61%	6.92%
Tier 1 capital ratio	15.03%	14.03%	12.28%	13.04%	12.07%		
Total capital ratio	16.00%	15.20%	15.16%	15.89%	13.77%		
Parent Company Statistics							
Interest coverage	12.4X	41.2X	3.7X	4.7X	6.2X	4.0X	4.0X
Interest & dividend coverage	1.0X	2.0X	0.5X	1.1X	1.6X	1.1X	1.1X
Short-term debt coverage	Lge	Lge	Lge	Lge	Lge	Lge	Lge
Total debt coverage	5.0X	4.8X	0.7X	1.3X	1.3X	1.3X	1.3X
Double leverage	102.5%	102.1%	117.5%	128.2%	127.3%	122.7%	120.6%

PROJECTED INCOME STATEMENT & BALANCE SHEET - QUARTERLY

Chesapeake Financial Shares, Inc.

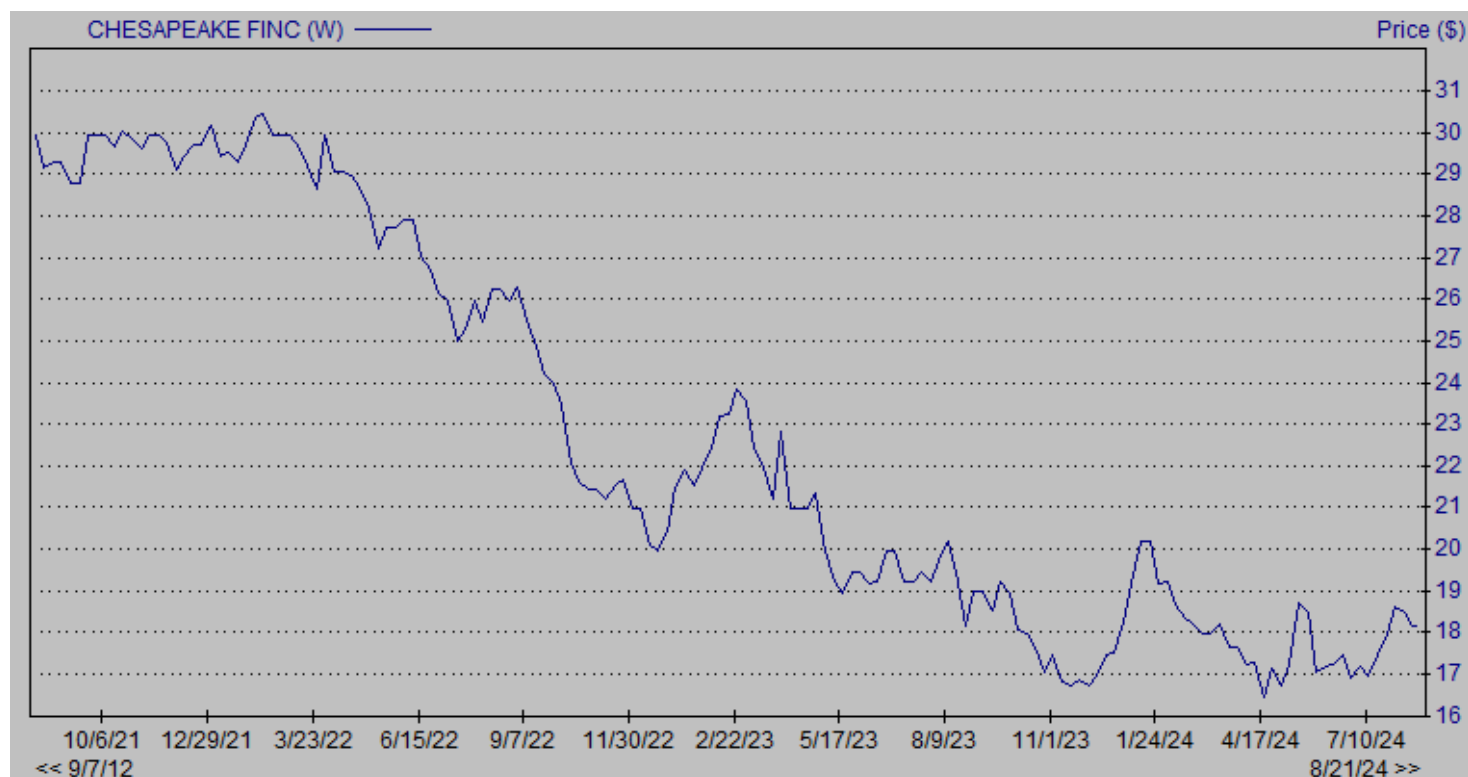
Income Statement and Balance Sheet

(Dollars in millions, except per share data)

	2023				2024			
Summary Financial Data	Q1 A	Q2 A	Q3 A	Q4 A	Q1 A	Q2 A	Q3 E	Q4 E
Net interest income	10.6	10.2	10.0	10.8	10.6	11.5	11.4	11.4
Non-interest income	5.0	6.2	6.5	4.6	5.1	5.8	6.0	6.0
Total net revenue	15.6	16.4	16.5	15.4	15.7	17.3	17.4	17.4
Loan loss provision	0.2	0.2	0.3	0.2	0.2	0.3	0.3	0.3
Non-interest expense	11.0	12.5	13.2	14.0	12.3	13.3	13.9	14.2
Income taxes & other	0.7	0.7	0.5	0.3	0.5	0.7	0.6	0.5
Zacks adjusted income before NRI	3.7	3.0	2.5	0.9	2.7	3.0	2.6	2.4
GAAP net income	3.7	3.0	2.5	0.9	2.7	3.0	2.6	2.4
Diluted EPS before NRI	0.78	0.65	0.53	0.19	0.58	0.65	0.56	0.51
Reported EPS	0.78	0.65	0.53	0.19	0.58	0.65	0.56	0.51
Dividends per share	0.15	0.15	0.15	0.16	0.16	0.16	0.16	0.16
Liquid assets	82.2	87.3	84.5	93.9	88.1	97.7	98.6	99.6
Outstandings, gross	797.1	818.7	836.8	864.4	900.0	914.8	933.0	951.7
Total assets	1,331.4	1,354.8	1,382.3	1,471.0	1,511.9	1,533.1	1,556.1	1,579.4
Core deposits	1,112.4	1,100.9	1,110.4	1,118.1	1,154.5	1,177.8	1,186.6	1,195.5
Purchased funds	91.3	125.2	148.3	210.3	213.3	209.9	220.4	231.4
Long-term debt	25.2	25.2	25.2	25.2	25.2	25.2	25.2	25.2
Shareholders' equity	89.3	90.9	85.6	98.5	102.6	105.4	108.4	111.0
Profitability								
Return on avg assets*	1.11%	0.91%	0.72%	0.25%	0.74%	0.80%	0.68%	0.62%
Return on avg equity *	17.56%	13.50%	11.23%	3.93%	10.94%	11.68	9.90%	8.80%
Net interest margin*	3.58%	3.45%	3.37%	3.54%	3.38%	3.55%	3.45%	3.43%
Loan loss provision % avg assets*	0.05%	0.05%	0.08%	0.05%	0.05%	0.09%	0.06%	0.06%
Noninterest income % avg assets*	1.51%	1.84%	1.89%	1.28%	1.38%	1.52%	1.55%	1.53%
Noninterest expense % avg assets*	3.30%	3.72%	3.87%	3.94%	3.30%	3.50%	3.60%	3.62%
Preprovision pretax inc.% avg assets*	1.39%	1.16%	0.96%	0.38%	0.93%	1.05%	0.91%	0.83%
Tangible efficiency ratio	70%	70%	79%	85%	78%	77%	80%	81%
Payout ratio	19%	23%	28%	81%	27%	24%	28%	30%
Asset Quality								
Net charge-offs % avg outstandings*	0.02%	0.02%	0.01%	0.42%	(0.03)%	0.02%	0.09%	0.08%
Allowance % outstandings	1.21%	1.20%	1.20%	1.09%	1.08%	1.10%	1.09%	1.08%
NPA's % loans + OREO	0.51%	0.36%	0.40%	0.31%	0.18%	0.93%	0.93%	0.94%
Allowance % NPAs	237%	337%	298%	347%	603%	118%	117%	115%
Liquidity & Funding								
Liquid assets % purchased funds	90%	70%	57%	45%	41%	47%	45%	43%
Core deposits % outstandings	140%	134%	133%	129%	128%	129%	127%	126%
Liquid assets % assets	6%	6%	6%	6%	6%	6%	6%	6%
Outstandings % assets	60%	60%	61%	59%	60%	60%	60%	60%
Capital Adequacy								
Total equity % assets	6.71%	6.71%	6.19%	6.70%	6.78%	6.88%	6.96%	7.03%
Tangible equity % assets	6.71%	6.71%	5.69%	6.23%	6.33%	6.44%	6.53%	6.61%
Tier 1 capital ratio	13.13%	12.66%	11.83%	11.25%	11.06%	11.11%		
Total capital ratio	15.98%	15.41%	14.56%	13.77%	13.53%	13.58%		

*Annualized.

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