



Supplemental Information – Sales Growth

Business Segment	% Change vs. Prior Year									Major Drivers of Change
	FY05					FY06				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	YTD	
Laundry / Home Care	5%	7%	2%	4%	5%	1%	7%	8%	5%	Q3 increase driven by volume growth and price increases.
Water Filtration / Canada / U.S. Auto / PPD*	-4%	4%	0%	-2%	-1%	8%	5%	-4%	3%	Lower Q3 sales driven by volume declines in Auto and Brita, partially offset by stronger sales in Canada and trade spending efficiencies.
Total Household Group – North America	2%	7%	0%	2%	3%	3%	6%	4%	5%	
Bags & Wraps	16%	12%	12%	22%	15%	6%	14%	16%	12%	Q3 increase reflects benefit of pricing increases and favorable product mix.
Litter / Food / Charcoal	-1%	5%	2%	1%	2%	1%	-1%	5%	2%	Q3 sales increase driven by volume growth and trade spending efficiencies.
Total Specialty Group	6%	9%	5%	7%	7%	3%	6%	9%	6%	
Total International	6%	16%	8%	20%	12%	21%	6%	7%	11%	Reflects higher volume and the benefit of price increases in Latin America.
Total Clorox	4%	9%	3%	6%	5%	5%	6%	7%	6%	

* Professional Products Division

Note A: All periods presented exclude sales from businesses transferred to Henkel, which were treated as discontinued operations, including Q1 FY05 which has been reclassified for such treatment.

Note B: Segment totals for Household Group - North America, Specialty, and International include corporate adjustments.