

SIGA

# Company Overview

A Leader in Global Health  
& Infectious Diseases

December 2024



# Forward Looking Statements

The statements made in this presentation may include forward-looking statements regarding the treatment of smallpox and other orthopoxvirus infections, the development and attributes of SIGA Technologies, Inc. ("SIGA") products, and the future operations, opportunities or financial performance of SIGA. Although we believe that the expectations contained in this presentation are reasonable, these forward-looking statements are only estimations based upon the information available to SIGA as of the date of this presentation. Except as required by law, we expressly disclaim any responsibility to publicly update or revise our forward-looking statements, whether as a result of new information, future events or otherwise. Thus, the forward-looking statements herein involve known and unknown risks and uncertainties and other important factors such that actual future operations, opportunities or financial performance may differ materially from these forward-looking statements.

Undue reliance should not be placed on forward-looking statements, which speak only as of the date hereof. All forward-looking statements contained herein are qualified in their entirety by the foregoing cautionary statements.

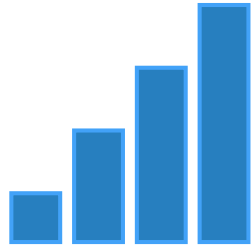
For a more detailed discussion of our risks, see the Risk Factors section in SIGA's Annual Report on Form 10-K for the fiscal year ended December 31, 2023 filed with the SEC and our other filings with the SEC, including our most recent Quarterly Report, all of which are available on our website, [www.siga.com](http://www.siga.com).



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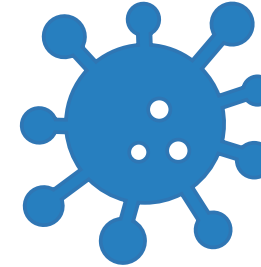
# SIGA at a Glance



**Stellar Revenue Generation**  
>\$1bn of Procurement Contracts  
from 10+ years Working with  
Governments



**TPOXX**  
A Foundational Franchise &  
Trusted Treatment for  
Smallpox & Mpox<sup>(2)</sup>

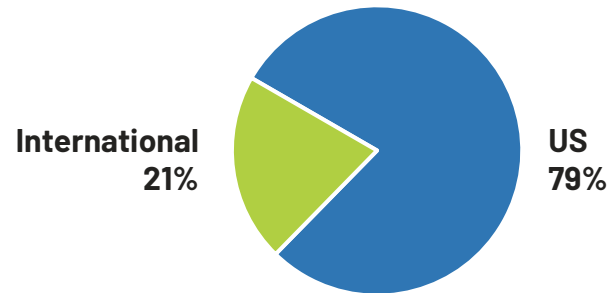


**Strong Expertise**  
Infectious Disease, Public  
Health, and Government  
Contracting



**25+ Countries**  
Where Products  
Are Sold

**Revenues by Geography<sup>(1)</sup>**



SIGA is a public, commercial-stage pharmaceutical company focused on providing **solutions** for **unmet needs** in emerging **infectious diseases**. The company is headquartered in New York City, with research and development operations in Corvallis, Oregon.

(1) From 2020 - 2023

(2) Tecovirimat-SIGA is approved by the EMA and MHRA for the treatment of monkeypox, cowpox, smallpox, and complications from vaccinia virus; TPOXX is approved by the U.S. FDA and Health Canada for the treatment of smallpox. TPOXX is not approved as a treatment for mpox in the U.S.

# SIGA is a Leader in Global Health and Infectious Disease

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## Fully Integrated Infectious Disease Capabilities

**Highly profitable, commercial stage** pharmaceutical company operating within infectious disease and health security

Experienced senior management team with **deep expertise in commercial, antiviral R&D, and government contracting & relations**

Fully integrated, **U.S.-based operational supply chain**

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## Leading TPOXX Product Platform

**Lead product is oral TPOXX**, an antiviral drug for treating smallpox (FDA approved in 2018) and orthopox (EMA approved in 2022)

Only **one of two approved antivirals for orthopox treatment**; distinct mechanism of action supports strong efficacy and safety profile

**Track record of securing multi-year government awards** across multiple agencies

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## Foundation for Continued Attractive Growth

**Near term opportunities for TPOXX indication expansions** (post-exposure prophylaxis "PEP", pediatric formulation)

**Geographic expansion ex-U.S.**, including Canada, Europe, ROW

**Able to leverage antiviral and strong government procurement capabilities** to move into complementary therapeutic areas with similar points of patient care

**Attractive inorganic growth opportunities** to expand into adjacencies and therapeutic areas with scientific and commercial synergies

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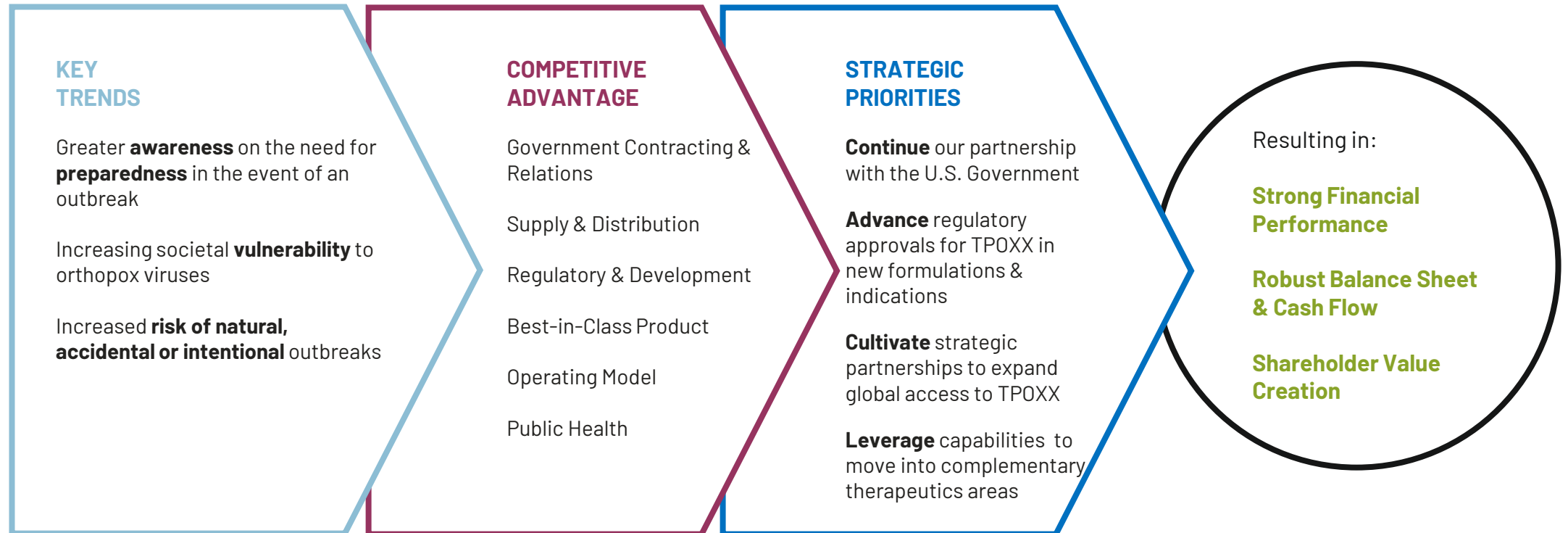
## Best-in-Class Financial Performance

Realized **~\$500 mm of TPOXX revenue with robust gross margins** in 2020 – 2023

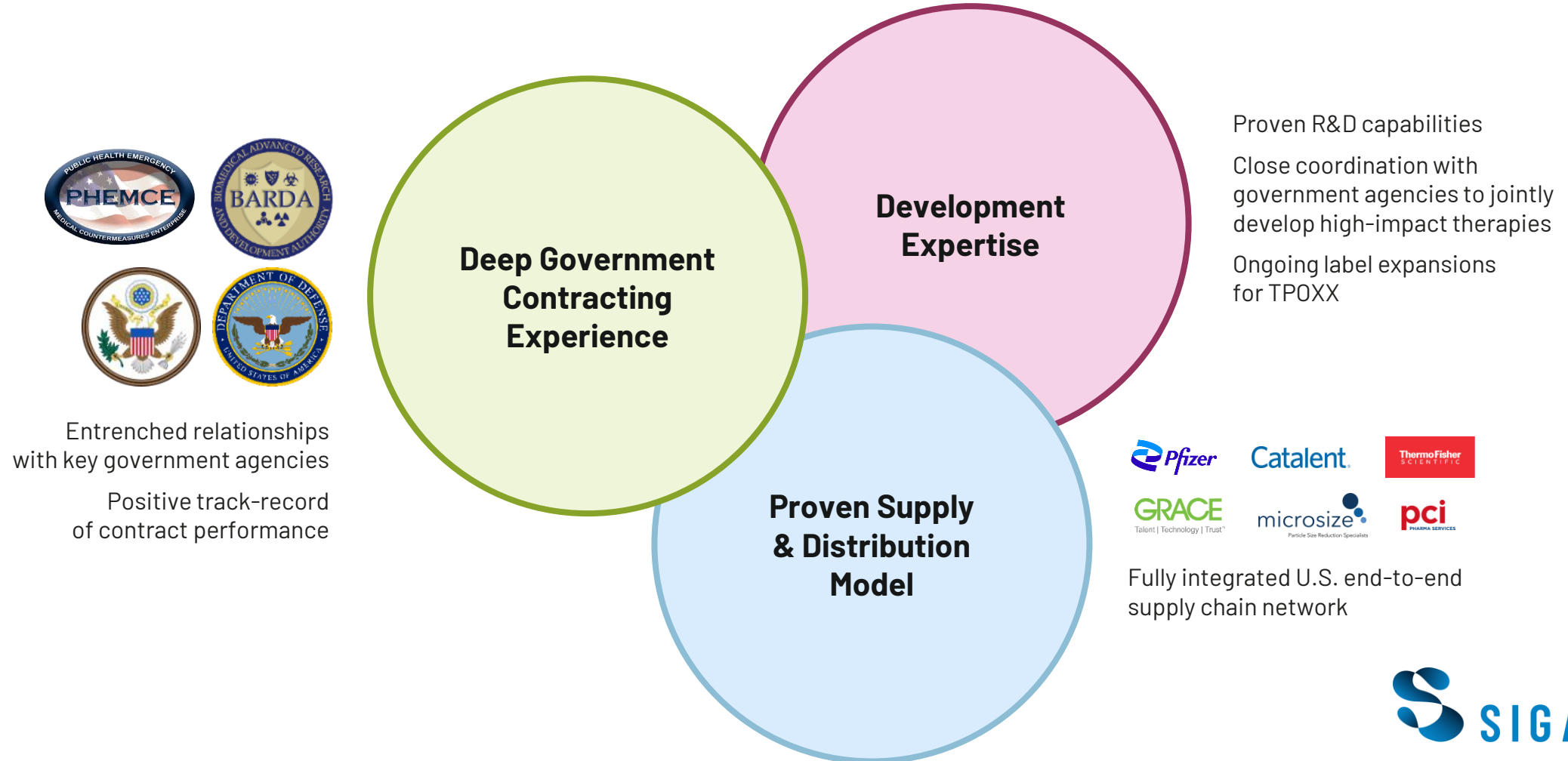
Highly profitable company with **~\$300 mm in pre-tax operating income** in 2020 – 2023

Robust balance sheet and cash flow with **minimal CAPEX and no debt**

# Executing on our Strategy for Growth



# Comprehensive Capabilities Provide Strong Foundation





# Experienced Leadership in Infectious Diseases and Government Relations



**Diem Nguyen, PhD, MBA**  
Chief Executive Officer

**Visionary:** Spearheaded \$11 bn revenue global operating units that generated one third of Pfizer's annual profit



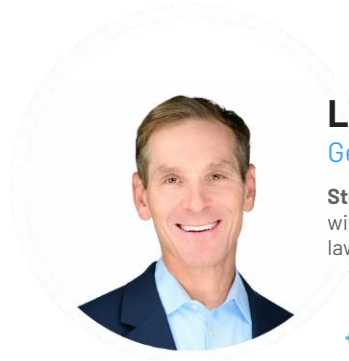
**Dan Luckshire**  
Chief Financial Officer

**Operational Excellence and Financial Integrity Leader:** Demonstrated leadership in finance, investment banking, and commercial operations



**Dennis Hruby**  
Chief Scientific Officer

**World Renowned Infectious Disease Researcher:** Led the discovery, development, and approval of TPOXX



**Larry Miller**  
General Counsel

**Strategic Partner:** Experienced lawyer with breadth of capabilities in corporate law, M&A, and public companies



**Tove Bolken**  
SVP, Operations and Chief Supply Chain Officer

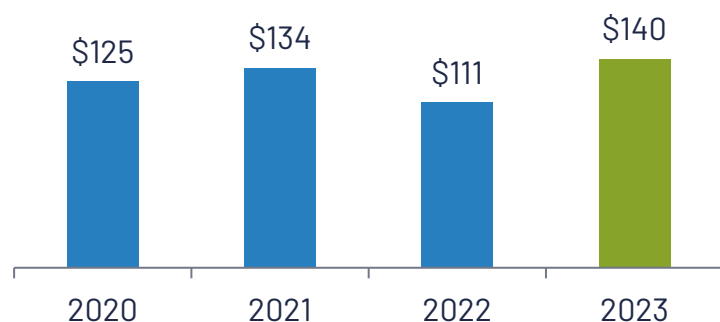
**Flawless Operator:** Managed manufacturing, process development and supply chain oversight



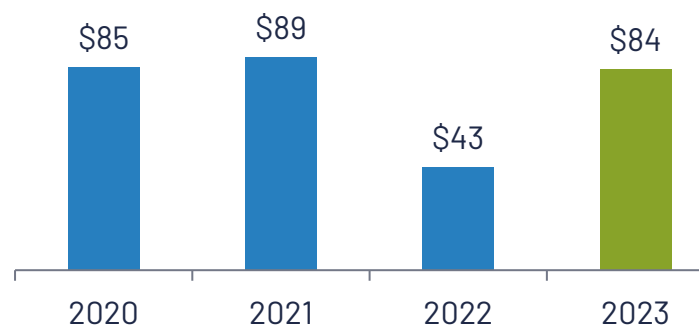


# Persistent, Durable Financial Performance Over Time

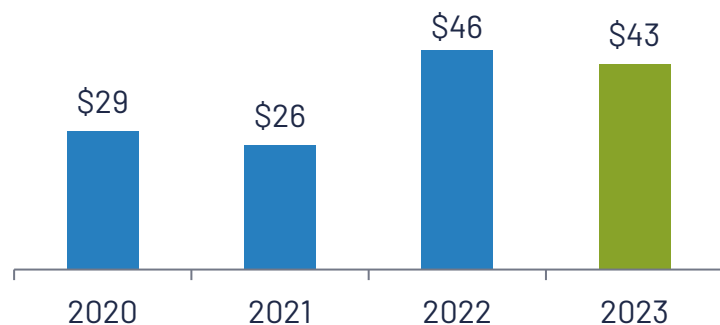
**Revenues (\$mm)**



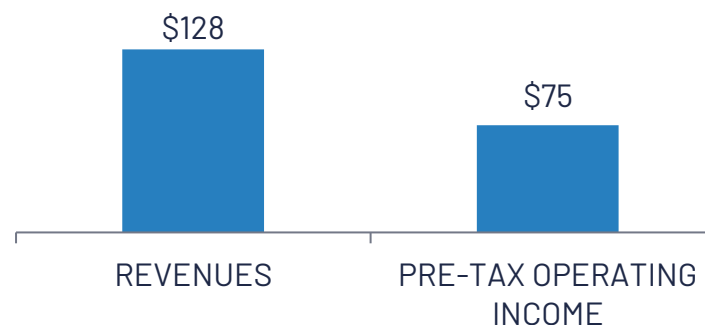
**Pre-tax Operating Income (\$mm)**



**Capital Management<sup>(1)</sup> (\$mm)**



**Averages for 2020 – 2023 (\$mm)**

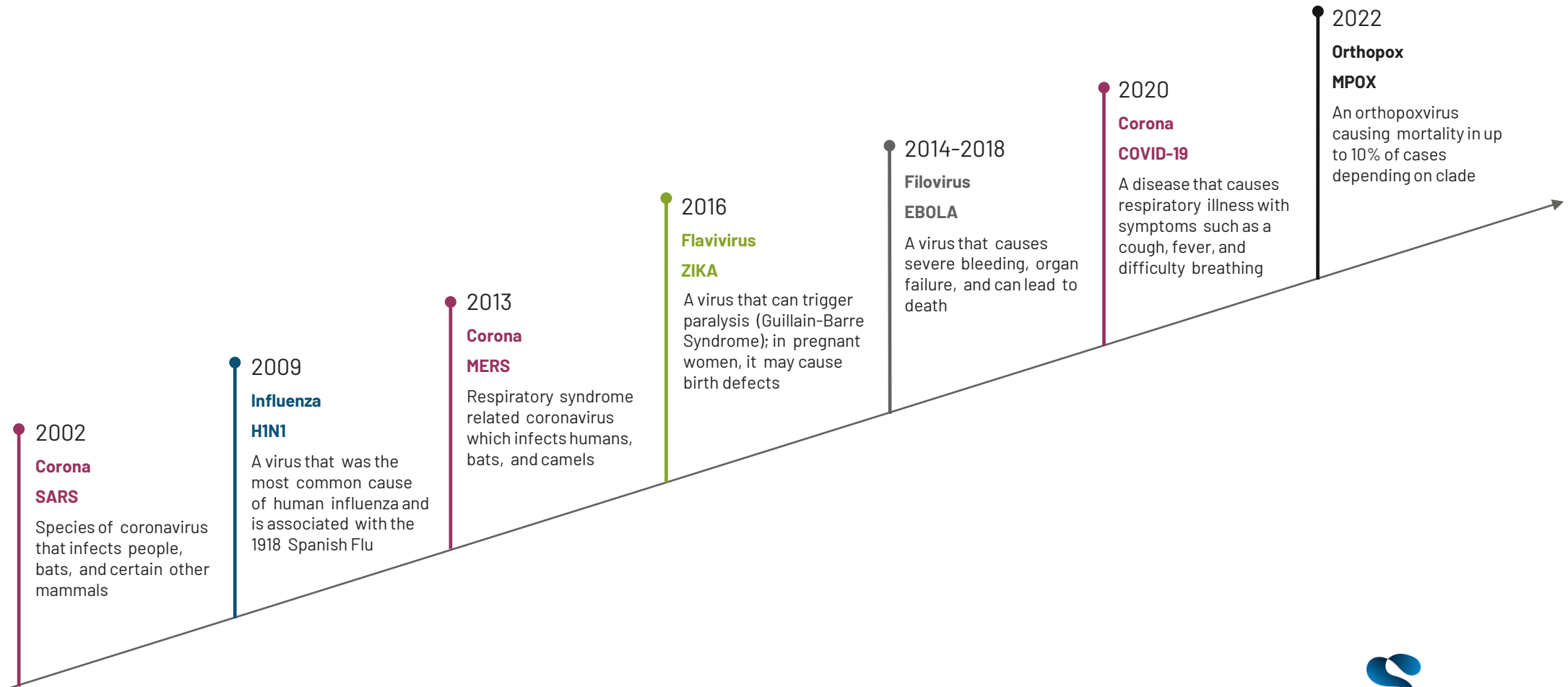


(1) Includes dividends and share repurchases

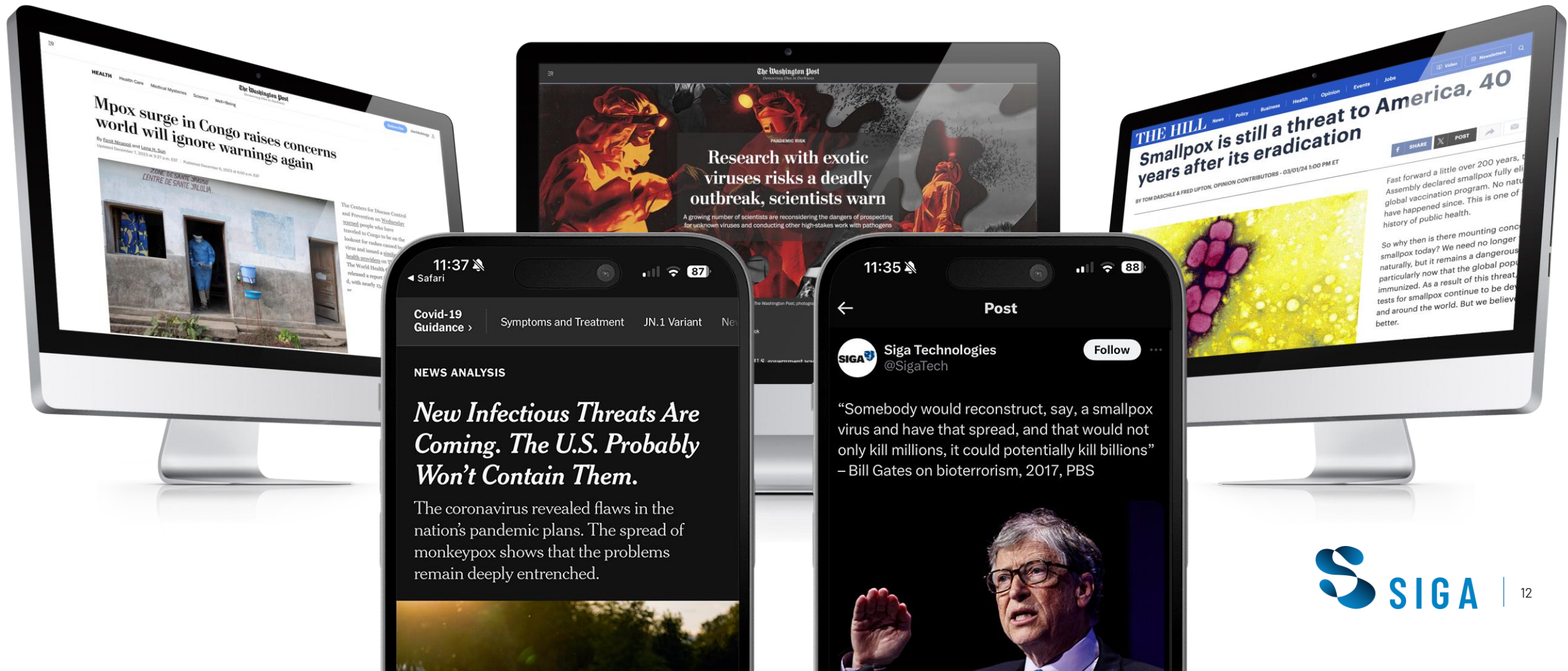


## Era of Emerging Viruses

# Emergence of New Viruses Threaten Health Security

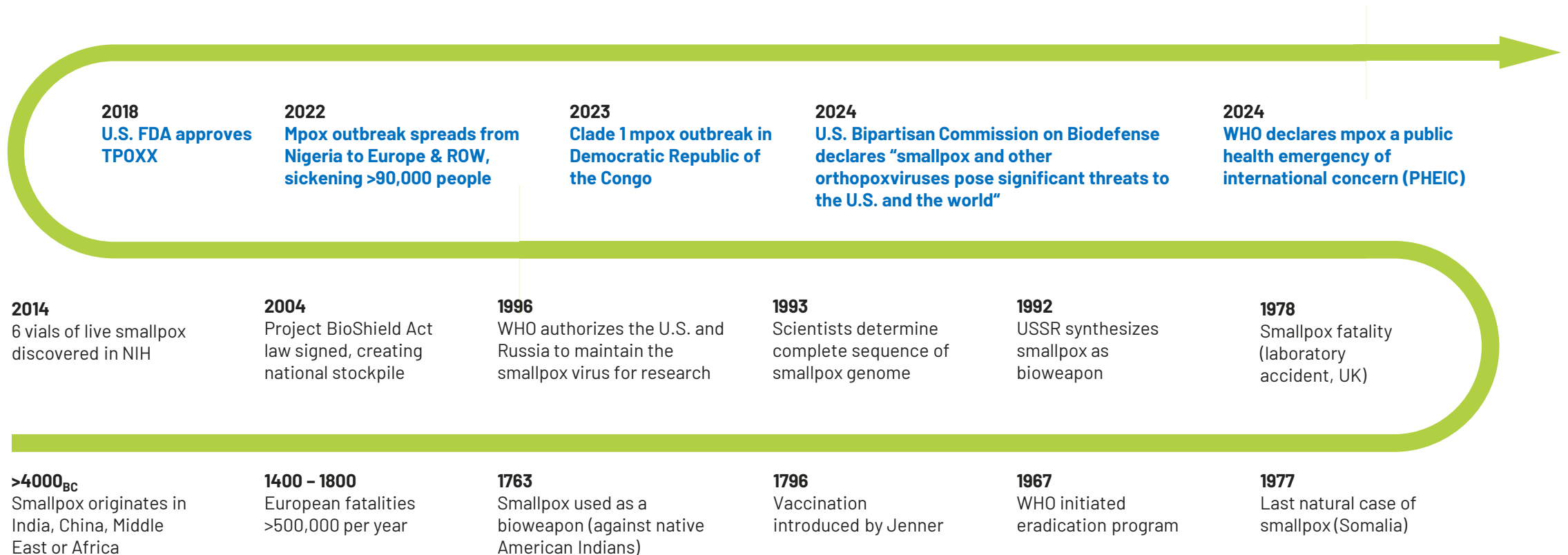


# Orthopox Threatens Global Health through Natural Occurrence or Potential Bioweapon Warfare



# Smallpox Remains a Significant Threat Today

Highly contagious and fatal disease in susceptible population



# Global Outbreak Demonstrated the Need for Orthopox Antiviral Therapies to Help Mitigate Ongoing Threats

## 2022 Mpox Outbreak

Mpox belongs to orthopox family

Lesions are extremely painful with weeks to months of recovery

In 2022, global mpox outbreak impacted >90,000 cases

Case fatality >160 deaths

## Rapid Containment Response

TPOXX quickly identified as a potentially effective treatment

In the U.S., the CDC distributed 80,000+ bottles of oral TPOXX and 13,000+ vials of IV TPOXX under EAU

Multiple clinical trials initiated to evaluate TPOXX as a potential treatment for mpox

## Ongoing Threat

CDC and WHO concerned mpox<sup>(1)</sup> is a forewarning of graver threats

Ongoing outbreak in the DRC and many neighboring countries have resulted in 50,000+ cases and 1,000+ deaths since January 2024

Caused by Clade 1 with case-fatality far greater than the 2022 strain (~5-10%)

CDC issued a health alert in December 2023

WHO declared a public health emergency of international concern in August 2024

(1) TPOXX is approved to treat mpox in the EU and UK.



## TPOXX: A Differentiated Product



# Orthopox Family Encompasses a Spectrum of Diverse Diseases

Orthopoxvirus infections can cause a range of febrile rash illnesses in humans, from fairly benign, localized skin infections to severe systemic infections. There are four orthopoxvirus species known to cause human disease:

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## VARIOLA VIRUS (SMALLPOX)

Causative agent of smallpox; TPOXX received FDA approval for treatment in 2018.

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## MPOX VIRUS

Mpox virus causes intermittent human infections, primarily in Central and West Africa, although isolated outbreaks have been identified in the United States and Sudan; the disease is very similar to smallpox. Case fatality rates range from <1% to >10% depending on virus clade.

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## COWPOX VIRUS

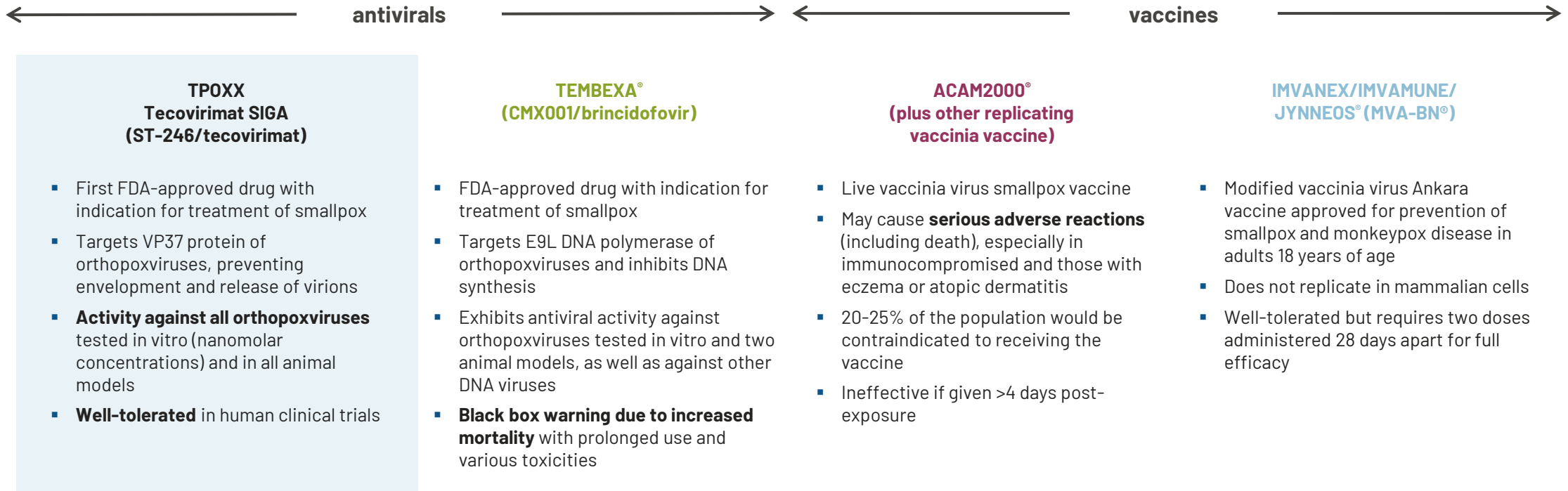
Human cowpox virus infection is classically associated with occupational exposure to cattle; however, other animals, including rats, pet cats, and zoo and circus elephants, have been implicated. Infection can be lethal in immunocompromised individuals.

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## VACCINIA VIRUS

Vaccinia virus is used as the smallpox vaccine and some cancer therapies in development. It causes sporadic disease in those immunized/treated, contacts of those immunized/treated, and laboratory workers. Infection can be lethal in immunocompromised individuals.



# TPOXX is a Clinically Differentiated Medical Countermeasure



**TPOXX Demonstrates Strong Safety and Efficacy in Humans**

Note: TPOXX/Tecovirimat SIGA approved by the U.S., Canada, EU, and UK; TEMBEXA approved by the U.S. and Canada; ACAM2000 approved by the U.S., Australia, and Singapore; and MVA-BN approved by the U.S., Canada, and EU.

# Demonstrated Track-Record of >\$1B Successful Long-Standing Government Contracts for TPOXX

	2011 TPOXX CONTRACT	2018 TPOXX CONTRACT
PROCUREMENT DURATION	2011-2018	2018-current
KEY AGENCY INVOLVED	U.S. Biomedical Advanced Research and Dev. Authority ("BARDA") 	U.S. Biomedical Advanced Research and Dev. Authority ("BARDA") 
CONTRACT VALUE	<ul style="list-style-type: none"><li>▪ \$461 mm total procurement contract value</li><li>▪ \$461 mm fully delivered</li></ul>	<ul style="list-style-type: none"><li>▪ \$546 mm total procurement contract value</li><li>▪ \$520 mm ordered; \$341 mm delivered as of 12/31/2023; \$26 mm outstanding options</li></ul>

New Contract with Administration for Strategic Preparedness & Response (ASPR)  
for U.S. National Stockpile Targeted in 2024



# Growth Strategy

# Advancing TPOXX Regulatory Approvals to Accelerate Growth into New Formulations and Indications

**TPOXX Franchise is the Foundation for Expansion with over \$1bn in Multi-Year Contracts**

## PEP Program

(post-exposure prophylaxis)

Addresses **time gap** between exposure and signs of clinical infection

Studies are supportive of the use of TPOXX in PEP to **reduce morbidity and mortality**

Targeting FDA **submission** in 2025

## Mpox Program

Critical to provide in countries where not approved for this virus

Supporting ongoing randomized controlled **trials** (RCT) and multiple observational studies

**PALM 007** topline results reported in Aug. 2024; **STOMP** interim results reported in Dec. 2024 - working with NIAID, the trial sponsor, to analyze the data and **learn more about potential treatment groups**

## Pediatric Program

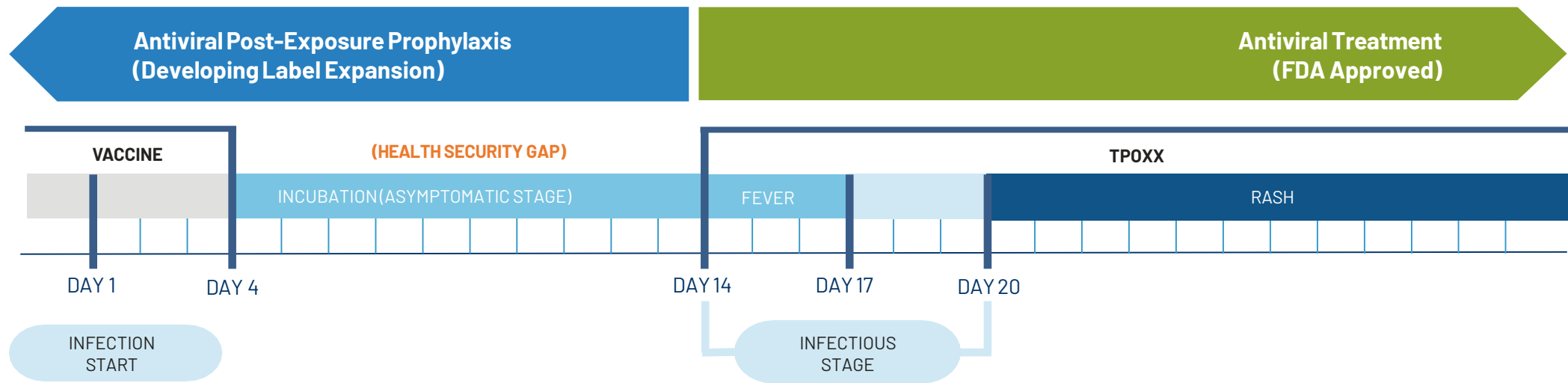
Important program to protect the **pediatric population**

Completed trial that demonstrates **equivalence of drug exposure** in volunteers (oral vs liquid formulation)

Designing **clinical program** to support regulatory filing

Selected a **manufacturer** to prepare clinical supplies

# TPOXX PEP Aims to Expand Health Benefits When Exposed to Smallpox



PEP program has received \$27 mm of development funding from U.S. Department of Defense

# Cultivate Partnerships to Expand Global Access

Collaborating with Governments and Other Partners on Health Security is Best-in-Class Core Competency

## Strong Long-Standing Partnerships

- Public Health Emergency Medical Countermeasures Enterprise (PHEMCE)
- Biomedical Advanced Research and Development Authority (BARDA)
- Stockpiling Lifesaving Medical Countermeasures
- U.S. Department of Defense



## Proven Track Record

- Secured funding for over \$1 bn in multi-year contracts for TPOXX
- Sold +\$100 mm of TPOXX to more than 25 countries since 2020

## Common Goal of Global Health Security

- Shared understanding that with the current geopolitical environment, the risk of a rogue actor or nation weaponizing a virus has increased
- Clear recognition of the need to stockpile TPOXX and other critical medicines in the event of an outbreak to quickly contain the impact





## Financial Summary

# Strong Financial Performance

1

## U.S. Government Orders under Current Contracts

- ~\$400 mm of TPOXX (1.2 mm courses) ordered for SNS over the past 4 years
- ~\$11 mm of oral TPOXX ordered by the Department of Defense in 2023

2

## International Orders

- Over \$100 mm of international oral TPOXX ordered by more than 25 countries since 2020

3

## Financial Results

- Cumulative pre-tax operating income of ~\$300 mm for the 2020 – 2023 time period
- 2023 product sales of \$131 mm and pre-tax operating income of \$84 mm

(\$ in millions)

	FY 2020	FY 2021	FY 2022	FY 2023
<b>Product Sales</b>				
Oral TPOXX (U.S. Government)	\$113	\$113	\$7	\$110
Oral TPOXX (International)	\$2	\$13	\$71	\$21
IV TPOXX	---	---	\$7	---
<b>Total Product Sales</b>	<b>\$115</b>	<b>\$127</b>	<b>\$87</b>	<b>\$131</b>
<b>Pre-Tax Operating Income</b>	<b>\$85</b>	<b>\$89</b>	<b>\$43</b>	<b>\$84</b>
<b>Net Income</b>	<b>\$56</b>	<b>\$69</b>	<b>\$34</b>	<b>\$68</b>

# Key Takeaways

## Leveraging Infectious Disease Foundation

Leading health security and infectious disease pharmaceutical company with a fully integrated business with commercial, R&D, manufacturing and supply, and government relations capabilities

## Expanding Successful TPOXX Franchise

Proven track record of success having received > \$1 bn in government contracts and delivered to governments around the globe

## Driving Organic Growth Initiatives

Multiple organic growth opportunities across both label expansion and geographic expansion

## Expanding Platform with Inorganic Growth

Attractive opportunities to expand into adjacencies and therapeutic areas with scientific and commercial synergies

## Delivering Robust Financial Performance

Strong financial growth over time, generating significant cash flow for the company and shareholders

**We are Well Positioned for Growth and Attractive Returns Over Time**