



Supplemental Information – Volume Growth

Business Segment	% Change vs. Prior Year									Major Drivers of Change
	FY05					FY06				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	YTD	
Laundry / Home Care	7%	9%	3%	8%	7%	-2%	5%	3%	2%	<p>Q3 reflects increased shipments of <i>Pine-Sol</i> dilutable cleaner, <i>Clorox</i> disinfecting wipes, and <i>Clorox Anywhere</i> new product launch. Laundry shipments declined due to the impact of price increases on <i>Clorox</i> bleach.</p> <p>Q3 decline driven by lower Auto shipments, due to comparison to the prior year launch of <i>Armor All</i> gels, as well as poor early-season weather affecting initial seasonal sales. Shipments of <i>Brita</i> water-filtration products declined due to the impact of price increases.</p> <p>Q3 decline reflects impact of price increases taken on <i>Glad</i> products.</p> <p>Q3 shipment increase reflects new products in Food and product improvements in Charcoal and Litter.</p> <p>Q3 volume growth behind new products and category/share growth across Latin America, offset by declines in Australia following the exit of a low-margin product line earlier in the year.</p>
Water Filtration / Canada / U.S. Auto / PPD*	-4%	2%	-1%	-3%	-2%	5%	0%	-15%	-4%	
Total Household Group – North America	4%	7%	1%	5%	4%	0%	4%	-3%	0%	
Bags & Wraps	14%	9%	3%	3%	7%	-7%	1%	-1%	-2%	
Litter / Food / Charcoal	-2%	5%	1%	-1%	0%	3%	-2%	3%	2%	
Total Specialty Group	5%	6%	2%	0%	3%	-1%	0%	2%	0%	
Total International	7%	13%	9%	13%	10%	14%	1%	4%	6%	
Total Clorox	5%	8%	3%	4%	5%	1%	2%	0%	1%	

* Professional Products Division

Note: Q1 FY05 has been reclassified for discontinued operations treatment of businesses transferred to Henkel.